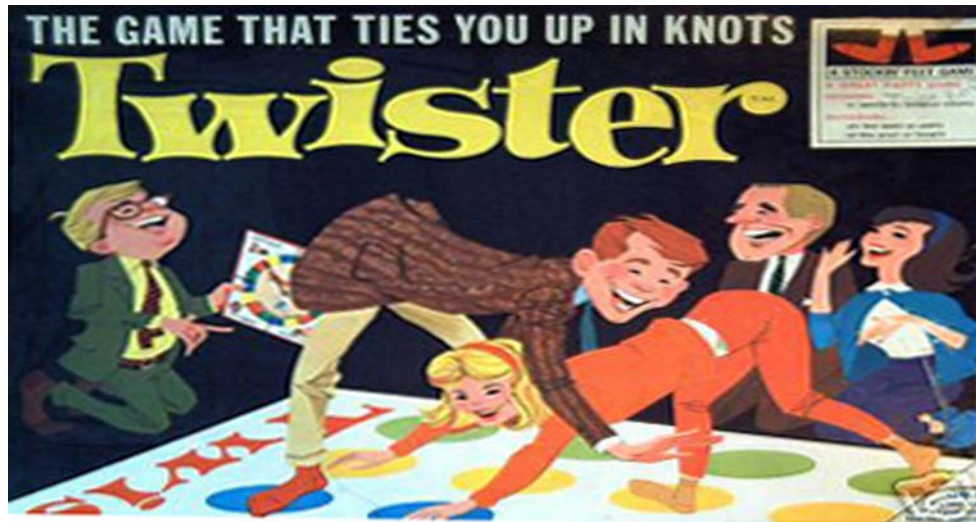


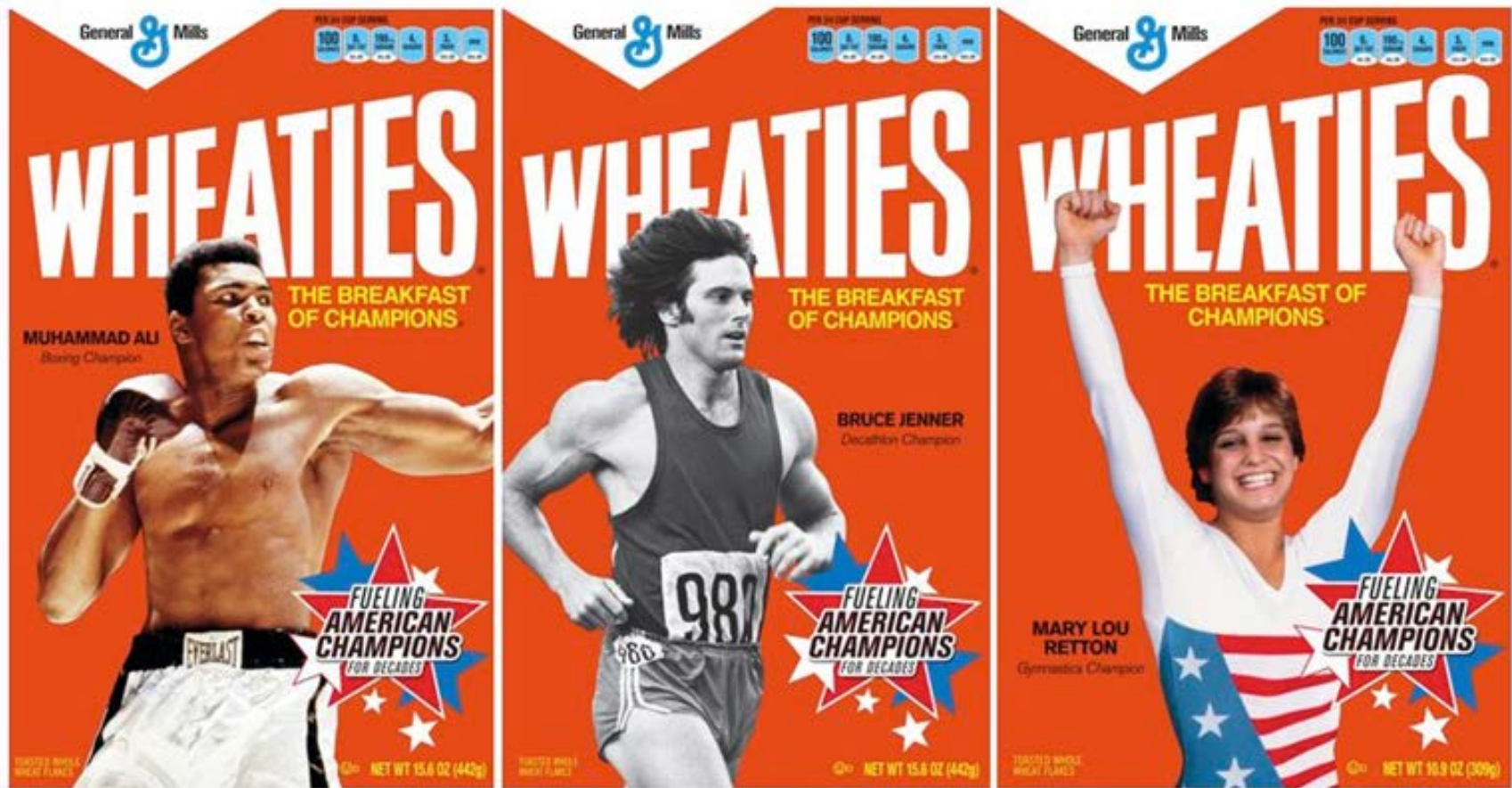
The State of NFRC

NFRC Fall Meeting
Minneapolis, MN
September 21, 2015

ORIGINALITY



INNOVATION



CREATIVITY



NECESSITY



UPDATED VISION

Fenestration Rating Council is the leader in energy performance information, education, and certified ratings for fenestration products.



CHANGE



A point at which the essential nature of character of a person or group is revealed or identified

ADVANCING NFRC

- 2015 Annual Report
- Exploring commercial market needs
