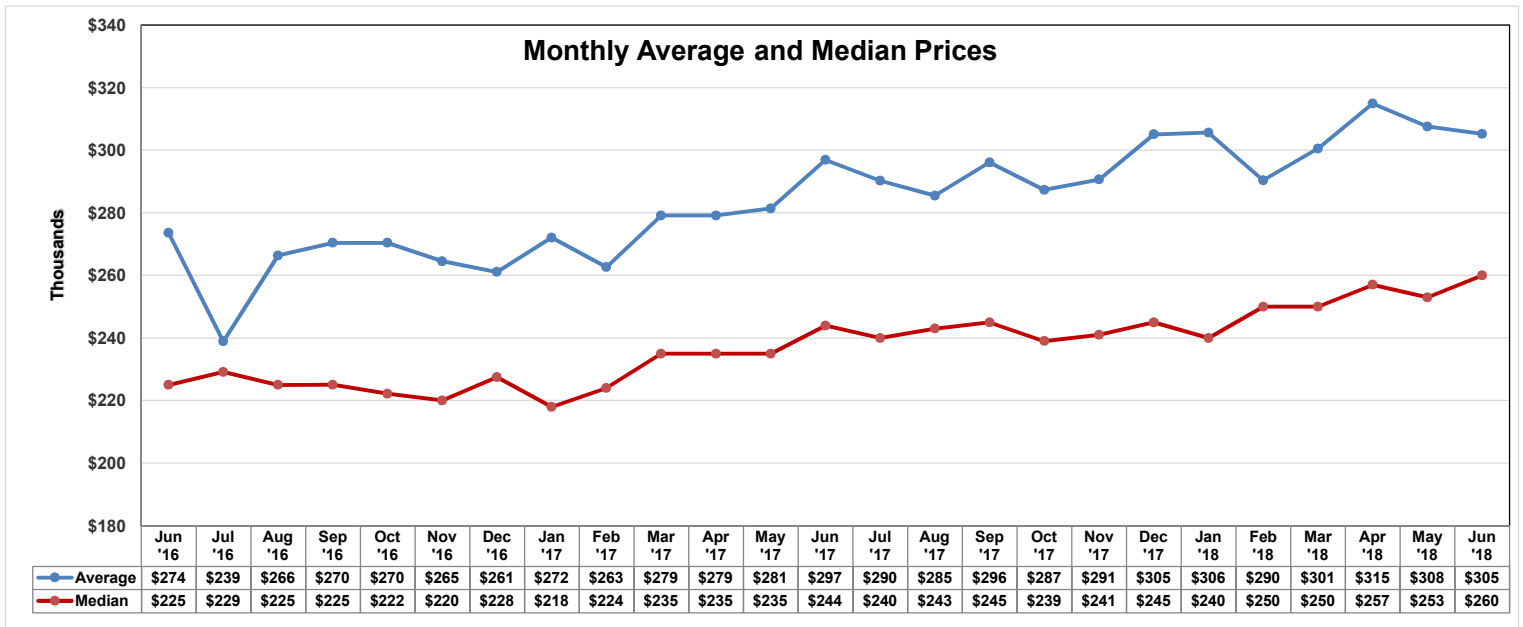


Monthly Sales Trends
2018

Sales by Price Range - Single Family Homes

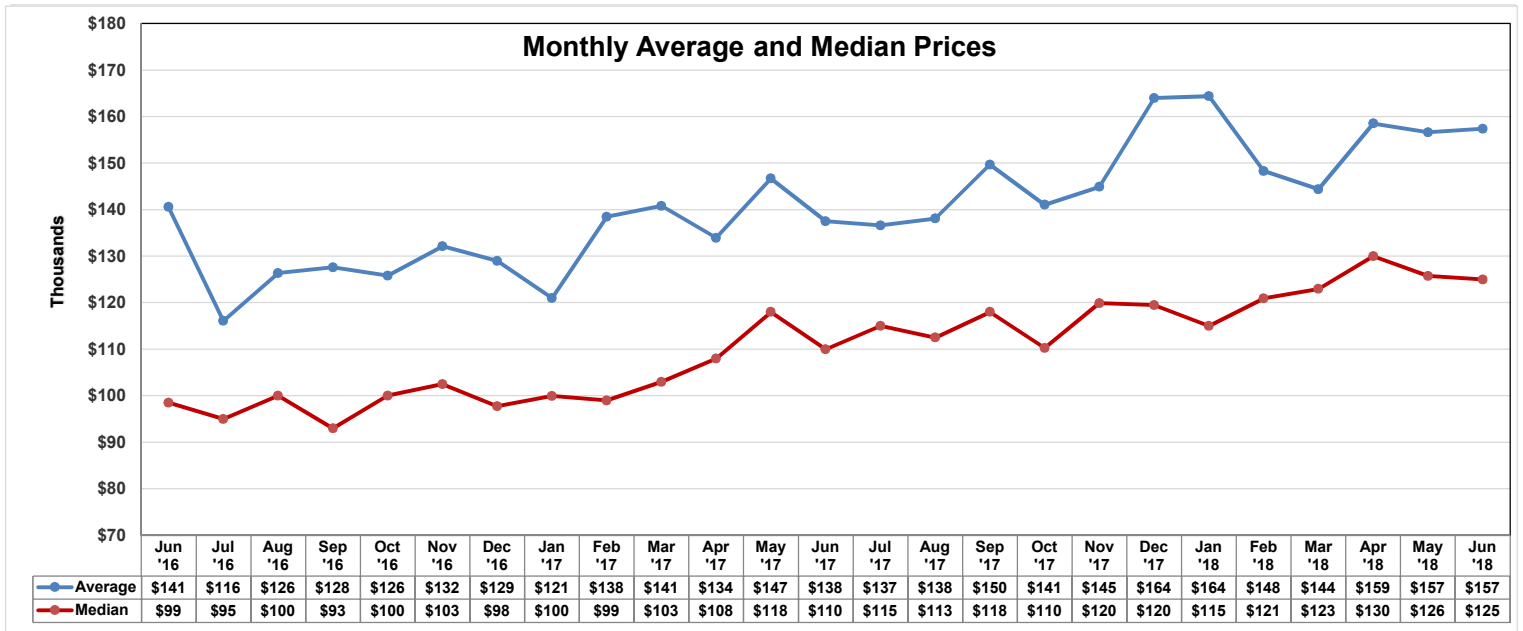
Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	6	1	2	2	4	2	0	0	0	0	0	0	17	0.07%	0.12%
\$25,000 - \$49,999	12	17	18	17	16	17	0	0	0	0	0	0	97	0.63%	0.67%
\$50,000 - \$59,999	10	11	14	9	7	11	0	0	0	0	0	0	62	0.41%	0.43%
\$60,000 - \$69,999	13	11	20	11	13	8	0	0	0	0	0	0	76	0.29%	0.53%
\$70,000 - \$79,999	13	12	15	17	16	13	0	0	0	0	0	0	86	0.48%	0.60%
\$80,000 - \$89,999	16	9	23	14	14	15	0	0	0	0	0	0	91	0.55%	0.63%
\$90,000 - \$99,999	19	17	25	18	19	19	0	0	0	0	0	0	117	0.70%	0.81%
\$100,000 - \$119,999	44	49	59	33	39	40	0	0	0	0	0	0	264	1.47%	1.83%
\$120,000 - \$139,999	71	64	90	74	78	69	0	0	0	0	0	0	446	2.54%	3.09%
\$140,000 - \$159,999	84	97	120	112	123	126	0	0	0	0	0	0	662	4.64%	4.59%
\$160,000 - \$179,999	114	129	173	175	172	154	0	0	0	0	0	0	917	5.67%	6.35%
\$180,000 - \$199,999	148	147	197	217	224	212	0	0	0	0	0	0	1,145	7.81%	7.93%
\$200,000 - \$249,999	371	390	612	525	564	553	0	0	0	0	0	0	3,015	20.36%	20.88%
\$250,000 - \$299,999	296	333	477	474	437	490	0	0	0	0	0	0	2,507	18.04%	17.37%
\$300,000 - \$349,999	174	221	281	309	305	334	0	0	0	0	0	0	1,624	12.30%	11.25%
\$350,000 - \$399,999	92	138	184	193	208	221	0	0	0	0	0	0	1,036	8.14%	7.18%
