What has, or it may be better to ask what has not happened in 2020? Besides the obvious COVID-19 national pandemic and the riots across our great nation, there was other news. Kobe and Gianna Bryant’s death, a star went missing, mystery drones over Colorado and Nebraska, murder hornets, Poland accidentally invades the Czech Republic, the Pentagon released three (3) UFO videos, Mr. Peanut died, Tiger King on Netflix, Olympics canceled, Locust swarms, Gulf Hurricanes, California, Oregon and Washington fires, earthquakes in North Carolina and the 2 ½ foot long Black and White Tega Lizard found in South Carolina. Bad news seems to come daily. I would not be surprised to wake up one morning and turn the news on to find that someone has captured or killed “Bigfoot”. We are living in crazy times.

This year, we had to cancel our NASCLA 2020 Board of Directors Mid Year Meeting in Phoenix, Arizona, and our NASCLA 2020 Annual Conference in Coronado, California as well as our physical NASCLA Budget Meeting with the Executive Committee Meeting. FARB “in person” conferences have been cancelled where members of staff and the President and Vice President typically travel for. The NASCLA Model Legislation Committee could not have an in person working meeting as per usual. Basically, no travel period.

Despite all the bad news listed above, we have adapted and moved forward. We have moved forward with our personal and professional lives. We have all done whatever it takes to keep going. NASCLA has continued to move forward not skipping a beat. Thanks to the collaboration of the younger staff members and fresh new ideas with the seasoned leadership and staff, NASCLA adapted to change and thrived (Angie, Linda, and Jacque, I did not use the word old for the record). At the beginning of the pandemic, revenues dropped at first as did testing availability. But, with the construction industry being deemed essential, our contractors, agencies and NASCLA, have all survived and continue to improve.

Wins for NASCLA this year included our first ever NASCLA 2-day Regional Investigator Training Program for Oregon and Washington, creation of a COVID-19 resources/tools page, three (3) NASCLA Contractor Scholarship Program recipients this year, our legal defense fund reserve goal was met, we have 225 members including 41 agencies, seven (7) state agencies administering and an additional 17 accepting the NASCLA Accredited Examination for Commercial General Building Contractors, nine (9) states administering/accepting the NASCLA Accredited Electrical Examination Program, conducted virtual webinars, and had our first ever mission trip to the U.S. Virgin Islands. This is just a sample of our good news. At our recent NASCLA Board of Directors “virtual” meeting the Board unanimously voted to create a NASCLA Task Force for National Emergencies. This group will provide support to agencies effected by natural disasters. We also unanimously voted to have an annual mission trip that would coincide with the NASCLA Strategic Planning Meeting. This will be hands on work from construction, painting, cleaning or whatever is needed to revitalize the project.

So, we have had a lot of bad news but more good news. We need to thank 2020 for making us realize how important the things we cannot do are to us. 2020 made us re-connect and spend more time with our families. Eating at the dinner table together again. Helping each other. 2020 made us quit saying that we have never done it that way. We were forced to merge new ideas into our daily routines which pushed us out of that day to day revolving door. 2020 has been a life changing year for me and I am trying hard to look at the positive and I hope you are too. 2020 made us realize what really matters in life. I miss y’all and love each and every one of you so much. I cannot wait until we meet in person again. Be prepared for squalling and hugging cause there is going to be a lot of it. For you non-southern folk, squalling is weeping with joy.

“Either you’re an Agent of change, or you’re destined to become a Victim of change. You simply can’t survive over the long term if you insist on standing still.” – Norm Brodsky, Entrepreneur

May the rest of 2020 continue to bring us good news and closer together.

Sincerely,

Tim Norman
NASCLA President
The Alabama Home Builders Licensure Board (HBLB) was created by legislative act in 1992.

