



Become a Certified Tax Lien Professional “CTLP®”

What is a Certified Tax Lien Professional (CTLP®)?

The NTLA® Certified Tax Lien Professional (CTLP®) is a certification that validates professional and financial tax lien expertise through rigorous training and assessment exams. Like any certification of value it takes education, demonstrated learning and experience to obtain.

Who is it for?

The NTLA Certified Tax Lien Professional (CTLP®) designation is for tax lien and tax deed practitioners who focus on investing, servicing, lending, or educating on property tax delinquencies.

What You Gain

- Valuable tax investing education that elevates your skills and knowledge in the eyes of tax investing professionals and tax collectors around the country
- Distinguish yourself as one who has received sufficient training, tenure and professionalism in the tax lien industry
- Ongoing specialized information, programs and updates that keep you knowledgeable on the issues and trends facing defaulted tax investing
- Networking, referrals and your name prominently displayed with other CTLP® designees at NTLA® conferences

What You Learn

1. How to decipher bad or fraudulent tax lien education
2. Core questions you should be asking before you ever invest \$1 in tax liens or tax deeds
3. Tax lien mathematics and calculating lien redemption amounts and investor-portfolio ROI
4. Appropriate laws and regulations and other applicable tax lien legislation
5. Understand all players with their roles and responsibilities in the tax lien life cycle
6. Gain a basic core knowledge of real estate and property management
7. Competence with the core concepts with tax lien servicing and portfolio management
8. Basic due diligence procedures in underwriting a property and a tax lien portfolio

How to Earn It

Education

- Complete NTLA® University ([Enroll Here – Take the Course](#))
- Pass the NTLA® University Exam



Elective Education (30 points required)

- NTLA® Industry Webinar (5 Points)
- NTLA® Podcast (3 Points per session)
- NTLA® Preconference workshop (15 Points)
- NTLA® Antitrust Video Training (5 Points)
- NTLA® Regional Training Seminar (20 points)

Participation (20 Points Required)

- NTLA® Annual Conference Attendance (10 Points)
- NTLA® Fall Symposium Attendance (10 Points)
- Join a NTLA® Committee (5 Points per year)
- Develop NTLA® Education Programs (5 Points)
- Speak at either of the NTLA® Conferences (5 Points)
- Non-NTLA® Conference Attendance (3 Points)

Experience

- 3 years of validated experience in the tax lien industry

Professional Affiliation

- Membership in good standing with the National Tax Lien Association®
- Agree and sign NTLA's® Code of Ethics and Antitrust Statement of Compliance

Philanthropy/Charity

A Certified Tax Lien Professional® understands there is more to business than only profit. Provide details of charitable causes that you are engaged in. These examples can come from rehabilitating homes, lien swaps, or lien givebacks for hardship cases. Give details about how you demonstrated a “good partner – business philosophy” which demonstrates that you actually gave back because it simply was the right thing to do.

Exam

The CTLP® Final Exam is offered 2x per year at the NTLA® Annual Conference & the NTLA® Fall Symposium.

A final assessment is required for all CTLP® candidates. The exam fee is \$50.

- The assessment is a 100-question multiple choice examination. The test takes 90 -120 minutes. All submissions get sent for approval to a committee who approves, denies, comments and all their submissions go to the NTLA® Education Committee which holds



final approval to grant the designation. All successful candidates are awarded the CTLP® credential at either the NTLA® Annual Conference or the NTLA® Fall Symposium.

Application

- The CTLP® designation application must be submitted on-line with the required documentation of completed tasks.
- Application fee for CTLP® designation is \$250
- The CTLP designation renewal is \$99 (every 3 years).

The path to becoming a Certified Tax Lien Professional®

Plan

Choose the right path, based on your goals and ambitions. Setup a path to success.

Train

Find the training methods that best fit your learning style and your schedule. Invest in your future success.

Test

Quickly after completing your course work, schedule your designation exam.

Discover

Use your new skill sets and credentials for promotion, credibility and growth.

Your road to becoming a Certified Tax Lien Professional® (CTLP®) Starts NOW!

For more information, email: info@ntla.org or visit the [NTLA website](#)

