

NAGRA NEWS

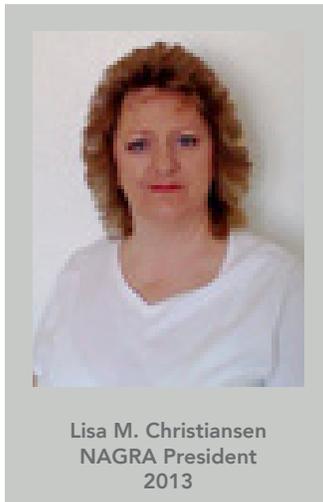
Autumn 2013

A Message from the President

Welcome to the "Holiday Season" and for us Montanan's, snow and cold. I guess now's a good time to bring out the winter gear as I woke up to snow on the ground. What happened to fall!?

I just returned from the midyear NAGRA Board of Directors meeting held in Minneapolis MN. After a busy and successful board meeting, we were taken on a tour of the Radisson Blu, the site of our 2014 Conference. What a beautiful site this is! I encourage you to bring your families with you for this conference as the hotel is attached to the Mall of America. Along with an Aquarium, the Mall of America has an indoor amusement park for the children plus hundreds of shops! My favorite being the Christmas shop where you can buy any ornament you can think of.

The Conference Committee is still working on getting sessions put together for the 2014 conference. If you have topic ideas you feel would benefit others, I encourage you to contact your regional director or one of the gaming interest



representatives. Our organization is always looking for interesting topics for our conferences, and if past conferences are any indication, this upcoming conference should prove just as successful and a great learning experience.

Conferences are a great opportunity to network with other regulators and trade affiliates. Valuable information can be exchanged outside of the conference rooms when attendees meet one another and discuss common experiences. You can also use the NAGRA website to contact people in other jurisdictions. Speaking of the website, please

take a look at the new updated site. The site has a new look and feel to it. Let us know what you think.

In closing, I hope you all have a safe and happy holiday season and look forward to seeing you in June! ■

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“Interactive Gaming: The Future is Now” Webinar

December 10, 2013 2:00 - 3:30 PM EST

This technology focused webinar will address the key growth of interactive gaming in North America; covering topics such as the key alliances being formed by provincial Lotteries and the launch of interactive gaming in DE and NJ. This webinar will look “under the hood” of important technical factors involved in key igaming technologies such as age/identify verification, geo-location and player account administration. This webinar will further focus on the future of interactive gaming in North America and discuss what challenges lie ahead for regulators. *Presenters: Salim Adatia, CEO, GLI Canada; Mackenzie Haugh, Director, GLI Engineering; Chad Kornett, Manager Technical Compliance, GLI World Headquarters; Patrick Moore, Senior Director, GLI Technical Compliance.*

Click here to register online today! NAGRA Members: Free; Non-members: \$45

Want to Contribute?

Have an idea for an article for the NAGRA News? Would you like to contribute an article? Send in your idea today. Please include your name, agency, phone number and email address. Any member updates or insights into the industry make for great content! We appreciate your contribution.

Articles can be sent via email to scottf@ewald.com or mailed to the NAGRA office at 1000 Westgate Drive, Suite 252, St. Paul, MN 55114.

2014 Newsletter Schedule

Winter:

Call for News: Jan. 1
Content Due: Feb. 1
Newsletter Emailed: Feb. 15

Spring:

Call for News: April 1
Content Due: May. 1
Newsletter Emailed: May 15

Board of Directors

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David Peters

Have You Checked Out NAGRA's Enhanced Website?



We have enhanced the navigation and usability of the NAGRA website for members. The website offers more social networking features to foster collaboration within our community. Key features include a new more

customizable member profile, ability to set up your own personal blog, online chat/instant messaging, favorites, and more!

www.nagra.org

About NAGRA

NAGRA brings together agencies that regulate gaming activities and provides them a forum for the mutual exchange of regulatory information and techniques. Collecting and disseminating regulatory and enforcement information, procedures, and experiences from all jurisdictions provides ongoing gaming education and training for all members.

30th

NAGRA Annual Training & Education Conference

June 9-12, 2014

**Save
the
Date**



Radisson Blu Mall of America

2100 Killebrew Drive

Bloomington, MN 55425 USA

952-881-5258

Group Rates: \$141 single/double occupancy.

