



**NAMISAP**

National Alliance of Medicare Set-Aside Professionals

**Section 111 Audits and  
Safeguarding Against Civil Money  
Penalties Exposure**

**DISCLAIMER: Per NAMSAP guidelines, all presentations must open with identification that the material to be discussed, is that of the presenter and is in no manner to be considered the opinion of the NAMSAP Board or Alliance. Additionally, the presenter must state in “no manner should this presentation be considered legal advice”. This presentation is provided for educational purposes only, and is not to be a platform for self-promotion. Self-promotion will prohibit the speaker from any future presentations.**

# Today's Presenters

## **Jeremy Farquhar**

*Senior Product Consultant*

ISO Claims Partners

## **Frank Fairchok**

*Vice President & General Manager, Settlement Solutions*

Optum Workers' Compensation, Auto & No-Fault

# Section 111 Reporting Obligations and Compliance

# Section 111

- MMSEA of 2007
- Electronic reporting for Medicare beneficiaries
- Civil Money Penalties (CMP)
  - Original statutory provisions mandated a CMP for noncompliance, of \$1,000 per day, per claim
  - SMART Act of 2012 brought revisions which softened the statutory language.
  - SMART Act also required rulemaking process for regulations around when sanctions would and would not be imposed.

# Section 111

- Civil Money Penalties (CMP)
  - What we think CMS will look at:
    - Egregious objective situations of non-compliance
    - RREs that never registered
    - Errors on same claims for multiple quarters
- Further discussion regarding CMPs to follow but first a brief overview regarding the mechanics of reporting...

# Query Process

- Overview of Sec. 111 Overview & Reporting Obligations

**RRE**



Sec. 111  
Reporting  
Agent



Information transmitted electronically to CMS

- First/Last Name
- DOB
- MBI/HICN or SSN (last 5 acceptable)
- Gender



Return response =  
Medicare Y or N

- Occurs monthly
- Goal: to determine if a claimant is entitled to Medicare
- What the query doesn't tell you

# ORM

## ORM

- Ongoing Responsibility for Medicals
- Where ORM existed or exists on or after 1/1/2010
- Special Qualified Exception and Workers' Comp Exclusion

## ORM = Y

- Assumption of ORM
- Indication to Medicare of primary payer
- Responsibility evidenced under MSP
- Reported via Sec. 111 during quarterly reporting period at the outset of assumption of ORM

## ORM = N

- In denied claims
- In instances where carrier does not assume ORM
- This status isn't reported at outset; only if there is TPOC: ORM indicator = N

# ORM Termination

- Date responsibility for ORM ends
- Indicator to Medicare that carrier no longer has primary payer responsibility
- Is often in conjunction with TPOC
- Is always associated with a specific date
- Is reported during quarterly reporting

# ORM Termination – Examples

- Where responsibility has been terminated under state law – e.g. settlement, court order or SOL
- Where responsibility ends pursuant to the terms of an insurance policy –e.g. policy limits exhaustion or time-period beyond which responsibility exists
- Physician letter exception (Sec. 111 NGHP User Guide, Chapter III: Section 6.3.2)

# Reporting TPOC

## TPOC

- Total Payment Obligation to Claimant
- Typically a one-time lump-sum settlement event
- Usually is in conjunction with ORM termination (if work comp)
- Corresponding date/amount
- \$750 Threshold



# Fine Tune Reporting: Timing & Accuracy

# Timing

- Late Reporting Triggers
  - ORM
  - ORM Termination
  - TPOC
- General Rule: 135 days from when the event occurred
- How late reporting triggers operate
- Compliance Flags
  - Not *always* 100% accurate indication of late submission
  - Indicator that a submission would require review
- Importance of on-time reporting

# Data Accuracy: ICD Codes

- Valid ICD Codes
  - Critical to error-free reporting
  - How Medicare utilizes ICD code data
    - COB and conditional payment recovery
- Over / Under reporting ICD codes
- Danger of pulling from EOBs indiscriminately
- Most common error type (CI errors) and likely will garner significant scrutiny by CMS
- Remediating on resubmission

# Data Accuracy: TIN Reference File Errors

- What is the TIN Reference File?
  - Importance of valid address information
- TIN Reference File (TN) Errors
  - Common, but can be difficult to remediate because these codes may be triggered for many reasons
- Claim Input Files cross-referencing bad TIN Reference File Detail Records
  - TN99 Errors

