



MSA Sales 8 Year History

Metropolitan Statistical Area

Orange, Seminole, Osceola and Lake Counties

2010

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	463	506	663	638	624	666	603	722	656	515	472	638	7,166	20.39%
\$50 - \$59,999	161	157	214	187	184	208	169	204	190	145	167	195	2,181	6.21%
\$60 - \$69,999	128	141	138	184	174	188	157	170	170	149	129	182	1,910	5.44%
\$70 - \$79,999	91	101	153	143	144	182	158	187	147	110	145	168	1,729	4.92%
\$80 - \$89,999	109	115	148	143	140	179	117	152	127	103	124	154	1,611	4.58%
\$90 - \$99,999	98	104	131	136	158	167	146	141	115	105	107	154	1,562	4.45%
\$100 - \$119,999	208	207	288	310	295	348	251	268	280	224	215	265	3,159	8.99%
\$120 - \$139,999	175	197	294	279	326	364	254	248	277	219	207	275	3,115	8.86%
\$140 - \$159,999	128	185	264	285	255	284	216	218	217	157	169	212	2,590	7.37%
\$160 - \$179,999	150	169	191	225	218	239	172	171	175	142	133	155	2,140	6.09%
\$180 - \$199,999	103	118	163	142	152	188	148	127	122	110	99	123	1,595	4.54%
\$200 - \$249,999	162	157	250	245	285	267	205	199	196	169	157	160	2,452	6.98%
\$250 - \$299,999	63	83	132	110	149	162	105	107	95	86	101	104	1,297	3.69%
\$300 - \$349,999	45	51	70	62	81	89	68	73	57	61	69	83	809	2.30%
\$350 - \$399,999	36	35	57	40	55	51	52	39	35	45	39	42	526	1.50%
\$400 - \$499,999	27	28	28	48	32	63	46	46	34	37	37	40	466	1.33%
\$500 - \$599,999	12	15	33	19	33	40	23	24	19	26	16	24	284	0.81%
\$600 - \$699,999	6	6	14	18	14	19	18	18	11	6	14	11	155	0.44%
\$700 - \$799,999	3	4	7	9	9	11	11	7	4	5	4	10	84	0.24%
\$800 - \$899,999	6	4	4	4	0	6	6	4	4	4	5	9	56	0.16%
\$900 - \$999,999	2	1	1	6	4	6	13	6	4	3	4	2	52	0.15%
\$1,000,000 +	12	17	26	16	23	19	13	21	11	15	5	23	201	0.57%
2010	2,188	2,401	3,269	3,249	3,355	3,746	2,951	3,152	2,946	2,436	2,418	3,029	35,140	100%
2009	1,398	1,644	2,251	2,312	2,484	2,892	2,945	2,818	2,883	2,941	2,838	2,971	30,377	
% Change	56.51%	46.05%	45.22%	40.53%	35.06%	29.53%	0.20%	11.85%	2.19%	-17.17%	-14.80%	1.95%	15.68%	
2010 YTD	2,188	4,589	7,858	11,107	14,462	18,208	21,159	24,311	27,257	29,693	32,111	35,140	35,140	
2009 YTD	1,398	3,042	5,293	7,605	10,089	12,981	15,926	18,744	21,627	24,568	27,406	30,377	30,377	
% Change	56.51%	50.85%	48.46%	46.05%	43.34%	40.27%	32.86%	29.70%	26.03%	20.86%	17.17%	15.68%	15.68%	

