



MSA Sales 8 Year History

Metropolitan Statistical Area

Orange, Seminole, Osceola and Lake Counties

2010

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	463	506	663	638	624	666	603	722	656	515	472	638	7,166	20.39%
\$50 - \$59,999	161	157	214	187	184	208	169	204	190	145	167	195	2,181	6.21%
\$60 - \$69,999	128	141	138	184	174	188	157	170	170	149	129	182	1,910	5.44%
\$70 - \$79,999	91	101	153	143	144	182	158	187	147	110	145	168	1,729	4.92%
\$80 - \$89,999	109	115	148	143	140	179	117	152	127	103	124	154	1,611	4.58%
\$90 - \$99,999	98	104	131	136	158	167	146	141	115	105	107	154	1,562	4.45%
\$100 - \$119,999	208	207	288	310	295	348	251	268	280	224	215	265	3,159	8.99%
\$120 - \$139,999	175	197	294	279	326	364	254	248	277	219	207	275	3,115	8.86%
\$140 - \$159,999	128	185	264	285	255	284	216	218	217	157	169	212	2,590	7.37%
\$160 - \$179,999	150	169	191	225	218	239	172	171	175	142	133	155	2,140	6.09%
\$180 - \$199,999	103	118	163	142	152	188	148	127	122	110	99	123	1,595	4.54%
\$200 - \$249,999	162	157	250	245	285	267	205	199	196	169	157	160	2,452	6.98%
\$250 - \$299,999	63	83	132	110	149	162	105	107	95	86	101	104	1,297	3.69%
\$300 - \$349,999	45	51	70	62	81	89	68	73	57	61	69	83	809	2.30%
\$350 - \$399,999	36	35	57	40	55	51	52	39	35	45	39	42	526	1.50%
\$400 - \$499,999	27	28	28	48	32	63	46	46	34	37	37	40	466	1.33%
\$500 - \$599,999	12	15	33	19	33	40	23	24	19	26	16	24	284	0.81%
\$600 - \$699,999	6	6	14	18	14	19	18	18	11	6	14	11	155	0.44%
\$700 - \$799,999	3	4	7	9	9	11	11	7	4	5	4	10	84	0.24%
\$800 - \$899,999	6	4	4	4	0	6	6	4	4	4	5	9	56	0.16%
\$900 - \$999,999	2	1	1	6	4	6	13	6	4	3	4	2	52	0.15%
\$1,000,000 +	12	17	26	16	23	19	13	21	11	15	5	23	201	0.57%
2010	2,188	2,401	3,269	3,249	3,355	3,746	2,951	3,152	2,946	2,436	2,418	3,029	35,140	100%
2009	1,398	1,644	2,251	2,312	2,484	2,892	2,945	2,818	2,883	2,941	2,838	2,971	30,377	
% Change	56.51%	46.05%	45.22%	40.53%	35.06%	29.53%	0.20%	11.85%	2.19%	-17.17%	-14.80%	1.95%	15.68%	
2010 YTD	2,188	4,589	7,858	11,107	14,462	18,208	21,159	24,311	27,257	29,693	32,111	35,140	35,140	
2009 YTD	1,398	3,042	5,293	7,605	10,089	12,981	15,926	18,744	21,627	24,568	27,406	30,377	30,377	
% Change	56.51%	50.85%	48.46%	46.05%	43.34%	40.27%	32.86%	29.70%	26.03%	20.86%	17.17%	15.68%	15.68%	

