



**NAGGL Gets It** Since 1984, NAGGL has served the government guaranteed lending community, empowering members while meeting their multiple needs. NAGGL's accurate and credible training and events, expansive network of members and partners, accessible technical experts, and voice on Capitol Hill give members the keys to success in an ever-changing industry.



[Fact Sheet on FY 2016 Budget for SBA >](#)

[New Servicing & Liquidation Matrix Available >](#) Within the new Matrix is a policy change to be aware of found in Footnote 2: "After the loan is disbursed, on a variable rate loan the lender may change the base rate or the spread over the base rate, on a fixed rate loan the lender may change the rate, and the lender may also change the Note from a fixed rate to a variable rate or from a variable rate to a fixed rate, provided the new interest rate does not exceed the maximum allowable interest rate at the time of loan application."

### Community Search

Enter search criteria...

### Sign In

Username

Password

Remember Me

[Forgot your password?](#)

[Haven't joined yet?](#)

Calendar

[more](#)

**Always sign in to your account upon entering the NAGGL website.**



Keyword Search  
Enter search criteria...

- My Profile**
- > Profile Home
  - > Manage Profile
  - > Create Resumé/CV
  - > Groups
  - > Networks
  - > Files & Links
  - > Favorites
  - > Messages
  - > Connections

- Calendar** [more](#)
- 9/11/2018 - 9/12/2018  
[Dallas Area - Understanding the SOP 50 10](#)
  - 9/13/2018  
[WEBExpress: When a Workout Really Works](#)
  - 9/20/2018  
[WEBExpress: Planning for Liquidation](#)



MEMBERS - You must be logged in to access member directory, News Flashes, Notices & RECEIVE MEMBER PRICING on event registrations.

**Board of Directors Election**

**Members of Record  
DON'T FORGET TO VOTE!**  
Ballots Due September 21  
[Request a ballot >](#)

**Federal Register Notice** announces changes to the 7(a) Secondary Market

The August 17 Federal Register contains notice of a change to the 7(a) Secondary Market. Effective for 7(a) pools with an issue date on or after October 1, 2018, and in order to "decrease the difference between the amortization rates of the guaranteed portions of loans in a Pool", SBA is increasing the "minimum maturity ratio for both SBA Standard Pools and Weighted-Average Coupon (WAC) Pools by 1.0%, to 95.0%. The changes described in this Notice are being made to ensure that there are sufficient funds to cover the estimated cost of the timely payment guaranty for newly formed SBA 7(a) loan pools."

[NAGGL article explaining Changes in the Secondary Market >](#)

[SBA announces FY 2019 fees in Information Notice 5000-180010 >](#)

[NAGGL-created fees chart >](#)

[SBA releases Loan Authorization Wizard, 2018 >](#)

[2018 7\(a\) Boilerplate >](#)

Use your mouse to hover over any event to preview a general description. Click on any event in orange to register for that specific event or click more to view full calendar of events.

# San Diego - Annual Conference & Pre-Conference Training Courses

[Register](#) [Map this Event](#) [Tell a Friend](#)



"The conference is always cutting edge. I am baffled how institutions that don't attend stay current on what is happening..." -- Attendee



11/12/2018 to 11/15/2018

When:

November 12-13 Pre-Conference Training; November 13-15 Conference  
8:30 am - 5:00 pm

Where:

[Map this event](#)  
Manchester Grand Hyatt  
1 Market Place  
San Diego, California 92101  
United States

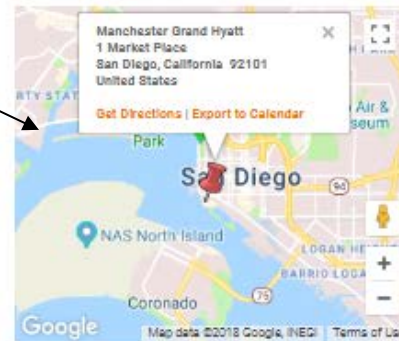
Contact:

NAGGL  
405.377.4022

[Register](#)

Online registration is available until: 10/5/2018

[View Sessions](#)



## Sample Conference Event

When/Where

Register/View Course Descriptions

Location Information

- Complete your individual registration information (on the “Attendee Info” tab)
- Your CORE Registration information is auto-filled based on your profile information
- Check the box next to “I’m not a robot”
- Then click the orange “Next” button

NAGGL reserves the right to cancel any program and assumes no responsibility for personal expenses.

Attendee Info Attendee Selections

**Registration Information**

\* Required Fields

Event Name San Diego - Annual Conference & Pre-Conference Training Courses

Your Name \* Jennifer Shaklee

Organization \* NAGGL

Address \* 215 East 9th Avenue

Address cont.

