



CONSENT TO SERVE AS AN OFFICER/DIRECTOR

RETURN TO: Address: Qualifications Committee, Orlando Regional REALTOR[®] Association
1330 Lee Road
Orlando, FL 32810
Fax: 407-293-6380
E-mail: caroleb@orlandorealtors.org

PLEASE NOTE: This form must reach ORRA by 5:00 p.m., July 1, 2015 Additional remarks may be attached.

1. Name Daniel A Lopez (Dan Lopez)
Volunteer service selection – please check **only one** ORRA Board of Director position:

2. a. I WISH TO BE CONSIDERED FOR THE POSITION OF OFFICER:
 President-elect Treasurer Secretary

For President-elect: I understand and have met the qualifications of this office as set forth in the bylaws:
(check all that apply):

- I am a REALTOR[®] member of the association in good standing.
- I am an active Florida REALTOR[®] director.
- I have no FREC violations on my record within the preceding five years.
- I have served on the ORRA Budget and Finance Committee.
- I have served on the ORRA Strategic Planning Committee.
- I have served at least three years of the previous five years as an ORRA director.
- I do not hold directorship or office in another association of the Florida REALTORS[®].

For Treasurer or Secretary: I understand and have met the qualifications of this office as set forth in the bylaws:
(check all that apply):

- I am a REALTOR[®] member of the association in good standing.
- I am an active Florida REALTOR[®] director.
- I have no FREC violations on my record within the preceding five years.
- I have served on the ORRA Budget and Finance Committee.
- I have served on the ORRA Strategic Planning Committee.
- I have served at least two consecutive years as an ORRA director.
- I do not hold directorship or office in another association of the Florida REALTORS[®].

b. I WISH TO BE CONSIDERED FOR THE POSITION OF DIRECTOR:
I understand and have met the qualifications of this office as set forth in the bylaws:

(check all that apply):

- I am a REALTOR[®] member of the association in good standing.
- I have completed a leadership training course offered by the association (or its equivalent).
- I am a member of the ORRA Honor Society (or will be by the end of next year).
- I have served on an ORRA Committee, Task Force, or Forum for a cumulative amount of time of not less than two (2) years.
- I do not hold directorship or office in another association of the Florida REALTORS[®].

3. Firm Name Legends Realty
 Address 290 Waymont Ct., suite 100, Lake Mary, FL 32746
 Phone No. 407-705-3915
4. Position held - owner, broker, manager, salesman, other, etc. (please explain):
Broker/ Owner
5. Current profile of real estate activities (please explain):
Director of Sales Department; Business Developer for Property Management Department, Certified Coach (Up & Running)
6. Member of any other real estate or professional association(s)? Yes No
7. Indicate other education/degrees/designations:
CRB, CRS, CIPS, GRI, ABR, MRP, Gold Key
8. List ORRA awards or other recognition:
ORRA Honor Society, FloridaRealtors® Honor Society, RPAC Major Donor Award. (Runner up Chairman of the year 2015)
9. Have you contributed to RPAC? Yes No Are you a registered voter? Yes No
10. Interviews will be held on July 28, 2015. You will be advised of a specific interview time. Please indicate if you will be available, or if not, please indicate why:
 Yes No Reason: N/A
11. QUALIFICATIONS: (Positions held, year, and principal services rendered in the past five years – you may attach a resume or additional information):
3rd generation REALTOR® (15yrs); Founded & currently Broker a successful real estate company. Sit on multiple committees, councils, etc. Elected to ORRA BOD (3 yrs); Elected to Executive Committee (2015); FloridaRealtors® Director (3yrs); B&F Committee member (4yrs); STRAT plan committee member (3yrs); NARPM BOD (4yrs); Please see attachment as well.

LOCAL ASSOCIATION SERVICE:

Executive Committee; Board of Directors; Governmental Affairs Committee/ BOD Liaison/ Municipal Liaison; Budget & Finance Committee; Professional Development Forum; Communications Committee; Property Management Council – Operations Committee/ member; ORRA STRAT Plan committee member; RPAC sub-committee Chair (2014); Appeals tribunal Chair/ member; Grievance Committee (2012); Broker Council member; Global Council member; YPN member; Commercial Council liaison; Property Management sub-committee liaison; FloridaRealtors® Action Forum; Ombudsman/ Mediator; ML Task Force.

