THE KFIA LINK

April 2018

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KFIA ANNUAL MEETING
“Working Together for Tomorrow”

The Kentucky Forest Industries Association (KFIA) recently completed a successful 53rd Annual Meeting in Louisville, Kentucky at the Brown Hotel. The meeting was held April 10-12, 2018 and was well attended by over 375 members and 46 exhibitors. The KFIA Annual Meeting serves as the premier event for the hardwood industry in Kentucky. The meeting got underway with a day of golf with 62 participants weathering the cool, breezy day.

Wednesday started with the Board of Directors taking care of association business and was followed by the KFIA/Tree Farm Awards Luncheon. The luncheon provided an opportunity to honor a wide range of individuals that help to make forestry and the wood industry a big success throughout the state. The following people were also recognized for their contributions to forestry in Kentucky:

Clifton Taylor, Danville, KY – 2017 Tree Farmer of the Year
Rodgers Logging, Hanson, KY – 2017 Logger of the Year
Lisa Armstrong, Central Region KY Division of Forestry, Campbellsville, KY- 2017 Inspector of the Year

KFIA recognized the following people for their leadership and service to the KFIA Board of Directors:
Bill Boarman, Young Manufacturing Co., Beaver Dam, KY
Garry Jones, T & G Lumber Co., Park City, KY

Re-elected Directors:
Mike Gomes, Duraflame East - Somerset, KY
Chris Terry, Terry Logging Inc. – Morehead, KY

New elected Directors:
Scott Anderson, Tarter Wood Products - Dunnville, KY
MacKay Dickerson, Dickerson Lumber Co. – Summer Shade, KY

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Several meetings held throughout the second day discussed ways to restructure your business to improve financial return, Statewide Wood Energy Program development and related projects and a breakout session on how to maintain a modern sawmill. As usual tradition, everyone enjoyed the Robinson Lumber Co. / Van Meter Insurance Hospitality Suite with great fellowship and networking opportunities. This year the tradition continued with all types of seafood from New Orleans and also included a bourbon tasting hosted by Heaven Hill Distillery. The day ended with the Exhibitor Reception which included the announcement of the golf winners and plenty of time to see some of the latest technology and services being offered to the wood industry.

Thursday morning opened with a legislative and association update provided by KFIA Executive Director Bob Bauer followed by Dana Lee Cole who updated Hardwood Federation issues in Washington DC and the impact on the timber industry. Representatives from the Kentucky Energy and Environment Cabinet gave an outlook for the industry along with issues facing the Division of Forestry and Judd Johnson from the Hardwood Market Report gave an excellent presentation on hardwood markets and figures on log exports and how the industry is being affected. The final speakers were Commissioner Greg Johnson and biologist Zak Danks with the Kentucky Department of Fish & Wildlife Resources who discussed a wide range of potential partnerships for working together to manage our forests and wildlife habitat. The meeting concluded with an update on the National White Oak Initiative provided by University of Kentucky Department Chairman Jeff Stringer.

The meeting was a tremendous success and those in attendance gained valuable information while having time to network with others in the hardwood industry from throughout the country. KFIA is pleased to announce that the 2019 Annual Meeting will be in Lexington, KY at the Embassy Suites on April 2-4.

IN MEMORIAM

Emmet Pryor "Buck" Vaughn passed away peacefully at home Saturday, March 24th with his wife Linda at his side. He was a graduate of Tennessee Military Academy and The University of Tennessee and served in the L.J.S. Army as an officer with the famous 82 Airborne Paratroopers.

After leaving the military he spent a few years as sales manager with US Plywood Company in Columbia, SC but returned home to Knoxville to take over the operation of Emmet Vaughn Lumber Company which his father and mother had started in 1956. Buck was CEO & Chairman of the Board of Emmet Vaughn Lumber Company until the company closed in August 2016. During his years in the lumber industry he served on the Board of Directors of the National Hardwood Lumber Association and was President of the Appalachian Hardwood Manufacturers Incorporated.

He was preceded in death by parents Emmet P. Vaughn, Sr. & Blanche Phillips Vaughn. He leaves to mourn his passing his loving wife Linda Chapman Vaughn, daughters Suzanne Vaughn Laine, Melissa Preston Vaughn, step-son Lee Gardner & wife Courtney, and grandchildren.

Rob Rodgers, Rodgers Logging, Hanson, KY the 2017 Logging of the Year was presented with a plaque and a Stihl chainsaw sponsored by the KY Tree Farm Committee and Bryan Equipment Sales. Rodgers is pictured with his wife Kim and KFIA Executive Director Bob Bauer.
Clifton Taylor from Danville, KY was awarded the 2017 KY Tree Farmer of the Year with his family present to accept the award.

Chris Will, Central KY Forest Management was the nominating forester for Mr. Taylor and presented him with his plaque and Stihl chainsaw donated by Bryan Equipment Sales, Loveland, OH.

(above) Lisa Armstrong, Kentucky Division of Forestry, Campbellsville, receives the 2017 Inspector of the Year Award from Kentucky Tree Farm Chair, Steve Gray.

