

Value Through Professional Asset Management

# 2025 ADVERTISING OPPORTUNITIES

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## WHAT IS THE NPMA?



The NPMA is the leading membership association for asset management and fleet management professionals. For over 50 years, the NPMA has committed to continuing its history of advancing the profession through leadership in education, standards, compliance, and certifications.



## LEARN MORE ABOUT THE NPMA FOUNDATION

www.npma.org/foundation

## NPMA MEMBERS HAVE INPUT ON PURCHASING DECISIONS RELATED TO:

- Asset maintenance software
- · Asset management consulting services
- · Asset management software
- Auction services
- Disposition and recycling services
- · Fleet management services
- Fleet management software
- · Fleet vehicle purchases
- Mobile hardware
- · Physical inventory services
- · Real property services
- Real property software
- · RFID hardware, services, software, and tags

## REPRESENTATIVE MEMBER ORGANIZATIONS



#### CONTRACTORS (COMMERCIAL GOVERNMENT)

Aerojet Rocketdyne
Aerospace Corporation
BAE Systems
Ball Aerospace and Technology
Boeing Company
CACI International Inc
Chugach Consolidated Solutions
Collins Mission Systems
Constellis
General Dynamics
Huntington Ingalls Industries
KBR

L3Harris SAS1 Leidos

Lockheed Martin Northrop Grumman Raytheon Technologies SAIC

United Launch Alliance

#### **EDUCATION**

Cal Poly Pomona University
Colorado State University
Michigan State University
Mississippi State University
Sam Houston State University
Stanford University
Texas Tech University
University of Alabama in Huntsville
University of California
University of Florida
University of Texas

### RESEARCH AND DEVELOPMENT

Brookhaven National Laboratory
Draper Laboratory
Idaho National Laboratory
JHU Applied Physics Laboratory
Los Alamos National Laboratory
MIT Lincoln Laboratory
Oak Ridge National Laboratory
Sandia National Laboratories
Space Dynamics Laboratory

## FEDERAL GOVERNMENT

Centers for Disease Control
DCMA

Defense Information Systems
Agency
Defense Intelligence Agency

Department of Agriculture
Department of Commerce
Department of Defense
Department of Education
Department of Energy

Department of Health and Human Services

Department of

Homeland Security

Department of Justice

Department of State

Department of Transportation

Department of Treasury

Department of Veteran Affairs

Federal Aviation Administration

General Services Administration

NASA

Smithsonian Institution

## PRINT MEDIA

#### THE PROPERTY PROFESSIONAL

- Direct Mail: Sent to over 2,000 members
- Web Accessible: Archived on the NPMA website

### THE PROPERTY PROFESSIONAL MAGAZINE

The magazine is distributed in both print and electronic media five times a year. Written by industry leaders, each issue contains educational articles, case studies, current events, and editorial columns pertaining to the association and the asset management profession. Premium position in *The Property Professional* magazine will be agreed upon by both parties and may include inside front cover, inside back cover or back cover.

Full Page \$1,050/per issue

\$4,000/annually\*

Full Page Premium \$4,800/annually\*

(Premium position)

Half Page \$600/per issue (Horizontal only) \$2,550/annually\*

Quarter Page \$525/per issue

\$2,000/annually\*

#### Ad Specs:

- Full Page including covers: 8.375" w x 10.875" h
- Half-page (horizontal): 7"w x 4.5"h
- Quarter-page: 3.5"w x 4.5"h

Ad must be submitted in a hi-res format, no rules around the border and have 1/4" bleed on all sides

#### 2025 Ad Schedule:

ISSUE #	AD TO NPMA	MAIL DATE
37-1	12/02/2024	2/3/2025
37-2	2/12/2025	4/11/2025
37-3	5/02/2025	7/11/2025
37-4*	9/03/2025	10/30/2025
37-5	10/11/2025	12/12/2025
*Issue will highlight 2025 National Education Seminar (NES)		

#### **Notes:**

- Trim Size of publication: 8.375" w x 10.875" h (add 1/4" to all four sides for bleed)
- Half and quarter page ad placement is at the discretion of the editorial staff and cannot be guaranteed.
- Payment must be received before inclusion of the ad in the publication.

Email ads to hq@npma.org.

<sup>\*</sup>Annual rates include five issues per year

## ELECTRONIC/WEB ADVERTISING



#### **NEWSFLASH E-NEWSLETTER**

The digital newsletter is distributed biweekly. Each edition highlights important news and events relevant to NPMA members.

Note: Ad position cannot be guaranteed.

