

NAGRA NEWS

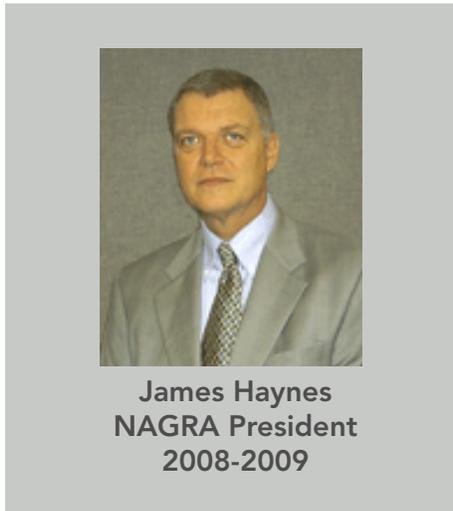
SPRING 2009

A Message From the President

NAGRA – The Strength of 25 Years as Bedrock for the Future

The North American Gaming Regulators Association (NAGRA) was established in 1984 and was originally known as the "National Association of Gambling Regulatory Agencies." At first NAGRA was comprised of states that regulated bingo and pickle cards operated for fundraising and NAGRA's focus was on charitable gaming, with emphasis on ticket standards, investigations and auditing. The organization has achieved fantastic growth since then!

Since 1984 the organization has benefited greatly from the leadership of many volunteers including all of our Past Presidents, who demonstrated admirable dedication to the organization and a stewardship that has grown NAGRA to where it is today. NAGRA is an organization that effectively brings together leaders in the field of gaming regulation throughout North America for the efficient and highly value-adding exchange of information that helps all members in their important work. The organization has a strong membership base, continues to plan high quality conferences each year and is financially healthy. At this time of



James Haynes
NAGRA President
2008-2009

NAGRA's 25th anniversary it is appropriate for us all to take a moment and thank all of the leaders and members who developed NAGRA into what it is today.

Our conference in Washington D.C. this year will truly be a landmark event. As we celebrate our 25th anniversary and recognize volunteers' contributions and many hours of selfless dedication over the years, we also want to extend a warm welcome to all our colleagues in the gaming industry on the product side, who share our interest in improving and protecting the integrity of charitable gaming and government lottery operations. Without your continuing assistance and support our jobs as regulators would all be much tougher.

It has been an honor to serve NAGRA as President over the last year. I wish the organization and all of its members continued success for many years to come.

James M. Haynes
NAGRA President

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and more!

Join NAGRA in DC!



Register now for

NAGRA's 25th Annual Conference

June 2-5, 2009

in Washington, DC

**For conference information and
registration go to
www.nagra.org!**

2009 – NAGRA's Silver Anniversary!

NAGRA was established on December 6, 1984. In 2009, the organization will turn 25! This is something the organization and its members should be proud of, as many nonprofits fail in their early years. NAGRA has continued to prove relevant and important to its members including our federal, state, local, tribal, and provincial government agencies who are responsible for the regulation of legalized gaming activities. NAGRA facilitates valuable relationships between gaming regulators throughout North America. Regulators have much to learn from each other, and much to offer by way of sometimes shared, and sometimes unique experiences.

This is indeed "your" organization. Please continue to support it, to benefit from the collegial association of gaming regulators throughout the United States and Canada. The NAGRA organization will continue to thrive primarily on the strength of this collegial network which contains a huge wealth of knowledge and experience. ■

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Investigators

Charles Devenney

Manitoba Gaming Control Commission

Aaron Wong

California Division of Gambling Control

Responsible Gaming

Don E. Dutton

NMGCB Board Member

Governor Jan Brewer Names Mark Brnovich Director of the Department of Gaming

PHOENIX - Arizona Governor Jan Brewer recently named Mark Brnovich as the new Director of the Arizona Department of Gaming.

"I am proud to add Mr. Brnovich to my cabinet," stated Brewer. "He has a great understanding of gaming issues in Arizona, and his legal expertise and experience will be essential in his service to the Department of Gaming and the State of Arizona."