2011

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	616	610	666	564	512	551	438	458	434	410	358	423	6,040	17.36%
\$50 - \$59,999	172	189	238	206	194	182	139	185	154	143	153	180	2,135	6.14%
\$60 - \$69,999	144	197	173	213	164	189	192	174	156	154	147	146	2,049	5.89%
\$70 - \$79,999	158	181	180	171	177	176	145	173	170	134	149	157	1,971	5.67%
\$80 - \$89,999	127	142	194	199	164	177	173	172	163	161	144	155	1,971	5.67%
\$90 - \$99,999	149	114	172	173	162	174	144	145	143	142	130	147	1,795	5.16%
\$100 - \$119,999	248	254	327	320	301	314	241	281	291	256	274	293	3,400	9.77%
\$120 - \$139,999	231	233	292	305	305	305	269	277	294	244	245	284	3,284	9.44%
\$140 - \$159,999	167	189	245	200	258	201	234	242	209	201	197	198	2,541	7.30%
\$160 - \$179,999	121	143	181	171	185	177	170	174	146	148	167	163	1,946	5.59%
\$180 - \$199,999	79	98	133	125	122	130	126	120	102	103	84	127	1,349	3.88%
\$200 - \$249,999	153	186	217	190	196	237	210	220	183	209	177	191	2,369	6.81%
\$250 - \$299,999	88	69	108	118	123	127	120	117	105	108	104	107	1,294	3.72%
\$300 - \$349,999	48	48	55	63	78	91	74	72	75	54	62	76	796	2.29%
\$350 - \$399,999	22	36	44	42	35	55	59	53	35	56	41	43	521	1.50%
\$400 - \$499,999	22	22	35	41	38	49	42	49	39	43	37	48	465	1.34%
\$500 - \$599,999	17	16	24	29	13	32	26	34	25	28	18	25	287	0.83%
\$600 - \$699,999	8	8	19	15	20	17	12	14	12	12	14	8	159	0.46%
\$700 - \$799,999	8	5	7	7	9	9	11	8	6	7	2	11	90	0.26%
\$800 - \$899,999	4	2	3	3	4	6	6	5	2	7	7	12	61	0.18%
\$900 - \$999,999	4	0	3	6	8	5	5	2	8	1	3	10	55	0.16%
\$1,000,000 +	12	18	14	21	15	21	20	11	17	13	17	28	207	0.60%
2011	2,598	2,760	3,330	3,182	3,083	3,225	2,856	2,986	2,769	2,634	2,530	2,832	34,785	100%
2010	2,188	2,401	3,269	3,249	3,355	3,746	2,951	3,152	2,946	2,436	2,418	3,029	35,140	
% Change	18.74%	14.95%	1.87%	-2.06%	-8.11%	-13.91%	-3.22%	-5.27%	-6.01%	8.13%	4.63%	-6.50%	-1.01%	
2011 YTD	2,598	5,358	8,688	11,870	14,953	18,178	21,034	24,020	26,789	29,423	31,953	34,785	34,785	
2010 YTD	2,188	4,589	7,858	11,107	14,462	18,208	21,159	24,311	27,257	29,693	32,111	35,140	35,140	
% Change	18.74%	16.76%	10.56%	6.87%	3.40%	-0.16%	-0.59%	-1.20%	-1.72%	-0.91%	-0.49%	-1.01%	-1.01%	



