3rd Annual Paula Siewert Memorial Clay Shoot
Following Former President Paula Siewert’s passing, the Northwestern Lumber Association decided to honor Paula’s memory with an Annual Memorial Clay Shoot in her name. The goal of the event is to bring together NLA Members, their staff, customers, and other lumber and building material professionals for a fun afternoon outside the yard or office.

The proceeds from this event are donated in Paula's name to the American Cancer Society. Last year we raised over $500. We ask that you consider joining us this year on Thursday, November 9th at the Minnesota Horse & Hunt Club in Prior Lake. Lunch is served to kick off the event at noon, with the shoot and prizes to follow. If you cannot attend yet would like to contribute to honor Paula’s contribution to NLA and the industry, you can do so, as well as register right now by clicking HERE!

2018 Convention Registration
Badge, seminar and meal registration for the three 2018 NLA conventions is almost ready. A registration booklet should be arriving in your mailboxes within the next two weeks. Make sure to keep your eye out for it! Within the booklet you will find complete details for all three conventions, as well as both DEALER and BOOTH WORKER registration forms. If you don’t receive the printed booklet or would just prefer to register online, our Attendee webpage containing details and online registration links will be open by Monday, November 13th.

Advanced registration is highly recommended, as there are ticketed events at each show with no onsite ticket sales available. Also, each participant MUST have a badge. Registering in advance will ensure your badge is ready and waiting for you onsite so that you can quickly get through the registration line.

We have an amazing line up of speakers & seminars, great cash & prize giveaways, and a lot of fun planned. Make sure to RSVP by submitting your registrations! See you at the show(s)!

IMPORTANT NOTE: IF REGISTERING ONLINE, MAKE SURE TO LOG IN FIRST WITH YOUR COMPANY ID AND PASSWORD SO THAT OUR SYSTEM CAN RECOGNIZE IF YOU'RE A MEMBER OR NON-MEMBER AND CHARGE YOU ACCORDINGLY. NLA MEMBERS RECEIVE DISCOUNTED EVENT PRICING!

Questions? Contact Jodie Fleck at (763) 595-4058, jfleck@nlassn.org or Melanie Hultman at (763) 595-4050, mhultman@nlassn.org.

LumberTech
LumberTech courses allow you to keep up-to-date on strategies and skills needed in the LBM industry.

Upcoming Classes
- November 14 - Customer Relations & Practical Selling: Sioux Falls, South Dakota
- December 4 - Fleet Management & DOT: Tomah, Wisconsin
- December 5 - Yard Safety & OSHA: Tomah, Wisconsin
- December 13 & 14 - Blueprint Reading & Material Take-off: Omaha, Nebraska
- December 18 & 19 - RESCHEDULED - Business Management (a.k.a. Financial Management): TBD, Minnesota

To meet facility deadlines, please register for classes at least two weeks prior to the session. Some classes have limited seating. Registrations will be taken on a first come, first served basis.

Click HERE to download the full LumberTech Schedule.

Nebraska Future Lumber Leaders
The Nebraska chapter of the Future Lumber Leaders will meet on December 15th. Mark your calendars and watch your email for more information on the location and speaker topics.

Have You Tried Our New Online Payment Platform?
If you want one less thing to print and mail, just log in online to pay membership dues, class fees and more! You have two different options for paying dues online:

Option 1 > Pay online by clicking the link in your emailed invoice

To pay your invoice online, click HERE. You will need to enter your invoice number as a balance due.

Or you may return payment to:
701 Cecil Avenue North, Suite 105 | Cold Valley, MN 56457
(763) 544-6622 | (505) 544-6622 | info@nlassn.org
**Option 2** > Log in to your profile, click Manage Profile and click on Invoices under Invoicing, Payments and History

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**Don’t Miss Out on Savings After November 1st!**

Have you paid your 2017-18 dues yet? If you get it done before November 1, 2017, you’ll continue to receive membership pricing on events, classes, trade shows and more! You will be charged the non-member rate for events starting November 1, 2017 if your dues haven’t been paid by October 31, 2017.

Membership can pay for itself by attending our events and saving on costs!

<table>
<thead>
<tr>
<th>Booth Type</th>
<th>Booth Price Member</th>
<th>Booth Price Non-Member</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standard Booth (booth is between two others)</td>
<td>$1100</td>
<td>$1300</td>
</tr>
<tr>
<td>Corner Booth (booth faces two aisles or near reception area)</td>
<td>$1200</td>
<td>$1400</td>
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</tbody>
</table>

For more information or to review your membership, please call Cody or Lindsay at (888) 544-6822.