- Providing easier access to educational materials
- Developing our programs
- Reaching the international community

ADVANCING NFRC

- Improving billing procedures
- Maintaining a viable financial house
- Involving and engaging membership

HALLMARKS OF A THRIVING ORGANIZATION



PARTING THOUGHT

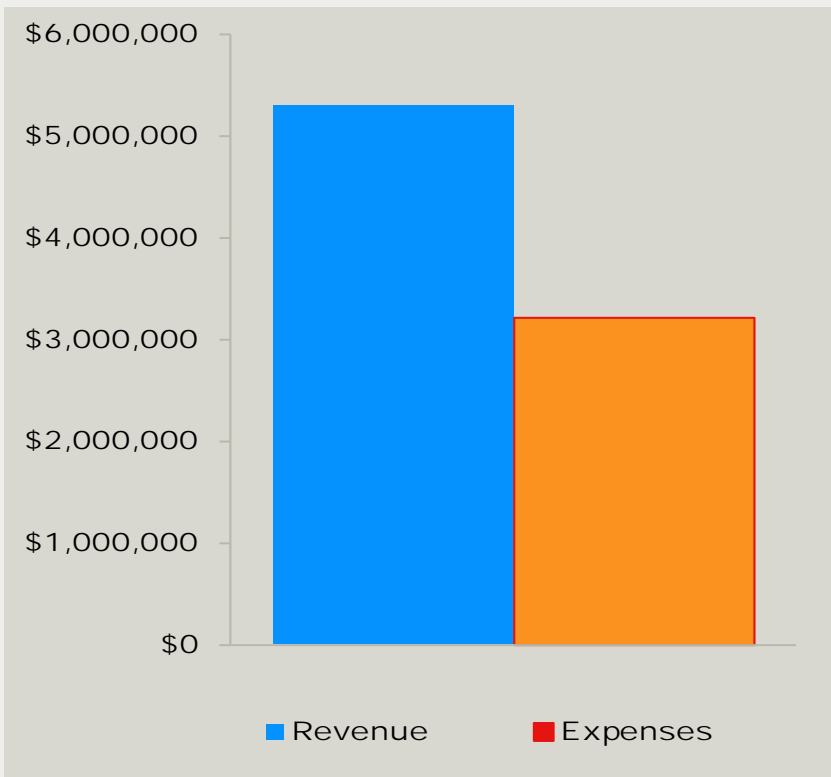
If you want to break new ground and set new standards, you have to rethink your models, and your way of doing things. You have to be brave, and you have to have the courage to do things differently, leaving old conventions behind.

