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# 2013

**NAFCD + NBMDA**  
ANNUAL CONVENTION

## Onsite Program and Exhibitor Directory

NAFCD Executive Networking Forum  
+  
NBMDA Tabletop Business Session

THANK YOU TO THE ONSITE  
PROGRAM AND EXHIBITOR  
DIRECTORY SPONSOR:



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## General Information

### Badge Color Code

Only registered individuals with displayed badges may attend conference sessions & events.

- Distributor – Green
- Exhibitor – Yellow
- Non-Exhibiting Manufacturer – Grey
- Staff/Speaker/Press – White
- Spouse/Guest – Pink

### Anti-Trust Policy

Participants at the Board of Directors and all committee meetings of NAFCD and NBMDA, as well as conference attendees, are reminded to refrain from any actions or discussions which may be construed as violations of anti-trust laws. Specifically, there will be no discussions relating to market allocations, selling price or distribution area.

Furthermore, no participant is to use this meeting as an opportunity to embarrass any person, company or association. Participants should refrain from discussing specific supplier/manufacturer problems and limit their questions and statements to those of general industry practices. Individual distributor-supplier related problems should not be discussed and will not be part of any meeting at this event.

### Dress Code

The dress code for the Annual Convention is business casual. Rooms are often cool, so we recommend you dress in layers.

## Keynote Speakers

**Walter Bond**

**Developing a Culture of Accountability**

**Wednesday, November 13, 9:30 a.m. – 11:00 a.m.**

*Key Learnings:*

- Techniques for transforming challenges into opportunities
- Develop skills in personal accountability and confidence and reach success

**Sam Richter, Know More!**

**Developing Personal Relationships to Drive Sales**

**Wednesday, November 13, 11:00 a.m. – 12:30 p.m.**

*Key Learnings:*

- Web search secrets for finding qualified leads, creating lists, uncovering opportunities and understanding decision makers
- Learn what is important to your prospects and clients on a personal level to help you close MORE business MORE quickly

**Mark Herbek, Cleveland Research**

**Trends in the Building Product Supply Chain**

**Wednesday, November 13, 11:00 a.m. – 12:30 p.m.**

*Key Learnings:*

- Overview and forecast of remodeling and new construction end-marketing
- Insights on how to balance business brick & mortar versus e-commerce
- Trends within the home center marketplace

**Bill Benjamin, Institute for Health and Human Potential (IHHP, Inc.)**

**Performance & Leadership Improvement**

**Wednesday, November 13, 2:00 p.m. – 4:30 p.m.**

*Key Learnings:*

- Why Emotional Intelligence (EQ) counts for more than IQ in leadership performance
- The two key reasons individuals get promoted and achieve results
- Techniques you can apply immediately to make you more effective as a leader

**Brian Beaulieu, Institute for Trend Research (ITR)**

**Economic Trends & Forecast**

**Thursday, November 14, 8:30 a.m. – 10:00 a.m.**

*Key Learnings:*

- Overview short- and long-term global economic forecasts, regional economic updates and an outlook on inflation
- Insight into the relationship of political events and economic growth

## Optional Information Session Speakers

**NWFA Open Forum**

**Tuesday, November 12, 12:00 p.m. - 1:30 p.m.**

*(Invite Only)*

**Jeff Schultz, Captive Resource, LLC**

**Taking Control of Your Insurance Destiny - How to Reduce Your Worker's Comp**

**Tuesday, November 12, 1:00 p.m. - 2:00 p.m.**

**Kathie Kingery and Pat Wallace from Trinity Logistics**

**Gear Up! Supply Chain Best Practice & Tactics for 2014 & Beyond**

**Tuesday, November 12, 2:00 p.m. - 3:00 p.m.**

**Scott Thomas, Idol Tools Corp**

**Customer Relationships Management**

**Tuesday, November 12, 3:00 p.m. - 4:00 p.m.**

# Schedule of Events

## Tuesday, November 12, 2013

- 8:00 a.m. – 5:00 p.m. **Distribution Management University (DMU) + Lunch**  
*Mayfair, Level 2*
- 12:00 p.m. – 6:30 p.m. **Registration & Information Desk Open**  
*Chicago Promenade East, Level 4*
- 12:00 p.m. – 1:30 p.m. **NWFA Open Forum**  
*Ohio, Level 2*
- 1:00 p.m. – 2:00 p.m. **Taking Control of Your Insurance Destiny**  
**Jeff Schultz**  
*Mississippi, Level 2*
- 2:00 p.m. – 3:00 p.m. **Gear Up! Supply Chain Best Practices & Tactics for 2014 & Beyond**  
**Kathie Kingery and Pat Wallace from Trinity Logistics**  
*Mississippi, Level 2*
- 3:00 p.m. – 4:00 p.m. **Customer Relationship Management**  
**Scott Thomas**  
*Mississippi, Level 2*