\$400,000 - \$499,999	110	133	193	198	208	199	0	0	0	0	0	0	1,041	7.33%	7.21%
\$500,000 - \$599,999	52	53	97	82	95	96	0	0	0	0	0	0	475	3.53%	3.29%
\$600,000 - \$699,999	32	17	45	46	41	47	0	0	0	0	0	0	228	1.73%	1.58%
\$700,000 - \$799,999	20	23	28	27	27	24	0	0	0	0	0	0	149	0.88%	1.03%
\$800,000 - \$899,999	12	15	20	18	14	19	0	0	0	0	0	0	98	0.70%	0.68%
\$900,000 - \$999,999	7	11	9	10	3	16	0	0	0	0	0	0	56	0.59%	0.39%
\$1,000,000 - \$1,499,999	14	13	23	30	20	16	0	0	0	0	0	0	116	0.59%	0.80%
\$1,500,000 - \$1,999,999	5	7	11	12	13	5	0	0	0	0	0	0	53	0.18%	0.37%
\$2,000,000 - \$4,999,999	12	2	7	12	10	9	0	0	0	0	0	0	52	0.33%	0.36%
\$5,000,000 and over	2	0	1	1	2	1	0	0	0	0	0	0	7	0.04%	0.05%
2018	1,749	1,920	2,744	2,636	2,672	2,716	0	0	0	0	0	0	14,437	100%	100%
2017	1,723	1,905	2,738	2,401	3,034	3,079	2,659	2,767	1,948	2,247	2,171	2,396	14,880		
Chg from last month	-27.00%	9.78%	42.92%	-3.94%	1.37%	1.65%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Chg from last year	1.51%	0.79%	0.22%	9.79%	-11.93%	-11.79%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		-2.98%	
2018 YTD	1,749	3,669	6,413	9,049	11,721	14,437	0	0	0	0	0	0	14,437		
2017 YTD	1,723	3,628	6,366	8,767	11,801	14,880	17,539	20,306	22,254	24,501	26,672	29,068	14,880		
% Change YTD	1.51%	1.13%	0.74%	3.22%	-0.68%	-2.98%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		-2.98%	