In the interest of the public health, safety, welfare, consumer protection and to regulate the home building and private residence construction industry, the purpose of this chapter, and the intent of the legislature in passing it, is to provide for the licensure of those persons who engage in home building, private residence construction, and home improvement industries, including remodeling, and to provide home building standards in the State of Alabama. The legislature recognizes that the home building and home improvement construction industries are significant industries. Home builders may pose significant harm to the public when unqualified, incompetent, or dishonest home builders and remodelers may provide inadequate, unsafe, or inferior building services. The legislature finds it necessary to regulate the residential home building and home improvement industries. (Acts 1992, No. 92-608, p. 1282, § 1.)

The mission of the State of Alabama Home Builders Licensure Board is to provide consumer protection by safeguarding the public’s health, safety and welfare through the regulation of the residential construction and remodeling industries while promoting industry professionalism and homebuilding and remodeling standards. Adopted April 25, 2020.

The Board licenses and regulates persons (individuals and business entities) who construct a residence or structure for sale or who, for a fixed price, commission, fee, or wage, undertakes or offers to undertake the construction or superintending of the construction, or who manages, supervises, assists, or provides consultation to a homeowner regarding the construction or superintending of the construction, of any residence or structure that is not over three (3) floors in height and that does not have more than four (4) residential units, or the repair, improvement, or reimprovement thereof, to be used by another as a residence when the cost of the undertaking exceeds $10,000. Notwithstanding the foregoing, the term includes a residential roofer when the cost of the undertaking exceeds $2,500. Nothing herein shall prevent any person from performing these acts on his or her own residence or on his or her other real estate holdings. Anyone who engages or offers to engage in any acts described in this subdivision, through advertising or otherwise, shall be deemed to have engaged in the business of residential home building.

Unlicensed activity is a Class A misdemeanor, punishable to up to one (1) year in jail and up to a $6,000 fine. The Board also has authority to administratively fine unlicensed builders up to $5,000. The Board has been successful in the prosecution of well over ninety percent (90%) of its cases taken to local prosecutors. The Board has also stepped up its efforts working with federal and state officials to aid their investigations and prosecutions of more serious offenses related to residential construction.

The Board currently licenses just under 9,000 licensees. Licenses are annual between January 1 and December 31 with renewal season October 1 through December 31. The Board offers an unlimited license allowing the license holder to perform multiple trades and/or structural work and limited license to single trade. Both the cost of the undertaking is over $10,000. In 2018 the Board was given
statutory authority to issue licenses for residential roofing, where the cost of the undertaking is over $2,500. Roofer licensees must also carry a $10,000 bond listing the Board as the obligee. Beginning with the 2022 licensure year all licensees will be required to complete six (6) hours of continuing education in order to be licensed.

In 2019, Board staff got to move into the new addition to the agency after a year of construction to the existing building doubled workspace with additional offices, modern multi-purpose board room and new office lounge area.

Board staff and investigators often shift into storm response mode as Alabama is prone to tornadoes, severe thunderstorm outbreaks and hurricanes. In 2020, we have experienced all of these. The most recent was the landfall of Hurricane Sally on the Alabama Gulf Coast. These are some of the most critical times for the Board as a consumer protection agency for the state. These experiences have further advanced the Board’s priorities and efforts to be a more involved as an agency partner with the State Emergency Management Agency for storm response. The response by the Board and others have increased the support for legislation creating a felony for unlicensed homebuilding and home repair fraud in storm disasters as declared by the Governor. Also of note, the Board has regulatory authority to issue emergency roofer licenses when the Governor declares a storm disaster. This was done so in response to Hurricane Sally. Out of state roofing contractors are able to get an emergency license that is valid through November 13, 2020. The license requirements are streamlined temporary, and we also use as an opportunity to encourage and incentivize getting a permanent Alabama license. For the full HBLB Post Hurricane Sally Response Review, please click here.

As the mission statement demands, we continue to grow our efforts at the Alabama Home Builders Licensure Board to provide consumer protection by safeguarding the public’s health, safety and welfare through the regulation of the residential construction and remodeling industries while promoting industry professionalism and homebuilding and remodeling standards.

