



Housing Trends Summary 2018 Statistics at a glance

	Interest Rate**	2018 Median*	2017 Median	% Change	2018 Sales*	2017 Sales	2018 New Listings	2017 New Listings	2018 New Contracts	2017 New Contracts
Jan *	4.07%	\$225,000	\$199,900	12.56%	2,250	2,213	3,752	3,580	3,036	3,015
Feb *	4.39%	\$229,000	\$206,500	10.90%	2,538	2,482	3,861	3,830	3,225	3,281
Mar *	4.29%	\$230,000	\$218,000	5.50%	3,530	3,477	4,468	4,612	3,710	3,687
Apr *	4.51%	\$238,000	\$215,000	10.70%	3,371	3,092	4,278	4,333	3,707	3,713
May *	4.64%	\$233,000	\$218,000	6.88%	3,426	3,845	4,388	4,670	3,587	3,750
Jun	4.61%	\$239,180	\$223,950	6.80%	3,451	3,882	4,128	4,629	3,188	3,421
Jul			\$220,000	0.00%		3,381		4,080		3,460
Aug			\$225,000	0.00%		3,580		4,107		3,431
Sep			\$225,000	0.00%		2,552		2,534		2,098
Oct			\$219,000	0.00%		2,921		3,499		2,604
Nov			\$224,995	0.00%		2,767		3,189		2,658
Dec			\$230,000	0.00%		3,045		2,554		2,246
Year to Date *		\$233,000	\$215,000		18,566	18,991	24,875	25,654	20,453	20,867
% Change Current Month			6.80%			-11.10%		-10.82%		-6.81%
% Change Year to Date			8.37%			-2.24%		-3.04%		-1.98%

Composite Housing Affordability Index

	Interest Rate**	2018 Median	2017 Median	% Change	Down Payment	Mortgage Amount	Monthly Payment	Income to Qualify	Median Income	Afford Index***
Jan *	4.07%	\$225,000	\$199,900	12.56%	\$45,000	\$180,000	\$866.84	\$41,608	\$58,292	140.10%
Feb *	4.39%	\$229,000	\$206,500	10.90%	\$45,800	\$183,200	\$916.74	\$44,004	\$58,349	132.60%
Mar *	4.29%	\$230,000	\$218,000	5.50%	\$46,000	\$184,000	\$909.70	\$43,666	\$58,406	133.76%
Apr *	4.51%	\$238,000	\$215,000	10.70%	\$47,600	\$190,400	\$965.63	\$46,350	\$58,463	126.13%
May *	4.64%	\$233,000	\$218,000	6.88%	\$46,600	\$186,400	\$960.03	\$46,081	\$58,520	126.99%
Jun	4.61%	\$239,180	\$223,950	6.80%	\$47,836	\$191,344	\$982.06	\$47,139	\$58,577	124.26%
Jul	0.00%	\$0	\$220,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Aug	0.00%	\$0	\$225,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Sep	0.00%	\$0	\$225,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Oct	0.00%	\$0	\$219,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Nov	0.00%	\$0	\$224,995	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Dec	0.00%	\$0	\$230,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%

Index based on 20% down 80% Loan to Value Ratio*** - U.S. Housing & Urban Development

First Time Homebuyers Affordability Index

	Interest Rate**	2018 Median	2017 Median	% Change	Down Payment	Mortgage Amount	Monthly Payment	Income to Qualify	Median Income	Afford Index***
Jan *	4.07%	\$191,250	\$169,915	12.56%	\$19,125	\$172,125	\$828.91	\$39,788	\$39,639	99.62%
Feb *	4.39%	\$194,650	\$175,525	10.90%	\$19,465	\$175,185	\$876.64	\$42,079	\$39,677	94.29%
Mar *	4.29%	\$195,500	\$185,300	5.50%	\$19,550	\$175,950	\$869.90	\$41,755	\$39,716	95.12%
Apr *	4.51%	\$202,300	\$182,750	10.70%	\$20,230	\$182,070	\$923.39	\$44,323	\$39,755	89.69%
May *	4.64%	\$198,050	\$185,300	6.88%	\$19,805	\$178,245	\$918.03	\$44,065	\$39,794	90.31%
Jun	4.61%	\$203,303	\$190,358	6.80%	\$20,330	\$182,973	\$939.09	\$45,076	\$39,832	88.37%
Jul	0.00%	\$0	\$187,000	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Aug	0.00%	\$0	\$191,250	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Sep	0.00%	\$0	\$191,250	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Oct	0.00%	\$0	\$186,150	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Nov	0.00%	\$0	\$191,246	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%
Dec	0.00%	\$0	\$195,500	0.00%	\$0	\$0	\$0.00	\$0	\$0	0.00%

Index based on 10% down 90% Loan to Value Ratio*** - U.S. Housing & Urban Development