



NORTHWESTERN BUILDING PRODUCTS EXPO *January 28-29, 2019*

Schedule of Events - PUBLIC

MONDAY, JANUARY 28

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| 10:00 am – 6:30 pm | Registration Desk Open | Terry Haws B Foyer |
| 11:00 am – 2:30 pm | Exhibitors Move-In | Terry Haws B |
| 12:00 pm – 2:45 pm | Seminars <ul style="list-style-type: none"> • 12:00 pm – 1:15 pm “Less is More-Cutting the Clutter” (Speaker: Justin Bieganeck) • 12:00 pm – 1:15 pm “5 Factors for Great Hiring” (Speaker: Tony Misura) • 1:30 pm – 2:45 pm “Strategies For Success” Panel (Facilitator: Rick Schumacher) • 1:30 pm – 2:45 pm “How To Sell More Using New Tools” (Speaker: Dave Molenda) | Weidner Room Clark / Edelbrock Room Bell / Alexander Room Clark / Edelbrock Room |
| 2:30 pm – 6:30 pm | Exhibits Open <ul style="list-style-type: none"> • Product Demos from 3:00 pm – 5:30 pm (Schedule coming soon.) | Terry Haws B |
| 5:30 pm – 6:30 pm | Exhibit Floor Networking Reception <ul style="list-style-type: none"> • Grand Prize Drawing & Exhibitor Prize Drawings @ 5:30 pm | Terry Haws B |
| 6:30 pm – 9:30 pm | Awards Dinner <ul style="list-style-type: none"> • 6:30 pm – 7:30 pm Welcome Mixer • 7:30 pm – 8:30 pm Dinner & Awards Presentation • 8:30 pm – 9:30 pm Entertainment | Glenn Carlson Hall |

TUESDAY, JANUARY 29

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| 7:30 am – 1:00 pm | Registration Desk Open | Terry Haws B Foyer |
| 8:00 am – 9:30 am | Membership Breakfast Meeting & Keynote Speaker, REG FOOT | Terry Haws A |
| 9:30 am – 10:00 am | Student Career Panel | Bell / Alexander Room |
| 9:30 am – 1:00 pm | Exhibits Open <ul style="list-style-type: none"> • Product Demos from 10:00 am – 12:30 pm • Grand Prize Drawing and Exhibitor Drawings @ 12:00 pm | Terry Haws B |
| 1:00 pm – 4:00 pm | Exhibitor Tear Down | Terry Haws B |
| 1:30 pm – 4:30 pm | “The Modern Concierge” Sales Seminar with Rick Davis | Sunwood/Senate/Congress @ Best Western |