Prior to his appointment, Mr. Brnovich was Assistant U.S. Attorney for the District of Arizona. During his time there he focused on federal offenses occurring in Arizona gaming enterprises and worked closely with tribal gaming investigators, the Arizona Department of Gaming and law enforcement agencies to prosecute crimes and coordinate crime prevention efforts. He also served as Assistant Attorney General in Arizona, where he was primarily responsible for representing the Arizona Department of Gaming and providing legal advice regarding legislation, contracts, licensing and regulation of Native American gaming. In prior years, Mr. Brnovich also worked as Judge Pro Tem of Maricopa County Superior Court, Deputy Maricopa County Attorney and Command Staff Judge Advocate in the U.S. Army National Guard. He began his extensive legal career as a law clerk for the San Diego County District Attorney and later for the Honorable Jonathan H. Schwartz in Phoenix.

In addition to his legal career, Mr. Brnovich has served as Senior Director of State Customer Relations for Corrections Corporation of America,

developing and maintaining relations with various government agencies throughout the United States. He has also worked as Director for the Center for Constitutional Government at the Goldwater Institute, formulating policy and conducting research and analysis. He started his career with a congressional internship in Senator John McCain's office.

Mr. Brnovich received his Bachelor of Science in Political Science from Arizona State University and his Juris Doctorate from the University of San Diego School of Law. He also completed the Judge Advocate Officer Basic Course for the United States Army.

"I want to thank the outgoing Director, Mr. Paul Bullis, for his dedication, hard work, and willingness to participate in an effective transition," said Governor Brewer. ■

Remember When? Help Us With Our 25th Anniversary Photo Album!

In recognition of NAGRA's 25th Anniversary, staff will bring all of the photo prints in our files and spread them out along a grouping of tables with a timeline from 1984 to present. We invite you to help us tag the photos and place them in time (some are date stamped, others are not). By the close of the conference, we will select some highlights from each year and build an online 25th anniversary photo album. We have a lot of photos from 1991 to present. If you have any special photos — particularly any prior to 1991 — that you could donate toward this effort it would be greatly appreciated. We hope that this serves as a fun trip down memory lane for conference attendees and produces a special memento album for all to share! ■



➤➤ Dick Tessier,
North Dakota AG's Office
Reporting on Pull Tab Standards

◀◀ Gerry Otoupal,
Nebraska Department of Revenue
"Posing in the Limelight"



Texas Online Bingo Training Program Reaches 1,000 Participants

The number of individuals completing the online version of the Bingo Training Program exceeded 1,000 in April 2009. The online version allows individuals required to complete the Bingo Training Program to do so at a location of their choice and at their own pace. Prior to the implementation of the online version of the training programs those individuals required to complete the training had to attend on-site programs that were offered at vari-

ous locations throughout the state and conducted by staff of the Charitable Bingo Operations Division. The goal of the online training is to provide convenience to those who are required to complete the training and reduce the number of on-site training programs, thus reducing the expense of travel to the state. The online training program is on the Web site at www.txbingo.org. The path is Licensees/Conductor/Training. ■

History of the North American Gaming Regulators Association

Compiled by NAGRA Past President Dale Fuga – Manitoba

The North American Gaming Regulators Association (NAGRA) was officially established in 1984 and was originally known as the “National Association of Gambling Regulatory Agencies.” The organization’s Articles of Incorporation were filed in North Dakota on December 6, 1984; the original bylaws were dated December 13, 1984, and signed by John E. Jacobson, President. NAGRA was a concept born primarily in the minds of John Jacobson, Assistant Attorney General for North Dakota and Dick Tessier. Prior to the organization of NAGRA, the National Association of Fundraising Ticket Manufacturers (NAFTM) was the only interstate organizational structure for the sharing of ideas and experiences related to the promotion of charitable gaming as a profitable endeavor for charities to raise funds. With the advent of the push to regulate charitable gaming, John Jacobson and Dick Tessier saw the efficacy of the regulators of charitable gaming forming a separate

organization of NAFTM to give the regulatory people their own organization and the concept of NAGRA was born. Initially, NAGRA was comprised of states that regulated bingo and pickle cards operated for fundraising and NAGRA’s focus was on charitable gaming, with emphasis on ticket standards, investigations and auditing.

Roger Hirsch, NAGRA President January 1991 to June 1991, described the initial group as follows:

“The organization was focused exclusively on charitable gaming, with emphasis on ticket standards, investigations and auditing. It was a small, very close-knit group when Nebraska joined in about 1985, and stayed that way until the advent of Indian gaming. I was president in 1991 when we made the decision to get involved in other areas of gaming, and thus at-

History of NAGRA continued on page 6

News from New Mexico

The NM legislature passed amendments to both the Gaming Control Act and the Bingo & Raffle Act.