#### **NEWSFLASH DATA**

- Emailed to over 3,000 members with the ability to be shared with non-members
- · Posted on the NPMA website
- Average Open Rates: 40.6%

SELECTION:	RAIES
Block ad for one month	\$370
District of factors and sufficiently	¢ 47Γ

Block ad for two month period \$475 Block ad for six month period \$790 Block ad for one year \$1,155

#### **AD SPECS**

Pixels = 750 w x 230 h - jpg or png Your logo and/or name or block ad will be linked to your designated URL.



#### NPMA WEBSITE

The NPMA website (*www.npma.org*) is a key resource for both NPMA members and other professionals with an interest in the asset management field.

#### **VENDOR SPOTLIGHT EMAIL**

NPMA will send email to all opt-in members on behalf of vendor to spotlight their products/services.

SELECTION: RATES: ONE SPOTLIGHT EMAIL \$1.850

#### **VENDOR SPOTLIGHT WEBINAR**

NPMA will advertise and host a one-hour webinar on behalf of the vendor where the vendor is able to spotlight their products/services.

- The webinar will be advertised through one exclusive email to all opt-in NPMA members and two Newsflash articles (NPMA's biweekly email newsletter).
- NPMA will provide a list of registered attendees to the vendor following the webinar.
- NPMA will store a link to a recording of the webinar for one year on the NPMA website.
- Proposal and approval by VP Communications is required prior to invoicing. Proposal details to include: 2 proposed dates, title of webinar, overview of content.

SELECTION: RATES: ONE WEBINAR \$2,450

## LIVE EVENTS/ EXHIBITS



#### BENEFITS OF EXHIBITING

- Meet with managers and employees responsible for all aspects of asset and fleet management
- Reach public and private sectors in one location
- Engage with highly motivated professionals looking to enhance their knowledge of the latest and greatest products and services for the industry.

The NPMA National Education Seminar (NES) is designed for managers, administrators, supervisors, and employees at all levels and in all aspects of asset management and fleet management in the public and private sectors who are looking for the latest solutions for managing, controlling, and protecting assets. NES is a robust, well established event for NPMA that offers educational content on the entire lifecycle of property and asset control. The event attracts serious professionals who have paid a registration fee to attend the seminar. As a result, you will meet highly motivated prospects who look forward to meeting with NES exhibitors like you for the latest and greatest information to enhance their knowledge and use of products in the industry. Please join us and exhibit at NES 2025!

#### SEMINAR REGISTRATION

The exhibit package includes one full seminar registration to NES and one 6' exhibit table located in the exhibit hall. You will broaden your NES experience, learn about the challenges that asset management professionals encounter every day, and meet more prospects outside of exhibit hours by choosing to participate in the full seminar.

#### **EXHIBIT TRAFFIC**

There are no educational sessions or training scheduled during exhibit hours. To ensure traffic in the exhibit areas, NPMA has dedicated seating for breakfast Monday - Wednesday in the exhibit hall.

#### **Exposure**

NPMA anticipates over 500 attendees. Exhibit space will be located in the same room as the F&B and seating for breakfast Monday - Wednesday. Each exhibitor also gains additional exposure through a listing and description in the NES event app.

#### **Access**

All exhibit packages include a copy of the post event opt-in attendee list for a one time follow up activity by the vendor.

#### Who Attends NES?

Attendees represent a wide range of organizations such as:

- Government Contractor organizations
- Federal Government Agencies such as CDC, DCMA, DCSA, DHS, DHHS, DISA, DOC, DOD, DOE, DOJ, DOT, FAA, FEMA, GSA, NASA, USDA as well as other Agencies and Departments
- Educational Institutions including Universities, Colleges, and School Districts
- Manufacturing
- · Aerospace organizations
- Local Government Agencies
- State Government Agencies
- · Medical Facilities and Hospitals
- Research and Development
- · Services and Consulting

## EXHIBITS

#### WHO SHOULD EXHIBIT?

- · Asset Management Software
- Barcode Software and Technology
- Consulting
- Control/Tracking Systems
- Disposal
- Fleet Management Software and Services
- Inventory Management
- Labels and Labeling Equipment
- Material Handling Equipment
- Online Auction Providers
- · Purchasing Management Software
- RFID
- Recyclers
- · Shipping Materials
- · Surplus Sales
- Training/Publications
- Valuation

	ONE 6' TABLE EXHIBIT PACKAGE
6' Table	1
Chairs	2
200-word description in electronic NES App	V
NES Event Badge	1 Full (valued at \$1,150)
Inclusion in online NPMA Vendor Directory during 2025	<b>✓</b>
Post event opt-in attendee list for one time use (includes email addresses)	V
On or before June 30, 2025 (included in printed material)	\$2475
After June 30, 2025 (will not be included in printed material)	\$2625

Do you have questions or need additional information about exhibits or sponsorships at NES? Contact NPMA at *conferences@npma.org* or 404-477-5811.