MSA Sales 8 Year History

Metropolitan Statistical Area

Orange, Seminole, Osceola and Lake Counties

2012

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	357	384	449	401	402	388	369	379	320	344	316	341	4,450	12.56%
\$50 - \$59,999	123	143	170	169	172	154	140	185	152	172	151	135	1,866	5.27%
\$60 - \$69,999	124	162	171	190	170	176	159	200	147	189	165	128	1,981	5.59%
\$70 - \$79,999	121	135	190	196	180	171	158	167	152	161	154	151	1,936	5.46%
\$80 - \$89,999	138	163	176	175	170	184	149	197	158	167	155	162	1,994	5.63%
\$90 - \$99,999	124	130	178	167	171	138	161	169	131	146	144	127	1,786	5.04%
\$100 - \$119,999	215	246	312	286	337	315	288	315	231	311	293	310	3,459	9.76%
\$120 - \$139,999	234	259	306	278	302	319	309	306	273	316	311	304	3,517	9.93%
\$140 - \$159,999	171	206	218	203	243	228	245	273	235	247	263	279	2,811	7.93%
\$160 - \$179,999	125	161	186	167	194	224	197	218	169	205	180	212	2,238	6.32%
\$180 - \$199,999	92	94	138	128	145	147	139	148	107	164	137	161	1,600	4.52%
\$200 - \$249,999	124	166	243	217	266	260	252	257	244	229	275	266	2,799	7.90%
\$250 - \$299,999	73	88	130	141	132	165	147	168	148	142	153	154	1,641	4.63%
\$300 - \$349,999	41	53	71	96	94	104	97	93	73	88	100	91	1,001	2.83%
\$350 - \$399,999	32	33	51	49	68	68	61	69	55	58	71	81	696	1.96%
\$400 - \$499,999	24	35	59	53	57	53	67	67	42	62	74	65	658	1.86%
\$500 - \$599,999	12	24	26	17	34	31	25	42	23	20	19	29	302	0.85%
\$600 - \$699,999	17	9	21	21	22	17	19	19	17	17	19	19	217	0.61%
\$700 - \$799,999	2	4	7	8	11	12	10	15	11	14	7	13	114	0.32%
\$800 - \$899,999	3	5	5	5	9	13	6	7	5	8	7	7	80	0.23%
\$900 - \$999,999	5	2	7	8	4	6	7	8	4	7	5	6	69	0.19%
\$1,000,000 +	12	20	16	22	15	24	13	13	19	18	17	24	213	0.60%
2012	2,169	2,522	3,130	2,997	3,198	3,197	3,018	3,315	2,716	3,085	3,016	3,065	35,428	100%
2011	2,598	2,760	3,330	3,182	3,083	3,225	2,856	2,986	2,769	2,634	2,530	2,832	34,785	
% Change	-16.51%	-8.62%	-6.01%	-5.81%	3.73%	-0.87%	5.67%	11.02%	-1.91%	17.12%	19.21%	8.23%	1.85%	
2012 YTD	2,169	4,691	7,821	10,818	14,016	17,213	20,231	23,546	26,262	29,347	32,363	33,259	35,428	
2011 YTD	2,598	5,358	8,688	11,870	14,953	18,178	21,034	24,020	26,789	29,423	31,953	34,785	34,785	
% Change	-16.51%	-12.45%	-9.98%	-8.86%	-6.27%	-5.31%	-3.82%	-1.97%	-1.97%	-0.26%	1.28%	-4.39%	1.85%	

2013

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	269	289	337	299	301	236	242	212	200	205	204	212	3,006	8.12%
\$50 - \$59,999	121	118	145	164	164	137	133	130	103	112	89	91	1,507	4.07%
\$60 - \$69,999	125	140	168	175	161	132	154	156	120	124	108	128	1,691	4.57%
\$70 - \$79,999	120	148	156	138	165	122	144	151	115	111	96	98	1,564	4.22%
\$80 - \$89,999	118	124	129	158	173	138	116	124	108	112	107	115	1,522	4.11%
\$90 - \$99,999	122	120	135	139	127	120	130	130	111	92	102	102	1,430	3.86%
\$100 - \$119,999	236	259	272	258	305	252	266	257	208	219	184	219	2,935	7.93%
\$120 - \$139,999	256	299	314	294	329	299	329	312	285	261	235	273	3,486	9.41%
\$140 - \$159,999	210	252	280	284	334	264	310	341	250	277	224	284	3,310	8.94%
\$160 - \$179,999	174	207	233	275	268	249	273	279	255	251	234	254	2,952	7.97%
\$180 - \$199,999	128	142	174	212	213	185	226	194	181	198	177	177	2,207	5.96%
\$200 - \$249,999	203	285	328	341	386	363	440	418	348	326	301	351	4,090	11.04%
\$250 - \$299,999	128	143	214	203	231	232	264	230	197	245	184	232	2,503	6.76%
\$300 - \$349,999	77	81	115	97	141	141	160	157	131	119	102	141	1,462	3.95%
\$350 - \$399,999	42	55	91	72	97	94	94	104	89	56	79	93	966	2.61%
\$400 - \$499,999	42	54	76	98	94	103	111	112	89	79	77	92	1,027	2.77%
\$500 - \$599,999	15	32	41	35	48	41	46	43	29	40	34	39	443	1.20%
\$600 - \$699,999	12	12	24	34	30	28	34	26	17	20	10	28	275	0.74%
\$700 - \$799,999	13	9	11	15	14	24	19	22	16	11	16	16	186	0.50%
\$800 - \$899,999	4	9	9	10	9	8	9	13	11	9	5	8	104	0.28%
\$900 - \$999,999	4	6	12	7	4	8	8	9	7	11	7	3	86	0.23%
\$1,000,000 +	19	19	35	33	20	22	26	30	14	24	15	25	282	0.76%
2013	2,438	2,803	3,299	3,341	3,614	3,198	3,534	3,450	2,884	2,902	2,590	2,981	37,034	100%
2012	2,169	2,522	3,130	2,997	3,198	3,197	3,018	3,315	2,716	3,085	3,016	3,065	35,428	
% Change	12.40%	11.14%	5.40%	11.48%	13.01%	0.03%	17.10%	4.07%	6.19%	-5.93%	-14.12%	-2.74%	4.53%	
2013 YTD	2,438	5,241	8,540	11,881	15,495	18,693	22,227	25,677	28,561	31,463	34,053	37,034	37,034	
2012 YTD	2,169	4,691	7,821	10,818	14,016	17,213	20,231	23,546	26,262	29,347	32,363	35,428	35,428	
% Change	12.40%	11.72%	9.19%	9.83%	10.55%	8.60%	9.87%	9.05%	8.75%	7.21%	5.22%	4.53%	4.53%	