2011

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	616	610	666	564	512	551	438	458	434	410	358	423	6,040	17.36%
\$50 - \$59,999	172	189	238	206	194	182	139	185	154	143	153	180	2,135	6.14%
\$60 - \$69,999	144	197	173	213	164	189	192	174	156	154	147	146	2,049	5.89%
\$70 - \$79,999	158	181	180	171	177	176	145	173	170	134	149	157	1,971	5.67%
\$80 - \$89,999	127	142	194	199	164	177	173	172	163	161	144	155	1,971	5.67%
\$90 - \$99,999	149	114	172	173	162	174	144	145	143	142	130	147	1,795	5.16%
\$100 - \$119,999	248	254	327	320	301	314	241	281	291	256	274	293	3,400	9.77%
\$120 - \$139,999	231	233	292	305	305	305	269	277	294	244	245	284	3,284	9.44%
\$140 - \$159,999	167	189	245	200	258	201	234	242	209	201	197	198	2,541	7.30%
\$160 - \$179,999	121	143	181	171	185	177	170	174	146	148	167	163	1,946	5.59%
\$180 - \$199,999	79	98	133	125	122	130	126	120	102	103	84	127	1,349	3.88%
\$200 - \$249,999	153	186	217	190	196	237	210	220	183	209	177	191	2,369	6.81%
\$250 - \$299,999	88	69	108	118	123	127	120	117	105	108	104	107	1,294	3.72%
\$300 - \$349,999	48	48	55	63	78	91	74	72	75	54	62	76	796	2.29%
\$350 - \$399,999	22	36	44	42	35	55	59	53	35	56	41	43	521	1.50%
\$400 - \$499,999	22	22	35	41	38	49	42	49	39	43	37	48	465	1.34%
\$500 - \$599,999	17	16	24	29	13	32	26	34	25	28	18	25	287	0.83%
\$600 - \$699,999	8	8	19	15	20	17	12	14	12	12	14	8	159	0.46%
\$700 - \$799,999	8	5	7	7	9	9	11	8	6	7	2	11	90	0.26%
\$800 - \$899,999	4	2	3	3	4	6	6	5	2	7	7	12	61	0.18%
\$900 - \$999,999	4	0	3	6	8	5	5	2	8	1	3	10	55	0.16%
\$1,000,000 +	12	18	14	21	15	21	20	11	17	13	17	28	207	0.60%
2011	2,598	2,760	3,330	3,182	3,083	3,225	2,856	2,986	2,769	2,634	2,530	2,832	34,785	100%
2010	2,188	2,401	3,269	3,249	3,355	3,746	2,951	3,152	2,946	2,436	2,418	3,029	35,140	
% Change	18.74%	14.95%	1.87%	-2.06%	-8.11%	-13.91%	-3.22%	-5.27%	-6.01%	8.13%	4.63%	-6.50%	-1.01%	
2011 YTD	2,598	5,358	8,688	11,870	14,953	18,178	21,034	24,020	26,789	29,423	31,953	34,785	34,785	
2010 YTD	2,188	4,589	7,858	11,107	14,462	18,208	21,159	24,311	27,257	29,693	32,111	35,140	35,140	
% Change	18.74%	16.76%	10.56%	6.87%	3.40%	-0.16%	-0.59%	-1.20%	-1.72%	-0.91%	-0.49%	-1.01%	-1.01%	