FLORIDA REALTORS® AND NATIONAL ASSOCIATION OF REALTORS® SERVICE:

Participated in REALTOR® Days in Tallahassee (2010,12,13,14,15)
 FloridaRealtors® Leadership Academy Committee – member/ mentor (2015)
 Communications Committee (2015)
 Professional Development Committee (2015)
 MLS Practices Forum (2014)
 Director (2013,14,15)

TRADE ORGANIZATIONS IN ALLIED FIELDS AND CIVIC SERVICE ORGANIZATIONS:

Council of Real Estate Brokerage Managers – National and Florida member
 Council of Residential Specialists – National and Florida member
 Woman's Council of REALTORS® - National and Orlando Regional Chapter member
 National Association of Residential Property Managers – Orlando Chapter Board of Director (2010, 11,12,13), member
 Central Florida Realty Investors Association – previous professional and affiliate member
 Harvest Time International volunteer; Habitat for Humanity volunteer, Children's Miracle Network contributor

BUSINESS ACCOMPLISHMENTS (awards, leadership, and management positions):

Graduate of ORRA's Leadership Academy (2009)
 Founded and Broker Legends Realty (2011)
 Graduate of FloridaRealtors® Leadership Academy (2014)
 Chairman of the Year runner up (2015)
 RPAC Major Donor Award

BUSINESS QUALIFICATIONS (non real-estate related background and experience):

Married (wife is also my Real Estate partner), a father to two daughters, both are licensed REALTORS® & work for us at Legends Realty.
Business Relations Outreach Group – St. Peters Lake Mary.
Previously sat on the Board for Pinecrest Baptist Church.
FPMG Laboratories Supervisor (Previous career I worked as a Bio-Medical Lab Tech).
Active member of the Seminole County Chamber of Commerce.
Previous member of OMNI Toastmasters in Lake Mary.

12. What community issues should the association be addressing?
Issues related to HOA regulations, practices & estoppel letters; Quality public schools; ORRA membership relevance; Affordable home owners insurance; Reasonable property taxes; Clean water; Overcoming local homelessness.
13. In your opinion, what are the greatest challenges facing the industry today that ORRA should address?
REALTOR® relevance & involvement; Affordable homeowner insurance; The continued protection of our private property rights; Fair and reasonable HOA practices; the protection on how REALTORS® conduct business; and finally a continuing effort to offer the very best, highest quality educational and professional training opportunities to our membership.
14. What is your position on the issues of property taxes, insurance, and private property rights?
ORRA needs to stand at the forefront, meeting and intelligently communicating with our legislatures and representatives about the importance of keeping property taxes reasonable, keeping quality home owners insurance affordable and maintaining and protecting our personal and private property rights.
15. If elected, what would you like to have accomplished by the end of your term?
If elected, I would like to help develop a new and significant membership benefit, and help to implement the rest of ORRA's current STRAT plan.
16. You will be expected and/or required to attend the following meetings and functions listed below. Will you make this commitment?

Yes No (If no, explain) N/A

- a. Monthly ORRA Board of Directors meetings – one per month, plus preparation and reading time.
- b. Special board meetings - Although rare, can occur on short notice and can run two to three hours.
- c. Grievance/ethics/arbitration appeal panels – two to four occurrences, each running about one hour.
- d. Membership meetings and events – multiple Membership luncheons and events, one inaugural event, Great American REALTOR® Days visit to Tallahassee, one awards event, RPAC Auction
- e. State association meetings – one three-day meeting in January and one three-day meeting in August. These meetings are especially important if you are appointed a state director.
- f. Various meetings – committees, task forces, work groups, etc.
- g. Planning and training sessions (required) – one annual leadership training session and one strategic planning retreat (if held).
- h. Community commitment (the Chamber's Hob Nob, zoning meetings, etc.)

To my knowledge, the above information is true, correct, and complete.

Signed: _____

(Candidate)

Date: 6/16/15

Note: This completed consent-to-serve form will be posted on the ORRA website.

Dan Lopez

Owner Broker- Legends Realty

DanLopez@LegendsRE.com

Summary

A Dedicated Real Estate Professional, a Servant Leader, with a Teacher's Heart. Dan Lopez is Broker/ Owner and serves as Director of Sales for Legends Realty, an esteemed Central Florida based full service sales and property management company. Its mission is to be the preeminent real estate brokerage that prides itself on delivering outstanding service, communication and results to their customers on a consistent basis while creating a culture of success, friendship and teamwork within their organization. Dan serves on the Executive Committee/ Board of Directors (2013-2015) for the highly regarded Orlando Regional REALTOR® Association and as a FloridaRealtors® (State Association) Director. He was also the 2014 Chairman of the multiple award winning RPAC committee for ORRA. Dan previously served as the Affiliate Chair (2010-2013) for the acclaimed Orlando Chapter of the National Association of Residential Property Managers. Specialties: Residential Real Estate Sales and full service Property Management.

