

How to Purchase Tax Deed and Tax Lien Distressed Properties



CREDITS
7 CE

Turn a profit for you and your investors

Tax deed sales are properties offered for sale to the highest bidder for delinquent taxes. Learn the best way you can get started investing in Tax Deed and Tax Lien properties. The instructor will share with you how you can buy these properties, minimize your risk, increase your profits and become financially independent.

After this program, you will understand...

- Tax Lien Distressed Properties: Identify tax lien certificates and how due diligence is applied.
- Tax Lien Certificate Acquisition: Explore strategies and techniques tax lien certificate investors use.
- Introduction to Tax Deeds: Learn how tax lien certificates are different from tax deeds.
- Introduction to Getting Marketable Title: How tax deed investors get title insurance for properties.
- Encumbrances: What encumbrances survive the tax deed sale and methods used to cure them.
- Property Analysis and Due Diligence: Research that should be collected on every property.



October 2, 2014

8:30 a.m. - 4:30 p.m.

Check-in begins at 8:00 a.m.

Orlando Regional REALTOR® Association
1330 Lee Road, Orlando, FL 32810

ORRA Members: \$69; Non-ORRA Members: \$84
On-site add \$15

Business casual attire requested for education programs.
Registration options and policies on reverse.

Course provided by Central Florida Realty Investors Association

Advanced Level Class - Prior knowledge of the subject matter and/or prior industry related work experience is suggested in order to fully benefit from the contents of this program.

Instructor



Sandra Edmond is known as the Queen of Tax Deeds. She has been buying at the Tax Deed & Lien auctions since 2004. Sandra is a full-time real estate investor. Her experience in the area of tax delinquent properties landed her on a front page article in the *Orlando Business Journal* and *Seminole Woman Magazine*. She has made guest appearances on live radio shows on the topic. Sandra is the president of the Central Florida Realty Investors Association. Prior to real estate investing, Sandra was a television news reporter and fill-in anchor.

Register at www.orlandorealtors.org

407.513.7268 Fax: 407.513.9120 education@orlandorealtors.org





ORRA Institute of Technology Certification (OITC)

The ORRA Institute of Technology Certification (OITC) for agents and brokers is designed around real estate industry specific technology disciplines which provide the competencies REALTORS® need to thrive in the today's market place.

These disciplines will create a strong technology foundation to enable REALTORS® to conduct business within the technology driven society that has impacted the real estate industry locally, nationally, and globally.

ORRA Institute of Technology Certification (OITC) candidates must complete the 17 required courses, 2 elective courses, and the online Microsoft Office Outlook, Word, Excel and PowerPoint training through AtomicTraining.com to receive certification.

For more information regarding program courses and fees, please contact education@orlandorealtors.org.

[Learn more at www.orlandorealtors.org](http://www.orlandorealtors.org)



Register today

Register me for **How to Purchase Tax Deed and Tax Lien Distressed Properties** on Thursday, October 2, 2014.

ORRA member – \$69

Non-ORRA member – \$84

(member of other REALTOR® association or licensed salesperson of ORRA Broker member)

ORRA member on-site – \$84

Non-ORRA member on-site – \$99

Attendee Name _____

Member Number _____

Phone () - _____

E-mail _____

Payment Method:

Check # _____ (Payable to ORRA)

Broker Account (ORRA members only. Broker approval required.)

VISA MasterCard American Express Discover

Credit card # _____ Expiration / _____

Credit card charge signature OR broker signature for broker approved account charge _____

Initial _____ I agree to the terms of the cancellation and attendance policy referenced below.

Special disabilities accommodated with advance notice.
Courses not open to the general public unless otherwise noted.

Policies

CANCELLATIONS/NO-SHOWS

\$25 fee for free classes or forfeiture of registration fee for cancellations within 3 days of course date or for no shows.

ATTENDANCE

To receive CE credits for any Continuing Education course, participants must:

1. Be physically present for the entire program from beginning to end;
2. Sign any/all morning or afternoon attendance sheets; and
3. Refrain from using cell phone and e-devices except during designated break times.

LOCATION

Orlando Regional REALTOR® Association, 1330 Lee Road, Orlando, FL 32810
(unless otherwise noted on the front of this form)

CONTACT US

Phone: 407.513.7268

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