MSA Sales 8 Year History

Metropolitan Statistical Area

Orange, Seminole, Osceola and Lake Counties

2012

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	357	384	449	401	402	388	369	379	320	344	316	341	4,450	12.56%
\$50 - \$59,999	123	143	170	169	172	154	140	185	152	172	151	135	1,866	5.27%
\$60 - \$69,999	124	162	171	190	170	176	159	200	147	189	165	128	1,981	5.59%
\$70 - \$79,999	121	135	190	196	180	171	158	167	152	161	154	151	1,936	5.46%
\$80 - \$89,999	138	163	176	175	170	184	149	197	158	167	155	162	1,994	5.63%
\$90 - \$99,999	124	130	178	167	171	138	161	169	131	146	144	127	1,786	5.04%
\$100 - \$119,999	215	246	312	286	337	315	288	315	231	311	293	310	3,459	9.76%
\$120 - \$139,999	234	259	306	278	302	319	309	306	273	316	311	304	3,517	9.93%
\$140 - \$159,999	171	206	218	203	243	228	245	273	235	247	263	279	2,811	7.93%
\$160 - \$179,999	125	161	186	167	194	224	197	218	169	205	180	212	2,238	6.32%
\$180 - \$199,999	92	94	138	128	145	147	139	148	107	164	137	161	1,600	4.52%
\$200 - \$249,999	124	166	243	217	266	260	252	257	244	229	275	266	2,799	7.90%
\$250 - \$299,999	73	88	130	141	132	165	147	168	148	142	153	154	1,641	4.63%
\$300 - \$349,999	41	53	71	96	94	104	97	93	73	88	100	91	1,001	2.83%
\$350 - \$399,999	32	33	51	49	68	68	61	69	55	58	71	81	696	1.96%
\$400 - \$499,999	24	35	59	53	57	53	67	67	42	62	74	65	658	1.86%
\$500 - \$599,999	12	24	26	17	34	31	25	42	23	20	19	29	302	0.85%
\$600 - \$699,999	17	9	21	21	22	17	19	19	17	17	19	19	217	0.61%
\$700 - \$799,999	2	4	7	8	11	12	10	15	11	14	7	13	114	0.32%
\$800 - \$899,999	3	5	5	5	9	13	6	7	5	8	7	7	80	0.23%
\$900 - \$999,999	5	2	7	8	4	6	7	8	4	7	5	6	69	0.19%
\$1,000,000 +	12	20	16	22	15	24	13	13	19	18	17	24	213	0.60%
2012	2,169	2,522	3,130	2,997	3,198	3,197	3,018	3,315	2,716	3,085	3,016	3,065	35,428	100%
2011	2,598	2,760	3,330	3,182	3,083	3,225	2,856	2,986	2,769	2,634	2,530	2,832	34,785	
% Change	-16.51%	-8.62%	-6.01%	-5.81%	3.73%	-0.87%	5.67%	11.02%	-1.91%	17.12%	19.21%	8.23%	1.85%	
2012 YTD	2,169	4,691	7,821	10,818	14,016	17,213	20,231	23,546	26,262	29,347	32,363	33,259	35,428	
2011 YTD	2,598	5,358	8,688	11,870	14,953	18,178	21,034	24,020	26,789	29,423	31,953	34,785	34,785	
% Change	-16.51%	-12.45%	-9.98%	-8.86%	-6.27%	-5.31%	-3.82%	-1.97%	-1.97%	-0.26%	1.28%	-4.39%	1.85%	

2013

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	269	289	337	299	301	236	242	212	200	205	204	212	3,006	8.12%
\$50 - \$59,999	121	118	145	164	164	137	133	130	103	112	89	91	1,507	4.07%
\$60 - \$69,999	125	140	168	175	161	132	154	156	120	124	108	128	1,691	4.57%
\$70 - \$79,999	120	148	156	138	165	122	144	151	115	111	96	98	1,564	4.22%
\$80 - \$89,999	118	124	129	158	173	138	116	124	108	112	107	115	1,522	4.11%
\$90 - \$99,999	122	120	135	139	127	120	130	130	111	92	102	102	1,430	3.86%
\$100 - \$119,999	236	259	272	258	305	252	266	257	208	219	184	219	2,935	7.93%
\$120 - \$139,999	256	299	314	294	329	299	329	312	285	261	235	273	3,486	9.41%
\$140 - \$159,999	210	252	280	284	334	264	310	341	250	277	224	284	3,310	8.94%
\$160 - \$179,999	174	207	233	275	268	249	273	279	255	251	234	254	2,952	7.97%
\$180 - \$199,999	128	142	174	212	213	185	226	194	181	198	177	177	2,207	5.96%
\$200 - \$249,999	203	285	328	341	386	363	440	418	348	326	301	351	4,090	11.04%
\$250 - \$299,999	128	143	214	203	231	232	264	230	197	245	184	232	2,503	6.76%
\$300 - \$349,999	77	81	115	97	141	141	160	157	131	119	102	141	1,462	3.95%
\$350 - \$399,999	42	55	91	72	97	94	94	104	89	56	79	93	966	2.61%
\$400 - \$499,999	42	54	76	98	94	103	111	112	89	79	77	92	1,027	2.77%
\$500 - \$599,999	15	32	41	35	48	41	46	43	29	40	34	39	443	1.20%
\$600 - \$699,999	12	12	24	34	30	28	34	26	17	20	10	28	275	0.74%
\$700 - \$799,999	13	9	11	15	14	24	19	22	16	11	16	16	186	0.50%
\$800 - \$899,999	4	9	9	10	9	8	9	13	11	9	5	8	104	0.28%
\$900 - \$999,999	4	6	12	7	4	8	8	9	7	11	7	3	86	0.23%
\$1,000,000 +	19	19	35	33	20	22	26	30	14	24	15	25	282	0.76%
2013	2,438	2,803	3,299	3,341	3,614	3,198	3,534	3,450	2,884	2,902	2,590	2,981	37,034	100%
2012	2,169	2,522	3,130	2,997	3,198	3,197	3,018	3,315	2,716	3,085	3,016	3,065	35,428	
% Change	12.40%	11.14%	5.40%	11.48%	13.01%	0.03%	17.10%	4.07%	6.19%	-5.93%	-14.12%	-2.74%	4.53%	
2013 YTD	2,438	5,241	8,540	11,881	15,495	18,693	22,227	25,677	28,561	31,463	34,053	37,034	37,034	
2012 YTD	2,169	4,691	7,821	10,818	14,016	17,213	20,231	23,546	26,262	29,347	32,363	35,428	35,428	
% Change	12.40%	11.72%	9.19%	9.83%	10.55%	8.60%	9.87%	9.05%	8.75%	7.21%	5.22%	4.53%	4.53%	