Monthly Sales Trends
2018

Sales by Price Range - Condominiums

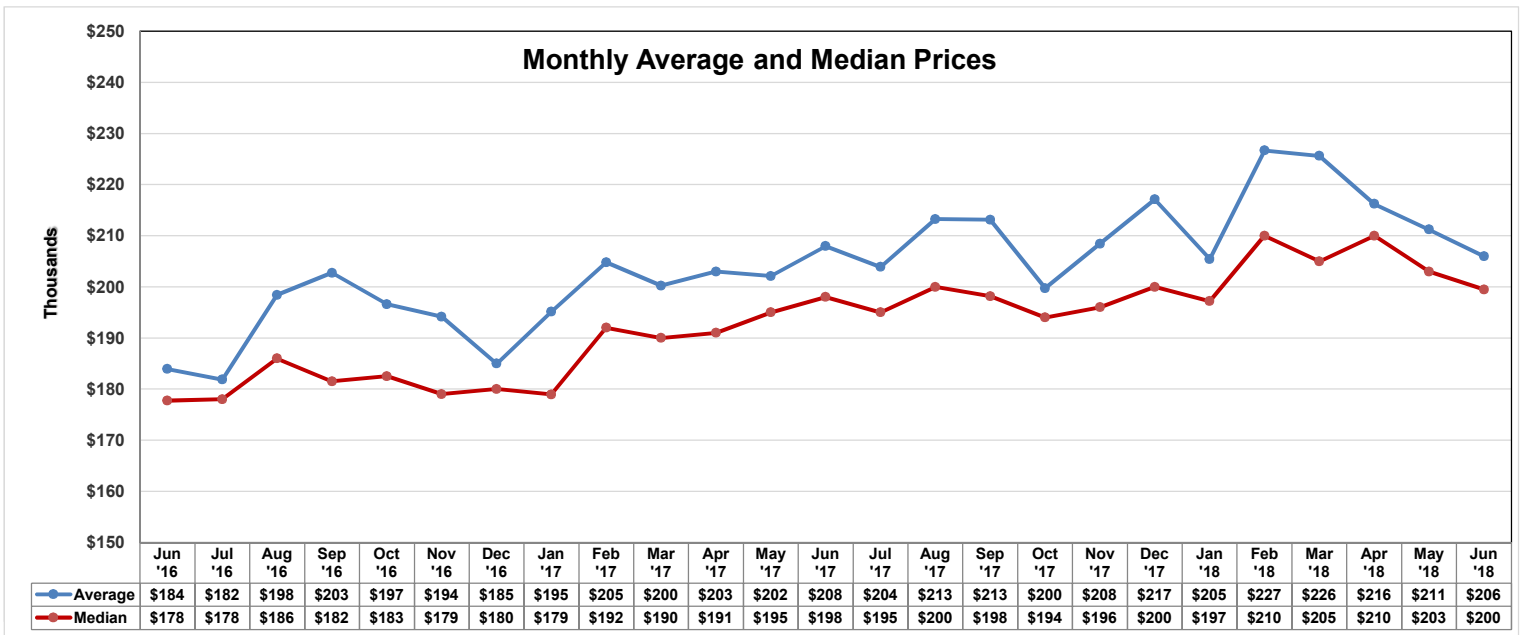
Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$25,000 - \$49,999	11	7	13	8	7	8	0	0	0	0	0	0	54	2.05%	2.49%
\$50,000 - \$59,999	14	12	16	11	16	15	0	0	0	0	0	0	84	3.84%	3.87%
\$60,000 - \$69,999	19	15	25	16	29	19	0	0	0	0	0	0	123	4.86%	5.66%
\$70,000 - \$79,999	15	31	35	20	27	19	0	0	0	0	0	0	147	4.86%	6.77%
\$80,000 - \$89,999	22	22	27	26	24	33	0	0	0	0	0	0	154	8.44%	7.09%
\$90,000 - \$99,999	22	21	23	20	31	22	0	0	0	0	0	0	139	5.63%	6.40%
\$100,000 - \$119,999	42	43	59	50	52	54	0	0	0	0	0	0	300	13.81%	13.81%
\$120,000 - \$139,999	40	48	62	54	46	55	0	0	0	0	0	0	305	14.07%	14.04%
\$140,000 - \$159,999	20	34	44	48	43	52	0	0	0	0	0	0	241	13.30%	11.10%
\$160,000 - \$179,999	16	13	25	25	39	35	0	0	0	0	0	0	153	8.95%	7.04%
\$180,000 - \$199,999	5	20	29	16	25	12	0	0	0	0	0	0	107	3.07%	4.93%
\$200,000 - \$249,999	10	20	29	37	32	27	0	0	0	0	0	0	155	6.91%	7.14%
\$250,000 - \$299,999	10	6	8	8	10	14	0	0	0	0	0	0	56	3.58%	2.58%
\$300,000 - \$349,999	7	9	11	10	8	6	0	0	0	0	0	0	51	1.53%	2.35%
\$350,000 - \$399,999	5	8	8	4	4	6	0	0	0	0	0	0	35	1.53%	1.61%
\$400,000 - \$499,999	2	1	3	1	5	6	0	0	0	0	0	0	18	1.53%	0.83%