City/Town \* Stillwater State/Prov \* Oklahoma

Postal Code \* 74074 Country United States

Email Address \* jshaklee@naggl.org

Full Phone w/area code # \* 377-4022

Liability Waiver \*  Yes  No

I will PAY for a Guest to Evening function(s)  Yes

Your Guest's Name (Paid for Guest)

Golf Details: (no refunds on golf)

Golf Team Request \*OR\* Golf Guest Name

CONFERENCE ONLY [not training]: NAGGL will work with host hotel to provide special meals as noted

Special Dietary Needs

CONFERENCE SIT  Gluten Free

DOWN MEALS ONLY  Kosher  Vegetarian

Special Disability Support

I'd like more Information on special Individual Membership  YES

Consent

I hereby authorize and give my full consent to National Association of Government Guaranteed Lenders (NAGGL) to copyright and/or publish any and all photographs, videos and any other form of visual/audio communications in which I appear while attending any NAGGL event. I further agree that NAGGL may transfer, use or cause to be used, these above mentioned communications for any exhibitions, public displays, publications, commercials, art and advertising purposes, and television programs without limitations or reservations.

I'm not a robot  reCAPTCHA Privacy - Terms

Update the Professional Information section of my profile with the address and organization information entered above.

More Actions ▾

NAGGL reserves the right to cancel any program and assumes no responsibility for personal expenses.

Attendee Info Attendee Selections

**REQUIRED TICKET [YOU MUST select this \$0 option]**

SELECT FIRST - Then Specific Event/Course BELOW

Price: \$0.00

**EXPAND OPTIONS & SELECT ITEMS – CLICK check box AND Select Radio Button**

CONFERENCE Attendance (Full conference, includes evening events for registrant) Starts Ends

Conference Registration (includes YOUR evening events) 7:30:00 AM 3:00:00 PM

NOTE: SPANS MULTIPLE DAYS. ENDS 11/15/2018

Please select one of the following (required)

Full Conference Registration (inc evening events)

Price: ~~\$1,250.00~~ Early Bird Price: \$0.00

EXHIBITOR – BOOTH person Conference Attendance (includes evening events) Starts Ends

GOLF TOURNAMENT Starts Ends

GOLF - Conference Registrant (no refunds)

2:30:00 AM 2:30:00 PM

GOLF - Registrant RENT Clubs (no refunds)

2:30:00 AM 2:30:00 PM

GUEST - GOLF (1 only w/full registrant -- no refunds)

2:30:00 AM 2:30:00 PM

GUEST - Rental of Clubs

2:30:00 AM 2:30:00 PM

GUEST Evening Events (guest of FULL Conference Registrant only) Starts Ends

TRAINING COURSES - Only Starts Ends

Advanced Credit Analysis

2:30:00 AM 4:30:00 PM

Please select one of the following (required)

Advanced Credit Analysis (formerly Advanced Cash Flow Analysis)

Price: ~~\$400.00~~ Early Bird Price: \$0.00

Advanced SBA Loan Documentation and Closing

2:30:00 AM 4:30:00 PM

NOTE: SPANS MULTIPLE DAYS. ENDS 11/13/2018

Advanced SOP 50-10 Training

2:30:00 AM 4:30:00 PM

NOTE: SPANS MULTIPLE DAYS. ENDS 11/13/2018

SBA Loan Servicing and Liquidation

2:30:00 AM 4:30:00 PM

NOTE: SPANS MULTIPLE DAYS. ENDS 11/13/2018

Understanding the SOP 50-10

2:30:00 AM 4:30:00 PM

NOTE: SPANS MULTIPLE DAYS. ENDS 11/13/2018

SBA Construction Lending

2:30:00 AM 4:30:00 PM

Save & Add Another Attendee

Save & Finalize Registration

Choose "Required Ticket" (required)

View available events sorted by date

SELECT EVENT (check box) – AND THE REQUIRED "TICKET" (radio button) on the "Attendee Selection" tab

Up close look of available events and pricing options. Pricing will automatically be assessed based on your membership status.

Add another attendee by clicking the orange "Save & Add Another Attendee" button OR Proceed to checkout by clicking the orange "Save & Finalize Registration" button



## Checkout (Step 1 of 2)

Main Storefront

Cart (1)

Enter search criteria...

Please enter your address and billing information in the form below.