#### TABLE SELECTION

Table selection is based on a first-purchase, first-choice rule, so the action you take now secures a prime location for higher exposure that drives results.

#### **EXHIBIT HOURS**

#### **Sunday, August 10, 2025:**

3:00 PM - 5:00 PM: Set-Up

#### Monday, August 11, 2025:

8:00 AM - 9:00 AM: Breakfast with Exhibitors 10:30 AM - 11:00 AM: Beverage Break with Exhibitors 2:45 PM - 3:15 PM: Afternoon Break with the Exhibitors 4:15 PM - 4:45 PM: Exhibits Open during Foundation Raffle

#### Tuesday, August 12, 2025

7:30 AM - 8:30 AM: Breakfast with Exhibitors 10:30 AM - 11:00 AM: Break with Exhibitors 12:00 PM - 1:30 PM: Exhibits Open during Lunch 2:45 PM - 3:15 PM: Break with Exhibitors 3:15 PM: Dismantle



#### À LA CARTE SPONSORSHIP OPPORTUNITIES AT NES

A sponsorship is an additional way to stand out from the crowd and have your message reach attendees before, during, and after NES. By becoming a sponsor, you gain:

- Increased visibility and recognition for your company, organization, or solution
- Brand awareness and promotion
- Market exposure
- Return on your investment by generating interest and traffic to your exhibit (for those also exhibiting at NES)

## Benefits for all NES sponsors also include:

- All sponsors will be acknowledged with prominent signage at the event
- Publication/giveaway inserted in attendee bags (supplied by sponsor and pre-approved by event management)
- Inclusion of logo and brief message (30 words or less) on sponsor page in the electronic NES App
- Logo acknowledgement on opening and closing General Session slides
- Acknowledgement by NPMA President during opening General Session
- Logo linked to your designated URL on the NES website
- Sponsor ribbons provided for sponsor representatives attending the event

À LA CARTE OPTIONS:	PRICE:
Co-Sponsor the NPMA Gives Back Project	\$2,650
Breakfast Sponsor	\$2,750
Refreshment Break Sponsor	\$1,575
Name Badge Lanyards	\$1575
30 Second Video Commercial:	\$550*
Back Page of Pocket Guide	\$1,500

\*Video commercials will be played during a General Session timeslot. Video must be provided by sponsor and is subject to approval.

Do you have additional questions or need additional information about exhibits or sponsorships at NES? Contact NPMA at *conferences@npma.org* or 404-477-5811.

Logistics details will be provided closer to seminar dates.