April 19, 2020
Alexander City, Alabama

March 23, 2018, Jacksonville, Alabama

HBLB Executive Director Chip Carden with Alabama Attorney General Steve Marshall, Calhoun County District Attorney Brian McVay, State of Alabama EMA Officials and Representatives from Jacksonville State University at post tornado press conference. The tornado hit the college town about an hour East of Birmingham during spring break. While there was widespread residential damage to the town and campus, had students been on campus, things could have been much worse.

January 2019, Wetumpka Tornado

HBLB Executive Director Chip Carden doing television interview following the January 2019 Wetumpka, Alabama tornado. This storm hit the historic downtown area of this Montgomery suburb on the Saturday of the Martin Luther King, Jr. Holiday weekend. Among the old historic homes and buildings destroyed was the First Presbyterian Church, which was completed in 1857.

March 2019, Lee County, Alabama

HBLB Executive Director Chip Carden with Alabama Attorney General Steve Marshall, Lee County Alabama District Attorney Brandon Hughes, and Lee County Officials following the March 3, 2019 EF-4 Tornado that killed 23 people. The storm path width was more than a mile wide and tracked on the ground over 100 miles from Alabama into the state of Georgia.
In 1925, the North Carolina General Assembly established the authority of the North Carolina Licensing Board for General Contractors (NCLBGC), amending Chapter 318 of the Public Laws. Current laws in North Carolina define general contractors as persons, firms or corporations who bid or contract construction projects costing $30,000 or more. There are roughly 33,784 general contractors licensed in the state of North Carolina.

Over the last five (5) years, NCLBGC has been focused on modernizing through the implementation of technology and communications to improve the licensing process and the efficiency with which the Board carries out its mission.

Some of the recent initiatives include launching Continuing Education (CE), the state law-mandated annual requirement of eight (8) hours of courses required for license renewal.

- CE went into effect this year as a result of construction industry support and lobbying efforts for a statutory requirement.
- Despite the pandemic, nearly 10,000 students have completed the CE requirement in the first three months classes have been offered.
- The creation of an Education Department was a budget neutral move that resulted in two (2) full-time staff for the CE program. Instead, staff was reallocated from the licensing department into the CE department as a result of the move to online license renewal.
- The NCLBGC has approved 125 education providers and 215 instructors to teach the 200 approved elective courses and the 2-hour mandatory course. Due to COVID-19, providers have offered synchronous distance learning as an alternative to in-person courses. Recently, as state COVID-19 restrictions were eased, some have also begun offering in-person classes. Beginning in January 2021 courses including the 2-hour mandatory course will also be offered online.
- Moving to online license renewals through the North Carolina Contractors Licensing Central (NCCLiC) program
  - After 93 years of handling paper renewal applications sent through U.S. mail, the NCLBGC moved to an online license renewal process in October 2018.
  - At the end of year one in 2018, 76% of 28,000 contractors renewed their license online. At the end of year two 99.8% of all contractors have renewed their licenses online.
  - During the first year NCCLiC was in place, the online program saved over $250,000 in printing, postage and staff time.
- Changing to an online license application process for new applicants
  - Beginning August 1, 2020, applicants applying for a new general contractor’s license have done so digitally. The move to online license applications has already proved to be highly efficient. Typically, the Board issues about 1,800 new licenses a year. Since the launch of the online license application process on August 1, applicants have submitted over 500 applications online.
- Issuing proactive public warnings with tips on avoiding contractor scams after disasters
  - The Board distributes press releases and posts information to help the public avoid being scammed by unscrupulous unlicensed contractors. Media outlets frequently interview C. Frank Wiesner, the Board’s Executive Director, and or share the tips provided by the Board.
- Administering the Homeowners Recovery Fund
  - The Homeowners Recovery Fund was created by law in 1992 as a means to reimburse homeowners who have suffered a reimbursable loss in constructing or altering a single-family residential dwelling unit.
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FY 2020/2021
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Tim Norman
Executive Director
North Carolina State Board of Examiners of Electrical Contractors
3101 Industrial Drive
Raleigh, North Carolina 27609

