NEOFA Meeting Notice  
February 20, 2020 @ 7:00 p.m.  
“Working Woods”  
Presented by Jessica Miller and Chad Knisley from the Holden Arboretum  
By Ryan Clester  

Forest management can consist of everything from grapevine control to a properly managed timber harvest and everything in-between. This month Jessica Miller and Chad Knisley will be doing a presentation on the Holden Arboretum’s “Working Woods”. The Working Woods is a 70-acre demonstration area where individuals have...
the opportunity to see invasive species control, Agroforestry practices, crop tree release and improvement harvesting. Not only is the “Working Woods” a demonstration site, it is also a research area. This means the outcomes of the work are actively being recorded to show the effectiveness of forest management practices. This will be a great opportunity for people interested in a wide range of forest management practices to see and hear how Holden Arboretum is managing this section of woods. It will also give landowners who may be on the fence about working in their woods a good understanding of what to expect.

“There is a lot of bad practice taking place in Northeast Ohio right now. Extreme over-harvesting, poor BMP implementation, horrible aesthetics etc. I believe that the Working Woods project is essential to begin the narrative change in this region. It is vitally important and, while challenging, I am excited to be a part of such a project.” -Adam Beichler, the Wilderness Center Consulting Forester

The meeting starts at 7:00 p.m. and will be held at Mill Creek MetroParks Farm, 7574 Columbiana-Canfield Road, Canfield, Ohio 44406. This is on SR 46, across from the Canfield Fairgrounds. There will be a short business meeting, and refreshments will follow the presentation.

Dan Catellucci answering some questions.  Jim Elze addressing the group.

NEOFA January Meeting Recap
Selling Timber
Presented by Dan Castellucci and Jim Elze
By Jeannie Lanave

At our January 16, 2020 forestry meeting, Consulting Foresters Jim Elze and Dan Castelucci were on hand to give members and guests a “Behind the Scenes” look from a Logging Bidder’s Perspective.

Previously, Dan has worked for a timber buyer and understands the ins and outs of the process. Together, with their vast experience and encounters in job situations, the audience could better comprehend what goes on during a bidding/purchasing/logging contract.

Every situation is different and has to be accounted for when a buyer is considering a job. And for the landowner, finding the proper buyer for your timber is the key and can affect prices greatly. Different reasons come into play from a buyers’ perspective, as to whether it will be profitable and worth the time when bidding on a job. Those reasons may include whether it is a better or different market, whether they have a specific need for
your timber or type of wood, what the job will involve as far as terms and conditions, and has a Consulting Forester been working at the property.

Other facets to include are whether the logger is working independently, selling to, or working for, a sawmill company or owns the logging company. An independent logger who has a portable sawmill will not have near the trucking costs of a logging company removing the logs from the site. If a logger needs your wood, he may bid high and take a loss rather than shut the mill down. Some loggers (who have limited credit) will “team-up” with a sawmill company who will then put up the money for the purchase of the logs in exchange for them being delivered to the mill. The evaluation of your property and the length of time incurred to do this will depend on the logger. However, if a Consulting Forester is involved, the buyer will typically pay higher prices for your timber. The reason for this is because the Consulting Forester (who the property owner has hired), has done the majority of the groundwork.

A Consulting Forester has built a relationship with the loggers which benefits everyone involved. He knows which loggers are reputable, what equipment they will be using on your job site, and which ones have markets for the trees you are selling. The Consulting Forester’s job will have included marking boundaries, completing the inventory of the trees to be removed, locating gas lines, locating and negotiating the landing area and aiding the landowner with all questions and concerns that could arise. The Consulting Forester will have used the Doyle Scale and perhaps the International Scale when evaluating the board footage to be accounted for in the logs. The Consulting Forester will draw up a contract for the bids and help in determining the best offer.

Buyers like to see both Scales on bid inventories. With the Doyle Scale, board footage is grossly underestimated. However, buyers are used to this and will make adjustments when bidding. Some will not bid on a job if the Doyle Scale is not provided.

Once a contract is compiled and either sent out for bid or to a specific buyer, the buyer will decide if the job is worth bidding on. If he has other logging jobs lined up, that could alter his decision whether to to bid on the timber tract. The length of time for the job (as written up in the contract), can also be a deterrent. Will it be profitable in the long run for him to bid on said project? If it is a short term contract, it might not be beneficial to the bidder or logger. A contract that allows more time, (up to a year or more) can significantly provide the logger any allowances he may need, such as weather issues, any farming on the land, or other reasons for a delay. If the ground is too wet, a logger will not be able to work in those conditions. It is in the best interest of the buyer and logger to have a reasonable amount of time to complete the job properly and in the best interest of the landowner too. It is recommended that the property owner use a Certified Master Logger who is insured and bonded.

Once the buyer has won the bid, the contract will be finalized to meet everyone’s needs and the proper permits will be acquired and paid for by the buyer/logging company.

A landowner will need to be aware of some possibilities that may occur, including pollution to the ground or streams if a portable sawmill is to be used. In such instances, the person/logger will have a small contract drawn up which does not include clean up and may allow leeching into ground water. Or if the landowner wants any trees to be culled, he and the logger can agree on an arrangement.

