

# DISTRIBUTOR MEMBERSHIP APPLICATION



## North American Association of Floor Covering Distributors

### Membership Information

Company Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State/Province: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Country: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Website Address: \_\_\_\_\_

Primary Contact Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email Address: \_\_\_\_\_

Recommended for membership by: \_\_\_\_\_

### Company Information

Number of Employees: \_\_\_\_\_ Number of Branches: \_\_\_\_\_

List primary suppliers: \_\_\_\_\_

Primary customer base:  Retailers  Installers / contractors  Builders / remodelers Other: \_\_\_\_\_

If eligible for membership, our company will work to further the interests of the association and the industry. We will abide by the bylaws and affix our signature hereto in testimony of such intent:

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

By (Please Print or Type Name): \_\_\_\_\_

### Payment Information

**Annual Membership Dues: Membership runs from January 1 – December 31**

Sales (In Millions)	Dues	Select Membership Category
Less than \$10	\$595.00	<input type="checkbox"/>
\$10 – \$29.99	\$1295.00	<input type="checkbox"/>
\$30 or More	\$1595.00	<input type="checkbox"/>

### Remittance Information

Check

Please make check payable to:

North American Association of Floor Covering Distributors (NAFCD)  
8353 Solutions Center  
Chicago, IL, 60677

Credit Card

Please do not provide credit card information on this contract.

Upon receipt of this contract, NAFCD will email an invoice to the main contact with a link for online payment.

## **WHAT IS NAFCD?**

NAFCD is a North American, not-for-profit trade association serving distributors and suppliers of floor covering materials and related products. Its purpose is to enable wholesale floor covering distributors to be the most efficient, professional and profitable vehicle for bringing their suppliers' product to market resulting in the highest degree of customer satisfaction.

## **BENEFITS OF MEMBERSHIP:**

A participating company in NAFCD receives exclusive opportunities to increase their knowledge, obtain valuable data and build influential relationships to enhance their business and gain a competitive advantage over a non-participant. A distributor member has the unequalled opportunity to interact with similar distributors as well as leading manufacturers and allied suppliers in the industry.

## **QUALIFICATIONS FOR DISTRIBUTOR MEMBERSHIP:**

Any distributor who is substantially engaged in the wholesale distribution of floor covering materials and related products is eligible for membership. In addition to the above, in order to qualify as a distributor member, a distributor must:

- Be recognized as a distributor of such products by representative manufacturers and by a sufficient number of retail customers in its trading area as determined by the Board of Directors.
- Maintain a full time sales organization actively and continuously engaged in calling upon and selling its products for resale.
- Maintain adequately staffed and equipped office, warehouse and shipping facilities, which shall be regularly open to customers. No exclusively office-only distributor will be eligible.
- Normally purchase floor covering materials and/or other related products by recognized bulk quantities, and maintain a warehouse stock of such products large enough to serve its trade adequately.
- Provide invoicing and credit services in connection with its sales.

## **NAFCD OBJECTIVES:**

- To foster trade and commerce in the interest of those having a business, financial or professional interest as wholesale distributors, manufacturers, or manufacturer agents of floor coverings and allied products.
- To foster sound business principles in all phases of the floor covering industry.
- To promote understanding and cooperation among distributors, manufacturers and retailers of floor covering materials and related products.
- To collect and disseminate pertinent industry data.
- To provide educational, research and training programs to improve and enhance high standards of efficiency in the floor covering industry.

## **APPLICATION APPROVAL PROCESS**

1. This application shall be considered by the Board of Directors utilizing the criteria mentioned above.
2. When favorably passed, by two-thirds vote of the Board, you shall become a member upon the payment of your annual dues.
3. Upon payment, NAFCD staff will send a welcome packet with all applicable membership material. This packet will include credentials to access "Members Only" content on the NAFCD website.

**NOTE:** Pursuant to the Revenue Act of 1987, we are required to advise you that your Association dues are not deductible as charitable contributions for Federal income tax purposes. Your dues payments, however, remain deductible as business expenses to the same extent as permitted under prior law.