MSA Sales 8 Year History

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Orange, Seminole, Osceola and Lake Counties

2014

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	192	198	221	225	229	200	203	238	217	258	176	210	2,567	6.77%
\$50 - \$59,999	104	77	122	98	92	103	102	91	102	119	74	100	1,184	3.12%
\$60 - \$69,999	99	94	106	109	113	129	113	106	119	109	84	106	1,287	3.40%
\$70 - \$79,999	100	83	104	130	143	125	125	113	100	131	110	110	1,374	3.62%
\$80 - \$89,999	87	104	111	113	112	129	126	98	112	143	119	127	1,381	3.64%
\$90 - \$99,999	96	95	93	96	97	88	116	113	109	107	107	104	1,221	3.22%
\$100 - \$119,999	170	173	242	216	221	209	229	210	225	239	200	247	2,581	6.81%
\$120 - \$139,999	226	208	262	279	289	316	300	297	296	312	240	302	3,327	8.78%
\$140 - \$159,999	234	221	261	317	302	297	295	289	292	322	241	327	3,398	8.96%
\$160 - \$179,999	191	238	230	288	317	318	272	306	318	301	275	319	3,373	8.90%
\$180 - \$199,999	132	180	185	233	222	242	230	226	248	252	186	230	2,566	6.77%
\$200 - \$249,999	238	266	358	375	431	433	455	442	432	447	365	465	4,707	12.42%
\$250 - \$299,999	168	191	234	296	274	302	310	262	284	273	228	305	3,127	8.25%
\$300 - \$349,999	105	89	158	137	170	183	181	158	165	167	139	180	1,832	4.83%
\$350 - \$399,999	60	82	96	103	110	111	121	126	124	93	95	127	1,248	3.29%
\$400 - \$499,999	48	60	101	106	92	113	113	115	94	95	84	120	1,141	3.01%
\$500 - \$599,999	26	28	42	42	51	47	64	54	44	52	34	59	543	1.43%
\$600 - \$699,999	18	19	22	23	31	31	26	25	38	24	20	35	312	0.82%
\$700 - \$799,999	12	12	18	12	22	18	25	24	17	20	18	16	214	0.56%
\$800 - \$899,999	8	6	13	7	10	16	14	12	10	13	8	14	131	0.35%
\$900 - \$999,999	2	4	11	4	7	6	9	9	7	14	3	7	83	0.22%
\$1,000,000 +	18	12	25	37	40	21	31	20	28	25	29	21	307	0.81%
2014	2,334	2,440	3,015	3,246	3,375	3,437	3,460	3,334	3,381	3,516	2,835	3,531	37,904	100%
2013	2,438	2,803	3,299	3,341	3,614	3,198	3,534	3,450	2,884	2,902	2,590	2,981	37,034	
% Change	-4.27%	-12.95%	-8.61%	-2.84%	-6.61%	7.47%	-2.09%	-3.36%	17.23%	21.16%	9.46%	18.45%	2.35%	
2014 YTD	2,334	4,774	7,789	11,035	14,410	17,847	21,307	24,641	28,022	31,538	34,373	37,904	37,904	
2013 YTD	2,438	5,241	8,540	11,881	15,495	18,693	22,227	25,677	28,561	31,463	34,053	37,034	37,034	
% Change	-4.27%	-8.91%	-8.79%	-7.12%	-7.00%	-4.53%	-4.14%	-4.03%	-1.89%	0.24%	0.94%	2.35%	2.35%	