### NAFCD Events

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- 9:00 a.m. – 12:00 p.m. **NAFCD Executive Committee Meeting**  
*Illinois Boardroom, Level 2*
- 12:00 p.m. – 4:30 p.m. **NAFCD Board of Directors Meeting & Lunch**  
*Illinois Boardroom, Level 2*
- 5:30 p.m. – 7:00 p.m. **NAFCD Welcome Reception: Let the Conversation Begin!**  
*Michigan AB, Level 2*  
Sponsored by:
- 
- 7:00 p.m. **NAFCD Leadership Dinner (Invite Only)**  
*Shula's Steakhouse, Sheraton Chicago Hotel & Towers, Level 3*

### NBMDA Events

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- 8:00 a.m. – 10:00 a.m. **NBMDA Executive Committee Meeting**  
*Presidential Suite*
- 10:30 a.m. – 12:30 p.m. **NBMDA Board of Directors Meeting**  
*Lincoln Boardroom, Level 3*
- 3:00 p.m. – 5:00 p.m. **CIDA Steering Committee Meeting**  
*Lincoln Boardroom, Level 3*

## Wednesday, November 13, 2013

- 7:30 a.m. – 5:30 p.m. **Registration & Information Desk Open**  
*Chicago Promenade East, Level 4*
- 8:00 a.m. – 9:15 a.m. **NBMDA Breakfast & Membership Meeting**  
*Chicago Ballroom VI, Level 4*  
Sponsored by:



Thank you to the Onsite Program  
and Exhibitor Directory Sponsor:



8:00 a.m. – 9:15 a.m.

**NAFCD Breakfast & Membership Meeting**

*Chicago Ballroom VII, Level 4*

Sponsored by:



9:30 a.m. – 11:00 a.m.

**Opening General Session, Walter Bond**

*Chicago Ballroom VIII-X, Level 4*

11:00 a.m. – 12:30 p.m.

**Concurrent General Session  
Sam Richter**

*Chicago Ballroom VI, Level 4*

**Concurrent General Session  
Mark Herbek**

*Chicago Ballroom VII, Level 4*

12:30 p.m. – 1:45 p.m.

**All-Attendee Luncheon**

*Chicago Ballroom VIII-X, Level 4*

Sponsored by:



2:00 p.m. – 4:30 p.m.

**General Session, and Roundtable Discussion, Bill Benjamin**

*Chicago Ballroom VIII-X, Level 4*

5:00 p.m. – 7:00 p.m.

**Welcome Reception in Exhibit Hall**

*River Exhibit Hall AB, Level 1*

Sponsored by:



## Thursday, November 14, 2013

7:00 a.m. – 4:00 p.m.

**Registration & Information Desk Open**

*River Exhibit Hall Foyer, Level 1*

8:00 a.m. – 8:30 a.m.

**All-Attendee Breakfast**

*Chicago Promenade, Ballroom, Level 4*

Sponsored by:



8:30 a.m. – 10:00 a.m.

**General Session, Brian Beaulieu**

*Chicago Ballroom VIII-X, Level 4*

10:00 a.m. – 4:30 p.m.

**Exhibit Hall Open**

*River Exhibit Hall AB, Level 1*

11:30 a.m. – 1:30 p.m.

**Working Luncheon in Exhibit Hall**

*River Exhibit Hall AB, Level 1*

Sponsored by:



4:30 p.m. – 6:00 p.m.

**Networking Happy Hour**

*Sheraton Bar*

6:30 p.m. – 9:30 p.m.

**Closing Reception and Dinner**

*Lucky Strike Lanes*

*322 E. Illinois St.*

*Chicago, IL 60611*



*Less than a 5 minute walk from the hotel*

Sponsored by:



# Exhibitor Index

As of 10/22/2013

Exhibitor Name	Booth #
Aacer Flooring	700
Accuride International Inc.	302
Advanced Adhesive Technologies, Inc.	203
Aimia	900
American Biltrite	401
Amerock Corporation	210
Arborite	110
Armstrong Ceilings	601
Atlas Homewares 	1006
B2W Flooring	708
Bamboo Hardwoods 	213
Berenson Corp.	307
BHK of America	209
The Bilco Company	403
Bioformix, Inc.	405
Birchland Plywood -Veneer Ltd.	721
Blum Inc.	400
Bona US	607
Bostik	702
Brown Wood Inc. 	313
CA Technologies	507
Canplast, Inc.	614
Century Components 	907
Chemcraft (Akzonobel Parent Company)	701
Chemetal	602
Choice Brands Adhesives	303
Columbia Flooring/Quick Step	704
Columbia Forest Products	619
Commonwealth Plywood Company Ltd. 	200
Dancik International	300
Decorative Panels International 	117
Deerwood Fasteners International, Inc.	603
Dependable, LLC	514
DMSi Software	404
Doellken Woodtape	416
DriTac Flooring Products LLC	506
Edgemate	212
Element Designs	101
Elite Floors 	102
Elof Hansson USA Inc.	216
Fabricushion	214
Far East American	615
FastenMaster	115
Flakeboard	417
Formica Corporation	201
FormWood Industries, Inc.	322
Fortress Railing Products	806
Foss Manufacturing, LLC 	114
FP Bois 	222
Frank Floor 	109
Franklin International	703 & 705
Fulterer USA	709
Fuzion Flooring Canada 	413