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**2018 NLBMDA Spring Meeting and Legislative Conference**

Join fellow lumber and building material business owners, key personnel and stakeholders in Washington on March 19-21, 2018 for the 2018 NLBMDA Spring Meeting & Legislative Conference.

The 2018 conference will take place at the Renaissance Dupont Circle Hotel in the heart of Washington D.C.. You will hear directly from lawmakers at the Washington Briefing Breakfast and will be invited to meet with members of Congress from your state. This annual conference will provide you an opportunity to join forces with colleagues from our industry to make our voices heard.

The Legislative Conference is an incredible way to educate yourself on a variety of legislative topics, network with industry colleagues, participate in the legislative process, and shape policy that can make a better future.

Interested in attending? NLA sets aside money annually from its budget to offset some of the costs to attend. To register or learn more about this annual meeting, please contact Cody Nuernberg at (888) 544-6822 to discuss opportunities available to NLA Members.
Federal Motor Carrier Safety Administration Electronic Logging Device (ELD)
Mandate to Take Effect in December 2017
In 2015, the Federal Motor Carrier Safety Administration (FMCSA) published its final rule requiring commercial vehicles to use Electronic Logging Devices (ELDs) in all commercial motor vehicles (CMV). Essentially, everything from a delivery truck to a dump truck to a garbage truck will now be required to use ELDs to log driver usage.

This rule was enacted as studies show it will minimize the number of commercial vehicle accidents and will allow the Department of Transportation to more efficiently conduct roadside CMV reviews.

Who Must Comply?
The ELD rule applies to most motor carriers and drivers who are currently required to maintain records of duty status (RODS) per Part 395, 49 CFR 395.8(a). The rule applies to commercial buses as well as trucks, and to Canada- and Mexico-domiciled drivers.

The ELD rule allows limited exceptions to the ELD mandate, including:
- Drivers who operate under the short-haul exceptions may continue using timecards; they are not required to keep RODS and will not be required to use ELDs.
- Drivers who use paper RODS for not more than 8 days out of every 30-day period.
- Drivers who conduct drive-away/tow-away operations, in which the vehicle being driven is the commodity being delivered.
- Drivers of vehicles manufactured before the year 2000.

What Does This Mean for Your Business?
Most lumber and building material dealers will qualify under the "short-haul" exemption which states that any CMV (weighing 10,000 - 25,999 pounds) traveling not more than 100 air miles (roundtrip) or any CMV (weighing 26,000+ pounds) traveling not more than 150 air miles (roundtrip) are not required to comply with the ELD mandate. In addition to the previous requirements, drivers must also meet the criteria of having at least 10 hours off of work between trips and must not drive more than 11 consecutive hours.

If your delivery drivers and trucks meet these criteria, you may be exempt.

If one or more of these criteria can not be met, you may be required to comply with the ELD mandate and install ELD's on-board your vehicles.

What Should I Do Today?
It is good practice to review your vehicle fleet regularly to ensure that routine maintenance is being completed and to ensure you are in compliance with local, state and federal laws and regulations.

Additionally, to determine if you must comply with the new ELD mandate, review your current delivery area to ensure the air miles exemption is still valid. And, as common practice, contact your local Department of Transportation to confirm your need to comply. DOT officials are happy to assist you in any way possible. You may also contact the NLA office at (888) 544-6822.

As a member of NLA, you are also a member of the National Lumber & Building Material Dealers Association (NLBMDA) who is staffed with a full-time regulatory compliance team member who will discuss your current fleet with you and make recommendations to help you comply.

For more information on the Electronic Log Device Mandate, click HERE.

Classifieds

<table>
<thead>
<tr>
<th>INTERESTED IN BUYING OR SELLING A YARD?</th>
<th>FOR SALE: Profitable lumberyard for sale in Northwest Wisconsin. Limited competition and room to grow. Contact Steve McNally broker for Calhoun Companies 715-529-0800 or <a href="mailto:smcnally@calhouncompanies.com">smcnally@calhouncompanies.com</a>.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sell to your employees</td>
<td>Place a classified ad with the Northwestern Lumber Association and we'll triple your exposure! Ads will be placed on the NLA Website immediately. Advertise for two months or more, and your ad will be printed in the next issues of the Building Products CONNECTION magazine and the SCENE - all for one price.</td>
</tr>
<tr>
<td>Cash to stockholders</td>
<td>For details contact Ron Dillon-913-888-800 <a href="mailto:ron@dillon-ma.com">ron@dillon-ma.com</a></td>
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<tr>
<td>Low cost plan</td>
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Click HERE for details.