\$500,000 - \$599,999	2	1	2	3	2	2	0	0	0	0	0	0	12	0.51%	0.55%
\$600,000 - \$699,999	2	5	1	2	3	0	0	0	0	0	0	0	13	0.00%	0.60%
\$700,000 - \$799,999	1	1	0	2	2	3	0	0	0	0	0	0	9	0.77%	0.41%
\$800,000 - \$899,999	0	0	1	1	0	0	0	0	0	0	0	0	2	0.00%	0.09%
\$900,000 - \$999,999	1	0	1	0	0	0	0	0	0	0	0	0	2	0.00%	0.09%
\$1,000,000 - \$1,499,999	2	0	0	2	2	3	0	0	0	0	0	0	9	0.77%	0.41%
\$1,500,000 - \$1,999,999	2	0	0	0	1	0	0	0	0	0	0	0	3	0.00%	0.14%
\$2,000,000 - \$4,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$5,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
2018	270	317	422	364	408	391	0	0	0	0	0	0	2,172	100%	100%
2017	284	341	408	383	423	440	388	426	316	366	325	341	2,279		
Chg from last month	-20.82%	17.41%	33.12%	-13.74%	12.09%	-4.17%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Chg from last year	-4.93%	-7.04%	3.43%	-4.96%	-3.55%	-11.14%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		-4.70%	
2018 YTD	270	587	1,009	1,373	1,781	2,172	0	0	0	0	0	0	2,172		
2017 YTD	284	625	1,033	1,416	1,839	2,279	2,667	3,093	3,409	3,775	4,100	4,441	2,279		
% Change YTD	-4.93%	-6.08%	-2.32%	-3.04%	-3.15%	-4.70%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		-4.70%	