 Denotes 1st time exhibitor

Exhibitor Name	Booth #
Gala Manufacturing	316
Gartman Systems	415
Gemini Coatings	402
Gerflor USA <b>1ST</b>	118
Global Product Sourcing	707
Grand River Wood Products	512
Grass America Inc.	610
Grill Works Inc.	605
Habitat for Humanity	800
Halstead Ceilings & Walls <b>1ST</b>	802
Horizon Floors Inc.	306
IndusParquet USA	208
Industrial Timber and Lumber <b>1ST</b>	803
Infor	804
Inhaus Surfaces Limited <b>1ST</b>	1002
Insperty	805
InstaFloor North America <b>1ST</b>	1001
ITW Polymers Sealants North America	509
IVC US - Balterio	720
IVM Chemicals SRL-Milesi <b>1ST</b>	905
John Boos & Company <b>1ST</b>	818
Jowat Corporation <b>1ST</b>	706
Kahrs International <b>1ST</b>	218
Kaindl Flooring USA	410
Karran USA	204
Kerfkore Company	510
Kessebohmer USA <b>1ST</b>	123
Knappe & Vogt Company	500
Kohler Company <b>1ST</b>	501
KronoFlooring GmbH	103
Kronotex USA / Formica Flooring	207
Kuehn Bevel Inc.	604
L&S Lighting Corp <b>1ST</b>	318
La Crosse Flooring	112
Liberty Woods International	517
Loba Wakol LLC	305
Lomanco, Inc.	606
LW Mountain <b>1ST</b>	113
M.L. Campbell	505
Majure Data	406
Maple Leaf Lamisol Corporation	119
Mar-Bal, Inc. <b>1ST</b>	906
MEGANITE Inc. <b>1ST</b>	409
Metroflor Corp	122
Mirage Floors <b>1ST</b>	107
Mirka Abrasives, Inc.	511
Mohawk Industries	515
Moreland Company USA	219
MP Global Products, LLC	516
NAFCD	105
National Wood Flooring Association	909
NBMDA	613
Neuhofer Holz GmbH	314

**1ST** Denotes 1st time exhibitor

# Exhibitor Index

(continued)

Exhibitor Name		Booth #
Next Floor	1 <sup>ST</sup>	902
NFC Professional Selling Group	1 <sup>ST</sup>	412
NorthStar Chemicals Inc.		1000
Novalis International		414
Panolam Industries		504
Pennwood Products		202
Peter Meier, Inc.		600
Pin Foundations, Inc.	1 <sup>ST</sup>	904
Pownail Company		100
Primatch	1 <sup>ST</sup>	1007
Prime Supply Co.	1 <sup>ST</sup>	116
Pro-Ply Custom Plywood	1 <sup>ST</sup>	1005
Quality Edge	1 <sup>ST</sup>	115
Quickscrews International Corporation	1 <sup>ST</sup>	223
Raskin Industries, LLC	1 <sup>ST</sup>	311
Rev-A-Shelf		304
Richmond International Forest Products, LLC	1 <sup>ST</sup>	626
Richwood Industries, Inc. – makers of PolyBAK		712
Rockford Process Control		710
Rollex Corporation		608
Roseburg Forest Products		819
Shamrock Plank Flooring	1 <sup>ST</sup>	308
Shaw Industries		206
SierraPine		618
SR Wood, Inc.		513
States Industries	1 <sup>ST</sup>	312
Stauf USA LLC		301
Stevens Industries		1004
Stoehr Flooring		315
Strategis International, Inc.		612
Surfaces		104
Tafisa Canada		508
Timber Products Company		411
Tremco Sealants & Waterproofing	1 <sup>ST</sup>	903
Triangulo Exotic Hardwood Flooring		310
Trinity Logistics		718
T.W. Flooring Group	1 <sup>ST</sup>	1008
U.S. Futaba, Inc.		801
Uniboard		408
Unified Purchasing Group	1 <sup>ST</sup>	217
Urban Floor		224
USG Corp		205
VALSPAR		609
Veneer Technologies, Inc.		807
VT Industries		502
W.F. Taylor Company, Inc.		611
Wego International/South Mountain Hardwood Flooring		215
Wellmade Performance Flooring		108
Wilsonart LLC	1 <sup>ST</sup>	503
Wine Logic	1 <sup>ST</sup>	1003
Woodworking Machinery Industry Association		106
World Product Sourcing, Inc.		211
Zamma Corporation		309



