



*For Immediate Release: November 5, 2018
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National Institute of Pension Administrators' 2019 Business Management Conference Takes a Renewed Focus on TPA Fundamentals and Growing TPA Businesses

Chicago — The National Institute of Pension Administrators (NIPA) invites third party administrator (TPA) business owners for an exclusive gathering of fellow owners and executives for the 2019 Business Management Conference (2019BMC), to be held January 12-14, 2019, in Scottsdale, Arizona.

NIPA's BMC is the only industry event focused on the unique needs of the TPA business owner. This year, the 2019BMC will offer refreshed education topics focused on practice management, TPA fundamentals, employee benefits and how TPA business owners are running their firms today – all to help owners increase productivity and grow their businesses. In its same great location, attendees can also look forward to three days of unparalleled networking and develop invaluable connections with fellow business owners and executives that they can leverage throughout the year.

"The 2019BMC is taking a refocused approach to the strategies and challenges that are most important to TPA business owners today," said Laura J. Rudzinski, NIPA's Executive Director. "This year's BMC is all about providing practical tools for elevating your efficiencies and what you need in your day-to-day to grow your business."

Attendees have the opportunity to earn up to 12 NIPA continuing professional education (CPE) credits with topics such as:

- Preparing and training your staff to protect your company, their customers and themselves against cyber security threats
- The top 10 mistakes made by employers and how to avoid them
- Creating a consultant culture
- Employment trends critical to helping businesses plan for the future
- Overcoming broken plans and how to avoid possible failures that cause them

"The BMC is unique in that business owners can take what they learned at the event and apply it directly to their businesses when they return home," said Mark Vaughn, 2019BMC Chair and the Owner of MVP Plan Administrators, Inc. "The 2019BMC will hone in on these practical tools and resources like never before, and business owners can't afford to miss out on what's new this year."

Learn more about the event and register at www.nipa.org/BMC. Early bird registration rates end December 14, 2018. First-time attendees and those that have not attended within the past three years have the opportunity to attend the event for \$500 – more than half off the full registration rate.

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About NIPA

The National Institute of Pension Administrators (NIPA) is the voice of retirement plan professionals looking to move TPA businesses forward. NIPA serves TPA business owners across the United States by creating environments with world-class education, best-practices exchanges, and deep peer-to-peer relationships. As a result, our members' revenue grows dramatically, processes are streamlined, productivity increases, and life-long relationships are developed. For more information, visit www.nipa.org.