Experience

Director at Orlando Regional REALTOR Association

January 2013 - Present (2 years 6 months)

Executive Committee - 2015 Board Of Directors - 2013-2015 Government Affairs Committee - 2010-2015 Budget & Finance Committee - 2011-2015 Professional Development Forum - 2013-2015 Communications Committee - 2015 ORRA/FR Strategy Forum - 2013-2015 Florida Realtors Action Forum - 2013-2015 Property Management Council - 2015 Broker's Council - 2011-2015 RPAC Subcommittee Chair - 2014 Property Management Sub Committee Liaison to BOD - 2014 Commercial Council Liaison to BOD - 2014 Qualifications Committee - 2013 Grievance Committee - 2012 The Orlando Regional REALTOR® Association is one of the largest local trade associations in the state of Florida, with more than 10,000 members in Hillsborough, Lake, Orange, Osceola, Polk, Seminole, and Volusia counties. ORRA is composed of REALTORS® who are involved in residential and commercial real estate as brokers, salespeople, property managers, appraisers, counselors, and others who are engaged in all aspects of the real estate industry.

Director at Florida Realtors

January 2013 - Present (2 years 6 months)

- Board Of Directors - 2013-2015 - Communications Committee - 2015 - Professional Development - 2015 - Leadership Academy Committee (Mentor) - 2015 - Multiple Listing Service Practices Forum - 2014 - Professional Standards Forum - 2014 "The mission of FloridaRealtors® is to advance Florida's real estate industry by shaping public policy on real property issues; encouraging, promoting and teaching consistent

standards for ethical practice and professionalism; and building on the efforts of local Boards/Associations to provide the information and tools members need to succeed.” FloridaRealtors® is the largest trade association in the state with more than 140,000 members. As a member, you’ll enjoy business contacts, networking opportunities, educational offerings, research and legislative representation, programs, services, and tremendous camaraderie. The Association headquarters is located in Orlando, and the legislative Office of Public Policy is located in the heart of Tallahassee. The FloridaRealtors® elected leadership and business management teams share a common goal. Individually, each brings to the table years of expertise in the real estate industry and proven business management skills. As partners, they seek solutions to advance specific public policy issues and meet the needs of the state's REALTOR® community.

Owner/ Broker at Legends Realty

August 2011 - Present (3 years 11 months)

Legends Realty is an esteemed Central Florida based full service sales and property management company. We service communities in and around the Orlando metro area including the counties of Seminole, Orange, Volusia, Osceola and Lake counties. Specializing in the sale and property rental management of single family homes, townhomes and condominiums. Our mission is to be the preeminent real estate brokerage delivering outstanding service, communication and results to our customers on a consistent basis while creating a culture of success, friendship and teamwork within the organization. Contact our office at 407-333-1010. Dan's personal extension is 129. Web: www.HomesInCentralFL.com Rentals: www.CentralFLRentals.com

6 recommendations available upon request

Affiliate Chair - Orlando Chapter at National Association of Residential Property Managers

January 2010 - December 2013 (4 years)

NARPM® is the professional, educational, and ethical leader for the residential property management industry. We are an association designed for real estate professionals who know first-hand the unique challenges of managing single-family and small residential properties. NARPM® offers an effective, professional learning environment for owners of property management companies, property managers and their office staff.

Broker Associate at RE/MAX Central Realty

February 2004 - August 2011 (7 years 7 months)

Specializing in all aspects of residential real estate including relocation, investments, distressed sales and 2nd, 3rd, 4th and more home purchases. Working with both buyers and sellers within the Central Florida area. Consistently one of the companies and the areas top producing agents, Dan focused primarily on offering excellent customer service, receiving positive results and exceeding the customers expectations. Building a base of literally thousands of connections, majority of Dan's business stemmed from referrals of friends, family and past customers. Dan left the company on excellent terms due to a life long interest in establishing his own real estate brokerage.