FINANCIAL SUMMARY



Highlights

FOR THE PERIOD ENDING 08/31/2015



REVENUE

\$5,311,122

EXPENSES

\$3,210,748

NET ASSETS

\$2,100,374

Measuring Success

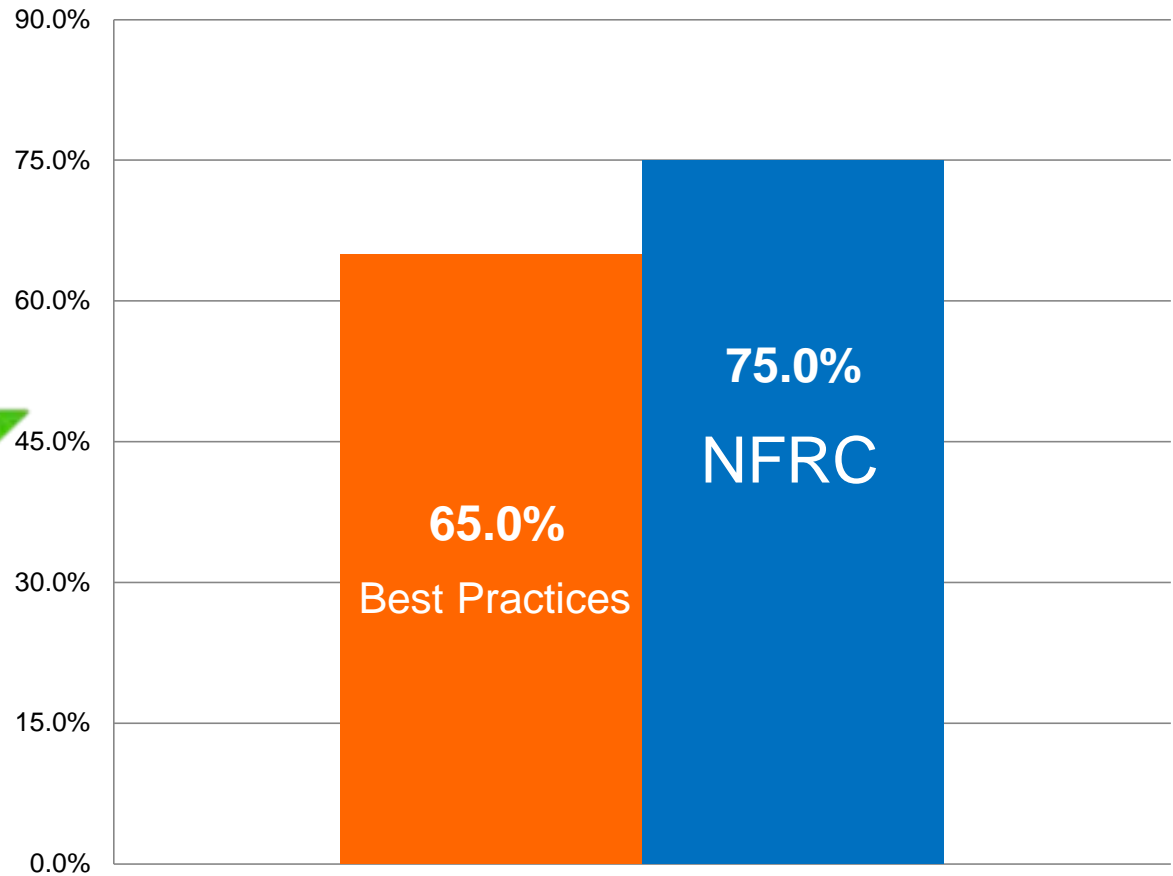


Key Indicators