MSA Sales 8 Year History

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Orange, Seminole, Osceola and Lake Counties

2014

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	192	198	221	225	229	200	203	238	217	258	176	210	2,567	6.77%
\$50 - \$59,999	104	77	122	98	92	103	102	91	102	119	74	100	1,184	3.12%
\$60 - \$69,999	99	94	106	109	113	129	113	106	119	109	84	106	1,287	3.40%
\$70 - \$79,999	100	83	104	130	143	125	125	113	100	131	110	110	1,374	3.62%
\$80 - \$89,999	87	104	111	113	112	129	126	98	112	143	119	127	1,381	3.64%
\$90 - \$99,999	96	95	93	96	97	88	116	113	109	107	107	104	1,221	3.22%
\$100 - \$119,999	170	173	242	216	221	209	229	210	225	239	200	247	2,581	6.81%
\$120 - \$139,999	226	208	262	279	289	316	300	297	296	312	240	302	3,327	8.78%
\$140 - \$159,999	234	221	261	317	302	297	295	289	292	322	241	327	3,398	8.96%
\$160 - \$179,999	191	238	230	288	317	318	272	306	318	301	275	319	3,373	8.90%
\$180 - \$199,999	132	180	185	233	222	242	230	226	248	252	186	230	2,566	6.77%
\$200 - \$249,999	238	266	358	375	431	433	455	442	432	447	365	465	4,707	12.42%
\$250 - \$299,999	168	191	234	296	274	302	310	262	284	273	228	305	3,127	8.25%
\$300 - \$349,999	105	89	158	137	170	183	181	158	165	167	139	180	1,832	4.83%
\$350 - \$399,999	60	82	96	103	110	111	121	126	124	93	95	127	1,248	3.29%
\$400 - \$499,999	48	60	101	106	92	113	113	115	94	95	84	120	1,141	3.01%
\$500 - \$599,999	26	28	42	42	51	47	64	54	44	52	34	59	543	1.43%
\$600 - \$699,999	18	19	22	23	31	31	26	25	38	24	20	35	312	0.82%
\$700 - \$799,999	12	12	18	12	22	18	25	24	17	20	18	16	214	0.56%
\$800 - \$899,999	8	6	13	7	10	16	14	12	10	13	8	14	131	0.35%
\$900 - \$999,999	2	4	11	4	7	6	9	9	7	14	3	7	83	0.22%
\$1,000,000 +	18	12	25	37	40	21	31	20	28	25	29	21	307	0.81%
2014	2,334	2,440	3,015	3,246	3,375	3,437	3,460	3,334	3,381	3,516	2,835	3,531	37,904	100%
2013	2,438	2,803	3,299	3,341	3,614	3,198	3,534	3,450	2,884	2,902	2,590	2,981	37,034	
% Change	-4.27%	-12.95%	-8.61%	-2.84%	-6.61%	7.47%	-2.09%	-3.36%	17.23%	21.16%	9.46%	18.45%	2.35%	
2014 YTD	2,334	4,774	7,789	11,035	14,410	17,847	21,307	24,641	28,022	31,538	34,373	37,904	37,904	
2013 YTD	2,438	5,241	8,540	11,881	15,495	18,693	22,227	25,677	28,561	31,463	34,053	37,034	37,034	
% Change	-4.27%	-8.91%	-8.79%	-7.12%	-7.00%	-4.53%	-4.14%	-4.03%	-1.89%	0.24%	0.94%	2.35%	2.35%	