Business Developer at Property Management Department at RE/MAX Central Realty

July 2004 - July 2011 (7 years 1 month)

Dan was fundamentally instrumental in growing one of the leading property management divisions of its time along with the leadership of his wife and partner. Dan was responsible for connecting with property owners/ investors, explaining the business of residential property management and the services offered, helping the property owner/ investor get their property into rent-ready condition, then establishing the marketing of the rental property. Dan left the company on excellent terms due to a life long interest in establishing his own real estate brokerage.

Broker Associate at Century 21 Napolitano and Scaggs Realty

June 2000 - February 2004 (3 years 9 months)

As a new associate, Dan primarily focused on education and improving his business. Achieving his Graduate of the Realtor Institute (GRI) designation his first year and acquiring his Broker's License by year two, Dan was quickly establishing his foundation as a very knowledgeable and reputable sales professional in the industry while producing incredible results. Dan became a two time recipient of the Masters Club Award and even a multiple winner of top producer of the month for the entire West Volusia Board of Realtors. Dan left the company on excellent terms due to an interest in expanding his business into Seminole and Orange County.

Certifications

Certified Real Estate Brokerage Manager (CRB®)

Recognized industry-wide as the symbol of excellence in brokerage management. The CRB Designation signifies a leader in the industry and the highest level of professional achievement and recognition in the specialized field of brokerage management. November 2012

Certified Residential Specialist (CRS®)

The Certified Residential Specialist (CRS) is the highest Designation awarded to sales associates in the residential sales field. It recognizes professional accomplishments in both experience and education.

Certified International Property Specialist (CIPS)

National Association of REALTORS® - International transactions are significantly different and more complex than domestic deals. From currency issues and financing to visa and tax laws. November 2013

Graduate Of The Realtor Institute (GRI®)

A professional designation for those who have graduated from the Realtor Institute, also associated with the National Association of Realtors. REALTORS with this designation have completed a comprehensive education program.

Accredited Buyer's Representative (ABR®)

The benchmark of excellence in buyer representation. This coveted designation is awarded by the Real Estate BUYERS AGENT Council (REBAC) of the NATIONAL ASSOCIATION OF REALTORS® who met the specified educational & practical experience criteria.

Certified Distressed Property Expert® (CDPE®)

A Certified Distressed Property Expert® (CDPE) has a thorough understanding of complex issues in today's turbulent real estate industry and knowledge of foreclosure avoidance options available to homeowners.

Certified Investor Agent Specialist (CIAS®)

A Certified Investor Agent Specialist™ (CIAS) finds, creates, and closes with residential real estate investors with the knowledge and tools earned through comprehensive education and experience. July 2012

Military Relocation Professional (MRP®)

The Military Relocation Professional (MRP) certification is for real estate professionals who want to work with current and former military service members. 2013

Certified Coach for Coaches Corner/ Up and Running in Real Estate

Provide a solid foundation of a proven game plan, from which to coach, so Realtors® have the 'music for which to create their own successes. Provide insights, expertise, and real estate guidance to help Realtors® go further with greater confidence. 2015

Excellence in Professionalism - Gold Key Certification

The Excellence in Professionalism – Gold Key Certification is a project of the ORRA Standards Task Force, which was charged with developing a program to illustrate the ultimate in REALTOR® professionalism and quality service. 2015

Skills & Expertise

Single Family Homes

Real Property

Investors

Real Estate

Condos

Sellers

Short Sales

Rentals

Townhomes

Relocation

Residential Homes

Referrals

First Time Home Buyers

Property Management

Luxury

Negotiation

Investment Properties

Real Estate Investment Consulting

Sales

Buyers

ABR

Commercial Real Estate

REO

New Home Sales

Real Estate Transactions

Listings
Foreclosures
International Real Estate
Investments
Buyer Representation
Apartments
Property
Realty
Leadership

Organizations

ORRA - Orlando Regional REALTOR® Association

Exec Committee - 2015/ Board Of Directors - 2013,14,15 / RPAC Chair - 2014/ Governmental Affairs - 2011,12,13,14,15 / Budget & Finance Committee - 2012,13,14,15 / Professional Development - 2013,14,15 / Communications Committee - 2015 / Grievance - 2012
January 2003 to Present

The Orlando Regional REALTOR® Association is one of the largest local trade associations in the state of Florida, with more than 10,000 members in Hillsborough, Lake, Orange, Osceola, Polk, Seminole, and Volusia counties. ORRA is composed of REALTORS® who are involved in residential and commercial real estate as brokers, salespeople, property managers, appraisers, counselors, and others who are engaged in all aspects of the real estate industry.