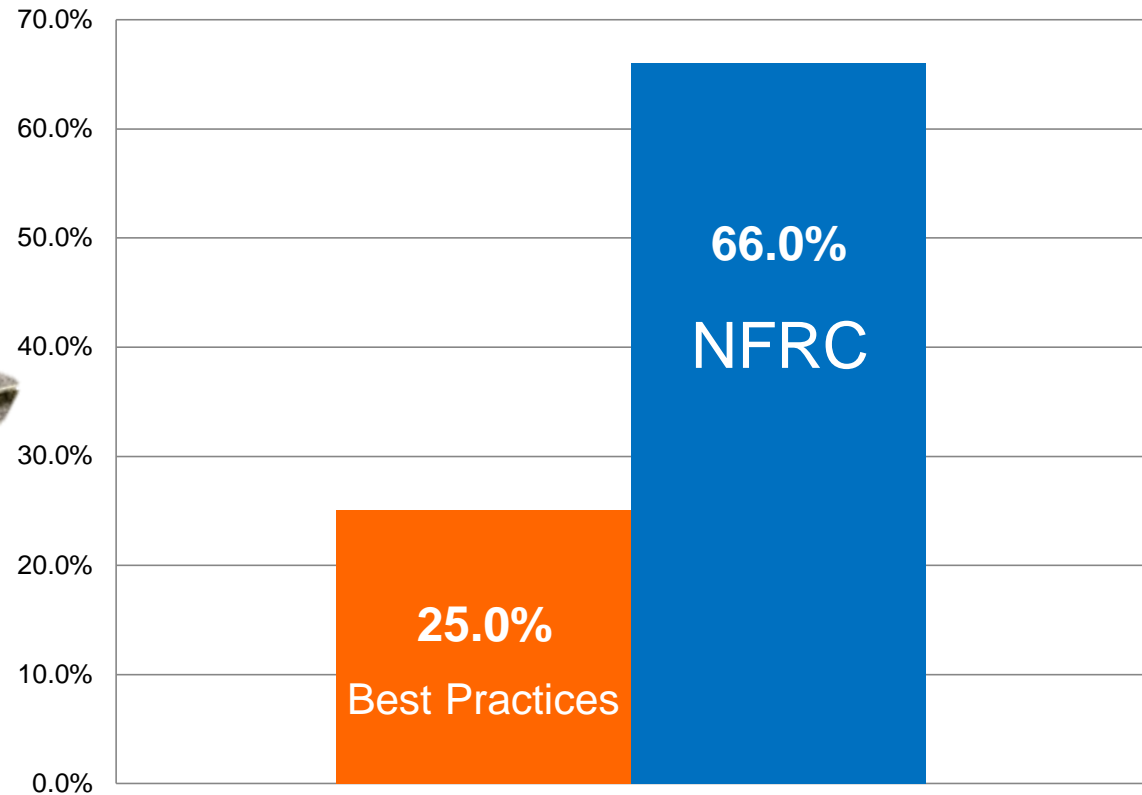
- Performance
- Progress
- Problems



Program Expense Ratio



Operating Reserve Ratio



Growth

High numbers indicate

- Stability
- Productivity
- Efficiency



Vision



programs

