

How does your company stack up to others in the region?

Northwestern Lumber Association
RETAIL LUMBER & BUILDING MATERIALS INDUSTRY
2018 WAGE AND BENEFIT SURVEY



With the labor shortage it is more important than ever to make sure you are offering a fair wage and benefit package. In an effort to provide members with the current salary & benefits data, NLA is conducting a regional survey which includes wage categories for 22 common LBM positions and a benefits worksheet. Survey results will provide insight into pay averages in this region, insurance, vacation/PTO, paid holidays and other benefits dealers are providing.

Cost to participate: FREE

To participate in the survey go to: <https://www.surveymonkey.com/r/QP7YPCR>

Results:

- All participants receive a FREE executive summary (3-4 page report) highlighting key areas and metrics.
- All participants may purchase the full report for \$99.
- Non-participants may purchase the full report for \$299 NLA Member/ \$499 non-member.

A few things you need to know:

- **Deadline to submit your information is October 1, 2018.**
- **Companies are asked to complete the survey as individual stores in order to provide accurate results when data is broken by location.**
- Job descriptions and rate explanation are listed for each category. Please read through each carefully before you fill in rates.
- All salaries are rounded to nearest \$1,000, (i.e. 35000 not 34680). Do not use dollar signs.
- All hourly rates to nearest quarter (ie: \$13.40 would be 13.50). Do not use dollar signs.
- Do not include any benefits or incentives other than performance based incentives, i.e. drywall deliveries, production based incentives, etc.

Confidentiality -- To maintain confidentiality and integrity of the survey, participants name and contact information will be used only to provide survey results. NLA will not provide participating companies contact information to any other groups or organizations.