2015

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$49,999	188	191	227	198	191	207	194	171	158	135	128	152	2,140	4.96%
\$50 - \$59,999	83	93	104	98	92	109	101	89	72	87	62	101	1,091	2.53%
\$60 - \$69,999	103	100	117	123	99	126	123	115	94	84	95	95	1,274	2.95%
\$70 - \$79,999	103	107	114	124	111	101	95	117	112	99	94	77	1,254	2.91%
\$80 - \$89,999	90	115	110	120	107	130	111	98	106	91	96	100	1,274	2.95%
\$90 - \$99,999	96	100	124	119	119	121	114	101	101	99	71	86	1,251	2.90%
\$100 - \$119,999	173	229	237	252	210	246	269	225	198	168	167	210	2,584	5.99%
\$120 - \$139,999	224	264	279	295	298	315	320	294	271	287	212	247	3,306	7.67%
\$140 - \$159,999	242	265	314	326	351	376	350	314	322	310	237	292	3,699	8.58%
\$160 - \$179,999	197	249	350	361	341	419	400	372	316	355	256	319	3,935	9.12%
\$180 - \$199,999	169	210	266	282	287	333	337	298	298	270	224	298	3,272	7.59%
\$200 - \$249,999	325	421	548	527	588	632	660	621	575	531	414	519	6,361	14.75%
\$250 - \$299,999	203	273	357	357	388	473	438	390	391	360	307	414	4,351	10.09%
\$300 - \$349,999	100	126	240	223	221	251	215	233	210	199	179	212	2,409	5.59%
\$350 - \$399,999	73	84	147	123	165	146	180	157	160	116	116	137	1,604	3.72%
\$400 - \$499,999	76	89	128	123	133	151	152	138	124	106	102	157	1,479	3.43%
\$500 - \$599,999	25	32	62	40	61	71	69	49	57	51	49	79	645	1.50%
\$600 - \$699,999	25	20	43	31	27	47	41	34	32	21	24	38	383	0.89%
\$700 - \$799,999	16	12	21	20	19	27	26	19	19	17	18	27	241	0.56%
\$800 - \$899,999	11	10	9	8	7	10	16	6	11	11	7	18	124	0.29%
\$900 - \$999,999	3	6	10	6	13	18	6	7	7	9	5	11	101	0.23%
\$1,000,000 +	18	20	33	38	30	31	38	36	29	28	23	28	352	0.82%
2015	2,543	3,016	3,840	3,794	3,858	4,340	4,255	3,884	3,663	3,434	2,886	3,617	43,130	100%
2014	2,334	2,440	3,015	3,246	3,375	3,437	3,460	3,334	3,381	3,516	2,835	3,531	37,904	
% Change	8.95%	23.61%	27.36%	16.88%	14.31%	26.27%	22.98%	16.50%	8.34%	-2.33%	1.80%	2.44%	13.79%	
2015 YTD	2,543	5,559	9,399	13,193	17,051	21,391	25,646	29,530	33,193	36,627	39,513	43,130	43,130	
2014 YTD	2,334	4,774	7,789	11,035	14,410	17,847	21,307	24,641	28,022	31,538	34,373	37,904	37,904	
% Change	8.95%	16.44%	20.67%	19.56%	18.33%	19.86%	20.36%	19.84%	18.45%	16.14%	14.95%	13.79%	13.79%	



