Thank you to the following sponsors of these two events:

The 2019 Iowa and Nebraska Lumber Conventions are coming up fast! Both of these events are filled with exhibits, education, networking and fun! Follow the steps below to get registered for one (or both) of these shows.

**REGISTER YOURSELF AND YOUR EMPLOYEES**

LUMBER YARD DEALERS, GUESTS, OTHER - There are a couple of different ways that you can get registered for the Iowa and Nebraska Lumber Conventions; you may use the online portal to register directly within our system or you may print off the paper form and fax, email, or mail it in to the NLA office. And remember...membership lunch tickets will not be available on-site, so make sure to include those when registering!

**Iowa Online Registration Link**
**Iowa Paper Form Registration Link**

**Nebraska Online Registration Link**
**Nebraska Paper Form Registration Link**

BOOTH WORKERS - Exhibitors who need to register the staff working in their booth must use the printable, paper form below and fax, email, or mail it to the NLA office. And remember...membership lunch tickets will not be available on-site, so make sure to include those when registering!

**Iowa Paper Form Registration Link for Badges**
**Nebraska Paper Form Registration Link for Badges**

Haven't reserved your booth yet? That’s okay, there are still some booths available. Click on the booth registration form below to get registered. All badges and tickets will be available at the on-site registration desk.

**Paper Form Registration Link for Booth**

**SOME HIGHLIGHTS OF THE UPCOMING IOWA & NEBRASKA LUMBER CONVENTIONS**

Highlights Include:

- Over 65 exhibit booths at each show with on-floor, "pit-stop" product demonstrations and show-only specials
- Membership meeting & lunch with keynote speaker (Jeff Beals in Iowa and Mitch Holthus in Nebraska)
- Seminars with relevant industry content and remarkable speakers
- Networking reception with FREE BEER AND HORS D’OEUVRES
- A fun racing theme throughout the marketing materials, on-site games, booth décor and more
- LOTS of opportunities to win cash AND prizes!
Get full show details by visiting www.nlassn.org/page/TradeShowAttend.

Get your hotel rooms before the discounted rates expire!

IOWA HOTEL INFO (Block expires on February 4th)
NEBRASKA HOTEL INFO (Block expires on February 9th)

There's Still Time to Invite Your School to Attend the Iowa & Nebraska Trade Shows!
To help educate students about the products used in construction along with careers in the LBM industry, NLA encourages you to invite your local high school and college/tech school to the shows. It's FREE for instructors and students to come to the trade show and career presentation.

- Iowa School Invite
- Nebraska School Invite

Don't miss the 2019 Wisconsin Lumber Dealers Leadership Conference - February 6, 2019
Whether you learn from a professional trainer or from your fellow lumber and building material dealers, the Wisconsin Lumber Dealers Leadership Conference will surround you with networking and learning opportunities. Join us February 6th at the Glacier Canyon Conference Center in Wisconsin Dells for this event.

On-site registration will be available for Future Lumber Leaders and seminars as long as seating is available. Due to conference center deadlines, we are not able to offer on-site tickets for the networking lunch or the awards banquet.

Click HERE for more information on the conference.

Bring your forms order to the NLA booth at any of our trade shows and get 10% off!

Upcoming February - March LumberTech Classes and Roundtables

- Future Lumber Leaders Wisconsin Chapter - February 6, Wisc. Dells, WI
- Classic Roundtable - February 11-13, Apple Valley, MN Facilitated by Ruth Kellick-Grubbs
- Estimating 123 - Learn how to read blueprints and do a material take-off. Discover short-cut formulas that will speed up the material take-off process.
  February 19-20-21, Brooklyn Park, MN SOLD OUT & March 12-14, Green Bay, WI
- Yard Safety & OSHA - Keep your employees and customers safe! Learn the common safety hazards in lumberyards and prevention strategies you can put in place. Attendees learn what OSHA is and the common OSHA violations.
  March 6, Golden Valley, MN & March 21, Fargo, ND
- Project Management with a Focus on Special Orders & Inventory Management - This course is for all employees that work directly with customer projects and handling of special order inventory. It is essential to employees in sales who are responsible for the flow of material (both stock and special order) to the job site.
  March 7, Golden Valley, MN
- Introduction to Financial Management - Focus on establishing a base of key accounting, bookkeeping and financial terminology and practices to provide a better understanding of what a company's financials truly mean.
  March 19-20, Brooklyn Park, MN
- **Fleet Management & DOT**: Protect your investment - Learn common issues and prevention strategies associated with lumberyard fleets. Students will also learn crucial DOT rules & regulations and how to implement a culture of fleet safety.

  March 22, Fargo, ND

Click [HERE](#) to view the Full LumberTech class schedule.