The Joint Memorial encouraging District Attorneys to use Preprosecution Divergence Programs for addicted gamblers who committed nonviolent crimes passed the House, but did not get to the Senate Floor for vote. The NMGCB will seek to have this legislation passed at the next legislature. It is an important piece of the puzzle which is Responsible Gambling.

What did pass is the Statutory Self Exclusion. We are now developing a process and would appreciate any comments from jurisdictions which have such programs operating. We are looking to enact in the process the best practices approach. Members may contact Don Dutton via phone or email:

Don E. Dutton
 Idedutton@windstream.net
 NMGCB Board Member
 PO Box 5068
 Ruidoso, NM 88355
 575-258-3979 ■

>> *History of NAGRA, continued from page 5*

tracting regulators from other agencies; Indian gaming was the first step in that direction. Indian gaming was a hot topic then, as was the potential growth of Riverboat gaming. State lotteries also posed challenges to charitable gaming. The decision to expand into other areas was more significant than I realized at the time, since the focus of NAGRA shifted from charitable gaming to other areas. NAGRA still has its charitable gaming roots, but the field is more crowded now."

NAGRA's original bylaws are dated December 13, 1984. As the organization has grown and evolved in response to a diversity of membership and changes in the regulatory environment, the original bylaws have been amended six times. What follows is a summary of the amendments that provides a snapshot of a changing organization:

1989 & 1990 Amendments:

- Article I – Membership: Changed the term "governmental agency" to "state and federal." Expanded to include Canadian provinces or territories. Allowed regular membership for all state and provincial agencies if more than one agency has jurisdiction within a state or province. Established associate memberships that included Indian tribes, affiliate memberships, and honorary memberships. Defined processes for application for membership and resignation of membership.
- Article IV – Meetings: Changed meeting of the members from annual to bi-annual... Designated the spring meeting for the voting for officers and the fall meeting for training purposes.

From that small close-knit group NAGRA has grown into a diversified organization of 110 members (Note: based on NAGRA 2007 Fall Conference Notebook) that is comprised of federal, state, local, tribal, and provincial government agencies who are responsible

primarily for the regulation of legalized gaming activities. Typical games include bingo, pull-tabs, lotteries, raffles, and non-profit Las Vegas or Casino nights used by nonprofit organizations for fund-raising purposes. NAGRA has also responded to the increased growth in gaming by expanding its scope to include regulatory concerns involving Indian gaming, riverboat gaming, casino and video gaming, pari-mutuel wagering and other activities which are of interest to its member agencies.

NAGRA instituted committees to provide the membership with working groups that focus their efforts on emerging issues for their respective areas. The committees are charged with developing training topics for future conferences. The committees also use meetings to share experiences and problems in their jurisdictions to come up with creative solutions. The committee system has been successful due to the broad-based experiences of association members.

Typical conferences include plenary and breakout sessions. Conferences generally open with a welcoming address by the NAGRA President and host state official(s). A member-by-member introduction and an overview of gaming in the host state follows. An opportunity for members to update each other on gaming experiences, judicial decisions, legislative changes, and any other gaming related matters that have recently occurred in member jurisdictions takes place in Committee Breakout session. Other breakout sessions are designed to update members on the latest and most successful techniques for regulating, auditing, and investigating gaming related activities. Following is a list of the current committee structure:

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>> *History of NAGRA, continued from page 6*

Charitable Gaming: Broad-based focus with the emphasis on charitable gaming issues and future developments.

Internet Gaming: Legal issues regarding internet gaming and the review of recent legislative efforts.

Indian Gaming: Indian gaming issues.

Casino Gaming: Changes in gaming technology.

Investigators: Networking on investigative issues across North America and associated jurisdictions.

Prior to 2004, NAGRA Conferences were held twice a year. In 2003, the bylaws were amended to remove any reference to the number of meetings required beyond that of an annual conference. This was done to give future Boards of Directors the flexibility to offer one or two conferences per year at their discretion, depending upon industry needs and economic conditions.

