

OSU Letterhead

May XX, 2014

Mr. John Doe
ABC Lumber Co.
1234 Hwy. 23
Columbus, OH 43210

RE: Ohio Timber Price Report, Spring 2014

Dear Mr. Doe,

Ohio State University Extension encourages you to complete a brief information sheet regarding your timber selling and purchasing activities over the previous three months. The data you provide will be compiled to report the prices paid for sawtimber and sawlogs in Ohio.

Our state's forest industry generates total impacts of \$22 billion, plus an additional \$2 billion in taxes to Ohio. Your input to maintaining our industry's presence in the state is important so we can accurately and precisely describe Ohio's forest to market activities.

We would greatly appreciate your taking the couple of minutes necessary to complete and return your timber price information sheet. Your participation is voluntary, and you may skip parts if you so choose. Your responses will be confidential, and any information linking you to your report will be removed. Results will only be reported in aggregate form.

Please return your information sheet within its accompanying self-addressed, stamped envelope so your information can be accurately reported. You may also choose to fax your information to 614-292-7432, Attn: Mary Slyby.

You will notice that Eric McConnell's name is no longer the contact. Eric has left Ohio State for another position and until his position is filled I will be overseeing this effort. Please feel free to contact me with any questions you may have (614-688-3136 or email smith.81@osu.edu). Thank you in advance for your assistance.

Sincerely,

Kathy L. Smith
Extension Program Director - Forestry
School of Environment and Natural Resources
The Ohio State University