

# WHERE DO YOU FIT WITH NEFA



National Equipment Finance Association

## BROKER

Independent lease and loan originators that develop close relationships with Funding Sources and Lessors to provide funding for transactions.



## LESSOR

Bank-owned or independent equipment finance companies that hold and manage a portfolio of leases and loans.



## FUNDING SOURCE

Bank-owned or independent finance companies that seek to fund transactions originated by Lessors and Brokers.



## SERVICE PROVIDER

Various providers of services and products utilized by Lessors, Funding Sources, Brokers and Specialty lenders including software providers, asset managers, collections professionals, attorneys, accountants and much more.



## SPECIALTY LENDERS

Lenders specializing in providing working capital loans, SBA lending products, government lenders, and other types of specialty lenders.



## ABOUT US

The National Equipment Finance Association (NEFA) is a national trade association comprised of professionals serving the equipment leasing and finance industry. Our member companies are diverse and include independent and bank-owned lessors and funding sources, commercial finance brokers, specialty lenders, and various specialized service/product providers serving the needs of these equipment finance specialists.

NEFA's mission is to cultivate the growth of its members in the commercial equipment finance industry by providing networking, collaboration, and the exchange of impactful knowledge. NEFA believes in developing professionals and their companies by:

- Connecting members by hosting national and regional events that provide venues for valuable networking opportunities.
- Exchanging best practices among diverse and experienced professionals.
- Providing education to members through informative workshops and educational sessions at various events.
- Encouraging and requiring high standards of professional conduct.
- Fostering friendships, a community environment, and long-term relationships transcending the business environment.
- Creating fun and memorable experiences!