

**BOARD MEETING  
BOWLING GREEN, KENTUCKY  
July 19, 2007**

The meeting was called to order by President Pat Yancey at 8:06 am. Roll call was called and a quorum was met. Proxies were announced. Stewart Stephenson handed out lunch vouchers for \$5.50.

**PROXIES:**

Joe Varley	for	Gloria Varley
Maxine Kleedorfer	for	Bonnie Fochi

**OPENING REMARKS: Pat Yancey**

President Pat Yancey gave us all decals that he had made personally because he loves us. He then introduced Brad Nicholson and Phil Fisher our new Sgt. @ Arms. Pat presented Brad Bishop with a Golden Quill award for outstanding Magazines and Newsletters. If you have heard from any of the members about delivery of the JWO, let them know that 3<sup>rd</sup>. class doesn't get forwarded. We are going to try to keep this meeting to a reasonable time. If something gets out of hand it will go into committee. Our Merchandise Manager Ralph Gaines broke his hip and we will all sign a card to be sent to him.

**SECRETARIES REPORT: Maxine Kleedorfer**

Gene Crowdis made a motion to accept the minutes for 2006, seconded by John Kleedorfer. Sherry Soball asked to have the spelling of her named corrected in the future. Motion passed, unanimous.

**VICE PRESIDENT'S REPORT: Ed Konsmo**

Ed Konsmo spoke of the new compliance report by spreadsheet on Excel and he thanked his wife for all her help and hard work on the computer. Our membership is up to 6,430 from 6,334 from last year. One Chapter that is out of compliance is in danger of absolving, the Finger Lakes Final 500 Chapter. Zone directors for this Chapter are Bonnie Fochi and John Kleedorfer. There are no new chapters right now but we did have 8 100% compliant chapters.

Some Chapters have about 15 members who are not OCA members. Membership chairman of each Chapter should collect both local and national dues and then forward the OCA dues immediately.

Ken Williams felt this wasn't a good idea, because some Chapters are strapped especially small Chapters.

Gene Crowdis said this is very hard to keep a handle on.

Ed Konsmo said that members should be let go if they are not in compliance.  
 Ken Williams feels we should go to a two tier program.  
 Steve Mestad wanted to know if we know how many total members in Chapters are in the OCA.  
 The database has helped a lot in knowing the membership numbers. New members coming in before the National might not show up on the database, making it very difficult to know if they are eligible to be judged. It takes three to four weeks to show up on the database.

**TREASURER'S REPORT: Gene Crowdis**

The total bill for the Tom Derring compilation report was \$1,800, QuickBooks is now used.

**Current Assets:**

<b>Checking/Savings</b>	
Washington Mutual Checking	\$34,999.13
Washington Mutual Money Market	248,462.50
Washington Mutual Pay Pal	<u>1.12</u>
<b>Total Checking/Savings</b>	<b>283,462.75</b>

**Other Current Assets**

OCA National Meeting Advance	12,000.00
Prepaid Income Tax	<u>210.00</u>
<b>Total Other Current Assets</b>	<b><u>12,210.00</u></b>

**Total Current Assets** **295,672.75**

**Fixed Assets:**

Equipment	5,459.00
Accumulated Depreciation	<u>(5,459.00)</u>
<b>Total Fixed Assets</b>	<b><u>0.00</u></b>

**TOTAL ASSETS:** **295,672.75**

**LIABILITIES & EQUITY:**

Member's Equity	277,240.42
Net Income	<u>18,432.33</u>

**Total Equity** **295,672.75**

**TOTAL LIABILITIES & EQUITY** **\$295,672.75**

Ed Konsmo made a motion to approve treasures report, seconded by Galen Kolesar, motion passed unanimous.

**OCA CHIEF JUDGES REPORT: Bob Casey**

Bob is a tad disappointed on the race car program; some people came for the race but haven't registered for the National Meet. This year is a test case for the 14 race cars that are here. This newly formed class owes its creation to Ken Nicholas, John Kleedorfer and Joe Donally. Following the debugging process, the class will be officially part of the 2008 OCA National in Dearborn (Detroit) Michigan. When Nick Fillipides promised 600 new members but of course if we get 10% of that promise it's a success. The immediate past president refused to even look into racing and the immediate past editor wouldn't print anything about racing in the JWO, so at least we're past that.

This year we are in Bowling Green KY for the 2007 Nationals. As of April 8<sup>th</sup> we were at 304 registrations and quickly climbing which tells me "it's a sell-out". I want to compliment the Music City Rocket Chapter for their undertaking of this National at a time when their hopeful co-sponsor had to withdraw. The MCR Chapter is small in number but big on getting it done.

**LONG TERM MEMBERSHIP REPORT: John Galehouse**

The LTM Committee, by this years OCA Meet will have issued 25 "30" year jackets since the last report to the BOD. The database is still up to par and we're getting good feedback from the members.