Make your room reservation today.

Use reservation code: NAGRAC

Radisson Blu Mall of America, Bloomington, MN

Radisson Blu Mall of America is the only hotel conveniently connected directly to Mall of America, the largest indoor entertainment and shopping mall in the United States. The hotel is a short drive from the state capitol in downtown St. Paul and minutes from the heart of downtown Minneapolis via the Metro Transit Light Rail commuter system. Minneapolis–St. Paul International Airport is also less than five miles away from our hotel property near the Mall of America south entrance. The hotel features:

- World-class shopping, dining and entertainment are footsteps away in the attached Mall of America.
- The hotel boasts superb guest rooms and suites where guests can enjoy one of three fashion-inspired Urban, Naturally Cool or Mansion House room styles, all of which include amenities such as complimentary high-speed, wireless Internet, flat-screen televisions and individual climate control.
- The FireLake Grill House & Cocktail Bar represents the best of American cuisine, with eclectic design and a timeless mix of classic American heartland flavors.
- Guests enjoy complimentary 24-hour access to the hotel's Fitness Center, which includes a fully equipped fitness room, indoor pool and spa. ■

Visit Minneapolis/St. Paul

Bloomington/Mall of America Visitor Information:

A pedestrian-and-pedal-friendly downtown and welcoming Midwestern vibe make it easy for first-time visitors to quickly feel at home in Minneapolis and St. Paul. Snow can fall here from October to April, so the arrival of warm weather launches a full throttle, June-August celebration of arts, music, and cultural festivals; farmers markets (17); and fan-friendly Minnesota Twins baseball (played downtown at Target Field—ranked the top sports stadium in North America by ESPN The Magazine). Survey the vibrant scene from the new CRAVE restaurant rooftop patio near the State Theatre, then grab a bike at the nearest Nice Ride Minnesota kiosk (\$5 plus trip fees) and cruise all or part of the Grand Rounds National Scenic Byway, a 50-mile urban trail loop. With 22 city lakes and the mighty Mississippi, playing on, in or near the water always is an option. Indoor activities center on the city's 57 museums and the 4.2 million-square-foot Mall of America - housing 520 plus stores and Nickelodeon Universe, the nation's largest indoor family theme park.

Watch for more details as they become available.

Special Offer to Our Trade Affiliate Members

NAGRA invites all Trade Affiliate members and gaming industry professionals to take a special role in the organization's Annual Training and Education Conference. NAGRA recognizes that regulators have a unique opportunity to learn about emerging technologies, types of gaming and industry services from the many firms that support the gaming industry. Our members are interested in seeing and learning firsthand about products and services that support the gaming industry. We encourage you to review the display and sponsorship opportunities soon to be detailed on the NAGRA website and to review the full conference agenda to see the high-caliber training programming that is central to this conference.

We have designed the display and sponsorship opportunities with high respect for rules that regulators need to follow. For example, that is why we do not

have specific refreshment breaks or lunches sponsored by any one particular firm, as it might preclude a regulator from participating in that activity if they have any kind of regulatory relationship with that firm. The opportunities were designed specifically to:

1. Give trade affiliate members and other firms greater visibility in front of the regulatory community;
2. Help educate regulators about emerging and current gaming technologies;
3. Showcase your company's specific technology to upper level regulators in North America.
4. Support NAGRA in continuing to offer an annual conference with high-quality training and education opportunities for regulators.



NAGRA appreciates your consideration and support!

Sponsorship Levels

	Trade Affiliate Members	Non-Members
Platinum	\$6,000	\$7,500
Gold	\$4,800	\$6,000
Silver	\$2,400	\$3,000
Bronze	\$1,200	\$1,500
Exhibitor	\$ 400	\$ 500

[Click here for the 2014 Sponsorship/Exhibitor Prospectus.](#)

Online Gambling Ring Busted in Flagstaff

According to the Flagstaff Police Department, law enforcement officials served a search warrant at a business on Fourth Street in response to reports of an illegal gambling business being run within the city of Flagstaff. Law enforcement also executed search warrants at a house in Parks and a house in Phoenix. Hundreds of computers were found that were allegedly used as unregulated gambling devices for online gaming. *Read more.* ■

Judge Lifts Temporary Injunction Against the Executive Director of the Michigan Gaming Control Board

Judge lifts temporary injunction against the Executive Director of the Michigan Gaming Control Board, allowing seven of eight charity poker regulatory measures to take effect.

