INTRODUCTION TO FINDING GRANTS FOR LAW LIBRARIES

What You Will Learn Today

• How to identify the most suitable sources for a particular grant
• How to access grantseeking resources
• How to find funders whose motivations match those of your project

Not All Givers Are Alike
Public Funder Motivations

- Public Benefit
- Historical Importance
- Access
- (Current) Governmental Priorities

Not All Foundations Are Alike, Either!

Private Foundations

There Are Three Main Types:
- Independent
- Company-sponsored
- Operating
Other Types of Grantmakers

Direct Corporate Giving Programs

Grantmaking Public Charities

Private Funder Motivations

Private Foundations
Primarily want to fulfill philanthropic goals and interests while supporting a variety of issues through an objective process

Corporations
Tend to focus more on branding, visibility and Corporate Social Responsibility (CSR)

Grantmaking Public Charities
Typically want to make an impact in designated communities or regions, or focus on specific population groups or issue areas

Do Your Homework First
To Get The Grant, You Have To Find The Right Match

Ask For The Right Amount

You Don’t Need To Know Someone To Get A Grant, But It Can Help You Get Your Foot In The Door
The Proposal Is Typically Not The First Thing A Foundation Wants

- If acceptable, try to make a telephone call
- Know who you’re talking to and why
- Keep the conversation brief and to the point
- Try to utilize contacts if you have them

RESEARCHING

Thank You!!

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