# Exhibitors Offering Distribution-Oriented Products and Services

As of 10/22/2013

Company Name	Booth #
<b>Aimia</b> Travel, Customer Loyalty, Rewards, Recognition Services and Meetings	900
<b>Dancik International</b> Integrated software solutions for the floor covering industry	300
<b>DMSi</b> Business accounting software for wholesale distributors	404
<b>Gartman Systems</b> Software solutions for wholesale floor covering	415
<b>Habitat for Humanity (NBMDA Partner)</b> A non-profit organization providing affordable housing	800
<b>Infor</b> Business software and services	804
<b>Insperty (NBMDA Partner)</b> Consulting: Human resources and business performance solutions	805
<b>Majure Data</b> Warehouse management software	406
<b>NAFCD</b> Trade association promoting wholesale distribution in the floor covering industry and providing members with resources for enhancing performance as industry suppliers.	105
<b>NBMDA</b> Trade association providing business solutions for wholesale building and woodworking material distributors and their suppliers. Manufacturers can reserve their exhibit space for the 2014 Annual Convention in Dallas.	613
<b>National Wood Flooring Association</b> Trade association representing all segments of the hardwood flooring industry; provides training and resources for wood flooring professionals to enhance their businesses and skills	909
<b>Surfaces</b> Industry event serving the floor covering industry	104
<b>Trinity Logistics (NAFCD Alliance Partner)</b> Freight solutions	718
<b>Unified Purchasing Group</b> Discounted services for the construction industry.	217
<b>Woodworking Machinery Industry Association</b> Trade association serving distributors and exporters of woodworking equipment	106

# Distribution Management University



**Requires separate registration  
(lunch provided)**

**Instructor: Steve  
McClatchy**

**Tuesday, November 12,  
8:00 a.m. – 5:00 p.m.**

*Does your Manager have the tools to...*

- Improve market knowledge?
- Be more effective at directing the sales organization?
- Create a branch team that provides customer value?
- Improve cost productivity?

Steve McClatchy has been speaking for over a decade to high level audiences on the topics of Leadership, Performance, Personal Growth, and Work - Life Engagement. McClatchy is the Founder of Alleer Training & Consulting, a firm focused on helping companies and individuals improve performance and achieve outstanding results. McClatchy was one of the most highly rated speakers at the University of Industrial Distribution (UID) event held in March 2013.

## **University of Industrial Distribution**

University of Industrial Distribution (UID) is a specialized training educational program focused on the unique needs of the wholesale distribution industry. UID has brought together some of the brightest minds in the distribution industry and business education to help you increase efficiency as well as profits.

Make plans to attend the next UID taking place March 9-12, 2014 at the JW Marriott Indianapolis in Indianapolis, Indiana. With its concentrated three-day format, UID has helped increase the effectiveness of hundreds of wholesale distribution professionals!

Visit the registration desk for more information!



# Download the 2013 NAFCD + NBMDA Annual Convention Mobile App!

Get all session descriptions, speaker biographies, conference videos, images of the event and the event schedule in the new NAFCD + NBMDA Annual Convention Mobile App! This year the full list of attendees will be made available through the mobile app. Follow these simple steps to download the mobile app:



1. Access the mobile app from your mobile browser at **<http://my.yapp.us/distconv>** or scan the QR code to the right.
2. This will redirect you to the app store, where you will be prompted to download the appBox app.
3. Once YappBox is installed, open it and the NAFCD + NBMDA Annual Convention Yapp will download itself.



*The NAFCD + NBMDA Annual Convention Mobile App, powered by Yapp, is available on iPhone and Android devices.*

Set the stage for success in Chicago.

**STRIKE A CORD** at the new Music City Center with the wood flooring industry at the **2014 NWFA Wood Flooring Expo, April 16-19, in downtown Nashville, TN.**

Top the charts in Music City with:

- ✔ An NAFCD/NWFA cosponsored Distributor & Manufacturer Reception.
- ✔ The brand-new Wood Flooring University, featuring in-depth learning for distributors.
- ✔ A fast-paced keynote by Robin Crow, founder and CEO of Dark Horse Recording.
- ✔ A private concert featuring CMA winner, Pam Tillis.
- ✔ A packed trade show floor with the newest wood flooring products.

