Since 1967, NAIOP, the Commercial Real Estate Development Association, has become the leading organization for developers, owners and investors of office, industrial, retail, multi-family and mixed-use real estate. NAIOP comprises 16,000+ members and provides strong advocacy, education and business opportunities through a powerful North American network offering opportunities to:

- Network with top real estate professionals
- Gain industry insight through cutting edge educational programs
- Advance the commercial real estate business environment through legislative advocacy
- Access research to benefit developers and the commercial real estate industry

NAIOP DC | MD includes more than 500 members of the Washington, DC and Metropolitan Maryland real estate community. Representing the collective interests of developers, owners, service providers and other industry professionals, the Chapter offers many personal and professional benefits to our members. No matter how you define yourself – an industry leader, young professional or somewhere in between – NAIOP DC | MD connects our members to the resources, people and opportunities that can enhance your business and advance your career.

MISSION
NAIOP represents the commercial real estate industry to ensure the best business environment for the real estate industry.

VISION
NAIOP is the leading organization for commercial real estate knowledge, networking and advocacy.

MEMBERSHIP
Commercial real estate is a non-stop, evolving, dynamic industry. In today’s market, it’s more important than ever to capitalize on the benefits of the leading commercial real estate association. NAIOP DC | MD membership offers opportunities to:

- Serve on a diverse array of committees to gain experience in a variety of specialties
- Stay current on industry trends and issues through a wide range of educational programs and seminars
- Access exclusive member-only programs and NAIOP DC | MD’s Legislative Events
- Support our industry lobbying efforts at the local, state and federal levels
- Build long-lasting industry connections

NAIOP includes individual members, companies and NAIOP DC | MD’s National Forums and the NAIOP Research Foundation.

Join NAIOP. In commercial real estate there’s no better association.

SPONSORSHIP
NAIOP DC | MD’s Chapter sponsorship program provides a year-round opportunity for visibility in the Washington, DC, metropolitan Maryland commercial real estate market. Chapter sponsors receive exceptional recognition and benefits that escalate with each level of sponsorship. Our comprehensive range of sponsorship programs offers every organization the opportunity to participate and support the 500+ member commercial real estate organization in our area by becoming a NAIOP DC | MD Chapter Sponsor.

JOIN NAIOP DC | MD
Visit NAIOP DC | MD at the Commercial Real Estate Development Association, NAIOP, since 1967. The Commercial Real Estate Development Association, has become the leading organization for developers, owners and investors of office, industrial, retail, multi-family and mixed-use real estate. NAIOP DC | MD membership offers opportunities to:

- Serve on a diverse array of committees to gain experience in a variety of specialties
- Stay current on industry trends and issues through a wide range of educational programs and seminars
- Access exclusive member-only programs and NAIOP DC | MD’s Legislative Events
- Support our industry lobbying efforts at the local, state and federal levels
- Build long-lasting industry connections
- Take advantage of NAIOP’s national resources including NAIOP National Forums and the NAIOP Research Foundation

Join NAIOP DC | MD today! For more information or to join, please call 301-530-8662 or visit naiopdcmd.org.

NAIOP DC | MD includes more than 500 members of the Washington, DC and Metropolitan Maryland real estate community. Representing the collective interests of developers, owners, service providers and other industry professionals, the Chapter offers many personal and professional benefits to our members. No matter how you define yourself – an industry leader, young professional or somewhere in between – NAIOP DC | MD connects our members to the resources, people and opportunities that can enhance your business and advance your career.

© Sam Kittner for Newseum, Newseum Construction
© Sam Kittner for NoMa BID, North Capitol Street and NPR Building
www.kittner.com
ADVOCACY

The Advocacy Committee informs and advocates for our members on legislative initiatives affecting commercial real estate. Committee utilizes a unique and effective collaborative effort with the NAIOP Maryland Chapters to deliver State government relations services. The Leadership Committee, comprised of leaders from our member organizations, strengthens critical local and regional governmental relationships.

WHY DO IT:

Local government advocacy efforts have included development impact taxes, building permit fees and mixed-use zoning issues. Since 2009, NAIOP has submitted testimony at more than 500 Maryland General Assembly bill hearings on issues ranging from planning and zoning to environmental and development regulations, construction codes, asset management and tax law. NAIOP is also represented on the State Growth Commission and is active before State regulatory agencies.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We believe sustainability is important and we seek to advance the sustainability movement while helping our members outperform the competition.

HOW WE DO IT:

• Provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.
• We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.
• We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.
• We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainability must be established. Our goal is to determine that business case and communicate our findings to our membership as key input to their project decision making.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

WHY DO IT:

We provide thought leadership and promote not just the environmental, but economic benefits of sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.

SDC

WE DO ALL:

We are a diverse group of financially savvy, environmentally conscious industry professionals who recognize that a business case for sustainable commercial development, construction and operations.

HOW WE DO IT:

• Develop educational tools, best practices and resources related to sustainability
• Inform and advocate for best practices at a state level through initiatives such as energy retrofit programs
• Serve as an internal resource that provides education, outreach, and awareness of sustainability issues and practices to members.