An Ingham County Circuit Judge lifted a temporary restraining order against the Michigan Gaming Control Board and its Executive Director, Rick Kalm, enabling all but one of the new charity poker game requirements issued by the director to take effect.

The Judge ruled on September 5, 2013, that it was within the Executive Director's discretion under the law to issue the new requirements. Among other things, the new requirements will cap the number of charities at each site at three, limit the number of chips in play at a table to \$15,000 and prohibit the use of poker chips as tips for dealers and others. A partial preliminary injunction was issued, however, barring the Executive Director from restricting the times the "millionaire party" licenses can be used under the current rules, the court ruled. That means the midnight curfew the Director sought to impose on the charity poker games cannot be enforced, and games can go on until 2 a.m. as they previously have. The time change was required and based on charities' complaints, reported crimes, and Liquor Control Commission violations occurring after midnight.

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Nineteen nonprofits and civic groups filed suit against the Board and its director seeking the temporary injunction on the new requirements — most of which were scheduled to take effect September 1st. Mr.

Kalm plans to begin enforcing the new requirements once the court has issued a written order supporting his rulings in the case. Mr. Kalm laid out the new, millionaire party requirements in a July 29 letter sent to charities and suppliers.

In the last decade Michigan's millionaire party gaming and revenues have sky rocketed. Just in the last two years over \$380 million in "reported" revenue has moved through Millionaire parties in Michigan. Since June 2012, when the Governor's Executive Order transferred the

authority of regulating the charitable millionaire party gaming from the Lottery Commissioner to the Executive Director, his staff has conducted over 1,200 on-site and post-event inspections of qualified organizations. These investigations have uncovered hundreds of violations of the Traxler-McCauley Bingo Act, Rules, or other state laws.

The Gaming Board staff, through the Executive Director, has a duty to protect the integrity of charitable millionaire parties and ensure the qualified organizations are protected and complying with the Bingo Act.

BCLC's Responsible Gambling Conference



New Horizons conference returns to Vancouver in 2014

After a successful first year, BCLC's New Horizons in Responsible Gambling conference returns to Vancouver, January 27-29, 2014.

Over two days, the conference brings together academics, students and industry leaders in responsible gambling research and policy to hear from national and international industry professionals.

"I anticipate this conference will build upon last year's thought-provoking and insightful discussions, resulting in more connections and shared development amongst responsible gambling professionals from across the globe," says Michael

Graydon, President and CEO of BCLC. "The field of problem gambling prevention and treatment is continually evolving and this event promises to provide a showcase of many recent developments."

New Horizons features presentations geared towards problem gambling treatment providers, prevention specialists, and those committed to delivering exceptional responsible gambling programming within their gaming operations.

"The feedback we received from attendees of the inaugural event was fantastic," says Paul Smith, Director of Corporate Social Responsibility at BCLC. "This year will feature some well-received speakers from 2013, alongside some first-time presenters that I think will really impress our delegates."

Returning to this year's conference is Dr. Mark Griffiths of Nottingham Trent University, Mr. Don Feeney of Minnesota State Lottery, Dr. Robert Ladouceur of Laval University and Dr. Richard Wood of GamRes Limited. First time New Horizons speakers include Dr. Alex Blaszczynski of the University of Sydney, Dr. Sally Gainsbury of Southern Cross University in Australia, Dr. Claudia Steinke of the University of Lethbridge, Dr. Jessalynn Strauss of Elon University in North Carolina and Mr. David Bird of the Saskatchewan Indian Gaming Authority.

Based on feedback from 2013, the 2014 New Horizons conference will feature some new additions to the program including: a series of poster sessions where delegates can and presenters can interact about projects and research; a new focus group; an enhanced trade show and exhibition floor; more time for networking and socializing; and more opportunities to interact through social media.