NARPM Orlando Chapter (National Association of Residential Property Managers)

Board Of Directors - Affiliate Chair - 2010, 2011, 2012, 2013, Member
January 2004 to Present

NARPM® is the professional, educational, and ethical leader for the residential property management industry. We are an association designed for real estate professionals who know first-hand the unique challenges of managing single-family and small residential properties. NARPM® offers an effective, professional learning environment for owners of property management companies, property managers and their office staff.

Seminole County Regional Chamber Of Commerce

Member
December 2011 to Present

Mission: To serve the interest of our members and the business community by providing programs, services and leadership to enhance economic vitality and quality of life in our community. Vision: Establish Seminole County as the premier place to do business within this region

Central Florida Realty Investors Association (CFRI)

Professional and Affiliate Member
January 2012 to December 2014

Central Florida Realty Investors Association (CFRI) is a not-for-profit organization dedicated to promoting ethical real estate investing. We provide over 20 networking and educational opportunities each month to

investors in Central Florida to help members gain practical knowledge of real estate investing. We are the longest-standing and largest Real Estate Investing Association (REIA) in Florida and the proud recipient of the following prestigious awards, as awarded by the National Real Estate Investors Association (NaREIA)

Woman's Council of REALTORS®

Member

2015 to Present

We are a network of successful REALTORS®, advancing women as professionals and leaders in business, the industry and the communities we serve. We strive to provide timely, accessible programming, great networking and opportunities for your personal and professional growth.

Education

Florida Realtors Leadership Academy

Graduate, Leadership, 2014

Orlando Regional REALTOR® Association Leadership Institute

Graduate, Leadership, 2009

IFREC Florida Real Estate School

Graduate, Florida Real Estate Licensure, 2000

Grade: Broker

Rowan College at Burlington County

1988 - 1992

Shawnee High School

High School Diploma, College Prep, 1984 - 1988

Dan Lopez

Owner Broker- Legends Realty

DanLopez@LegendsRE.com



6 people have recommended Dan

"Dan and his staff at Legends Realty have always proven to be courteous, professional and knowledgeable. We've closed many of Dan's transactions and have always gotten nothing but positive feedback from his clients. From a title company perspective, it's always refreshing when a realtor thoroughly performs his job - that means a smoother (and on time) closing for everyone involved. Dan's closings always go as planned he gets the job done. "

— **Mel Eidlen**, was with another company when working with Dan

"Dan is great example of professionalism, ethical standards, service to NARPM, ORRA and his community. I admire his dedication, devotion and ability to achieve and share the balance between a successful business and loving family. Tina & Dan are team in every sense of the word. They are a pleasure to know both professionally and personally. Claire Schwartz GRI, RMP Broker/Owner Claire Schwartz & Associates, LLC"

— **Claire Schwartz**, *Broker/Owner, Claire Schwartz & Associates, LLC*, was with another company when working with Dan at Legends Realty

"Dan Lopez is an experienced Realtor who values thorough communication as he works with clients and other parties to each transaction. In addition to his other negotiation and transactional skills, this attention to clear and constant communication sets him apart from many of his competitors."

— **Mickey Carlton**, *Executive Vice President, Licensed Mortgage Loan Originator, Thomas Mortgage*, was with another company when working with Dan at Legends Realty

"Dan Lopez is a fantastic realtor with many years of experience and expertise. I had a previous realtor that was just not working out, and who frankly paled in comparison to Dan. Dan was very professional, responsive and communicative. He never left us hanging or showed up late without calling. He has a high degree of integrity in how he manages his business and clients. I've recommended Dan to my friends and I hope they have contacted him; if not, they're missing out."

— **Heather Reynolds**, was Dan's client

"Dan Lopez is extremely helpful and knowledgeable in the area of Real Estate. His office staff is of the highest caliber and always willing to go the extra mile for all parties involved. I highly recommend Dan Lopez and Legends Realty to anyone looking for an experienced Lake Mary and Central Florida Realtor."

— **Stephanie Oubre**, *Closer, Central Florida Title, LLC*, was with another company when working with Dan at LEGENDS REALTY

"Dan is an incredible person- always smiling, always positive, very easy to work with, and does an amazing job at every single task he assigns himself. Dan is one of those people who simply does his best EVERY time the FIRST time and wouldn't think of ever letting anyone down."

— **Angela Kristen Taylor**, *Business Strategist, Simply Consulting*, was with another company when working with Dan at LEGENDS REALTY

Contact Dan on LinkedIn