2015

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	188	191	227	198	191	207	194	171	158	135	128	152	2,140	4.96%
\$50 - \$59,999	83	93	104	98	92	109	101	89	72	87	62	101	1,091	2.53%
\$60 - \$69,999	103	100	117	123	99	126	123	115	94	84	95	95	1,274	2.95%
\$70 - \$79,999	103	107	114	124	111	101	95	117	112	99	94	77	1,254	2.91%
\$80 - \$89,999	90	115	110	120	107	130	111	98	106	91	96	100	1,274	2.95%
\$90 - \$99,999	96	100	124	119	119	121	114	101	101	99	71	86	1,251	2.90%
\$100 - \$119,999	173	229	237	252	210	246	269	225	198	168	167	210	2,584	5.99%
\$120 - \$139,999	224	264	279	295	298	315	320	294	271	287	212	247	3,306	7.67%
\$140 - \$159,999	242	265	314	326	351	376	350	314	322	310	237	292	3,699	8.58%
\$160 - \$179,999	197	249	350	361	341	419	400	372	316	355	256	319	3,935	9.12%
\$180 - \$199,999	169	210	266	282	287	333	337	298	298	270	224	298	3,272	7.59%
\$200 - \$249,999	325	421	548	527	588	632	660	621	575	531	414	519	6,361	14.75%
\$250 - \$299,999	203	273	357	357	388	473	438	390	391	360	307	414	4,351	10.09%
\$300 - \$349,999	100	126	240	223	221	251	215	233	210	199	179	212	2,409	5.59%
\$350 - \$399,999	73	84	147	123	165	146	180	157	160	116	116	137	1,604	3.72%
\$400 - \$499,999	76	89	128	123	133	151	152	138	124	106	102	157	1,479	3.43%
\$500 - \$599,999	25	32	62	40	61	71	69	49	57	51	49	79	645	1.50%
\$600 - \$699,999	25	20	43	31	27	47	41	34	32	21	24	38	383	0.89%
\$700 - \$799,999	16	12	21	20	19	27	26	19	19	17	18	27	241	0.56%
\$800 - \$899,999	11	10	9	8	7	10	16	6	11	11	7	18	124	0.29%
\$900 - \$999,999	3	6	10	6	13	18	6	7	7	9	5	11	101	0.23%
\$1,000,000 +	18	20	33	38	30	31	38	36	29	28	23	28	352	0.82%
2015	2,543	3,016	3,840	3,794	3,858	4,340	4,255	3,884	3,663	3,434	2,886	3,617	43,130	100%
2014	2,334	2,440	3,015	3,246	3,375	3,437	3,460	3,334	3,381	3,516	2,835	3,531	37,904	
% Change	8.95%	23.61%	27.36%	16.88%	14.31%	26.27%	22.98%	16.50%	8.34%	-2.33%	1.80%	2.44%	13.79%	
2015 YTD	2,543	5,559	9,399	13,193	17,051	21,391	25,646	29,530	33,193	36,627	39,513	43,130	43,130	
2014 YTD	2,334	4,774	7,789	11,035	14,410	17,847	21,307	24,641	28,022	31,538	34,373	37,904	37,904	
% Change	8.95%	16.44%	20.67%	19.56%	18.33%	19.86%	20.36%	19.84%	18.45%	16.14%	14.95%	13.79%	13.79%	



