




Lead with PRIDE™



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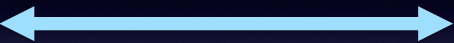
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Workshop Objectives

- Types of Leadership
- Motivating Others
- Psychological Safety
- Culture & Climate
- Lead with PRIDE

Lead with PRIDE™



There are 2 types of leaders

Negative

Positive

Scoreboard Leader - Negative



Results
Comparison Towards Others
Mistakes Are Not Okay
Humiliate To Motivate



THE WAY WE
CULTURE = DO THINGS
HERE





SCENARIO - Pairs

- You have an employee you just don't connect with. They always seem to give you trouble and don't listen when you speak. They may have potential to be a contributing member of the team, but you have trouble seeing how that can happen.
- What can you do to motivate them and motivate yourself to want to work more effectively with him/her?

RESPECT.

Commonalities



Acceptance

Choices

Judgement

Attitude and Effort



WHAT STAFF NEEDS?



MOST IMPORTANTLY?



Determination

SCENARIO

- You have a team that is underperforming. Many of the staff often seem nervous and none demonstrate very much energy. To top it off, they don't seem to try very hard.
 - What can you do to motivate and change the attitude of this entire team so they accomplish more?



Excellence

What is not in your control
as a leader?







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