### Recipient Information

First Name:	<input type="text" value="Jennifer"/>
Middle Name:	<input type="text"/>
Last Name:	<input type="text" value="Shaklee"/>
Suffix:	<input type="text"/>
Organization:	<input type="text" value="NAGGL"/>
Address:	<input type="text" value="215 East 9th Avenue"/>
City/Town:	<input type="text" value="Stillwater"/>
Country:	<input type="text" value="United States"/>
State:	<input type="text" value="Oklahoma"/>
Postal Code:	<input type="text" value="74074"/>
Home Phone:	<input type="text"/>
Business Phone:	<input type="text" value="4053774022"/>
Mobile Phone:	<input type="text" value="4053774022"/>
Email Address:	<input type="text" value="jshaklee@naggl.org"/>
Confirm Email Address:	<input type="text" value="jshaklee@naggl.org"/>



### My Profile

- » Profile Home
- » Manage Profile
- » Create Resume/CV
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- » Files & Links
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### Calendar

- 2/16/2016 » 2/17/2016  
SBA Lender Leadership S
- 2/24/2016 » 2/26/2016  
Tampa Bay Area - Two Cn  
Underwriting Courses
- 3/21/2016 » 3/24/2016  
Garden Grove - 7(a) Lend  
Training

**CHECKOUT (Step 1 of 2)** ... complete form fields, including credit card payment information and submit for processing and click orange "Proceed to Confirmation" button.

**WARNING: IF YOU DO NOT reach the "CHECKOUT" page, it means that YOU HAVE FAILED TO SELECT a course and SUBMITTED A \$0 REGISTRATION that will BE DELETED**

- Payment by credit card (Amex, MasterCard, Visa) is preferred. Credit card payments are automatically processed, and registration is immediately and automatically confirmed via email AND your spot in the event is guaranteed.
- "Bill Me" option for check payments: Selecting the Bill Me option during checkout will create an invoice that you **MUST print during the final step of the registration process** and submit with check payment. Your spot in the event is **NOT guaranteed** until payment in full is received.

### Additional Customer Information

Please Enter Comments Below:

Proceed To Confirmation >>



## Checkout (Step 2 of 2)

Main Storefront

Cart (1)

Please enter your address and billing information in the form below.

Before finalizing your order, please verify the information below. Then click the "Complete Order" button to complete the checkout process.

### Recipient Information

First Name: Jennifer  
Middle Name:  
Last Name: Shaklee  
Suffix:  
Address: 215 East 9th Avenue  
  
City/Town: Stillwater  
Location: Oklahoma  
Postal Code: 74074  
Country: United States  
Organization: NAGGL  
Home Phone:  
Business Phone: 4053774022  
Mobile Phone: 4053774022  
Email Address: jshaklee@naggl.org



### Additional Customer Information

Qty.	Product	Price
1	Advanced SOP 50 10 Training	\$0.00
	Early Bird Discount Applied	(\$0.00)
Subtotal:		\$0.00
Grand Total:		\$0.00

Complete Order



### Keyword Search

Enter search criteria...



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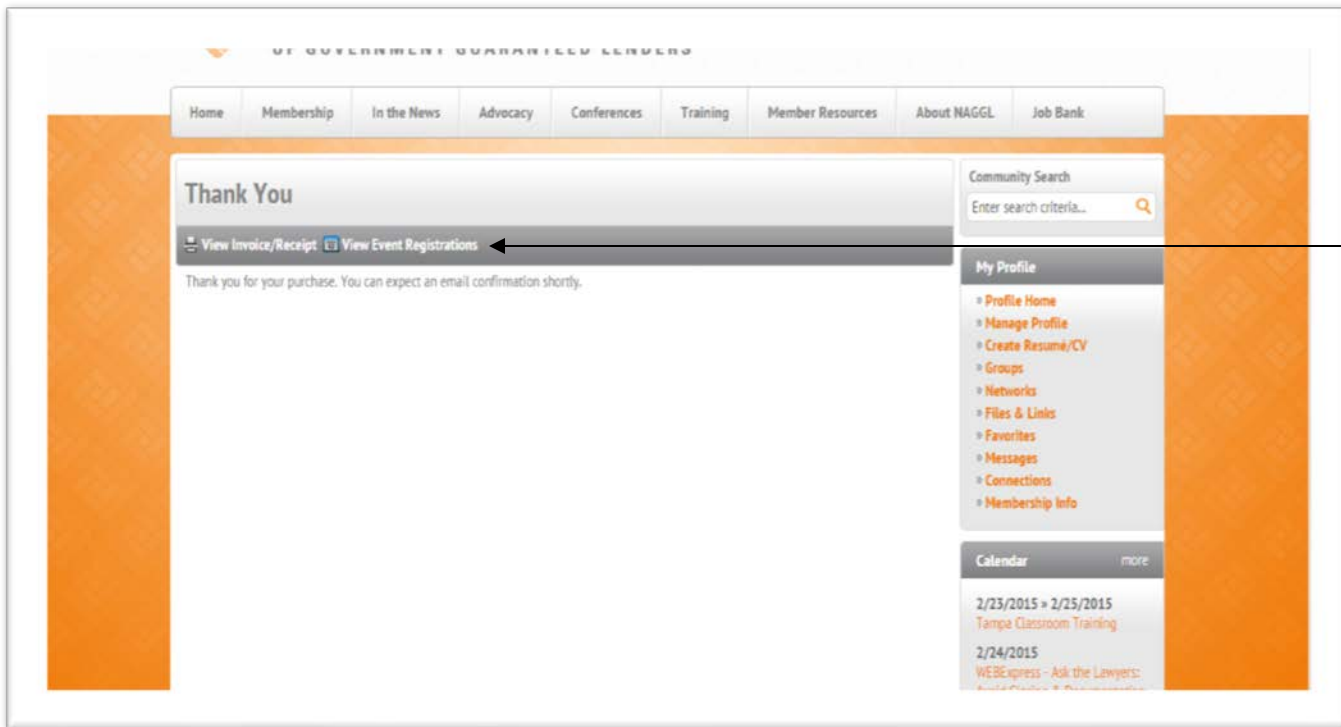
### Calendar