Highlights By Year:

1984

- NAGRA organized as the National Association of Gambling Regulatory Agencies
- Bylaws adopted on December 13, 1984

1985

- NAGRA incorporated in North Dakota

1989

- Name changed to the "North American Gaming Regulators Association"
- Indian gaming regulators and local/municipal gaming regulators added as "associate members"

1990

- Standards on Coin-Operated Video Gambling Devices adopted May 17, 1990
- Articles of Incorporation were amended to include

the following purposes:

- To collect and disseminate statistical data regarding gaming activities of the member jurisdictions.
- To provide a forum for the mutual exchange of information with the regulated organizations and related trade associations, distributors and manufacturers.
- First series of "breakout sessions" (attorneys, auditors, enforcement) held at the fall NAGRA conference in New Orleans.

1991

- First management firm hired, Ugai and Lindgren from Lincoln, NE

1992

- Pull-tab Recordkeeping Standards Subcommittee Formed
- NAGRA Enforcement/Investigators Steering Committee Established
- Committee formed to study the feasibility of NAGRA providing pull-tab quality testing services for its members
- Bingo Standards Committee formed

1993

- Bylaws amended to create two additional board of director positions – increased from seven to nine positions
- Up to this point, the Board consisted of President, Vice-President, Secretary, Treasurer, Directors (3)
- Now President, Vice-President, Secretary, Treasurer, Past President (new); Regional Directors (new - Eastern U.S., Central U.S., Western U.S. and Canada)

1995

- Bylaws amended.

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>> *History of NAGRA, continued from page 7*

1996

- Licensing Standards Committee formed. The purpose of the committee was to standardize and define terms, formulate standard licensing procedures for consistency, and create standard license applications that could be utilized by all member jurisdictions for each type of authorized gambling activity
- Licensing Standards Committee completed a “Licensing Application Packet”

1997

- Bylaws amended to change the region name from “Central U.S.” to “Midwestern U.S.”

2001

- New management firm: Interwest Consulting from Helena, MT
- Bylaws amended to eliminate Associate Members. Any regulatory agency (e.g. state, provincial, tribal, local/municipal) is eligible for full membership.
- Bylaws amended to include a new clause to provide indemnification of Board of Directors

2003

- New management firm: Ewald Consulting from St. Paul, MN
- Bylaws amended to eliminate the requirement to hold both a spring and fall conference

2005

- Creation of new website with new functionalities including online event registration and online searchable member directory by professional position, games regulated etc...

2008

- Creation of concept for NAGRA annual report format. Completed through the diligent work of volunteers and staff, this is a project that will require further refinement and ongoing funding.

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NAGRA Presidents

Term of Office	Office Holder	Member Jurisdiction
12/13/84 – 7/31/85	John E. Jacobson	North Dakota
(Assumed Office 8/85)	Leslie G. Espinoza	Massachusetts
7/1/86 – 6/30/87	Bill Faust	Louisiana
7/1/87 – 6/30/88	Richard R. Tessier	North Dakota
7/1/88 – 6/30/89	Emile S. Bourgoyne	Louisiana
7/1/89 – 6/30/90	Betty Mercer	Michigan
7/1/90 – 6/30/91	Roger Franke	Minnesota
(Assumed Office 1/91)	Roger W. Hirsch	Nebraska
(Assumed Office 6/91)	John Willems	Minnesota
7/1/91 – 6/30/92	John Willems	Minnesota
7/1/92 – 6/30/93	John Willems	Minnesota
7/1/93 – 6/30/94	Rick Ask	Montana
7/1/94 – 6/30/95	Frank Miller	Washington
7/1/95 – 6/30/06	Paul B. Bernstein	Connecticut
7/1/96 – 6/30/97	Michael G. Petersen	Michigan
7/1/97 – 6/30/98	Jay Doshi	Virginia
7/1/98 – 6/30/99	Patrick J. Finnegan	Minnesota
7/1/99 – 6/30/00	Cally Cass-Healy	Washington
7/1/00 – 6/30/01	Linda Minash	Wisconsin
7/1/01 – 6/30/02	Michael Fanning	Montana
7/1/02 – 6/30/03	Dale Fuga	Manitoba
7/1/03 – 6/30/04	Kay Gaines	Arizona
7/1/04 – 6/30/05	Billy Atkins	Texas
7/1/05 – 6/30/06	Kathy Baertsch	Montana
7/1/06 – 6/30/07	Dale Fuga	Manitoba
7/1/07 – 6/30/08	Don Dutton	New Mexico
7/1/08 – 6/30/09	Jim Haynes	Nebraska