For more information and to register for the New Horizons in Responsible Gambling Conference please visit www.horizonsrg.com. Follow us on twitter @HorizonsRG

Virginia Electronic Pull-Tab Market Continues to Grow

Prepared Michael Menefee

The electronic pull-tab market continues to grow in Virginia since 11VAC15-40, Charitable Gaming Regulations, became effective November 7, 2012. Of the six manufacturers that are licensed by the Virginia Office of Charitable and Regulatory Programs, four have had their electronic pull-tab devices tested by an independent gaming laboratory as required by the regulations, and the lab results are expected in the future for the remaining manufacturers. As of the end of September, approximately 400 electronic pull-tab devices had been installed throughout Virginia, primarily at fraternal lodges and veteran organizations. Those devices have reportedly generated approximately \$62.2 million in sales. ■

GLI - First Gaming Test Lab Accredited in Colombia

LAKEWOOD, N.J. (October 22, 2013) - Gaming Laboratories International (GLI), the world's leading gaming technical consulting and independent certification laboratory, has been accredited as a gaming test lab in Colombia by COLJUEGOS (Empresa Industrial Y Comercial Del Estado Administradora Del Monopolio Rentistico De Los Juegos De Suerte Y Azar), gaming and lottery regulatory entity. GLI is the first test lab to be accredited in Colombia, once again proving GLI to be the leader in the Latin American and worldwide gaming industry.

Read more. ■

NAGRA West Region

Submitted by Norm DesRosiers

The San Manuel Gaming Commission spearheaded a series of workshops with participants from multiple California Tribal agencies and both the California Gambling Control Commission and Bureau of Gambling Control, to come up with an agreeable "Standardized Vendor Licensing Application." It was a two part process, first to come up with the application form for the "business", then to come up with a standard suitability questionnaire for the "principals" of the business. The process involved comparisons of application forms from about 15 jurisdictions and identifying commonalities and scrutinizing uncommon

elements of each. The process took slightly over a year, however we are pleased with the final product. Although use of the form is voluntary, at least 12 tribes are now using it.

In March, the National Tribal Gaming Commissioners/Regulators (NTGC/R) organization had a very successful 3 day training conference at the Agua Caliente Casino and Hotel in Palm Springs, Ca. There were over two hundred attendees and a very strong lineup of educational panels.

Continued on next page.....NAGRA West

NAGRA West ...continued from page 7

Likewise, in March, the National Indian Gaming Association (NIGA) had its annual convention and trade show in Phoenix, Az. This is probably the second biggest gaming show in the U.S. behind only G2E. There were thousands in attendance and another strong line up of educational seminars and displays of all the latest technology and products in the gaming industry.

Several months ago the California Gambling Control Commission (CGCC) approved the San Manuel Technical Specifications for Slot Machines (SMTS011) for use in California. These specifications are an upgrade of GLI011 to make them slightly more stringent and add a few features to ease some of our regulatory headaches with machine performance and patron disputes. Similarly, the CGCC will be addressing the approval of SMTS012 for use in California in late April. These technical specifications enhance GLI012 for the use of "Progressive" slot machine systems.

We would like to acknowledge and thank the California Attorney General, and the Bureau of Gambling Control for their crack down on "Cyber Cafes". With multiple jurisdictional cooperation, many raids and

seizures have been completed and it would appear that the operators are getting the message that these operations are considered illegal gaming in California and will not be tolerated.

For those of you who know Mr. David Vialpando, former Special Agent for the California Bureau of Gambling Control, he has retired from his career as a state employee, and is now the Commissioner of the San Ysabel Tribal Gaming Commission.

We would like to thank our friends and publishers of CEM (Casino Enterprise Management) magazine, Mr. Peter Mead, and GGB (Global Gaming Business) magazine, Mr. Roger Gross, for their generosity in providing NAGRA with "pro-bono" advertising space in their magazines. It will help immensely with enhancing an awareness of the presence of NAGRA and membership recruitment. A big shout out to both of them.

I guess I'll close with a "Thank you" and acknowledgement to Mr. Gary Vigneault, training officer, for the Arizona Department of Gaming (long time NAGRA members) for being gracious enough to accept the appointment as NAGRA's new Secretary to complete a vacated term for about another year. Thanks, Gary. ■