

# Need Statement

## THE NEED STATEMENT ANSWERS THESE QUESTIONS:

1. Do you (the nonprofit organization) understand the problem?
2. Is the issue compelling?
3. What is the scale of the problem?
4. Description of the target population/population served, including geographic location.
5. Do you want to learn more about the solution to the problem?

What is the problem you will address?

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Who is affected by this problem?

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What data can be cited to substantiate the problem and the impact on the affected population? (from your organization or other reliable source)

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