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2679 Crane Ridge Drive, Suite C
Jackson, Mississippi 39216

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Post Office Box 26000
Sacramento, California 95826

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Keith Warren
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Alabama Electrical Contractors Board
2777 Zelda Road
Montgomery, Alabama 36106

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Greg Crow
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4100 Richards Road
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1109 Dresser Court
Raleigh, North Carolina 27609

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Janet Baumberger
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South Carolina Residential Builders Commission
Post Office Box 11329
Columbia, South Carolina 29211

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Melissa McBride
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Washington State Department of Labor & Industries
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Tumwater, Washington 98501

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FY 2020/2021
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Edirissa Sallah (CT, EMR Extreme Builders LLC)
Paul Todesco (NM, Paul Todesco Construction)
While we continue to navigate our way through COVID-19 and unconventional times, we are dedicated to finding practical solutions to minimize disruptions to business. In keeping with this commitment, the NASCLA 2020 Annual Board of Directors Meeting was held via tele-conference on Wednesday, September 30th. The Board of Directors joined the meeting remotely while the NASCLA Staff gathered at the NASCLA National Office while complying with social distancing guidelines. During our time together, we reviewed and discussed routine business matters and collaboratively developed ways to be a vital resource for our members and the contracting community.

Leading up to the NASCLA Board of Directors Meeting, the NASCLA Staff reviewed and compared teleconference platforms. The intention was to find a platform that allowed for a seamless experience for both the administrators and end users. We landed on Zoom which offers flawless video, crystal clear audio, instant sharing capabilities, real-time and private chats, presentation tools and polling options. Zoom also provided us the opportunity to view all the participants at once.

During the first segment of the meeting we extended a heartfelt welcome to the NASCLA Board of Directors. This was followed by a round table share where we encouraged each board member to provide an update regarding their specific state agency as it relates to COVID-19 and natural disasters that we are experiencing nationwide. During this time, we also asked the members to share any budgetary and/or travel restrictions affecting their agencies. The overall message was that the pandemic altered normal operations in a massive way, but it has also served as an opportunity to think and react in an innovative and resilient manner to keep business operations moving forward. Noteworthy, the overall censuses indicated that licenses within in the contracting community have remained constant or increased during the pandemic, which is optimistic for the industry.

The next segment focused on the dashboard review of NASCLA financials. We were delighted to share the overall success of the association’s performance across all measures and business lines for FY 2019/2020. We had a solid year of operational excellence. We surpassed FY 2019 book sales by 585 books despite the impact of COVID-19 which is even more impressive when you consider that during the months of April and May we were behind prior year’s sales by 2,098 books. Our overall financial strength enables us to invest in the business cycle and the future growth of the association as we continue to add new programs, initiatives, and strategies for NASCLA's membership.

Following the financial reporting portion, we moved into the NASCLA committee updates. Each committee had an opportunity to provide updates on their strategic initiatives, highlight wins for the year and discuss next steps. An important mentionable transpired during the NASCLA Nomination Committee presented by Janet Baumberger, Chair. Janet reviewed a motion that was made during the NASCLA 2020 Budget Meeting that slated all members of the current NASCLA Executive Committee to remain the same and continue their service through FY 2020/2021. These terms were originally scheduled to expire in the fall of 2020. The motion carried unanimously.

The final order of business was to provide the NASCLA Board of Directors with an overview of routine business matters. During this session, we briefly touched upon the new NASCLA Staff roles and responsibility structure, COVID-19 strategies, program and event recommendations and overall wins for the year.