## CONTRACT

Th	e Property Professional Magazine		CONTACT INFORMATION
	Full page - 1 issue	\$1,050	
	Full page - 1 year	\$4,000	
	Full page - 1 year - premium	\$4,800	COMPANY / ORGANIZATION NAME
	½ page - 1 issue	\$600	
	$\frac{1}{2}$ page – 1 year	\$2,550	ADDRESS
	½ page - 1 issue	\$525	, , , , , , , , , , , , , , , , , , , ,
	½ page - 1 year	\$2,000	
Ne	wsflash		CITY / STATE / ZIP
	Block ad - 1 month	\$370	
	Block ad - 2 months	\$475	CONTACT NAME
	Block ad - 6 months	\$790	
	Block ad - 1 year	\$1,155	PHONE
Ve	ndor Directory/Spotlight Email		FIGNE
	Spotlight Email	\$1,850	EMAIL
Ро	stal mailing and webinar options		
Po □	stal mailing and webinar options  Vendor webinar	\$2,450	PRINT NAME
		\$2,450	PRINT NAME
	Vendor webinar	\$2,450 \$2,475	PRINT NAME SIGNATURE
□ NE	Vendor webinar  S Exhibitor Package  One 6' Table (purchased prior to		
NE	Vendor webinar  S Exhibitor Package  One 6' Table (purchased prior to June 30, 2025)  One 6' Table (purchased after	\$2,475	SIGNATURE  By submitting this contract, I agree to the terms and conditions
NE	Vendor webinar  S Exhibitor Package  One 6' Table (purchased prior to June 30, 2025)  One 6' Table (purchased after June 30, 2025)	\$2,475	SIGNATURE  By submitting this contract, I agree to the terms and conditions
NE	Vendor webinar  S Exhibitor Package  One 6' Table (purchased prior to June 30, 2025)  One 6' Table (purchased after June 30, 2025)  a Carte Sponsorships at NES  Co-Sponsor the NPMA	\$2,475 \$2,625	SIGNATURE  By submitting this contract, I agree to the terms and conditions as listed in this prospectus  Exhibitor badge (Monday & Tuesday only) \$650
NE	Vendor webinar  S Exhibitor Package  One 6' Table (purchased prior to June 30, 2025)  One 6' Table (purchased after June 30, 2025)  a Carte Sponsorships at NES  Co-Sponsor the NPMA  Gives Back Project	\$2,475 \$2,625 \$2,650	SIGNATURE  By submitting this contract, I agree to the terms and conditions as listed in this prospectus
NE O	Vendor webinar  S Exhibitor Package  One 6' Table (purchased prior to June 30, 2025)  One 6' Table (purchased after June 30, 2025)  a Carte Sponsorships at NES  Co-Sponsor the NPMA Gives Back Project  Breakfast Sponsor	\$2,475 \$2,625 \$2,650 \$2,750	SIGNATURE  By submitting this contract, I agree to the terms and conditions as listed in this prospectus  Exhibitor badge (Monday & Tuesday only) \$650  This badge gives full access to the exhibit hall, meals,
NE CONTRACTOR OF	Vendor webinar  S Exhibitor Package  One 6' Table (purchased prior to June 30, 2025)  One 6' Table (purchased after June 30, 2025)  a Carte Sponsorships at NES  Co-Sponsor the NPMA Gives Back Project  Breakfast Sponsor  Refreshment Break Sponsor	\$2,475 \$2,625 \$2,650 \$2,750 \$1,575	SIGNATURE  By submitting this contract, I agree to the terms and conditions as listed in this prospectus  Exhibitor badge (Monday & Tuesday only) \$650  This badge gives full access to the exhibit hall, meals,

Upon receipt of completed contract, an invoice for the total amount due will be emailed to the contact listed on the contact page. Payment in full is required before a contract is considered valid.

## **POLICIES**

### NPMA ADVERTISING POLICIES AND CONTRACT

To protect the interests of its members and advertisers, NPMA has established these policies for advertising in any of its publications, on its website, or at events sponsored by the Association. All materials submitted as advertising are subject to acceptance at the sole discretion of NPMA. NPMA reserves the right to decline or cancel any advertisement, insertion order, space reservation, or position commitment at any time without cause.

All advertisements must conform to the ethical and editorial standards and practices of NPMA. Membership numbers provided in this document are based on current data, as of October 2024, and cannot be guaranteed throughout the year.

NPMA reserves the right to reject advertising that makes misleading claims or that uses art or words that impugn or degrade anyone on the basis of race, color, national origin, creed, disability, age, or sexual orientation. NPMA reserves the right to reject advertising that promotes illegal activity or activity detrimental or damaging to the Association and its mission. NPMA supports the Better Business Bureau's Code of Advertising. Advertisers are subject to review by the Better Business Bureau.

Advertisements are accepted upon representation that the advertiser is authorized to use the entire contents and subject matter thereof.

Advertisements will not be included in any publications or on NPMA's website until full payment has been received.

In consideration of NPMA's acceptance of such advertisements, the advertiser agrees to indemnify and hold harmless NPMA, its Board of Directors, and its officers, agents, and employees from and against all loss, cost, and expense, including reasonable attorney fees resulting from the publication or use of the advertisement.

Submittal of advertising to NPMA constitutes acceptance to the above policies. These policies are subject to revision.

#### **CANCELLATION POLICY:**

Ad cancellations for *The Property Professional* magazine must be submitted in writing to hq@npma.org or via fax to 404-240-0998 at least 15 days prior to the advertising deadlines listed on page 5.

### **EXHIBITOR TERMS & CONDITIONS**

Through the submission of this contract for the 2025 National Education Seminar, exhibitor and all exhibit staff agree to the following terms and conditions. Please contact the NPMA Show Management with any questions. NPMA reserves the right to cancel a contract or deny access to the seminar to any exhibitor who fails to follow these rules. Note: For the purposes of this document, Show Management refers to the National Property Management Association and Etherio, their officers, directors, employees, and agents. Attendee numbers for any event are not guaranteed.