MSA Sales 8 Year History

Metropolitan Statistical Area

Orange, Seminole, Osceola and Lake Counties

2016

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$24,999	16	16	11	12	12	7	7	12	12	10	9	11	135	0.31%
\$25 - \$49,999	113	97	112	104	103	102	61	85	67	69	68	72	1,053	2.45%
\$50 - \$59,999	63	72	85	70	61	63	58	48	54	53	58	39	724	1.68%
\$60 - \$69,999	82	69	100	81	85	77	82	87	97	67	70	62	959	2.23%
\$70 - \$79,999	70	88	95	97	101	103	73	81	96	67	69	88	1,028	2.39%
\$80 - \$89,999	74	95	86	98	86	95	110	79	96	81	70	84	1,054	2.45%
\$90 - \$99,999	71	68	90	108	89	99	103	86	82	62	65	82	1,005	2.33%
\$100 - \$119,999	152	188	206	190	194	212	183	197	162	139	158	158	2,139	4.97%
\$120 - \$139,999	201	235	255	261	267	256	237	280	260	204	193	204	2,853	6.63%
\$140 - \$159,999	222	265	312	286	305	311	255	250	230	233	217	238	3,124	7.25%
\$160 - \$179,999	229	234	345	368	357	330	335	369	321	292	255	308	3,743	8.69%
\$180 - \$199,999	189	254	292	332	326	363	367	345	328	276	258	308	3,638	8.45%
\$200 - \$249,999	387	467	617	648	723	735	709	770	667	542	556	708	7,529	17.48%
\$250 - \$299,999	288	273	408	401	503	540	510	530	494	430	391	492	5,260	12.21%
\$300 - \$349,999	131	166	215	254	296	300	312	296	236	201	201	265	2,873	6.67%
\$350 - \$399,999	93	119	164	158	188	186	189	177	156	162	133	171	1,896	4.40%
\$400 - \$499,999	112	100	136	162	188	196	187	180	163	163	131	172	1,890	4.39%
\$500 - \$599,999	41	44	67	62	83	76	88	80	78	47	51	65	782	1.82%
\$600 - \$699,999	21	30	43	34	50	50	39	34	54	42	35	36	468	1.09%
\$700 - \$799,999	18	9	29	15	14	37	18	30	20	13	23	21	247	0.57%
\$800 - \$899,999	6	5	15	15	17	27	23	17	14	14	13	12	178	0.41%
\$900 - \$999,999	7	4	10	7	11	16	8	13	12	3	7	6	104	0.24%
\$1.0M - \$1,499,999	11	15	17	20	30	28	16	14	16	25	21	22	235	0.55%
\$1.5M - \$1,999,999	5	6	4	11	5	12	6	8	5	6	5	4	77	0.18%
\$2.0M - \$4,999,999	4	3	6	4	8	6	6	6	8	6	7	1	65	0.15%
\$5,000,000 +	0	0	0	0	0	1	0	0	1	1	0	0	3	0.01%
2016	2,606	2,922	3,720	3,798	4,102	4,228	3,982	4,074	3,729	3,208	3,064	3,629	43,062	100%
2015	2,543	3,016	3,840	3,794	3,858	4,340	4,255	3,884	3,663	3,434	2,886	3,617	43,130	
% Change	2.48%	-3.12%	-3.13%	0.11%	6.32%	-2.58%	-6.42%	4.89%	1.80%	-6.58%	6.17%	0.33%	-0.16%	
2016 YTD	2,606	5,528	9,248	13,046	17,148	21,376	25,358	29,432	33,161	36,369	39,433	43,062	43,062	
2015 YTD	2,543	5,559	9,399	13,193	17,051	21,391	25,646	29,530	33,193	36,627	39,513	43,130	43,130	
% Change	2.48%	-0.56%	-1.61%	-1.11%	0.57%	-0.07%	-1.12%	-0.33%	-0.10%	-0.70%	-0.20%	-0.16%	-0.16%	