(left) Steve Gray receives the award for his service as KY Tree Farm Chairman over the past two years from KFIA Executive Director Bob Bauer.

Outgoing President Tony Leanhart with incoming President Mervin Strader

Outgoing Vice President Mervin Strader with outgoing KFIA President Tony Leanhart.

Outgoing Director Garry Jones with newly elected KFIA President Mervin Strader.
MARK YOUR CALENDARS/ UPCOMING EVENTS

KFIA Regional Meeting Dates

May 24 - Purchase Region, KY Dam Village, Gilbertsville, KY Host: Casey Goodman, C.B. Goodman & Sons.

June 12 - North Central Region, Oldham County Country Club, LaGrange, KY. Host: Tony Leanhart, Northland Corp.

August 15 - Northeast Region, Carl D. Perkins Community Center, Morehead, KY Host: Amy Middleton, Diamond Forest Resources

August 21 - Western Region, Central City Country Club, Central City, KY Host: Bill Hendrix, Brewco Inc.

SPECIAL THANKS TO OUR MEETING SPONSORS

KFIA is very grateful of our many sponsors that enable us to have such a nice event for our members. Without the support of these listed below and those who go above an beyond to help when needed does not go unnoticed. If you have any questions or concerns please contact the KFIA office at 502/695-3979

AWARDS LUNCHEON & GENERAL SESSION $1,000
- Roy Anderson Lumber Company Inc.
- BPM Lumber LLC
- Domtar Paper Company LLC
- Dunaway Timber Co.
- Frank Miller Lumber Co.
- Kentucky Tree Farm Committee
- Pennsylvania Lumbermens Mutual Insurance
- Van Meter Insurance

EXHIBITORS RECEPTION $500
- Brown Forman Cooperage
- Domtar Paper Co. - Kingsport, TN
- GreenTree Forest Products
- Ohio Valley Veneer, Inc.
- Stephens Hardwood LLC

WELCOME RECEPTION $350
- Eagle Lumber Co. LLC
- Lebanon Oak Flooring Co.
- Midwest Hardwood Corp.
- Midwest Walnut Company

BREAKFAST SPONSORS $150
- Associated Pallet Inc.
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- Diamond Forest Resources
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- Fowler Lumber Co.
- Glatfelter
- Graf & Thomas Lumber Co.
- C.B. Goodman & Sons Lbr.
- Green River Loggers’ Council
- H & S Lumber Co.
- Koetter Woodworking Inc.
- Little River Lumber Co.
- McCreary County Hardwoods
- Lynch, Cox, Gilman & Goodman, PSC
- McGregor Packaging Corp.
- Pathfinder Financial Services. LLC
- Powell Valley Millwork
- Quality Pallet Co. LLC
- Smith Creek, Inc.
- Young Manufacturing Co. Inc
JOHN C. SMITH INVITATIONAL GOLF OUTING

KFIA member U-C Coatings Corp. from Buffalo, New York sponsored a $500 Shootout contest at the Polo Fields Golf & Country Club during the KFIA Golf Outing. Two names were drawn for a chance at $500 cash, congratulations to Conner Froning for beating out Deron Harris, Premium Hardwoods.

We had 62 players of all skill level come out to a sunny, warm yet breezy day, which everyone seemed to enjoy.

We appreciate the help of John Smith, Forest Products Inc., and Darrin Gay, Gay Brothers Logging & Lumber for organizing the event. We appreciate all who made this outing a success.

CONGRATULATIONS to the following winners!

1st place team (right) - Received $100 gift certificates: Terry Robbins, Cody Robbins, William Robbins, Conner Froning

2nd place team - Received $75 gift Certificates: Robert Krutsinger, Darrin Gay, Randy Osborne, Eric Mason. (picture not available)

Closest to the Pin - (left) Lennie Underwood, Rudd Equipment Co.

We are very thankful for U-C Coatings for their generosity to help support our industry. Special thanks to Robert Krutsinger, Brandeis Machinery & Supply for sponsoring the beverage cart.

ISK Biocides, Inc.
Monte Pope
District Sales Supervisor
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Memphis, Tennessee, USA 38109
Phone: 800/238-2523

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OTHER MEETING ACTIVITIES

Jerry Stephens, Stephens Hardwood, LLC in Huntsville, TN won the La-Z-Boy Recliner donated by La-Z-Boy Corporation, Dayton, TN. Special thanks to Keith Byrge, La-Z-Boy for delivering the chair to the meeting.

Larry Prater, Power Equipment/Brandeis Machinery won the Stihl MS271 chainsaw, sponsored by KFIA and Bryan Equipment Sales, Loveland, OH an authorized Stihl dealer.

Several exhibitors held drawings at their booth and provided some nice prizes for those in attendance. Such as a Yeti cooler, Amazon Fire stick, Computer Monitor and many other items.

The Robinson Lumber Co./ Van Meter Insurance Suite held a contest for those in attendance to answer a few historical questions with the winner to receive 2 round trip flights to New Orleans for 2 nights stay at the “Toto Hilton”. Ray White, Harold White Lumber Co., Morehead KY was the winner. Out of 50 participants Ray was the only one to get every answer correct. CONGRATULATIONS RAY, and THANK YOU TOTO for your generosity.