There are probably more variables on this subject matter which I did not include, however by hiring Jim, Dan or another competent Forestry Consultant, they can provide you with the much-needed answers to your situation at hand. Thanks guys!

**Buy-Sell or Trade – February 2020**

No items posted for February 2020

To post an item, please send information to Mitch Cattrell’s email address neofa2@aol.com.
MISTY MAPLE SYRUP OPEN HOUSES
By Bob Friend

NEOFA members, Dave and Nancy Hively will be hosting their annual “open house style” tour of their maple syrup operation on both Saturday, March 7th and Saturday, March 14th from 12:00 – 5:00 pm.

Bring your kids or grandkids for a fun and educational day at the woods. You will be able to see sap boiling down to syrup in the sugar house, and take a walk in the woods to see the tubing collection system. It’s a complex and interesting process from start to finish! You can also talk to foresters and tree farmers about forest management practices.

The Hively Tree Farm is located three miles north of Salem, Ohio at 10644 W. Middletown Rd. From SR 45, go east approximately ¼ mile on Middletown Road to a yellow house on the north side of the road. From US 62, go west on Middletown Road approximately 1 mile. Watch for their maple syrup sign out front by the road.

The Hively’s home telephone number is (330) 332-0728, or Dave’s cell - (330) 565-7336.

Dave and Nancy will have syrup available for purchase, or they can take orders. Cap off your visit with ice cream topped with warm maple syrup straight from the evaporator pans!

Forming the NEOFA Workday Cooperative
By Bob Friend

Having trouble getting things done in your woods? You can get help. The NEOFA is forming the NEOFA workday cooperative to pool resources and work together on your property. This will be a workday at your place to pool resources and get work done. We will take turns going to each others’ properties to work on their property. The work will consist of anything that the workday will need to have done. This work can be anything from working on invasive plants, cutting, and splitting firewood. If you are interested in joining the cooperative or have any question, please email Bob Friend at Ohiobob.Friend@gmail.com.

“The creation of a thousand forests is in one acorn.”

– Ralph Waldo Emerson
Chainsaw Safety Training Update
By Jim Elze

- **Saturday, February 15, 2020  Chainsaw Maintenance Workshop**
  What you will learn: safety features, chain sharpening; bar maintenance; sprocket maintenance; chain types; how to identify chain features; filing the chain’s rakers (a.k.a. depth gauges); bar oiler adjustments; to grease or not to grease and where; and proper fuels to use to keep your saw(s) operating well and increasing its lifespan.

- **Saturday, March 14th – Intermediate Level Directional Tree Felling Clinic**
  What you will learn: This follow-up level of training consists of applying the directional felling techniques learned in the introductory level to felling somewhat larger and/or more difficult trees.

- **Basic Chainsaw Safety & Small Tree Directional Felling Clinic**
  What you will learn: This introductory level consists of in-the-woods hands-on training, learning the basics of directional felling of smaller trees. We are in the planning stages of determining a date for this training.

**Note:** The current cost per training level is $75.00 for NEOFA members and $95.00 for non-members. Once a non-member takes one level of training, subsequent training levels are reduced to $75.00. If you would like to participate, call Jim Elze (330) 831-8975 for more information or send an email to jim.elze@gmail.com.

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**Workshops Classes**

**Money Can Grow on Trees / Timber Education Series**

Money Can Grow on Trees will be the title for the Timber Education Series presented by: Farm Bureau Mahoning County, Ohio Division of Forestry, **Northeastern Ohio Forestry Association (NEOFA)**, and Mahoning SWCD Soil & Water Conservation District.

The workshops will consist of Proper Timber Harvest on March 24, 2020, Invasive Species Control on April 21, 2020, and Timber Stand Improvement on May 12, 2020.

The classes will be held at the Mahoning County Career & Technical Center, Joyce E. Brooks Conference Room, located on 7300 N. Palmyra Road, Canfield, Ohio.

A buffet style meal will be provided by Mahoning County Farm Bureau and the NEOFA. Dinner will be served at 5:30 p.m., with the classes starting at 6:00 p.m. and lasting until 8:00 p.m.

*Please RSVP to Mahoning County Soil and Water Conservation District at 330-740-7995 or email us at askswcd@mahoningcountyoh.gov for more information, visit www.facebook.com/com/mswcd*
Ohio Tree Farm/Ohio Forestry Association Annual Meeting
March 4th and 5th, 2020

The Ohio Tree Farm/Ohio Forestry Association Annual Meeting will be held in Columbus, Ohio on March 4th and 5th, 2020. The following websites provide additional information.

https://www.ohioforest.org/page/OFAAM

https://www.ohioforest.org/resource/resmgr/annual_meeting/2020/OFA_Annual_Mtg_draft_3.pdf

Ohio Woodland Water and Wildlife Conference

March 4, 2020 8:45 a.m. - 3:30 p.m.
Mid-Ohio Conference Center, 890 West Fourth Street, Mansfield, Ohio 44906
Last day to register 2-27, 2020.