<u>Pin Year</u>	<u>Awarded</u>	<u>Purchased</u>	<u>Total</u>
5	139	48	187
10	113	35	148
15	122	21	143
20	124	7	131
25	126	1	127
30	86	0	86
35	<u>33</u>	<u>0</u>	<u>33</u>
Total	743	112	855

**INVENTORY ON HAND**

5yr. Pins	558
10yr. Pins	347
15yr. Pins	352
20yr. Pins	364
25yr. Pins	118
30yr. Pins	159
35yr. Pins	62

**Current Cash Balance: \$11,816.08**

## SWAP MEET CHAIRMAN REPORT: John Vander Tuin

There have been 224 spaces sold this year, total funds \$6120. John wants to raise the rates per space from \$30 to \$35 because of local permit charges of \$1 a day per vendor. We didn't get the land that was promised for the Swap Meet, so the job on the layout done by Betty Vander Tuin was even more important.

Bob Casey made a motion to rise the rates of Vendor Spaces from \$30 to \$35, seconded by Eric Martinson, motion passed unanimous.

Discussion by Ken Williams felt that \$35 is too cheap, we should go up more. \$50 may be too much and \$35 covers all expenses and it is a 16% increase.

John Kleedorfer added that the permit fee may change from state to state.

Eric Martinson said maybe we can include the permit costs on applications.

Site Committee has to find out about permit costs when they go to site.

An amendment to the motion by Gene Crowdis to read charge \$35 per vendor space depending on permit charges, withdraw motion.

John Vander Tuin asked if we are getting more local vendors.

Dan Neiss suggested a 2 tier price, small guy price and big guy price. No discounts wanted it wouldn't look right to vendors who support our club.

Merchandise Manager pays ½ on his vendor spot; Pat doesn't like these discounts on swap meet spaces.

Sherry Soball asks if Ralph Gaines has a contract about a discount on swap space

Motion by Gene Crowdis to have no discounts on swap meet spaces, seconded by Terry Olsen, motion passed unanimous.

## COMMUNICATIONS MANAGER'S REPORT: Marsha Nicholas

Handle 100-150 pieces of mail per week. Volume depends on the time of the month. More Classifieds are emailed to the editor than past years. The payments for the emailed ads still come to the post office box.

Receive 20-30 faxes per month.

Receive 50-60 phone calls per week. Some months more depending on any mail problems.

Have ½ case (1000) small business envelopes on hand.

¼ case (250) sheets of stationary on hand.

½ case (250) catalog envelopes on hand.

1 ½ cases of new applications on hand.

Answer 5-15 website questions per week.

## MERCHANDISE MANAGER REPORT: Ralph Gaines

Ralph Gaines has decided without board approval to take the OCA logo off some of his merchandise to increase his profit.

Bob Casey wanted to know if we had to contract him again.

Gene Crowdis said we do have permission to use GM merchandise. Eric Martinson wanted to know what percentage of his merchandise is OCA merchandise. Steve Mestad added that we get 10% of gross sales from Ralph.

Ed Konsmo said in reading Ralph's report he was struck that he was complaining about licensing fees from GM. Can we have someone print this merchandise ourselves instead of contracting to someone since we have permission from GM to use their logo?

Mike Klecz would like to take responsibility to run this project with Ed Konsmo, to check out merchandising alternatives.

Discussion: Gene Crowdis wants to let Ralph know about new committee. Ken Williams said merchandise was once sold only to OCA members we should get back into our own house. Brad Nicholson added we may have to go nationwide to get merchandise at better prices. Dave Vollbracht wanted to know if we should advertise for bids from other members to take this job. Bob Casey said that Mike Klecz is not looking to money he just wants to supply merchandise to OCA. Steve Mestad asked if we are going to pay someone to handle merchandise. Eric Martinson said it's very hard to get someone on a local level. Ken Williams added that when we started we had a very small inventory.

9:25 10 Minute Break

9:45 Meeting Reconvenes

#### JWO EDITOR'S REPORT: Brad Bishop

Membership Totals:	( Sept. 2005) 6,334	( May 2007) 6,430
Printing Costs (Monthly Avg.)	\$13,282.19	\$12,320.14
Month Savings Average		\$962.05
Yearly Savings Average (05-07)		\$21,165.10
Ad sold to date:		\$7,439.48

#### Proposed Price Increases for Oldsifieds:

Member ads: .40 per word

Non Member ads: \$1.00 per word (including name & info)

Pics for Ads: \$20 per photo

Brad Bishop said that with limited space and with OCA approved Chapter Events taking up 2 full pages, that Show & Shine Shows shouldn't be listed. Only the name of the event, what, where, and who.

#### Discussion:

Ken Williams said that there isn't enough Oldmobiles to cover expenses, so chapters are opening up their shows.

Eric Martinson added that if we limit it to one line we can get a lot more info into the JWO.