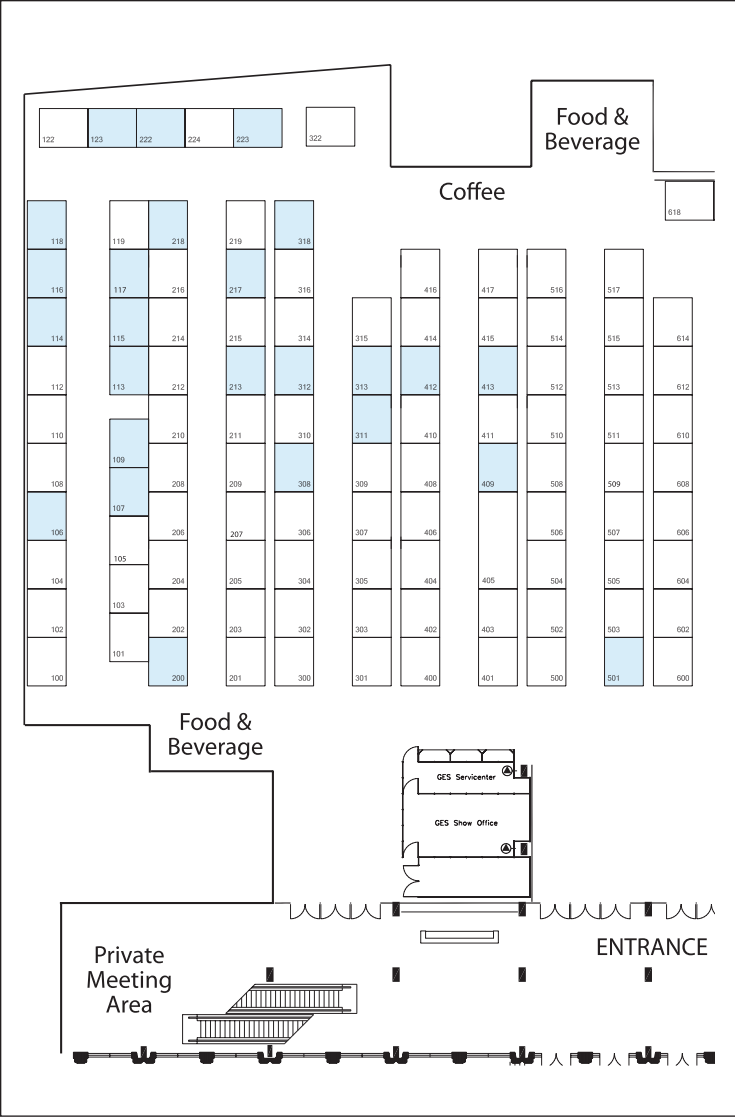
Visit NWFA at **Booth #909** for a free giveaway.

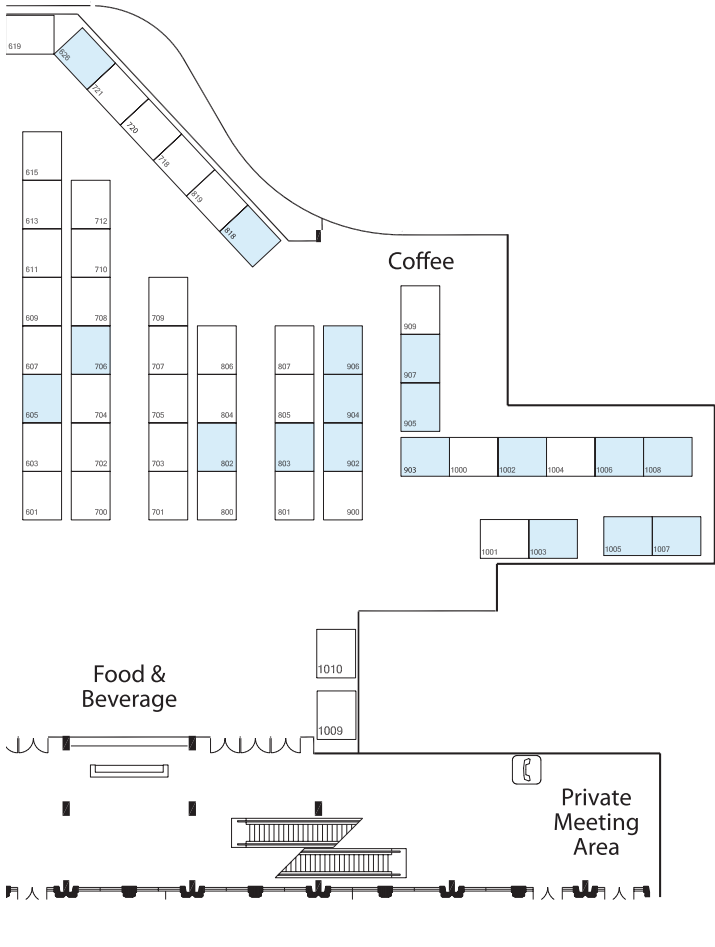
nwfa  
**WOOD  
FLOORING  
EXPO**  
Music City Center  
Nashville, TN



Get the whole playlist & register at [www.nwfa.org](http://www.nwfa.org).

# Exhibitor Floor Plan





# Exhibitor Directory By Product Category

## Abrasives

Bona US  
Mirka Abrasives Inc.

