



ORLANDO REGIONAL  
**REALTOR**<sup>®</sup>  
ASSOCIATION

## CONSENT TO SERVE AS AN OFFICER/DIRECTOR

RETURN TO: Address: Qualifications Committee, Orlando Regional REALTOR<sup>®</sup> Association  
1330 Lee Road  
Orlando, FL 32810  
Fax: 407-293-6380  
E-mail: caroleb@orlandorealtors.org

PLEASE NOTE: This form must reach ORRA by 5:00 p.m., July 1, 2015 Additional remarks may be attached.

1. Name Jeffrey M. Fagan  
Volunteer service selection – please check **only one** ORRA Board of Director position:

2.  a. I WISH TO BE CONSIDERED FOR THE POSITION OF OFFICER:  
 President-elect  Treasurer  Secretary

For President-elect: I understand and have met the qualifications of this office as set forth in the bylaws:  
(check all that apply):

- I am a REALTOR<sup>®</sup> member of the association in good standing.
- I am an active Florida REALTOR<sup>®</sup> director.
- I have no FREC violations on my record within the preceding five years.
- I have served on the ORRA Budget and Finance Committee.
- I have served on the ORRA Strategic Planning Committee.
- I have served at least three years of the previous five years as an ORRA director.
- I do not hold directorship or office in another association of the Florida REALTORS<sup>®</sup>.

For Treasurer or Secretary: I understand and have met the qualifications of this office as set forth in the bylaws:  
(check all that apply):

- I am a REALTOR<sup>®</sup> member of the association in good standing.
- I am an active Florida REALTOR<sup>®</sup> director.
- I have no FREC violations on my record within the preceding five years.
- I have served on the ORRA Budget and Finance Committee.
- I have served on the ORRA Strategic Planning Committee.
- I have served at least two consecutive years as an ORRA director.
- I do not hold directorship or office in another association of the Florida REALTORS<sup>®</sup>.

- b. I WISH TO BE CONSIDERED FOR THE POSITION OF DIRECTOR:  
I understand and have met the qualifications of this office as set forth in the bylaws:

(check all that apply):

- I am a REALTOR<sup>®</sup> member of the association in good standing.
- I have completed a leadership training course offered by the association (or its equivalent).
- I am a member of the ORRA Honor Society (or will be by the end of next year).
- I have served on an ORRA Committee, Task Force, or Forum for a cumulative amount of time of not less than two (2) years.
- I do not hold directorship or office in another association of the Florida REALTORS<sup>®</sup>.

3. Firm Name Watson Realty Corp.  
 Address 1445 State Road 434, Ste 200  
 Phone No. 407.772.3686
4. Position held - owner, broker, manager, salesman, other, etc. (please explain):  
Regional Vice President-Orlando
5. Current profile of real estate activities (please explain):  
Supervise and direct activities of 13 Brokers, 14 Sales offices and 430 sales associates across central Florida
6. Member of any other real estate or professional association(s)?  Yes  No
7. Indicate other education/degrees/designations:  
CRB, ORRA GOLD KEY, BS Degree Poultry Science Va Tech, BS Animal Science Va Tech.
8. List ORRA awards or other recognition:  
n/a
9. Have you contributed to RPAC?  Yes  No Are you a registered voter?  Yes  No
10. Interviews will be held on July 28, 2015. You will be advised of a specific Interview time. Please indicate if you will be available, or if not, please indicate why:  
 Yes  No Reason: \_\_\_\_\_
11. QUALIFICATIONS: (Positions held, year, and principal services rendered in the past five years – you may attach a resume or additional information):  
See below...

LOCAL ASSOCIATION SERVICE:

ORRA Standards Task Force Chair 2014 & 2015, ORREN BOD 2013, ORREN BOD 2015, ORRA BOD 2015 (appointed)  
 NEFAR Grievance Committee 2008-2012 Vice Chair 2009, Chair 2010 2011, NEFAR BOD 2012, NEFAR RPAC Chair 2011

FLORIDA REALTORS® AND NATIONAL ASSOCIATION OF REALTORS® SERVICE:

FR BOD 2012 NEFAR  
 FR BOD 2015 ORRA

TRADE ORGANIZATIONS IN ALLIED FIELDS AND CIVIC SERVICE ORGANIZATIONS:

Oviedo Antioch Missionary Baptist Church\_Lions Den Participant March 2015

BUSINESS ACCOMPLISHMENTS (awards, leadership, and management positions):

Rookie of the Year Fleming Island WRC 2002. Sales Manager Fleming Island 2004-2006, Managing Broker Fleming Island 2006-2011, 2009 Broker of the Year Watson Realty Corp, Lead the initiative in the development and implementation of the Gold Key Certification Program.

BUSINESS QUALIFICATIONS (non real-estate related background and experience):

Pre-Real Estate I was involved in agriculture and aquaculture in a variety of capacities across much of the East Coast. I have been Chairman of the VA Poultry Federation, Chairman of the VA Egg Board, BOD of VA Agribusiness Council, Research Advisory BOD of the SE Poultry and Egg Federation, BOD of the Catfish Farmers of America, and have conducted extensive export business in Asia and the Middle East.

12. What community issues should the association be addressing?  
 Not that they are limited to Orlando, but decreasing restrictive regulation, increasing availability of affordable housing, and increasing professionalism of our membership
- 
13. In your opinion, what are the greatest challenges facing the industry today that ORRA should address?  
 In my opinion Professionalism and Realtor image needs to be a focal point, part time unprofessional practioners can destroy the publics confidence in our profession
- 
14. What is your position on the issues of property taxes, insurance, and private property rights?  
 Private ownership of real property IS one of the defining rights of this country. Anything that gets in the way of that is concerning. Over regulation to amend behavior for political purposes is offensive to me and wrong and needs to be agressively countered.
- 
15. If elected, what would you like to have accomplished by the end of your term?  
 As a director, I don't know that I will accomplish anything specific, however as a board member I can bring my business background and prior leadership experience to assist with the actions, planning and board leadership to increase awareness of issues and ultimately, to increase value for our members.
- 
16. You will be expected and/or required to attend the following meetings and functions listed below. Will you make this commitment?
- Yes     No    (If no, explain) \_\_\_\_\_

- a. Monthly ORRA Board of Directors meetings – one per month, plus preparation and reading time.
- b. Special board meetings - Although rare, can occur on short notice and can run two to three hours.
- c. Grievance/ethics/arbitration appeal panels – two to four occurrences, each running about one hour.
- d. Membership meetings and events – multiple Membership luncheons and events, one inaugural event, Great American REALTOR® Days visit to Tallahassee, one awards event, RPAC Auction
- e. State association meetings – one three-day meeting in January and one three-day meeting in August. These meetings are especially important if you are appointed a state director.
- f. Various meetings – committees, task forces, work groups, etc.
- g. Planning and training sessions (required) – one annual leadership training session and one strategic planning retreat (if held).
- h. Community commitment (the Chamber's Hob Nob, zoning meetings, etc.)

To my knowledge, the above information is true, correct, and complete.

**Jeffrey M. Fagan**

Signed: \_\_\_\_\_

(Candidate)

Digitally signed by Jeffrey M. Fagan  
 DN: cn=Jeffrey M. Fagan, o=Watson Realty Corp., ou=202 Regional,  
 email=jeffagan@watsonrealtycorp.com, c=US  
 Date: 2015.06.30 17:23:32 -04'00'

Date: \_\_\_\_\_

Note: This completed consent-to-serve form will be posted on the ORRA website.