MSA Sales 8 Year History

Metropolitan Statistical Area

Orange, Seminole, Osceola and Lake Counties

2016

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$24,999	16	16	11	12	12	7	7	12	12	10	9	11	135	0.31%
\$25 - \$49,999	113	97	112	104	103	102	61	85	67	69	68	72	1,053	2.45%
\$50 - \$59,999	63	72	85	70	61	63	58	48	54	53	58	39	724	1.68%
\$60 - \$69,999	82	69	100	81	85	77	82	87	97	67	70	62	959	2.23%
\$70 - \$79,999	70	88	95	97	101	103	73	81	96	67	69	88	1,028	2.39%
\$80 - \$89,999	74	95	86	98	86	95	110	79	96	81	70	84	1,054	2.45%
\$90 - \$99,999	71	68	90	108	89	99	103	86	82	62	65	82	1,005	2.33%
\$100 - \$119,999	152	188	206	190	194	212	183	197	162	139	158	158	2,139	4.97%
\$120 - \$139,999	201	235	255	261	267	256	237	280	260	204	193	204	2,853	6.63%
\$140 - \$159,999	222	265	312	286	305	311	255	250	230	233	217	238	3,124	7.25%
\$160 - \$179,999	229	234	345	368	357	330	335	369	321	292	255	308	3,743	8.69%
\$180 - \$199,999	189	254	292	332	326	363	367	345	328	276	258	308	3,638	8.45%
\$200 - \$249,999	387	467	617	648	723	735	709	770	667	542	556	708	7,529	17.48%
\$250 - \$299,999	288	273	408	401	503	540	510	530	494	430	391	492	5,260	12.21%
\$300 - \$349,999	131	166	215	254	296	300	312	296	236	201	201	265	2,873	6.67%
\$350 - \$399,999	93	119	164	158	188	186	189	177	156	162	133	171	1,896	4.40%
\$400 - \$499,999	112	100	136	162	188	196	187	180	163	163	131	172	1,890	4.39%
\$500 - \$599,999	41	44	67	62	83	76	88	80	78	47	51	65	782	1.82%
\$600 - \$699,999	21	30	43	34	50	50	39	34	54	42	35	36	468	1.09%
\$700 - \$799,999	18	9	29	15	14	37	18	30	20	13	23	21	247	0.57%
\$800 - \$899,999	6	5	15	15	17	27	23	17	14	14	13	12	178	0.41%
\$900 - \$999,999	7	4	10	7	11	16	8	13	12	3	7	6	104	0.24%
\$1.0M - \$1,499,999	11	15	17	20	30	28	16	14	16	25	21	22	235	0.55%
\$1.5M - \$1,999,999	5	6	4	11	5	12	6	8	5	6	5	4	77	0.18%
\$2.0M - \$4,999,999	4	3	6	4	8	6	6	6	8	6	7	1	65	0.15%
\$5,000,000 +	0	0	0	0	0	1	0	0	1	1	0	0	3	0.01%
2016	2,606	2,922	3,720	3,798	4,102	4,228	3,982	4,074	3,729	3,208	3,064	3,629	43,062	100%
2015	2,543	3,016	3,840	3,794	3,858	4,340	4,255	3,884	3,663	3,434	2,886	3,617	43,130	
% Change	2.48%	-3.12%	-3.13%	0.11%	6.32%	-2.58%	-6.42%	4.89%	1.80%	-6.58%	6.17%	0.33%	-0.16%	
2016 YTD	2,606	5,528	9,248	13,046	17,148	21,376	25,358	29,432	33,161	36,369	39,433	43,062	43,062	
2015 YTD	2,543	5,559	9,399	13,193	17,051	21,391	25,646	29,530	33,193	36,627	39,513	43,130	43,130	
% Change	2.48%	-0.56%	-1.61%	-1.11%	0.57%	-0.07%	-1.12%	-0.33%	-0.10%	-0.70%	-0.20%	-0.16%	-0.16%	