#### **EXHIBIT SPACE AGREEMENT:**

By submitting the agreement for exhibit space, the exhibitor releases Show Management from any and all liabilities to exhibitor, its agents, licensees, or employees that may arise as a result of submission of an agreement or participation in this exhibit. Acceptance of an agreement does not imply endorsement by Show Management of the exhibitor's products, nor does rejection imply lack of merit of product or manufacturer. Show Management has the sole right to determine eligibility of any company or product for inclusion. Show Management has the right to move any exhibitor's location in the exhibit area for any reason.

Exhibitor assumes full responsibility for their exhibit. Exhibitor understands that they must work with Show Management to obtain any necessary permits and to ensure exhibit meets Fire Marshal requirements.

#### **CANCELLATION POLICY:**

Cancellations for NES sponsorships and/or exhibit space must be submitted in writing to conferences@npma.org by June 15, 2025 to receive a 50% refund of the deposit. No refunds will be granted after this deadline.

## **POLICIES**

#### SUBLETTING OF SPACE:

Exhibitors may not assign, sublet, or share any part of the space allotted to them, and may not advertise goods or services other than those manufactured or sold by them in the regular course of their business without the express written approval of Show Management.

#### **ATTENDEE LIST:**

Any seminar attendee lists provided to exhibitors will exclude attendees that have opted out of sharing their contact information.

#### **EXHIBIT SPACE:**

All exhibit opportunities are on a first-come, first-served basis. Show sponsors will receive first choice of location. Decorations, signs, banners, etc., may not be taped, nailed, tacked, stapled or otherwise fastened to the permanent structure of the building. Helium balloons are not permitted within the facility. Adhesive-backed decals, stickers, and paint are not to be used or distributed anywhere on the premises.

#### **SET-UP AND DISMANTLE:**

Exhibitors are required to adhere to set-up and dismantle times set by Show Management. Exhibits shall remain fully intact until the designated dismantle time for the seminar. Each exhibiting company should have a representative present at the exhibit area throughout the exhibit hours and during the set-up and dismantling of their exhibit. Additional literature, product, storage crates, or packing materials may be stored under your assigned table as long as there are no protruding items from the sides. Exhibitor is responsible for ensuring their area is free from any debris, etc., that could cause harm to a seminar attendee.

#### SHIPPING:

Exhibitors are responsible for the shipment and delivery of equipment and material with charges to be paid by the exhibitor. Shipments should arrive no sooner than the date designated in your exhibitor manual. Exhibitors are also responsible for arranging return shipments from the hotel and will be responsible for any storage, cleaning, and shipping charges for materials left on the show floor after the conclusion of the event.

#### **SECURITY:**

Show Management, Etherio, and the host hotel are not responsible for items taken from the exhibit spaces. We highly recommend your personnel remove all personal and valuable items such as laptops, etc., from your exhibit space each evening.

#### **EXHIBITOR REGISTRATION:**

Exhibitor personnel are required to register online prior to the seminar in order to receive a badge to gain access to the exhibit area and other seminar activities. Your exhibit package determines the number of complimentary registration(s) your company will receive for the seminar. Additional personnel may be registered under the applicable registration rate.

#### **INSURANCE:**

It is recommended that exhibitors maintain at its cost, reasonable levels of the following types of insurance: general liability (for which \$1,000,000 shall be deemed the minimum reasonable level), workers compensation liability, and, if appropriate to the services rendered, automobile liability (including bodily injury and property damage), naming NPMA, the venue, and Etherio as additional insureds. The limits of such policies do not limit Exhibitor's liability to NPMA or the additional insureds. Proof of insurance may be required by the host hotel.

#### **FORCE MAJEURE:**

The performance of the Agreement is subject to any circumstances making it illegal or impossible to provide services or use hotel facilities, including Acts of God, war government regulations, disaster, strikes (except neither party may terminate or suspend this Agreement for strikes, labor disputes or work stoppages involving their respective employees or agents), civil disorder, pandemic, or curtailment of transportation facilities. This Agreement may be terminated for any one of the above reasons by written notice from one party to the other.

#### INDEMNITY:

Exhibitor agrees to indemnify and hold harmless Show Management, other venues, and employees or agents, for any claims arising out of the acts or negligence of the exhibitor, his agents, or employees, or out of labor disputes. Exhibitor further agrees to assume all risk and indemnify and hold harmless Show agents and employees of each of these entities and claims, liability expenses and damages of any kind or nature arising out of or in connection with damage to or loss of any property belonging to exhibitor or exhibitor's employees, agents, contractors, representatives, patrons and/or guests.