This is an exciting time for NASCLA, and we are steadfast on embracing challenges and obstacles which allow us to grow and stretch our conventional operational measures. We are laser focused on continuing to Transform the Foundation of the Future in the construction contracting community. We are truly grateful for Tim Norman, NASCLA President, NASCLA Executive Committee, NASCLA Board of Directors and NASCLA Staff for working collaboratively and tirelessly in this mission.
ARIZONA REGISTRAR OF CONTRACTORS LAUNCHES APPLICANT EDUCATION SEMINARS

JEFF FLEETHAM, DIRECTOR

Deficiencies in the licensing process cost customers and staff time and resources. In an effort to reduce common Arizona contractors’ license application deficiencies, the Arizona Registrar of Contractors (AZ ROC) recently launched a new, free program designed to walk applicants through the license application process.

The seminars are held monthly via the web conference platform Zoom, allowing license candidates from anywhere in the world to access the information. The seminars are also recorded and uploaded to YouTube and a link sent out afterwards so attendees can revisit the presented information at any time.

The first Applicant Education Seminar was held on September 22, 2020 and had 85 registrations. Afterwards, AZ ROC received positive feedback from attendees, including comments like this:

“Thank you for putting these on! This was extremely informative and more cities/states should really offer this sort of thing. Each license has its [sic] nuances and it’s helpful to have the information conveyed in a way that is different than just the FAQ section on the website. I appreciate you taking the time to answer questions of applicants and providing the video after the fact so that I can go back and reference throughout my application process.”

In addition to feedback received from a post seminar survey, which is of course qualitative data, the agency is interested to see how the seminars impact AZ ROC’s licensing deficiencies. The deficiency data will be used to refine the seminars, addressing real-time common application issues. This will benefit applicants who attend the seminar as they will save time by submitting complete applications and the Agency, which will be able to improve application processing time and better assist those who need additional help.

These seminars also serve the additional purpose of increasing the Agency’s connection with its contractor stakeholder group. Rather than viewing AZ ROC as a faceless government agency, applicants who attend the seminars gain a better understanding of AZ ROC and know who they can reach-out to with questions and concerns.

**Big Takeaways**

1. Be comfortable using the website.
2. Avoid common application errors/deficiencies.
3. We are available to answer your questions—reach out to us!

**Common Application Errors**

- Top Five Common Errors are:
  - OP Experience
  - Bond
  - Testing
  - ID
  - Background Checks

**How to Submit a License Application**

Online Services Portal

*Convenient, Accessible, Complete
*Main method to submit applications

90°

**AZ ROC Online Portal:** [www.roc.az.gov](http://www.roc.az.gov)
- From the homepage, click on “My Account”

**CONTACT**

Breanna Bang, Public Information Liaison
breanna.bang@roc.az.gov

(602) 550-9163

**ROC.AZ.GOV**
TDLR Offers Options for People with a Criminal Background

YVONNE FEINLEIB, BUILDING & MECHANICAL SECTION MANAGER
BILL WEATHERLY, AIR CONDITIONING AND REFRIGERATION (ACR) CHIEF

Licensing Agency Offers Options for Applicants with a Criminal Background
The Texas Department of Licensing and Regulation (TDLR) is committed to ensuring that Texans of all backgrounds have the opportunity to become licensed and get to work as easily and expeditiously as possible. Several options are available to assist an applicant who has a criminal background including requesting a criminal history evaluation prior to applying for a license; online guidance on which convictions might lead to denial of an application; due process, including review of any proposed administrative law judge's order for license denial or revocation in an open public meeting of the Texas Commission of Licensing and Regulation; and the possibility of receiving a “restricted license” for one year. The “restricted license” was recently established in 2019 by House Bill 1342. TDLR also provides outreach in prisons where training is offered to prepare a person for licensure once they are released, including the Electrical and Air Conditioning & Refrigeration trades.