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2017

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$24,999	8	8	10	6	6	7	2	5	3	7	5	2	69	0.16%
\$25 - \$49,999	54	65	76	66	53	42	42	36	27	31	28	31	551	1.24%
\$50 - \$59,999	40	53	45	39	50	45	20	34	21	44	27	29	447	1.01%
\$60 - \$69,999	57	67	84	65	74	62	50	54	35	52	42	45	687	1.55%
\$70 - \$79,999	68	65	86	62	66	71	64	58	50	59	50	44	743	1.67%
\$80 - \$89,999	91	68	89	93	85	71	71	80	48	76	55	55	882	1.99%
\$90 - \$99,999	57	83	82	80	82	81	74	86	48	64	53	60	850	1.92%
\$100 - \$119,999	129	125	166	167	170	191	168	165	126	120	149	133	1,809	4.08%
\$120 - \$139,999	177	183	213	226	257	216	189	231	156	183	182	174	2,387	5.38%
\$140 - \$159,999	198	199	281	227	285	254	223	252	160	210	193	176	2,658	5.99%
\$160 - \$179,999	233	260	340	279	326	315	277	280	206	261	241	253	3,271	7.37%
\$180 - \$199,999	244	261	341	313	400	409	395	360	284	279	280	296	3,862	8.70%
\$200 - \$249,999	490	550	798	733	907	820	836	878	619	679	670	768	8,748	19.71%
\$250 - \$299,999	325	403	590	519	639	667	562	643	446	511	485	571	6,361	14.33%
\$300 - \$349,999	205	229	340	297	370	396	342	362	282	289	316	366	3,794	8.55%
\$350 - \$399,999	111	145	204	164	245	273	241	257	160	176	180	216	2,372	5.35%
\$400 - \$499,999	113	118	213	180	221	280	212	203	158	159	165	216	2,238	5.04%
\$500 - \$599,999	39	48	79	69	106	114	92	80	88	77	72	98	962	2.17%
\$600 - \$699,999	34	28	41	38	65	56	33	49	37	36	49	54	520	1.17%
\$700 - \$799,999	13	21	27	24	32	40	38	36	14	18	17	30	310	0.70%
\$800 - \$899,999	10	7	18	15	26	27	26	18	12	21	10	22	212	0.48%
\$900 - \$999,999	9	11	16	14	9	16	11	17	8	9	8	17	145	0.33%
\$1.0M - \$1,499,999	13	10	22	26	26	39	30	19	28	18	26	27	284	0.64%
\$1.5M - \$1,999,999	11	6	12	6	7	13	11	9	10	9	9	10	113	0.25%
\$2.0M - \$4,999,999	4	6	11	9	8	9	4	8	6	13	6	10	94	0.21%
\$5,000,000 +	1	1	1	0	2	0	0	0	0	0	1	1	7	0.02%
2017	2,734	3,020	4,185	3,717	4,517	4,514	4,013	4,220	3,032	3,401	3,319	3,704	44,376	100%
2016	2,606	2,922	3,720	3,798	4,102	4,228	3,982	4,074	3,729	3,208	3,064	3,629	43,062	
% Change	4.91%	3.35%	12.50%	-2.13%	10.12%	6.76%	0.78%	3.58%	-18.69%	6.02%	8.32%	2.07%	3.05%	
2017 YTD	2,734	5,754	9,939	13,656	18,173	22,687	26,700	30,920	33,952	37,353	40,672	44,376	44,376	
2016 YTD	2,606	5,528	9,248	13,046	17,148	21,376	25,358	29,432	33,161	36,369	39,433	43,062	43,062	
% Change	4.91%	4.09%	7.47%	4.68%	5.98%	6.13%	5.29%	5.06%	2.39%	2.71%	3.14%	3.05%	3.05%	