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NAGRA Conference Sites

Year	Type	Region	City
1984		Midwest	Minneapolis, MN
1985		Midwest	New Orleans, LA
1986	Spring	West	Seattle, WA
	Fall	West	Denver, CO
1987	Spring	East	Nashville, TN
	Fall	East	Boston, MA
1988	Spring	West	San Diego, CA
	Fall	Midwest	Madison, WI
1989	Spring	East	Atlantic City, NJ
	Fall	West	Las Vegas, NV
1990	Spring	Midwest	Bismarck, ND
	Fall	Midwest	New Orleans, LA
1991	Spring	Midwest	Minneapolis, MN
	Fall	East	Buffalo, NY
1992	Spring	Midwest	Omaha, NE
	Fall	West	Tucson, AZ
1993	Spring	West	Whitefish, MT
	Fall	East	Richmond, VA
1994	Spring	West	Portland, OR
	Fall	Midwest	Rapid City, SD
1995	Spring	Canada	Vancouver, BC
	Fall	East	Hartford, CT
1996	Spring	Midwest	Traverse City, MI
	Fall	Midwest	Corpus Christi, TX
1997	Spring	West	Phoenix, AZ
	Fall	West	Denver, CO
1998	Spring	East	Norfolk, VA
	Fall	Midwest	Indianapolis, IN
1999	Spring	West	Albuquerque, NM
	Fall	Canada	Toronto, ON
2000	Spring	West	Seattle, WA
	Fall	Midwest	Minneapolis, MN
2001	Spring	East	Biloxi, MS
	Fall	Midwest	Milwaukee - cancelled

2002	Spring	East	Charleston, SC
	Fall	Midwest	Milwaukee, WI
2003	Spring	Canada	Winnipeg, MB
	Fall	West	Long Beach, CA
2004	Annual	Midwest	San Antonio, TX
2005	Annual	Canada	Halifax, NS
2006	Annual	West	Scottsdale, AZ
2007	Annual	Midwest	Kansas City, MO
2008	Annual	Midwest	New Orleans, LA
2009	Annual	East	Washington, DC

Busted! New Directions In Responsible Gambling Education

As a gaming regulator, the Manitoba Gaming Control Commission (MGCC) has over the past few years carved out a unique niche in the scope of responsible gambling initiatives. The MGCC undertakes projects that explore and inform gambling attitudes, beliefs, behaviours and strategies hoping to educate all Manitobans about the realities of chance and to encourage realistic, effective strategies for gambling responsibly.

In 2005, the MGCC ran an award-winning campaign to bust myths about the odds and randomness of slot machines and VLTs. When post-campaign research encouragingly revealed decreases in belief in these common myths but did not reveal corresponding improvements in gambling behaviours, the MGCC initiated a series of research initiatives to explore this puzzling disconnect. The follow-up research suggested that Manitobans might benefit from new messaging that would target gambling behaviour more directly. Committed to using research to design and refine its campaigns, the MGCC launched new messaging in late 2008 that moved beyond myth-busting to explicitly promote limit-setting as a key responsible gambling strategy. The new campaign clearly reminds Manitobans that gambling, like other forms of entertainment, costs money and that you should only gamble with money that you can afford to lose. Results from the post-campaign evaluation indicate that the messaging is already having a positive impact.

The MGCC invites all NAGRA members to check out the MGCC's website at www.mgcc.mb.ca for a look at the new campaign. ■



NAGRA's Strength – A Collegial Group of Members

Submitted by Eric Ewald, CAE – Managing Director

We periodically reachout to regulators who are not a part of NAGRA to encourage them to realize the benefits of participation. It helps us greatly when fellow members inform us of changes in directors of particular agencies and of new directors coming online to manage a new form of gaming within their jurisdiction. I am happy to say we have two new applications in process right now.

Following is a list of current members of NAGRA. We thank you all very much for your continued support. As you read through this list, can you think of at least one agency within your jurisdiction or a colleague or friend in another jurisdiction that should be on the list?