Laurie McCabe PhD, and marketing manager for TradeTec Computer Systems Ltd, facilitated an education session on “Maintaining a Modern Sawmill: Embracing the 4th Industrial Revolution and Leveraging the Internet-of-Things (IoT)”. This education session reflected on maintenance as a critical aspect of culture; and how technologies allow for preventative maintenance, a progression beyond the sometimes costly instances of corrective maintenance and related outages.

Steve Ridgley & Carlos Benavidez, Business Consultants with Pathfinder Financial Services, LLC provided an interactive workshop with discussion of ways to gain financial advantage by restructuring your business model. Additional information was provided on new programs available that can make mergers more attractive in the future. Also discussed restructuring debt to take advantage of loan principal deductions, key succession management needs, advantages of gifting your business to family members and family limited partnerships and trusts.

Special thanks to all who support KFIA and the many activities of the association.

Jerry Stephens
Stephens Hardwood, LLC
Huntsville, TN

La-Z-Boy Corporation
Dayton, TN

La-Z-Boy Recliner

Brandeis Machinery

Stihl MS271 chainsaw

KFIA and Bryan Equipment Sales

Loveland, OH

authorized Stihl dealer

Ray White
Harold White Lumber Co.

Morehead KY

La-Z-Boy Recliner

Toto Hilton

Laurie McCabe PhD
TradeTec Computer Systems Ltd

Maintaining a Modern Sawmill: Embracing the 4th Industrial Revolution and Leveraging the Internet-of-Things (IoT)

Steve Ridgley & Carlos Benavidez
Pathfinder Financial Services, LLC

Interactive workshop

Way restructuring your business model

Loan principal deductions

Key succession management needs

Advantages of gifting your business to family members and family limited partnerships

Special thanks to all who support KFIA and the many activities of the association.
WELCOME NEW MEMBERS

Primary/Secondary
Branch and Bark Urban Sawmill, 325 Midland Place, Lexington, KY 40505 Contact: Luther Lilley T: 859/389-9568
Twin Rivers Hardwoods, 20447 Kanawha Valle, Southside WV 25187 Contact: Jim Summers T: 304/675-7598

Wholesaler
Upper Cumberland Hardwoods, PO Box 1793, Monticello KY 42633 Contact: Terry Foster T: 606/340-6466

Supplier
A.W. Stiles Contractors Inc. 286 Bass Lane, McMinville, TN 37110 Contact: Lee Stiles T: 931/668-8768
Customware Inc., 3 Physicians Park, Frankfort, KY 40601 Contact: Joe Riggs T: 502/223-1136
Ponsse, 4400 International Lane, Rhinelander, WI 54501 Contact: Diana Olkowski T: 715/369-4833
Ricer Equipment Inc., 49 Good Manor Road, Lucasville, OH 45648 Contact: Lyle Ricer T: 740/253-5779
Voice Directed Tally Systems, 62 Old Madoc Road, Foxboro Ontario Canada. Contact: Dave Ginther T: 613/767-9630
TradeTec Computer Systems, 1010 Herring Gull Way, Parksville Canada Contact: Laurie McCabe T: 800/278-1098

Help support our members, all new members are reviewed by the KFIA Board of Directors at our quarterly meetings. These are our recently approved members. We would like to thank all of our new and current members for your continuous support.

KFIA PURCHASE REGIONAL MEETING
MAY 24, 2018
FISHING TOURNAMENT, GOLF SCRAMBLE, SOCIAL HOUR, DINNER AND MEETING
HELD AT: Kentucky Dam Village
166 Upper Village Drive, Gilbertsville, KY 42044

CONTACT: Casey Goodman,
C.B. Goodman & Sons Lumber
T: 270/658-3193
caseygoodman@goodmanlumber.com

Registration information is in the mail and is available at www.kfia.org

KENTUCKY TREE FARM SILENT AUCTION

The silent auction held at the meeting serves as Tree Farm’s Main fund raiser. This year over $1,500.00 was raised to benefit Tree Farm activities in the state.

THANKS to everyone who participated and donated items.

ArborGen, LLC
Associated Pallet Inc.
BPM Lumber LLC
Brandeis Machinery & Supply
Dennis Carr
Domtar Paper Co. LLC
French Logging
J & J Pallet
Stella Logging
MEADE Equipment
Midwest Hardwood Corp.
Patterson Chip Co.
Paw Taw John Services Inc.
PONSSE
Ricer Equipment
Robinson Lumber Co.
TradeTec Industrial Software
Van Meter Insurance
Wilson Equipment Co.

IN MEMORIAM

Benny Green, Speedwell, TN passed away April 6, 2018 at the age of 57. Green worked throughout the hardwood lumber industry and was former owner of Green Lumber Co. He was a long time supporter of KFIA and the wood industry. He played a key role in working with the Kentucky Wood Expo as a volunteer at the show and was instrumental in the success of the show for a number of years. He will be missed dearly by those that knew him.

Benny leaves behind a daughter (Jonica), a brother and 5 sisters plus several nieces and nephews.

Our thoughts and prayers are with his family and many friends.
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