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2018

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	Total	% Total
\$1 - \$24,999	4	2	1	4	3	3	5	5	2	4	4	3	40	0.09%
\$25 - \$49,999	29	37	34	36	25	29	22	35	32	16	13	17	325	0.77%
\$50 - \$59,999	30	34	35	30	28	29	26	34	18	18	16	21	319	0.75%
\$60 - \$69,999	43	42	49	35	53	38	31	54	31	31	24	18	449	1.06%
\$70 - \$79,999	34	59	54	41	49	36	42	57	46	53	41	34	546	1.29%
\$80 - \$89,999	53	46	61	57	57	62	47	79	55	50	48	47	662	1.56%
\$90 - \$99,999	43	49	69	54	65	57	57	86	42	58	45	42	667	1.57%
\$100 - \$119,999	115	117	139	123	116	130	128	165	97	118	90	90	1,428	3.36%
\$120 - \$139,999	174	147	190	178	178	188	162	231	175	162	139	147	2,071	4.88%
\$140 - \$159,999	150	192	226	197	197	226	203	250	174	199	194	155	2,363	5.57%
\$160 - \$179,999	199	195	270	254	266	255	258	274	182	220	192	178	2,743	6.46%
\$180 - \$199,999	203	238	306	289	345	280	290	342	212	255	221	233	3,214	7.57%
\$200 - \$249,999	520	590	873	843	957	842	905	828	729	775	679	624	9,165	21.60%
\$250 - \$299,999	418	495	660	631	667	648	591	540	507	531	496	484	6,668	15.71%
\$300 - \$349,999	249	290	399	420	475	420	392	304	300	332	273	288	4,142	9.76%
\$350 - \$399,999	123	191	219	242	291	255	227	200	194	167	189	172	2,470	5.82%
\$400 - \$499,999	144	167	247	244	302	250	210	167	200	185	171	155	2,442	5.75%
\$500 - \$599,999	69	62	128	97	131	125	101	65	78	66	63	64	1,049	2.47%
\$600 - \$699,999	39	26	52	59	63	47	63	36	30	39	35	29	518	1.22%
\$700 - \$799,999	27	31	30	36	44	30	38	23	23	21	32	19	354	0.83%
\$800 - \$899,999	12	15	24	19	22	21	24	16	13	20	10	12	208	0.49%
\$900 - \$999,999	10	15	13	12	6	18	21	15	8	11	6	5	140	0.33%
\$1.0M - \$1,499,999	17	18	28	32	29	24	32	15	11	24	14	14	258	0.61%
\$1.5M - \$1,999,999	7	7	12	11	20	6	6	4	6	6	10	9	104	0.25%
\$2.0M - \$4,999,999	11	3	7	12	13	8	4	7	2	2	4	10	83	0.20%
\$5,000,000 +	2	0	1	1	2	1	0	0	0	0	0	2	9	0.02%
2018	2,725	3,068	4,127	3,957	4,404	4,028	3,885	3,832	3,167	3,363	3,009	2,872	42,437	100%
2017	2,734	3,020	4,185	3,717	4,517	4,514	4,013	4,220	3,032	3,401	3,319	3,704	44,376	YTD
% Change	-0.33%	1.59%	-1.39%	6.46%	-2.50%	-10.77%	-3.19%	-9.19%	4.45%	-1.12%	-9.34%	-22.46%	-4.37%	
2018 YTD	2,725	5,793	9,920	13,877	18,281	22,309	26,194	30,026	33,193	36,556	39,565	42,437	42,437	
2017 YTD	2,734	5,754	9,939	13,656	18,173	22,687	26,700	30,920	33,952	37,353	40,672	44,376	44,376	YTD
% Change	-0.33%	0.68%	-0.19%	1.62%	0.59%	-1.67%	-1.90%	-2.89%	-2.24%	-2.13%	-2.72%	-4.37%	-4.37%	