## Adhesives, Caulks

Advanced Adhesive Technologies, Inc.  
Arborite  
Bioformix, Inc.  
Bona US  
Bostik  
Canplast, Inc.  
Choice Brands Adhesives  
Doellken Woodtape  
DriTac Flooring Products LLC  
Formica Corporation  
Franklin International  
Gemini Coatings  
InstaFloor North America  
ITW Polymers Sealants North America  
Jowat  
Loba-Wakol LLC  
Northstar Chemical GTA-NHT, Inc.  
Novalis International  
Raskin Industries, LLC  
Stauf USA LLC  
Tremco Sealants & Waterproofing  
Urban Floor  
W.F. Taylor Company, Inc.  
Wilsonart LLC

## Cabinet - Components

Accuride International  
Amerock Corporation  
Berenson Corporation  
BHK of America  
Brown Wood Inc.  
Century Components  
Element Designs  
Grand River Wood Products  
Moreland Company USA  
Peter Meier, Inc.  
Pro-Ply Custom Plywood Inc.  
Rev-A –Shelf  
States Industries  
U.S. Futaba, Inc.  
Wine Logic

## Cabinets/Vanities

Kohler Company  
Mar-Bal Inc.

## Carpet

Foss Manufacturing, LLC  
Mohawk Industries  
Next Floor

## Ceiling & Wall Systems

Armstrong Ceilings  
Halstead Ceilings & Walls  
USG Corp

## Ceramic Tile

USG Corp

## Closet Systems/Storage

BHK of America  
Element Designs  
Global Product Sourcing  
Grass America  
Knappe & Vogt Company  
Peter Meier, Inc.  
Rev-A –Shelf  
U.S. Futaba, Inc.  
Wine Logic

## Countertops

Formica Corporation  
John Boos & Co.  
Kuehn Bevel Inc.  
MEGANITE, Inc.  
Mar-Bal Inc.  
VT Industries, Inc.

## Cushion/Padding

Fabricushion  
InstaFloor North America

## Decking - Accessories, Railings

Bamboo Hardwoods  
Fortress Railing Products

## Decking - Composite, Plastic, Vinyl, Wood

Bamboo Hardwoods  
Elof Hansson USA Inc.  
Foss Manufacturing, LLC  
NFC Professional Selling Group  
TW Flooring Group

## Doors - Metal, Wood

The Bilco Co.  
Element Designs  
VT Industries

## Edgebanding

Canplast, Inc.  
Doellken Woodtape  
Edgemate Inc.  
Formwood Industries  
Peter Meier, Inc.  
Pro-Ply Custom Plywood Inc.  
SR Wood, Inc.  
Veneer Technologies, Inc.

## **Engineered Wood Products, Stone**

Far East American  
Flakeboard  
Horizon Floors Inc.  
Kaindl Flooring USA  
Kerfkore Co.  
La Crosse Flooring  
MEGANITE, Inc.  
Mirage Floors  
Moreland Company USA  
NFC Professional Selling Group  
States Industries  
Urban Floor  
Wego International/South  
Mountain Hardwood Flooring  
Wellmade Performance Flooring

## **Fasteners/Nails/Screws**

Deerwood Fasteners  
Knape & Vogt Company  
Peter Meier, Inc.  
Powernail Company  
Quickscrews International Corp.

## **Flooring - Finishing, Hardwood, Laminate, Resilient, Rubber**

Aacer Flooring  
American Biltrite  
B2W Flooring  
Bamboo Hardwoods  
Commonwealth Plywood  
Company Ltd.  
Elite Floors  
Elof Hansson USA Inc.  
Far East American  
Foss Manufacturing, LLC  
FP Bois  
Frank Floor  
Fuzion Flooring Canada  
Gala Manufacturing  
Gerflor USA  
Global Product Sourcing  
Grill Works Inc.  
Horizon Floors Inc.  
IndusParquet USA  
Inhaus Surfaces Limited  
IVC US – Balterio  
Kahrs International  
Kronoflooring GmbH  
Kronotex USA / Formica Flooring  
La Crosse Flooring  
Loba-Wakol LLC  
LW Mountain  
Maple Leaf Lamisol Corporation  
Metroflor Corporation  
Mirage Floors  
National Wood Flooring  
Association

Next Floor  
NFC Professional Selling Group  
Novalis International  
Prime Supply Flooring  
Raskin Industries, LLC  
Shaw Industries  
Stoehr Flooring  
Triangulo Exotic Hardwood  
Flooring  
TW Flooring Group  
Uniboard  
Urban Floor  
Wego International/South  
Mountain Hardwood Flooring  
Wellmade Performance Flooring  
World Product Sourcing, Inc.

## **Flooring - Underlayment**

Far East American  
Moreland Co. USA

## **Foundation Systems**

Pin Foundations, Inc.

## **Gypsum Products**

Dependable, LLC

## **Hardboard/Pegboard**

Decorative Panels International  
Liberty Woods International

## **Hardware - Builders, Cabinets, Furniture**

Accuride International  
Amerock Corporation  
Atlas Homewares  
Berenson Corporation  
Blum, Inc.  
Brown Wood Inc.  
Element Designs  
Fulterer USA  
Grass America  
Knape & Vogt Company  
Peter Meier, Inc.  
Rev-A –Shelf  
Rockford Process Control  
U.S. Futaba, Inc.  
Wine Logic

## **Installation Accessories**

DriTac Flooring Products LLC  
InstaFloor North America  
MP Global Products, LLC  
Neuhofer Holz GmbH  
NFC Professional Selling Group  
Pennwood Products  
Powernail Company  
Quickscrews International Corp.  
Stauf USA LLC

# Exhibitor Directory By Product Category

(continued)

## Insulation

InstaFloor North America

## Kitchen/Bath Accessories

Atlas Homewares

Century Components

Element Designs

Grass America

Karran USA

Kessebohmer USA Inc.