Monthly Sales Trends
2018

Sales by Price Range - Duplex / Townhomes / Villas

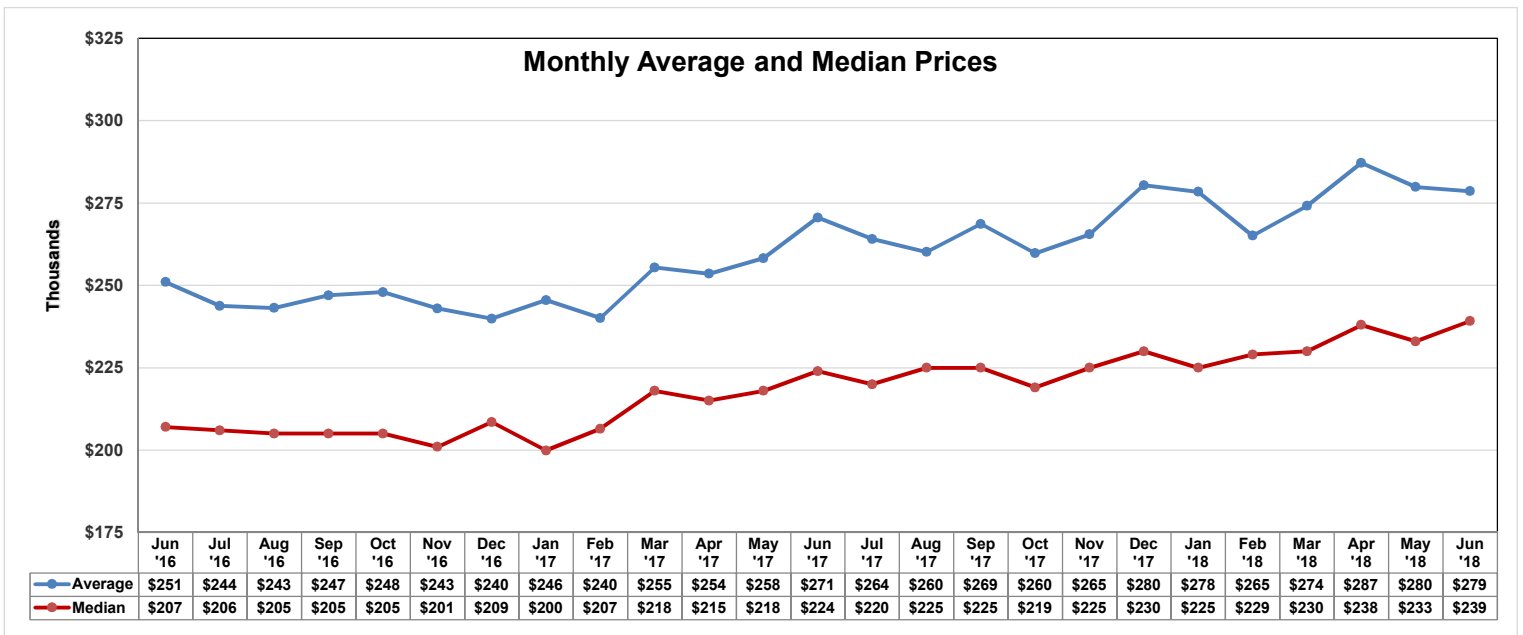
Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	0	0	2	0	0	0	0	0	0	0	0	0	2	0.00%	0.10%
\$25,000 - \$49,999	1	0	1	0	0	0	0	0	0	0	0	0	2	0.00%	0.10%
\$50,000 - \$59,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$60,000 - \$69,999	2	1	2	0	2	2	0	0	0	0	0	0	9	0.58%	0.46%
\$70,000 - \$79,999	0	4	0	0	0	0	0	0	0	0	0	0	4	0.00%	0.20%
\$80,000 - \$89,999	3	1	0	3	0	1	0	0	0	0	0	0	8	0.29%	0.41%
\$90,000 - \$99,999	1	4	3	2	1	4	0	0	0	0	0	0	15	1.16%	0.77%
\$100,000 - \$119,999	11	8	7	10	12	14	0	0	0	0	0	0	62	4.07%	3.17%
\$120,000 - \$139,999	30	22	22	20	29	32	0	0	0	0	0	0	155	9.30%	7.92%
\$140,000 - \$159,999	16	29	43	35	28	40	0	0	0	0	0	0	191	11.63%	9.76%
\$160,000 - \$179,999	28	31	45	32	32	32	0	0	0	0	0	0	200	9.30%	10.22%
\$180,000 - \$199,999	26	37	41	48	60	47	0	0	0	0	0	0	259	13.66%	13.23%
\$200,000 - \$249,999	67	84	112	128	114	107	0	0	0	0	0	0	612	31.10%	31.27%
\$250,000 - \$299,999	24	38	40	54	32	38	0	0	0	0	0	0	226	11.05%	11.55%
\$300,000 - \$349,999	12	18	26	28	22	13	0	0	0	0	0	0	119	3.78%	6.08%
\$350,000 - \$399,999	3	13	5	8	11	6	0	0	0	0	0	0	46	1.74%	2.35%
\$400,000 - \$499,999	6	7	8	3	2	7	0	0	0	0	0	0	33	2.03%	1.69%
\$500,000 - \$599,999	0	0	2	0	1	1	0	0	0	0	0	0	4	0.29%	0.20%
\$600,000 - \$699,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.05%
\$700,000 - \$799,999	1	1	0	0	0	0	0	0	0	0	0	0	2	0.00%	0.10%
\$800,000 - \$899,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.05%
\$900,000 - \$999,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.05%
\$1,000,000 - \$1,499,999	0	2	3	0	0	0	0	0	0	0	0	0	5	0.00%	0.26%
\$1,500,000 - \$1,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$2,000,000 - \$4,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$5,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
2018	231	301	364	371	346	344	0	0	0	0	0	0	1,957	100%	100%
2017	206	236	331	308	388	363	334	387	288	308	271	308	1,832		
Chg from last month	-25.00%	30.30%	20.93%	1.92%	-6.74%	-0.58%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Chg from last year	12.14%	27.54%	9.97%	20.45%	-10.82%	-5.23%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	6.82%		
2018 YTD	231	532	896	1,267	1,613	1,957	0	0	0	0	0	0	1,957		
2017 YTD	206	442	773	1,081	1,469	1,832	2,166	2,553	2,841	3,149	3,420	3,728	1,832		
% Change YTD	12.14%	20.36%	15.91%	17.21%	9.80%	6.82%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	6.82%		



