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National Institute of Pension Administrators' 2020 Business Management Conference to Focus on Top Issues Affecting TPAs Today and Managing Them for Business Growth

Chicago — The National Institute of Pension Administrators (NIPA) invites third party administrator (TPA) business owners for an exclusive gathering of fellow owners and executives to the 2020 Business Management Conference (2020BMC), to be held January 11-13, 2020, in Scottsdale, Arizona.

NIPA's BMC is the only industry event focused on the unique needs of the TPA business owner. This year, the 2020BMC will offer refreshed education topics focused on cyber security, risk reduction, leveraging technological advancements, succession planning and more – all to help owners increase productivity and grow their businesses. In its same great location, attendees can also look forward to three days of unparalleled networking and develop invaluable connections with fellow business owners and executives that they can take advantage of throughout the years ahead.

"The 2020BMC is focusing on problems business owners confront in their day-to-day as well as helping to prepare you for things that may come up in the future," said Laura J. Rudzinski, NIPA's Executive Director. "This year's event will help business owners better address common problems, prepare for the future and grow their business now."

Attendees have the opportunity to earn up to 12 NIPA continuing professional education (CPE) credits with topics such as:

- How your TPA practice can benefit from advancements in technology, artificial intelligence and digitization
- Using financial information and business metrics to propel your business
- Problem solving your way to success
- Demystifying and simplifying succession planning and employee retention
- Developing emotional intelligence to manage adversity, find motivation and build relationships

Explore all of the event's sessions, speakers and topics by viewing the [2020BMC advance program](#).

"As the Chair of the 2020 BMC, I've had the privilege of working with several committee members over the last several months as we've collaborated and planned the conference," shared T.J. Orr, 2020BMC Chair and Partner at Pinnacle Plan Design, LLC. "As TPAs, these committee members have shared their experiences and suggestions for a successful conference, and that collaboration alone has been rewarding and insightful to me. So, just imagine how rewarding it will be to collaborate with all of the TPA attendees! Join us; share your insights; gain insights!"

Learn more about the event, and register at nipa.org/BMC. Early-bird registration rates end December 13, 2019. First-time attendees and those that have not attended within the past three years have the opportunity to attend the event for \$500 – more than half off the full registration rate.

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About NIPA

The National Institute of Pension Administrators (NIPA) is the voice of retirement plan professionals that moves TPA businesses forward. NIPA serves TPA business owners across the United States by creating environments with world-class education, best-practices exchanges, and deep peer-to-peer relationships. As a result, our members' revenue grows dramatically, processes are streamlined, productivity increases, and life-long relationships are developed. For more information, visit www.nipa.org.