Kohler Company

Knape & Vogt Company

Rev-A –Shelf

U.S. Futaba, Inc.

Wine Logic

## Laminates

Arborite

Chemetal

Flakeboard

Formica Corporation

Horizon Floors Inc.

Kaindl Flooring USA

Kronoflooring GmbH

Kuehn Bevel Inc.

NFC Professional Selling Group

Panolam Surface Systems

Wego International/South  
Mountain Hardwood Flooring

Wilsonart LLC

## Lighting - Cabinet

Element Designs

Kohler Company

L&S Lighting

Peter Meier, Inc.

Rev-A –Shelf

## Lumber - Hardwood, Treated

Commonwealth Plywood  
Company Ltd.

Elof Hansson USA Inc.

Industrial Timber and Lumber

Moreland Company USA

Richmond International Forest  
Products, LLC

Timber Products

## Melamine

Flakeboard

Roseburg Forest Products

Stevens Industries

Tafisa Canada

Uniboard

## Medium Density Fiberboard

Elof Hansson USA Inc.

Far East American

Flakeboard

Sierra Pine

Uniboard

## Millwork

Brown Wood Inc.

Grill Works Inc.

Industrial Timer & Lumber

## Moulding/Trim-Wood, Composite

Bamboo Hardwoods

Brown Wood Inc.

Kuehn Bevel Inc.

La Crosse Flooring

Neuhofer Holz GmbH

Urban Floor

Wellmade Performance Flooring

Zamma Corporation

## Paneling

Commonwealth Plywood  
Company Ltd.

Decorative Panels International

Far East American

Flakeboard

FP Bois

Global Product Sourcing

Kerfkore Co.

MEGANITE, Inc.

Pro-Ply Custom Plywood Inc.

States Industries

Timber Products

Panels - Bendable, Laminated

Commonwealth Plywood  
Company Ltd.

Kerfkore Co.

Moreland Company USA

Pro-Ply Custom Plywood Inc.

Roseburg Forest Products

States Industries

Stevens Industries

Tafisa

Timber Products

## Paint/Sundries Supplies

Chemcraft

Gemini Coatings

## Particleboard

Flakeboard

Roseburg Forest Products

Sierra Pine

Tafisa Canada

Timber Products Company

Uniboard



### **Plywood - Bending, Corrugated**

Birchland Plywood -Veneer Ltd.  
Kercore Co.

### **Plywood - Hardwood, Softwood**

Birchland Plywood & Veneer Ltd.  
Columbia Forest Products  
Commonwealth Plywood  
Company Ltd.  
Elof Hansson USA Inc.  
Far East American  
Flakeboard  
Liberty Woods International  
Moreland Company USA  
Peter Meier, Inc.  
Pro-Ply Custom Plywood Inc.  
Richmond International Forest  
Products, LLC  
Roseburg Forest Products  
States Industries  
Timber Products Company  
Triangulo Exotic Hardwood  
Flooring  
TW Flooring Group

### **Rain Carrying Products**

Quality Edge  
Rollex

### **Shelving**

BHK of America  
Element Designs  
Knappe & Vogt Company  
Neuhofer Holz GmbH  
Roseburg Forest Products  
States Industries

### **Siding - Aluminum, Fiber Cement, Hardwood, Vinyl**

FP Bois  
Quality Edge  
Rollex  
TW Flooring Group

### **Sinks**

Karran  
Kohler Company  
Mar-Bal, Inc.  
Wilsonart LLC

### **Solid Surface Materials**

Element Designs  
Formica Corporation  
ITW Polymers Sealants North  
America  
Mar-Bal Inc.  
MEGANITE, Inc.  
Mirage Floors

VT Industries, Inc.  
Wilsonart LLC

### **Stains/Coatings/Finishes/ Paints**

Chemcraft  
Dependable, LLC  
Gemini Coatings  
IVM Chemicals SRL-Milesi  
Loba-Wakol LLC  
M.L. Campbell  
NorthStar Chemicals, Inc.  
Valspar Wood Coatings

### **Sundries**

DriTac Flooring Products LLC  
Grill Works Inc.  
Kaindl Flooring USA  
Quickscrews International Corp.  
Stauf USA LLC

### **Tools - Power/Stationary**

C.A. Technologies  
Powernail Company

### **Veneers**

Birchland Plywood -Veneer Ltd.  
Chemetal  
Columbia Forest Products  
Commonwealth Plywood  
Company Ltd.  
Edgemate Inc.  
FormWood Industries  
Moreland Co. USA  
Pro-Ply Custom Plywood Inc.  
SR Wood, Inc.  
States Industries  
Timber Products Company  
TW Flooring Group  
Veneer Technologies, Inc.