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**Project Build Needs Your Support!**

Northwestern Lumber Association is proud to be a supporting member of Project Build - a non-profit organization developed to reach students and young adults across the Upper Midwest and to produce helpful, informative content about careers in the LBM and construction trades.

It’s no secret that the labor force for the lumber/construction industry continues to decline. The need for skilled laborers - whether it be framers, roofers, lumber dealers and/or vendor sales personnel - is at an all time high. With Project Build, we hope to promote these opportunities to build a stronger and more sustainable industry workforce for years to come.

Did you know that less than 1% of high school graduates have an interest in construction? Did you know that 37% of college graduates regret going to college, primarily due to the fact that they struggle to find a job that pays for their student debt?

To enhance Project Build, NLA also needs members like you to consider supporting the efforts of this industry movement. No donation is too small or too big. To discuss donation opportunities and/or ways to support Project Build - please contact Cody Nuernberg at 763-595-4052 or visit the Project Build website [HERE](#).

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**Save $5 on our Staples Program when you sign up at our trade shows!**

For a $20 annual fee (normally $25), you get access to:
- Discounted office supplies
- Discounted food and beverage
- Discounted office furniture
- Much more!

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**It's Time to File Your OSHA 300 & 300A Reports**

The Occupational Safety & Health Administration (OSHA) requires businesses in designated high-risk industries to electronically submit the OSHA Form 300 & 300A accident, injury and illness forms. These forms are submitted annually to OSHA to assist with tracking workplace accidents, injuries and illnesses.

**Submission of these forms is required by law.**

Lumber and building material dealers are classified as a high-risk industry/business and are subject to the stricter reporting requirements for the OSHA Form 300A.

*Note: Even if your organization experienced no recordable injuries or illnesses during the reference year - you must still file a report. For those with zero injuries or illnesses, you would report zero for the injury and illness counts.*

Collection of calendar year 2018 information for OSHA Form 300A is currently underway. The deadline for electronic submissions is March 2, 2019. For more information on current requirements and to submit your company’s data, click [HERE](#).

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**Join NLA for the 2019 NLBMDA Legislative Conference**

Registration is now open for the 2019 National Lumber & Building Material Dealers Association (NLBMDA) Legislative Conference in Washington, D.C. This year’s conference will take place from April 1-3, 2019 at the Wink Hotel in downtown Washington, D.C.

This annual conference includes many opportunities to learn about key issues affecting the lumber and building material industry from Washington policy experts and political commentators. The event will culminate with Capitol Hill visits where members will conduct in-person meetings with their elected officials in Congress, making their voice heard on Capitol Hill.

Click [HERE](#) to register today for NLBMDA’s Spring Meeting and Legislative Conference.

*Important: Northwestern Lumber Association generally has a large delegation that attends this meeting. Each year, NLA sets aside money to assist its dealer members who wish to attend. Likewise, NLA will make all Capitol Hill appointments on behalf of its members and establish a schedule for each attendee. Should you wish to attend, please contact Cody Nuernberg at 763-595-4052 to discuss registration options.*

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**Upcoming Events**

If you’re anxiously awaiting the return of spring, here are some gatherings that can warm your thoughts in the coming months:
Mark your calendars and plan to join NLA, your fellow dealers and suppliers for the 2019 Special Events.

| Spring 2019 | MN Cocktails & Crafts | Minneapolis, MN | 5-hr tour of 3 breweries and a distillery |
| June 2019 | Nebraska Golf Outing | TBD, NE |
| June 2019 | Iowa Golf Outing | TBD, IA |
| August 2019 | NLA Fishing Outing | Isle, MN |
| October 2019 | Nebraska Clay Shoot | Grand Island, NE |
| October 2019 | Iowa Wine Tour | Des Moines, IA |

Help Us Find the Oldest Family-Owned Lumber Yard in Your State!
We are trying to identify what are the oldest family-owned lumberyards, still operating as a lumberyard in the same family, in each state? Can you help? Please email Melanie at mhultman@nlassn.org if you know the answer to this or if you have an idea of who may fit this description.

Classifieds

FOR SALE
1998 Clark CGP50 Forklift FOR SALE - $6,000
L.P. 219 + triple mask with side shift
6x2x48 forks
*Contact Mike Blair (507) 251-2922
Kreofsky Building Supplies - Plainview MN

Lumber Dealers - If interested in submitting a classified ad that will be published online, in the Scene...in a Flash newsletter, and Building Products CONNECTION, please contact Melanie Hullman at mhultman@nlassn.org or (763) 595-4050.

If interested in placing a display ad in the Building Products CONNECTION or the Scene...in a Flash newsletter, contact Erica Nelson at erica@pierreproductions.com or 763-497-1778

I did absolutely nothing and it was everything I thought it could be.
Peter Gibbons

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