This annual conference is designed for natural resource professionals and land managers. For further information on the 2020 Ohio Woodland Water and Wildlife Conference, log on to the following sites:

https://woodlandstewards.osu.edu/sites/woodlands/files/WWW%202020.pdf

http://www.cvent.com/events/2020-ohio-woodland-water-and-wildlife-conference/agenda-14e5e72ab95d4c578eb9aa52f56e82d.aspx

Ohio Woodland Stewards Programs
Ohio State University Extension: No classes or workshops being offered at this time: Go to the following website to learn more https://woodlandstewards.osu.edu/
NEOFA Business Partners for 2019 – 2020

Please help support the following businesses that support the NEOFA annual auction, and thank them for their support. Visit in person, call, or see their website for further information.

<table>
<thead>
<tr>
<th>Business</th>
<th>Address</th>
<th>Phone</th>
<th>Website</th>
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<tr>
<td>Pondi’s Restaurant</td>
<td>Lisbon, Ohio 44432</td>
<td>330-424-0334</td>
<td>Facebook.com/Pondi’s</td>
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<tr>
<td>Heritage Co-op Inc.</td>
<td>364 Lisbon Street</td>
<td></td>
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<tr>
<td>Canfield, Ohio 44406</td>
<td>Phone: 844-229-2252</td>
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<tr>
<td>Hilltop Lawn &amp; Garden</td>
<td>39721 Salem Unity Road</td>
<td>330-427-1220</td>
<td>hilltoplawnandgarden.com</td>
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<tr>
<td>Heritage Co-op Inc.</td>
<td>3770 Renkenberger Road</td>
<td>330-482-4321</td>
<td>witmersfeed.com/</td>
</tr>
<tr>
<td>Crouse Mill True Value Hardware</td>
<td>11788 Market Street</td>
<td>330-549-2143</td>
<td>truevaluetrains.com</td>
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<tr>
<td>Middleton Ace Hardware</td>
<td>44998 Crestview Road</td>
<td>330-482-4803</td>
<td>acehardware.com/store-details/08319</td>
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<tr>
<td>Greier Ag Center</td>
<td>9585 Columbiana-Canfield Road</td>
<td>330-533-6937</td>
<td>greieragcenter.com</td>
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<tr>
<td>Millstone Farm &amp; Garden Center</td>
<td>13788 Columbiana-Canfield Road</td>
<td>330-482-9840</td>
<td>millstonefg.com</td>
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<tr>
<td>Tabor Landscaping &amp; Garden Center</td>
<td>800 East Middletown Road</td>
<td>330-549-2657</td>
<td>taborslandscaping.com</td>
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<tr>
<td>Vernon Dell Tractor</td>
<td>48346 Calcutta Smith Ferry Road</td>
<td>330-386-5757</td>
<td><a href="http://www.vernondelltractor.com">www.vernondelltractor.com</a></td>
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<tr>
<td>Insect Shield, LLC</td>
<td>814 West Market Street</td>
<td>866-712-7110</td>
<td><a href="http://www.insectshield.com">www.insectshield.com</a></td>
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<tr>
<td>Cal-Ohio Lube Company</td>
<td>5040 Salem Unity Road</td>
<td>330-482-9552</td>
<td>Facebook.com/KellyOilProducts</td>
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<td>Kelly Oil Products</td>
<td>50 Strawberry Alley</td>
<td>330-549-2179</td>
<td>Ethanol Free Gas available</td>
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<td>Evolution Ag</td>
<td>North Lima, Ohio 44452</td>
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<td>calohiolube.com/</td>
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<td>Oil Lubricants &amp; Filters</td>
<td>Salem, Ohio 44460</td>
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<td>Ethanol Free Gas available</td>
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<td>Farm, Lawn and Garden</td>
<td>Phone: 330-482-9552</td>
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<td>calohiolube.com/</td>
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<tr>
<td>50 North Lima, Ohio 44452</td>
<td>33170 State Route 172</td>
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<td>calohiolube.com/</td>
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<td>Moore Farms Meats</td>
<td>4675 Depot Road</td>
<td>3180 West 250th North</td>
<td>Treepro.com</td>
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<td>Farm Equipment &amp; Service</td>
<td>7373 West Western Reserve Road</td>
<td>800-875-8071</td>
<td>Miracle Tube tree shelters</td>
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<tr>
<td>Canfield, Ohio 44406</td>
<td>Phone: 330-533-5821</td>
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<td>Phone: 330-222-0344</td>
<td>Facebook.com/pages/Moore-Farms</td>
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<td>thetractordepot.com</td>
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CALENDAR OF UPCOMING EVENTS

Thursday, February 20, 2020 @ 7:00 p.m.
Topic: “Working Woods”
Presented by Jessica Miller and Chad Knisley from the Holden Arboretum
- Location - Mill Creek MetroParks Farm –7574 Columbiana-Canfield Rd, Canfield, OH 44406
  McMahon Hall, across from the Canfield Fairgrounds