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2017

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	Total	% Total
\$1 - \$24,999	8	8	10	6	6	7	2	5	3	7	5	2	69	0.16%
\$25 - \$49,999	54	65	76	66	53	42	42	36	27	31	28	31	551	1.24%
\$50 - \$59,999	40	53	45	39	50	45	20	34	21	44	27	29	447	1.01%
\$60 - \$69,999	57	67	84	65	74	62	50	54	35	52	42	45	687	1.55%
\$70 - \$79,999	68	65	86	62	66	71	64	58	50	59	50	44	743	1.67%
\$80 - \$89,999	91	68	89	93	85	71	71	80	48	76	55	55	882	1.99%
\$90 - \$99,999	57	83	82	80	82	81	74	86	48	64	53	60	850	1.92%
\$100 - \$119,999	129	125	166	167	170	191	168	165	126	120	149	133	1,809	4.08%
\$120 - \$139,999	177	183	213	226	257	216	189	231	156	183	182	174	2,387	5.38%
\$140 - \$159,999	198	199	281	227	285	254	223	252	160	210	193	176	2,658	5.99%
\$160 - \$179,999	233	260	340	279	326	315	277	280	206	261	241	253	3,271	7.37%
\$180 - \$199,999	244	261	341	313	400	409	395	360	284	279	280	296	3,862	8.70%
\$200 - \$249,999	490	550	798	733	907	820	836	878	619	679	670	768	8,748	19.71%
\$250 - \$299,999	325	403	590	519	639	667	562	643	446	511	485	571	6,361	14.33%
\$300 - \$349,999	205	229	340	297	370	396	342	362	282	289	316	366	3,794	8.55%
\$350 - \$399,999	111	145	204	164	245	273	241	257	160	176	180	216	2,372	5.35%
\$400 - \$499,999	113	118	213	180	221	280	212	203	158	159	165	216	2,238	5.04%
\$500 - \$599,999	39	48	79	69	106	114	92	80	88	77	72	98	962	2.17%
\$600 - \$699,999	34	28	41	38	65	56	33	49	37	36	49	54	520	1.17%
\$700 - \$799,999	13	21	27	24	32	40	38	36	14	18	17	30	310	0.70%
\$800 - \$899,999	10	7	18	15	26	27	26	18	12	21	10	22	212	0.48%
\$900 - \$999,999	9	11	16	14	9	16	11	17	8	9	8	17	145	0.33%
\$1.0M - \$1,499,999	13	10	22	26	26	39	30	19	28	18	26	27	284	0.64%
\$1.5M - \$1,999,999	11	6	12	6	7	13	11	9	10	9	9	10	113	0.25%
\$2.0M - \$4,999,999	4	6	11	9	8	9	4	8	6	13	6	10	94	0.21%
\$5,000,000 +	1	1	1	0	2	0	0	0	0	0	1	1	7	0.02%
2017	2,734	3,020	4,185	3,717	4,517	4,514	4,013	4,220	3,032	3,401	3,319	3,704	44,376	100%
2016	2,606	2,922	3,720	3,798	4,102	4,228	3,982	4,074	3,729	3,208	3,064	3,629	43,062	
% Change	4.91%	3.35%	12.50%	-2.13%	10.12%	6.76%	0.78%	3.58%	-18.69%	6.02%	8.32%	2.07%	3.05%	
2017 YTD	2,734	5,754	9,939	13,656	18,173	22,687	26,700	30,920	33,952	37,353	40,672	44,376	44,376	
2016 YTD	2,606	5,528	9,248	13,046	17,148	21,376	25,358	29,432	33,161	36,369	39,433	43,062	43,062	
% Change	4.91%	4.09%	7.47%	4.68%	5.98%	6.13%	5.29%	5.06%	2.39%	2.71%	3.14%	3.05%	3.05%	