more

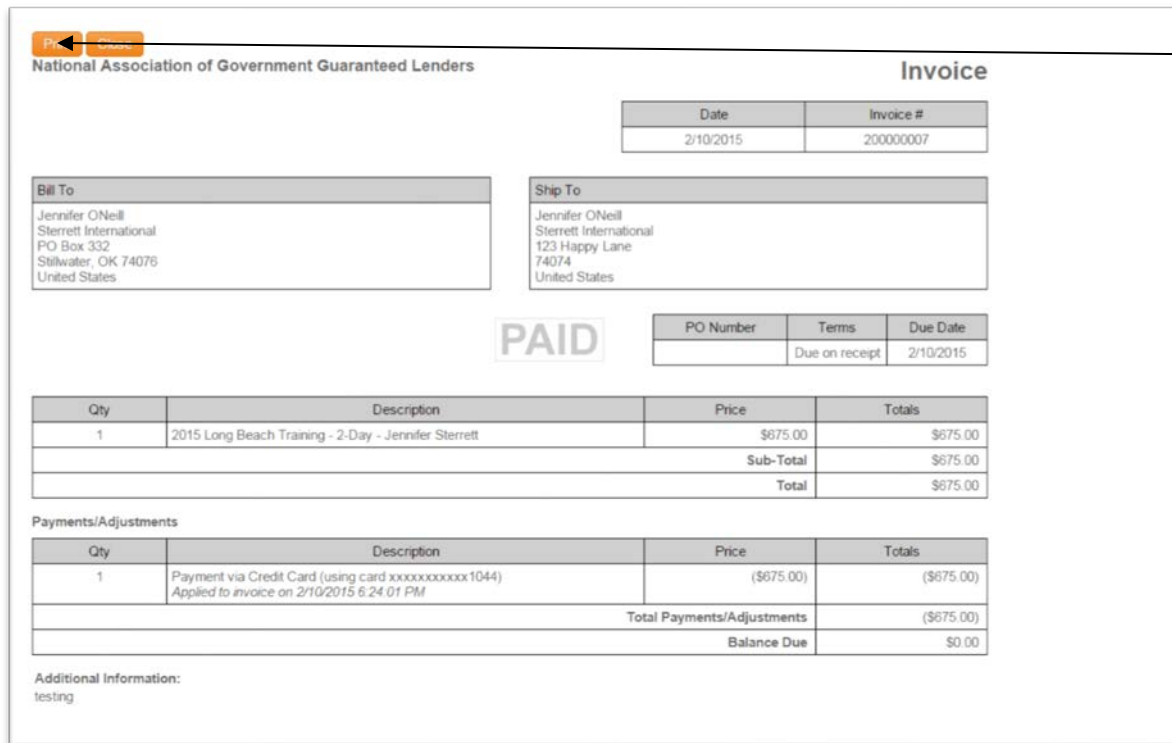
- 2/16/2016 » 2/17/2016  
SBA Lender Leadership Summit
- 2/24/2016 » 2/26/2016  
Tampa Bay Area - Two Credit Underwriting Courses
- 3/21/2016 » 3/24/2016  
Garden Grove - 7(a) Lender Classroom Training

## CHECKOUT (Step 2 of 2) ...

VERIFY the information that you entered is accurate and if it is, click the COMPLETE ORDER button



Thank You page and  
"View Invoice/Receipt"



Print your own receipt!