The quality of the membership experience will increase as this list increases, and non-members certainly have a great opportunity to access the benefits of NAGRA membership. We have identified a number of non-members and sent them a letter of invitation to join the organization and join us for the conference in Washington DC. I would be very interested, however, in any prospect that you know personally that we, together, might be able to approach for their own benefit and for the benefit of NAGRA. Would you take just a minute to think of one agency and email or call me? I would greatly appreciate it. I can be reached at the NAGRA offices at 651-290-6266 and erice@ewald.com. We are looking forward to a great conference in June! See you then!

Current NAGRA Members

Ak-Chin Tribal Gaming Agency
 Alaska Department of Revenue
 Alberta Gaming and Liquor Comm.
 Alcohol and Gaming Comm. of Ontario
 Anne Arundel Co. Dept. of Inspections
 Aristocrat Technologies, Inc.
 Arizona Department of Gaming
 Arrow International, Inc.
 Atlantic Lottery Corporation
 B.C. Gaming Policy & Enforcement
 Bally Technologies, Inc
 British Bazaar Comp./Atlantic Gaming
 Broward County Sheriff's Office
 California Gambling Control Commission
 Cherokee Nation Gaming Commission
 City of Windsor
 Colorado Division of Gaming
 Complete Logistics Management
 Connecticut Division of Special Revenue
 Connecticut State Police, Casino Unit
 DC Lottery & Charitable Games
 Delaware State Lottery
 Delaware State Police
 Delaware State Police Video Lottery
 Dept. of Justice/Div. of Gambling Control
 Dist. Of Columbia DC Lottery/Charitable Gaming
 EBCI Certification Commission
 Eclipse Compliance Testing
 eQube Technology & Software Inc.
 Family&Morale Welfare&Recreation Commission
 Florida Div. of Pari-Mutuel Wagering
 Fort McDowell Tribal Gaming
 Gaming Laboratories International
 Gaming Regulatory Consultants
 Global Intelligence Network LLC

NAGRA's Strength continued on page 12

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GTECH Corporation	Ohio Attorney General (Charitable Gaming)
Idaho Lottery	Oklahoma Alcoholic Beverage Laws Enforcement
Indiana Gaming Commission	Oklahoma Horse Racing Commission
Indigenous Gaming Regulators Inc.	Ontario Provincial Police
International Gamco, Inc.	Oregon State Police
International Game Technology, Inc.	Oregon State Police - Tribal Gaming
Intralot, Inc- Nebraska Office	Pala Gaming Commission
Iowa Department of Inspections & App.	Pennsylvania Gaming Control Board
Iowa Div. of Criminal Investigation	PokerTek, Inc.
Kansas Department of Revenue	Pollard Banknote Ltd Partnership
Kansas Racing & Gaming Commission	Rama First Nation
Kansas State Gaming Agency	Regie Des Alcools, Des Courses Et Des Jeux
Kentucky Office of Charitable Gaming	Risk Solutions & Investigations
Keweenaw Bay Indian Community	Saskatchewan Liquor & Gaming Auth.
Louisiana Department of Justice	Sault Ste. Marie Tribe of Chippewa Indians
Louisiana Department of Revenue	Shakopee Mdewakanton Sioux Community
Louisiana Lottery Corporation	Soboba Band of Luiseno Indians Gaming Commission
Maine State Police	South Dakota Commission on Gaming
Manitoba Gaming Control Commission	Southern Ute Indian Tribe
Manitoba Lotteries Corporation	Spectrum Gaming Group, LLC
Michigan Gaming Control Board	St. Regis Mohawk Tribal Gaming Commission
Michigan Lottery Department	Surete Du Quebec (S.A.M.J.)
Minnesota Department of Public Safety	Tabco Inc.
Minnesota Department of Revenue	Technical Systems Testing (TST)
Minnesota Gambling Control Board	Texas Lottery Commission
Mississippi Band of Choctaw Indians	Universal Manufacturing Company
Missouri Gaming Commission	Video King Gaming and Entertainment
Montana Gambling Control Division	Viejas Tribal Gaming Commission
Multimedia Games Inc.	Virgin Islands Casino Control Commission
National Association of Fundraising Ticket Manufacturers	Virginia Dept. Of Charitable Gaming
National Indian Gaming Commission	Washington State Gambling Commission
Navajo Gaming Regulatory Office	West Virginia State Lottery Dept.
Nebraska Department of Revenue	Wisconsin Division of Gaming Admin.
New Mexico Gaming Control Board	WMS Gaming, Inc. ■
New Mexico Lottery Authority	
New York State Police	
New York State Racing and Wagering	
NJ Div. of Gaming Enforcement	
North Dakota Attorney General Gaming	
Nova Scotia Alcohol & Gaming Authority	
Nova Scotia Gaming Corporation	