# Data Accuracy: Populating ORM Indicator

- CJ01 Errors
- Every claim record must contain valid ORM indicator – will either be set to Y or N
- Not a “switch” – remember ORM termination
- What happens if you reported ORM Y inadvertently?
- Watch for liability claims with ORM indicator to “Y”

# Data Accuracy: ORM Termination Dates

- CJ06
- Error is generated when an RRE submits an ORM termination date that's greater than 6 months after the submission date of the file
- RREs are expected to continue to monitor their claims through ORM termination in the event that any changes occur that may affect the statutory termination date

# File Level Thresholds

- File level thresholds checks
  - Performed upon receipt of Claim Input Files
    - Checks occur prior to onset of processing
      - If triggered, file processing will be placed on hold and email notification will be sent to Account Manager
      - Require RRE communication with BCRC EDI Rep
        - » File may be released for processing or deleted

# File Level Thresholds: Most Common Thresholds

- 5% Delete Thresholds
  - 5% or more of the records within a Claim Input File are delete action types
  - CMS monitors delete transactions very carefully
  - Delete transmissions acceptable in two scenarios
    - Removal of an entirely erroneous prior claim submission
    - Update to a key field (CMS DOI, Plan Insurance Type, ORM Indicator)

# File Level Thresholds: Most Common Thresholds

- 20% Error Thresholds
  - 20% or more of the records within Claim Input File generated errors
    - Indicative of significant problems with submitted data
    - EDI Rep may be able to help RRE identify issues
      - RRE may choose to request release of file for processing or may request deletion in order that corrections can be made and file be resubmitted
        - If all records within the file generate errors the EDI rep may urge deletion of file, correction and resubmission

# File Level Thresholds: Compliance Significance

- File level thresholds point to issues concerning accuracy and validity of RRE's Section 111 data
  - Occasional triggering of thresholds is not likely problematic
  - Repeated triggering of thresholds will raise significant red flags and could put the RRE at risk of being considered non-compliant
    - May put RRE at risk of incurring Civil Money Penalties (CMPs)

# Civil Money Penalties

# What is a Civil Money Penalty?

- The Secretary of Health and Human Services may impose civil money penalties (CMPs), assessments and program exclusion for various forms of fraud and abuse involving the Medicare and Medicaid programs.
- The Section 111 provision for CMP was stated as “shall be subject to a civil money penalty of \$1,000 for each day of noncompliance with respect to each claimant.”
- The SMART Act revised this to “may be subject to a civil money penalty up to \$1,000 for each day of noncompliance with respect to each claimant.”
- Rulemaking process will provide a framework for how CMPs are calculated and enforced.

# Rules on Civil Money Penalties

- In December 2018, CMS announced it will move forward with a Notice of Proposed Rulemaking (NPRM) on Civil Money Penalties (CMPs) and Medicare Secondary Payer (MSP) Requirements.
- As required by the Strengthening Medicare and Repaying Taxpayers Act of 2012 (SMART Act), CMS is required to establish criteria and practices in which CMPs would be imposed under the Act.
- The notice provides that this is a “significant” priority and that the NPRM will be issued by October 2019.

# Potential CMPs in Early Process

- Failure to register and set up account for each RRE.
- Failure to appoint individuals who will be the RRE's Authorized Representative, Account Manager and Account Designees.
- Failure to review file specifications, have correct software to produce Section 111 files, and comply with quarterly submission process.
- Failure to confirm information on annual profile report is correct/deactivation of RRE ID.

# Potential CMPs Throughout Process

- Failure to correct process issues discovered and alerted to via compliance flags
- Failure to report complete and accurate claim details resulting in errors in the following areas:
  - Claim Information
  - Claimant Information
  - Injury Information
  - ORM or TPOC Information
  - Plan Information
  - Representative Information

# Anticipated Civil Money Penalties

- However, RREs will likely be subject to CMPs in scenarios where RREs have failed to or made mistakes in doing the following:
  - Register as an RRE
  - Report an otherwise reportable claim
  - Report Ongoing Responsibility for Medical (ORM)
  - Report termination of ORM
  - Report appropriate ICD code(s) related to the claim
  - Report Total Payment Obligation to Claimant (TPOC)

# Best Practices to Avoid Potential CMPs

- Due diligence!
  - Report in a timely fashion to the best of your ability
  - Make a concerted visible effort to address any errors as expediently as possible
  - Monitor CMS/BCRC email communications carefully
  - Be responsive to outreach from the BCRC.
  - Be communicative about any identified issues and efforts being made to address those issues

Questions?