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2018

Sales Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov	Dec	Total	% Total
\$1 - \$24,999	4	2	1	4	3	3	5	5	2	4	4	0	37	0.08%
\$25 - \$49,999	29	37	34	36	25	29	22	35	32	16	12	0	307	0.69%
\$50 - \$59,999	30	34	35	30	28	29	26	34	18	18	16	0	298	0.67%
\$60 - \$69,999	43	42	49	35	53	38	31	54	31	31	24	0	431	0.97%
\$70 - \$79,999	34	59	54	41	49	36	42	57	46	53	41	0	512	1.15%
\$80 - \$89,999	53	46	61	57	57	62	47	79	55	50	48	0	615	1.39%
\$90 - \$99,999	43	49	69	54	65	57	57	86	42	58	45	0	625	1.41%
\$100 - \$119,999	115	117	139	123	116	130	128	165	97	118	90	0	1,338	3.02%
\$120 - \$139,999	174	147	190	178	178	188	162	231	175	162	138	0	1,923	4.33%
\$140 - \$159,999	150	192	226	197	197	226	203	250	174	199	194	0	2,208	4.98%
\$160 - \$179,999	199	195	270	254	266	255	258	274	182	220	192	0	2,565	5.78%
\$180 - \$199,999	203	238	306	289	345	280	290	342	212	255	220	0	2,980	6.72%
\$200 - \$249,999	520	590	873	843	957	842	905	828	729	775	675	0	8,537	19.24%
\$250 - \$299,999	418	495	660	631	667	648	591	540	507	531	496	0	6,184	13.94%
\$300 - \$349,999	249	290	399	420	475	420	392	304	300	332	273	0	3,854	8.68%
\$350 - \$399,999	123	191	219	242	291	255	227	200	194	167	188	0	2,297	5.18%
\$400 - \$499,999	144	167	247	244	302	250	210	167	200	185	172	0	2,288	5.16%
\$500 - \$599,999	69	62	128	97	131	125	101	65	78	66	61	0	983	2.22%
\$600 - \$699,999	39	26	52	59	63	47	63	36	30	39	35	0	489	1.10%
\$700 - \$799,999	27	31	30	36	44	30	38	23	23	21	32	0	335	0.75%
\$800 - \$899,999	12	15	24	19	22	21	24	16	13	20	10	0	196	0.44%
\$900 - \$999,999	10	15	13	12	6	18	21	15	8	11	6	0	135	0.30%
\$1.0M - \$1,499,999	17	18	28	32	29	24	32	15	11	24	14	0	244	0.55%
\$1.5M - \$1,999,999	7	7	12	11	20	6	6	4	6	6	10	0	95	0.21%
\$2.0M - \$4,999,999	11	3	7	12	13	8	4	7	2	2	4	0	73	0.16%
\$5,000,000 +	2	0	1	1	2	1	0	0	0	0	0	0	7	0.02%
2018	2,725	3,068	4,127	3,957	4,404	4,028	3,885	3,832	3,167	3,363	3,000	0	39,556	89%
2017	2,734	3,020	4,185	3,717	4,517	4,514	4,013	4,220	3,032	3,401	3,319	3,704	37,353	YTD
% Change	-0.33%	1.59%	-1.39%	6.46%	-2.50%	-10.77%	-3.19%	-9.19%	4.45%	-1.12%	-9.61%	0.00%	5.90%	
2018 YTD	2,725	5,793	9,920	13,877	18,281	22,309	26,194	30,026	33,193	36,556	39,556	0	39,556	
2017 YTD	2,734	5,754	9,939	13,656	18,173	22,687	26,700	30,920	33,952	37,353	40,672	44,376	37,353	YTD
% Change	-0.33%	0.68%	-0.19%	1.62%	0.59%	-1.67%	-1.90%	-2.89%	-2.24%	-2.13%	-2.74%	0.00%	5.90%	