2008 Charitable Bingo Gross Receipts Set Record High in Texas

In 2008 total gross receipts were over \$684 million—the highest since 1981 when charitable bingo was legalized in Texas. In 2008, pull-tab sales exceeded regular bingo sales for the third time in the history of charitable bingo in Texas. The record high gross receipts in 2008 were attained in spite of declining attendance. Attendance has declined each year since 1991. Charitable Distributions exceeded \$32.7 million, surpassing the preceding year for the fifth time in a row.

Card sales have decreased each year since 1993 with the exception of 1995, which showed a small

increase in bingo card sales of .28%. Electronic card sales have increased each year since electronic bingo was authorized in 1995 and implemented in 1996 with the exception of 2005, when electronic bingo sales decreased slightly by .37%.

The increase in total gross receipts in 2008 is attributable to the September 2002 action by the Commission to approve the sale of sign-up board tickets, tip board tickets, event tickets, multiple-part event tickets, and multiple-part instant tickets. Since 2001, pull-tab sales have increased 259% — from \$85,122,819 in 2001 to \$305,232,119 in 2002. ■

Video King News: Pick 'N Play

OMAHA, Neb. – Casino Journal recently announced that Pick 'N Play Bingo & Slots™ – jointly developed by the G-Tech/Spielo Corp. and Video King – has been selected by the magazine as one of the Top 20 Most Innovative Gaming Technology Products for 2008.

A revolutionary new concept, Pick 'N Play delivers electronic, session-based bingo cards along with a suite of casino games, which are displayed simultaneously on a touch screen – allowing players to play both video slot games and session-based bingo games at the same time.

Pick 'N Play was selected from more than 80 entries that were submitted to a panel of judges in the annual competition, sponsored by Casino Journal, and will be recognized with an award at the seventh annual Gaming Technology Summit

May 19-21 at the Green Valley Ranch casino-resort in Las Vegas. The product will also be featured in the May issue of Casino Journal magazine.

The collaboration of efforts between Video King, headquartered in Omaha, Neb.; and G-Tech/Spielo, headquartered in Moncton, New Brunswick; to deliver this incredible new product marks a historic milestone – the marriage of G-tech/Spielo's latest slot technologies with Video King's innovative electronic, session-based bingo technologies, in a single product that is one of a kind.

Video King is recognized as an industry leader in providing state-of-the-art electronic gaming systems, bingo hall equipment and customized casino/bingo games, while G-tech/Spielo is recognized worldwide for its lottery and casino slot products.

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The company's first success stories for this innovative product have occurred at two casinos in Manitoba – McPhillips Street Station and Club Regent, where 650 of the Pick 'N Play devices have been placed.

The product has received rave reviews from players for their gaming entertainment and excitement, along with praise from the Manitoba Lottery Corp.

for the revenue production being delivered by the devices at its two Winnipeg-based casinos.

The device is also gaining worldwide attention, with interest from companies as distant as Argentina and the Philippines. Log on to our Web site [VideoKingNetwork.com](http://www.videokingnetwork.com) for more product information: <http://www.videokingnetwork.com/product.asp?id=78> ■

Governor Rendell Lauds Outgoing Gaming Control Board Chair Mary DiGiacomo Colins

HARRISBURG: Pennsylvania Governor Edward G. Rendell said that outgoing Gaming Control Board Chair Mary DiGiacomo Colins has served with honor and integrity, and that the entire Commonwealth has benefited from her diligent work to both foster the start of the new slot machine industry and develop strict oversight guidelines to protect the interests of the citizens.

Governor Rendell made the comments as Colins announced that she is stepping down as the second Chair of the casino oversight agency, serving during a period of extraordinary growth of the Commonwealth's nascent industry.

"I am very grateful to Judge Colins for guiding the Gaming Control Board through a very critical stage in the development of this important industry in Pennsylvania," Governor Rendell said. "She has demonstrated unimpeachable integrity and an uncommon commitment to find consensus in working through

difficult issues, enhancing the board's growing reputation as a national leader in gaming regulation and oversight."

