THANK YOU FOR YOUR
PARTNERSHIP FROM THE
NYSLSA 2020
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& 3.000 MEMBERS!

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5<sup>™</sup> ANNUAL

# SIP & SAMPLE

TUESDAY, APRIL 21, 2020

THE ONCENTER IN SYRACUSE

**EXHIBITOR AND PARTNERSHIP OPPORTUNITIES** 

FEATURING IMPORTED AND DOMESTIC WINE AND SPIRITS SUPPLIERS AVAILABLE TO BETTER INFORM YOU ON THEIR WINE & SPIRITS



3:00 - 7:30 pm • ADMISSION IS FREE

All liquor retail store owners, restaurant and tavern owners, managers and employees are welcome to attend.

You must be 21 to enter.

## SPONSORSHIP OPPORTUNITIES

#### **INDUSTRY LEADER - \$11,000**

- 4 Booths at tradeshow
- 4 hotel rooms
- · Large Banner Sign, acknowledgement on tradeshow floor
- · Company logo and acknowledgement on all promotional mailings and member communications including the homepage of the NYSLSA website and NYSLSA newsletters
- Front cover recognition and a full page advertisement in tradeshow program
- · Company authored article featured in program
- · Contact information for all retailers in attendance
- Mention in all earned media opportunities
- Banner acknowledgement on web site
- A full food and beverage buffet will be available throughout the tradeshow for all participants

## INDUSTRY PARTNER - \$7,500 • 3 Booths at tradeshow

- 3 hotel rooms
- · Medium Banner Sign, acknowledgement on tradeshow floor
- · Company logo and acknowledgement on all tradeshow promotional material and the **NYSLSA** website
- · Half page ad in tradeshow program
- · Contact information for all retailers in attendance
- Banner Acknowledgment
- A full food and beverage buffet will be available throughout the tradeshow for all participants

#### **INDUSTRY SUPPORTER - \$5,500**

- · 2 Booth at tradeshow
- 2 hotel room
- Small Banner Sign, acknowledgement on tradeshow floor
- Company logo and acknowledgement on all tradeshow promotional material and the NYSLSA website
- Quarter page ad in tradeshow program
- · Contact information for all retailers in attendance
- Banner Acknowledgement
- · A full food and beverage buffet will be available throughout the tradeshow for all participants





SPACE IS LIMITED!

FIRST COME, FIRST SERVE!



### **REGISTRATION DEADLINE: MARCH 22, 2020**

# Our combined partnerships as retail stores and wholesalers will continue to make our industry strong and successful with each other's support! Please complete registration form and send it to the address listed below with your payment, or register online at

www.nyslsa.com. Send artwork electronically to nyslsa@caphill.com. Please keep a copy of this contract for your records. Company Name: \_\_\_\_\_ Contact Name: \_\_\_\_ No. of attendees: Email: How do you want your Booth sign to read?\_\_\_\_\_ Are you affiliated with a wholesaler? If so who?\_\_\_\_\_ Is your wholesaler paying for your booth?  $\square$  Yes please bill wholesaler (listed above);  $\square$  No, payment is included with my registration. **SPONSORSHIP** ☐ Industry Leader (\$11,000) Your partnership investment breakdown\*: \$11,000.00 partnership = \$3.66 investment per retail account **OPPORTUNITIES:**  $\square$  Industry Partner (\$7,500) \$7,500.00 partnership = \$2.50 investment per retail account \$5,500.00 partnership = \$1.83 investment per retail account ☐ Industry Supporter (\$5,500) \*Figures based on 3,000 retail accounts in Upstate New York **ADVERTISING OPPORTUNITIES:** Price includes ad  $\square$  Inside Cover (7.5"x10") (\$1,000) ☐ Half Page (7.5"x4.75" (\$400) in program ☐ Quarter Page (3.5"x4.75") (\$200) ☐ Back Cover (7.5"x10") (\$750) ☐ Full Page (7.5"x10") (\$500) **Tiered Booth Pricing:** TRADESHOW BOOTHS: 1-2 Booths (\$850 per booth) \_\_\_\_\_ Number of Booths 3-5 Booths (\$775 per booth) 6-10 Booths (\$650 per booth) Will You Need Electricity? □ Yes □ No 10+ Booths (\$600 per booth) (\$25) fee Sponsorship Total: \$ \_\_\_\_\_\_ Registration is first Mail check payment to: come first serve. Advertising Total: \$ \_\_\_\_\_ Please submit NYSLSA application no later than 230 Washington Avenue Ext., Suite 101 Booth Total: March 22, 2019 **Albany, NY 12203** to guarantee TOTAL ENCLOSED: \$\_\_\_\_\_ participation. All Payments MUST be received by March 22, 2020 to participate. DATE SUBMITTED: ☐ Visa ☐ Mastercard ☐ Amex Exp Date: Credit Card # \_\_\_\_\_\_ 3 Digit Code: \_\_\_\_\_ Billing Name: Billing Address: State:\_\_\_\_\_ Zip:\_\_\_\_\_ Phone: \_\_\_\_\_ Signature:\_\_\_\_

#### PAYMENT MUST BE INCLUDED WITH REGISTRATION

As my company's representative, I hereby acknowledge that either my company or I will be responsible to pay the amount listed for total services selected. I understand that additional information will be provided upon receipt of my payment. I have read and agree to abide by the rules and regulations regarding exhibitors set forth in this document.

QUESTIONS? Contact Ali Bullis, NYSLSA Administrative Director, at 518.694.0483, nyslsa@caphill.com