Restricted License
The Texas Legislature passed a law in 2019 to give TDLR new authority to grant a restricted license as an alternative to denying, revoking, suspending, or refusing to issue or renew a license. The goal of the legislation was to enhance opportunities for a person to obtain gainful employment after being convicted and serving their sentence. A person with a restricted license would need to be supervised and meet other conditions. Their license certificate must indicate that the license is restricted and what restrictions apply.

Outreach
TDLR also provides outreach within the prison system to advise inmates before they become an applicant. During one outreach visit before the coronavirus mitigation restrictions, TDLR’s Air Conditioning and Refrigeration (ACR) Chief Bill Weatherly and Enforcement Prosecutor Trevor Theilen travelled from Austin, Texas to speak with the inmates-students from the Crane & Sycamore Units of Texas Department of Criminal Justice (TDCJ) in Gatesville, Texas. Numerous TDCJ units provide training in the trades through the Windham School District (https://wsdtx.org/en/about-us/departments/career-and-technical-departments), including in trades and professions licensed by TDLR.

Mr. Weatherly delivered an overview of how TDLR administers and enforces the ACR program, as well as some HVAC “Tech Tips.” Mr. Theilen spoke about criminal background evaluations for trade licensing, what to expect when applying for a trade license or registration, and the importance of being honest, accurate, and complete when filling out the criminal background forms.

“[We were very well received by the students and faculty in attendance, with lots of audience questions and participation...especially during Trevor’s presentation on criminal background evaluations! The enthusiasm and sense of hope was palpable in the room.” – Bill Weatherly

Inmate education is an important step to reducing recidivism rates nationwide. The Texas Legislature and TDLR have taken proactive steps with new legislation and prison outreach to provide a path to a successful future for people with a criminal background.
"Look to the Future" with NASCLA Sponsorship!

The next generation of the NASCLA Sponsorship Program is in motion! We have developed more robust ways for our sponsors to partner with our association. We understand that you have year-round needs that require continuous engagement and recognition. NASCLA’s new sponsorship packages add significant value focusing on webinars, social media recognition, virtual meet and greets, etc. These comprehensive and multi-tiered packages provide substantial benefits at every level. We invite you and your organization to explore this exciting NEW program.

If you have any questions, please contact Linda Turnage, NASCLA Business Development Director, via email to linda@nascla.org or by phone (623) 587-9354.

To learn more or to become a sponsor, please visit: https://www.nascla.org/page/Sponsorship

Thank you current NASCLA 2020 - 2021 Sponsors!

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2020-2021

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Reconstructed
In March 2020...
all major test providers were forced to close their doors
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test-takers.

Within ONE WEEK...
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<td><strong>Low Proctor: Test-Taker Ratios</strong></td>
<td><img src="https://i.imgur.com/4D5.png" alt="✓" /></td>
<td><img src="https://i.imgur.com/4D5.png" alt="✗" /></td>
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<tr>
<td>Proctors monitor no more than six test takers at a time</td>
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<tr>
<td><strong>No Added Fees</strong></td>
<td><img src="https://i.imgur.com/4D5.png" alt="✓" /></td>
<td><img src="https://i.imgur.com/4D5.png" alt="✗" /></td>
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<tr>
<td>No fees for tech support. No fees for rescheduling. No fees for dropped calls or connections. Did we mention, no fees?</td>
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</tbody>
</table>

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How Contractor License Requirements Apply to Online Contractor Referral Services (such as Angie’s list) and Online Retailers (such as Amazon)

Presented by: Peter Crofton, Partner with Smith, Gambrell & Russell, LLP; David Fogt, Registrar, California Contractors State License Board (CSLB); and Doug Jennings, Assistant General Counsel, Texas Department of Licensing & Regulation (TDLR)

Online contractor referral services have evolved into more than just electronic yellow pages. Online referral services increasingly provide home owners “one-click” options to have a contractor show up and perform work. This webinar is a discussion with Peter Crofton (Smith, Gambrell & Russell, LLP), David Fogt (CSLB) and Doug Jennings (TDLR) concerning the licensing and consumer protection issues associated with the ongoing changes in online referral businesses.