Colins continued to serve at the pleasure of the Governor for nearly a year even though her second term concluded in July 2008. Colins, an original appointee to the Board by Governor Rendell in September 2004 for an initial one year term, was reappointed to a full three-year term in July 2005 and named by the Governor as Chair in August 2007.

Colins says she was very fortunate to serve as Chairman with a great number of talented and dedicated persons, and was grateful to Governor Rendell for his faith in her capabilities.

"Presiding over the Board has been challenging, exciting and at times difficult. But, throughout my tenure at the Board, I've constantly been sustained

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by the dedication and commitment of the staff," said Colins. "I am particularly proud of the regulatory framework I helped to establish that gives direction to the gaming industry, protects the interests of the citizens of Pennsylvania, and has created property tax relief and jobs."

Throughout her tenure on the Board, Colins was a driving force in the swift and successful development of both the Commonwealth's slot machine gaming market and of the Gaming Control Board, Pennsylvania's first startup agency in nearly 40 years. In her role as Board member, and later Chair, Colins utilized her extensive legal background to direct the development of some of the toughest regulations in the gaming industry, including landmark regulations dealing with problem gambling.

In addition, Colins led in constructing an open public-input hearing process during the initial licensing phase that provided an opportunity for citizens, community groups and public officials to directly tell the Board about how proposed casino projects would affect them and their neighborhoods. In 2006, 22 of these hearings were held throughout the state resulting in the receipt of oral or written testimony from thousands of Pennsylvanians. This public input process, while not mandated by law, was so successful and critical to the licensing process, that it was later added to the Gaming Act by the Legislature as a mandatory step in future licensing decisions. While the United States gaming industry generally suffered through the recent economic downturn, Pennsylvania's gaming industry grew during Colins' tenure as Chair. With seven of the twelve licensed casinos open (the eighth is due to open May 22, 2009), slot machine gaming in the Commonwealth saw a steady month-over-month growth in revenues with casinos already generating an average of \$2.8 million a day in taxes that are returned to Commonwealth

citizens, primarily toward property tax relief.

Just as importantly, during Colins' term on the Board, nearly 7,500 living wage casino jobs have been created along with 17,000 construction related jobs at a time when overall state employment numbers have decreased.

Also during her tenure as Chair, Colins steered the successful ownership change of the financially troubled Pittsburgh casino project. This effort thwarted a significant delay in construction, put hundreds of construction employees back to work and cleared the way for an additional thousand jobs to be created once the casino opens its doors in August of 2009. In addition, the decision approved by the Board under Colins' leadership also made sure that the new owners adhered to all commitments made to the City of Pittsburgh during the licensing process. These commitments include funding for the new multi-purpose arena and millions of dollars in additional contributions to city groups.

The Gaming Control Board, created upon passage of the Pennsylvania Racehorse Development and Gaming Act in July 2004, began operations in December of that year with just the seven member Board and a few state employees. Colins has been instrumental in growing the organization to more than 250 professionals who perform licensing, enforcement and compliance duties in Harrisburg, Pittsburgh, Philadelphia, Scranton and at all casinos.

Frank Donaghue, Acting Executive Director of the Gaming Control Board, says Colins did a tremendous job in guiding staff through the creation and promulgation of new gaming regulations, encouraging intellectual debate among staff regarding the policies and procedures that would best serve the citizens of

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the Commonwealth in the agency's important role of gaming oversight.

"Judge Colins worked diligently through many long hours to fulfill the mandates of the Gaming Act and promote a strict regulatory environment for Pennsylvania," Donaghue says. "She accomplished this by encouraging open dialogue with staff, the public and the regulated gaming community to work toward establishing an effective yet efficient regulatory body." Colins was elected to the Court of Common Pleas of Philadelphia County in 1990 and won retention in 2000. Before becoming a judge, she served as Assistant Chief of the Economic Crimes Unit in the Philadelphia District Attorney's office. She was hired as an Assistant District Attorney by then-District Attorney Rendell in 1985. She also served as in-house Associate Labor Counsel to CertainTeed Corp. and was a hearing examiner for the Federal Employee Appeals Authority. She received her BA in English from the University of Pennsylvania in 1970, an MA in English from Villanova University in 1973, her J.D. from Temple University School of Law in 1974 and a Master's in Labor Laws from Temple University School of Law in 1980.