### **Ventilation Systems**

Lomanco, Inc.  
Rollex

### **Waterproofing /Sealants**

ITW Polymers Sealants No.  
America  
DriTac Flooring Products LLC  
Stauf USA LLC  
Tremco Sealants &  
Waterproofing  
W.F. Taylor Company, Inc.

# Spouse Activities

Spouses and guests can attend casual gatherings to meet and get to know their fellow program attendees. Highlights include Wednesday's Spouse/Guest Book Club Event (back by popular demand!), featuring the book "Bossypants" by Tina Fey. The Book Club will be followed by lunch and a presentation by the hotel concierge.



Next, enjoy the afternoon with a painting class hosted by Bottle & Bottega. During this popular activity, participants will uncork their creativity through an artist-led class. While painting, guests can socialize and enjoy a variety of wines. At the end of the event, everyone is welcome to keep their newly painted masterpiece! All of Wednesday's activities are included in the Spouse/Guest registration fee.

## Wednesday, November 13

- 10:30 a.m. – 12:00 p.m. . . **Spouse/Guest Meet & Greet/  
Book Club**  
*Arkansas, Level 2*
- 12:00 p.m. – 1:00 p.m. . . **Lunch & Presentation by Concierge**  
*Arkansas, Level 2*
- 1:00 p.m. – 4:00 p.m. . . . **Painting with Bottle & Bottega**  
*Mississippi, Level 2*
- 5:00 p.m. – 7:00 p.m. . . . **Welcome Reception in Exhibit Hall**

## Thursday, November 14

- 12:30 p.m. – 2:00 p.m. . . **Lunch at Sienna Tavern** (*optional  
event not covered in registration fee*)  
**Reservation under NBMDA**

Take a break from shopping or exploring the city of Chicago with a lunch at Sienna Tavern, 51 West Kinzie Street, Chicago, IL 60654, (312) 595-1322.

**Save the Date**    **2014 NAFCD + NBMDA Annual Convention**  
November 18-20, 2014  
Sheraton Dallas Hotel | Dallas, Texas

### NBMDA Events

#### NBMDA at Kitchen & Bath Industry Show (KBIS)

February 4-6, 2014  
Las Vegas Convention Center  
Las Vegas, Nevada

#### NBMDA at Woodworking Industry Conference (WIC)

April 28-May 2, 2014  
Wyndham Rio Mar  
Beach Resort  
Puerto Rico

#### NBMDA at International Woodworking Fair (IWF)

August 20-23, 2014  
Georgia World  
Congress Center  
Atlanta, Georgia

### NAFCD Events

#### SURFACES

January 28-30, 2014  
Mandalay Bay  
Convention Center  
Las Vegas, Nevada

#### NWFA Expo

April 16-19, 2014  
Music City Center  
Nashville, Tennessee

### NBMDA/NAFCD Events

#### 2014 University of Industrial Distribution (UID)

March 9-12, 2014  
JW Marriott Indianapolis  
Indianapolis, Indiana

# NAFCD Benefactors

## Gold Benefactors

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## Silver Benefactor

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# NBMDA Education Development Program

## Gold Donors

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Thank you to the Onsite Program  
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# 2013 Annual Convention Sponsors

## Diamond Level Sponsors

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## Ruby Level Sponsors

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Chemcraft, Inc.  
Flakeboard

Mullican Flooring  
Rev-A-Shelf

## Sapphire Level Sponsors

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Berenson Corp.  
National Wood Flooring Association

Majure Data

# Appointment Scheduler

### Exhibit Hours:

## Thursday, November 14

10:00 a.m. – 4:30 p.m. **Exhibit Hall Open**

11:30 a.m. – 1:30 p.m. **Working Lunch in the Exhibit Hall**

Time	Company
10:00 a.m.	
10:30 a.m.	
11:00 a.m.	
11:30 a.m.	
12:00 p.m.	
12:30 p.m.	
1:00 p.m.	

**Notes:**

[illegible]

**Thank you to the Onsite Program  
and Exhibitor Directory Sponsor:**



# Appointment Scheduler

Time	Company
1:30 p.m.	
2:00 p.m.	
2:30 p.m.	
3:00 p.m.	
3:30 p.m.	
4:00 p.m.	
4:30 p.m.	

**Notes:**

[illegible]



# Lucky Strike®

**Thursday, November 14  
6:30 p.m. – 9:30 p.m.**

End your experience at the 2013 NAFCD + NBMDA Annual Convention on a high note with a closing event and celebration at Lucky Strike. This exciting venue features state-of-the-art bowling lanes and billiards tables.

Whether you're planning to bowl the night away, play pool in the billiard area or just enjoy the company of colleagues, Lucky Strike will provide the ideal environment and an unparalleled experience. Don't miss this opportunity to celebrate the conclusion of another successful convention.

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