Wednesday, October 28th at 10:00 AM Pacific Time (PT), 11:00 AM Mountain Time (MT), 12:00 PM Central Time (CT) and 1:00 PM Eastern Time (ET)

For more information and to register, please visit: https://www.nascla.org/page/Webinars
NASCLA ACCREDITED EXAMINATION PROGRAM UPDATES

NASCLA has nine (9) State Agencies Administering and/or Accepting examinations within the **NASCLA Accredited Electrical Examination Program**! Through these examinations, electricians have the opportunity to travel across jurisdictions allowing for contractor mobility and portability in the licensure process. State Agencies can rest easy knowing the examination content is based directly on a current occupational analysis that involved multiple meetings and input from licensed electricians across the country. The examination statistics are continually monitored to ensure that questions are performed effectively.

Is your state agency interested in implementing examinations within the NASCLA Accredited Examination Program? If so, please contact Jacquie Wilberscheid, NASCLA Education Manager, at (623) 587-9354 or via email to jacquie@nascla.org to receive the Test Development Reports and Examination Plans.

For more information including details on participating state agencies and background of the programs please visit: [https://www.nascla.org/page/AccreditedExams](https://www.nascla.org/page/AccreditedExams)
The NASCLA Contractor Scholarship Program is designed to help students pursue licenses, certificates and/or certifications in the construction industry, preparing them for gainful employment. These scholarships provide a chance for three (3) recipients to be awarded up to $2,500 toward program tuition. The scholarship awards go as follows: 1st place winner will be awarded $2,500, 2nd place winner will be awarded $1,500 and the 3rd place winner will be awarded $1,000. NASCLA Contractor Scholarship Program awards provide the opportunity to receive industry-wide recognition, networking opportunities, mentorship from an industry professional, the option to participate in a virtual moderated panel discussion, and recognition from the NASCLA Board of Directors in a virtual meeting. More information on these meetings will be forthcoming.

We are delighted to announce the three (3) winners of the NASCLA 2020 Contractors Scholarship Program are Philip Christian, Hunter Smith, and Gabriela Gonzalez. All three (3) candidates come highly recommended and are strong ambassadors for the future of our industry!

To review the eligibility and requirements please visit https://www.nascla.org/page/NASCLAScholarship.

1st Place | Philip Christian
Mississippi State University
Building Construction Science

Philip has been involved in the construction industry since he was eight years old when he started helping his father remodel houses. He plans to work for a large general contractor company and invest in real estate one day. He is attracted to the construction industry due to its many tangible and intangible rewards.

2nd Place | Hunter Smith
University of Nebraska-Lincoln
Junior Construction Management

Born and raised in Omaha, Nebraska, Hunter developed a passion for building and design at an early age through Legos and Mindstorm robotics kits. Currently, he is a junior student at the University of Nebraska-Lincoln studying Construction Management and Business. With his academic knowledge and internship experiences, he aspires to start his own general contracting construction company. As a young entrepreneur, Hunter strives to investigate ways to innovate and enhance the efficiency of the construction industry.

3rd Place | Gabriela Gonzalez
Texas A & M University
Construction Science

As she continues studying the construction industry, Gabriela says with certainty that she made the right choice in selecting Construction Science as her profession. It has not only helped her build upon herself as a person, but it has also given her the confidence to encourage other first-generation minority students like herself to pursue their own goals.
NASCLA publishes 28 different versions of the Contractors Guide to Business, Law and Project Management for over 20 state agencies. These publications are a collaboration between industry experts, construction professionals and technical writers to create study guides for state specific business and law exams, and tools for contractor’s daily business management. The publications offer easy to read text that includes:

- A simple to follow chapter overview at the beginning of each chapter
- An attractive graphical layout and text written at an appropriate comprehension level
- Chapter summaries at the end of each chapter
- Yearly updates and customer support
- Access codes to NASCLA’s online Supplemental Forms & Links

**Topics Covered**
- Business Planning
- Contractor Licensing
- Managing Risk
- Customer Relations
- Technology
- Contract Law
- Working with Subcontractors
- Project Management
- Scheduling
- Bidding
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- Tax Basics
- Financial Management
- Mechanics’ Lien Law
- State Specific Information
- And Much More…

**Book Pricing**
- No development costs for the State Contractors Licensing Agency
- Candidate’s book price is negotiable between the State Contractors Licensing Agency and NASCLA (Typical Price Range is mid $60’s for a State Specific Edition)
- NASCLA State Members receive a 40% discount on state specific publication
- The publication can be purchased directly from NASCLA with a guarantee that all orders will be shipped out in a timely manner

**Test Vendors**
NASCLA has a close relationship with the primary test vendors in the industry. This ensures a smooth transition between current test materials and new materials included in publication updates. Updates are communicated quickly to ensure that licensing tests and new editions have matching material.

Is your state agency interested in adopting the NASCLA Contractors Guide to Business, Law and Project Management for your state specific business and law examination? If so, please contact Jacqui Wilberscheid, NASCLA Education Manager, at (623) 587-9354 or via email to jacquie@nascla.org to receive more information or complimentary editions to review!

For more information on the state specific publications that NASCLA currently offers, please visit: [https://www.nascla.org/store/](https://www.nascla.org/store/)
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“We have been actively serving the needs of contractors for over 33 years with the Contractors License Board, the California Legislature and virtually every state and local governmental entity affecting your business. We represent over 35,000 licensed contractors in California and guarantee your satisfaction of our services.

Many contractors have a false sense of security thinking they are properly licensed through the Contractors State License Board (CSLB) when, in fact, that is not the case! Contact us to provide a no cost, no obligation status check of your license. Besides ensuring that your license status is active, we can also ensure that your address and phone number is correct. The CSLB WILL NOT forward a renewal notice or any other information IF your ADDRESS has changed and you have not given notice.”

→ Networking opportunities with industry experts and representatives.
→ Complimentary copies of the NASCLA Contractor’s State Licensing Information Directory.
→ Reduced registration fees for the NASCLA Annual Conference & Educational Events.
→ Opportunity for Committee Service.
→ Opportunity for Board of Director Service (restricted to NASCLA State Members only).

To Apply for NASCLA Membership, please visit the following link: www.nascla.org/page/JoinNow
NASCLA Strategic Planning Meeting

Virtual Meeting TBD

NASCLA’s Executive Committee and Committee Chairs will be meeting to review the NASCLA Strategic Plan and Business Matters.

MARCH 3 - 4 2021

NASCLA Board of Directors Mid Year Meeting & Strategic Planning Session with Michael Barrett

Phoenix, Arizona

NASCLA’s Board of Directors Mid Year Meeting is held annually in the springtime for NASCLA’s Executive Committee, Board of Directors and Committee Chairs to review ongoing association projects and future initiatives. This year, Master Facilitator, Michael Barrett, will be leading NASCLA’s Strategic Planning Session.

AUGUST 30 - SEPTEMBER 2 2021

NASCLA 2021 Annual Conference

Boston, Massachusetts

NASCLA’s Annual Conference is where NASCLA Members come together to discuss current issues relevant to the regulation of contractors. The conference also provides a forum for participants to interact and exchange information on current issues in the industry.

Founded in 1962, the National Association of State Contractors Licensing Agencies (NASCLA) is a nonprofit organization whose purpose is to promote best practices and license uniformity for agencies that regulate the construction industry. By upholding dedication to the assistance of contractor licensing and enforcement agencies, trade associations, and members of the construction industry, NASCLA serves as a vital resource for its members and the contracting community.