

START METALfab2018 OFF WITH
AN OUTSTANDING EXPERIENCE

ESTIMATING FROM TAKEOFF TO PROFIT



A PRE-METALfab
CONTINUING EDUCATION EVENT

PRESENTERD BY

NOMMA Education Foundation (NEF)

WHEN

February 5, 2018
8:00am—4:00pm

WHERE

Phoenix Convention Center
100 N 3rd St, Phoenix, AZ 85004

Join Mark Koenke and Erik Owen of Germantown Iron and Steel

As they PRESENT

Hot topic issues in estimating starting with

- Establishing a chart of accounts to qualifying your proposal.
- Establishing your overhead and labor rates, SG&A and profit.
- What is markup and what is an appropriate rate for your business.
- Organization of takeoff and items to watch for in the takeoff process.

Discuss and walk through specific projects from design to sending out your proposal.

Hands on learning by putting the theoretical to practical use by working on an actual estimate that will be downloading on your computer.



**REGISTRATION STARTS
10/9/17**

Register Early Class size is
Limited

REGISTRATION

\$250.00 member
\$450.00 nonmember

LATE REGISTRATION

\$375.00 members
\$575.00 nonmembers

Registration includes
Continental Breakfast,
Class Materials, Lunch

Computers will not be furnished so
please bring your own

For more Information
Visit:

www.nomma.org/page/100

Email:

NEF@nomma.org