Monthly Sales Trends
2018

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	6	1	4	2	4	2	0	0	0	0	0	0	19	0.06%	0.10%
\$25,000 - \$49,999	24	24	32	25	23	25	0	0	0	0	0	0	153	0.72%	0.82%
\$50,000 - \$59,999	24	23	30	20	23	26	0	0	0	0	0	0	146	0.75%	0.79%
\$60,000 - \$69,999	34	27	47	27	44	29	0	0	0	0	0	0	208	0.84%	1.12%
\$70,000 - \$79,999	28	47	50	37	43	32	0	0	0	0	0	0	237	0.93%	1.28%
\$80,000 - \$89,999	41	32	50	43	38	49	0	0	0	0	0	0	253	1.42%	1.36%
\$90,000 - \$99,999	42	42	51	40	51	45	0	0	0	0	0	0	271	1.30%	1.46%
\$100,000 - \$119,999	97	100	125	93	103	108	0	0	0	0	0	0	626	3.13%	3.37%
\$120,000 - \$139,999	141	134	174	148	153	156	0	0	0	0	0	0	906	4.52%	4.88%
\$140,000 - \$159,999	120	160	207	195	194	218	0	0	0	0	0	0	1,094	6.32%	5.89%
\$160,000 - \$179,999	158	173	243	232	243	221	0	0	0	0	0	0	1,270	6.40%	6.84%
\$180,000 - \$199,999	179	204	267	281	309	271	0	0	0	0	0	0	1,511	7.85%	8.14%
\$200,000 - \$249,999	448	494	753	690	710	687	0	0	0	0	0	0	3,782	19.91%	20.37%
\$250,000 - \$299,999	330	377	525	536	479	542	0	0	0	0	0	0	2,789	15.71%	15.02%
\$300,000 - \$349,999	193	248	318	347	335	353	0	0	0	0	0	0	1,794	10.23%	9.66%
\$350,000 - \$399,999	100	159	197	205	223	233	0	0	0	0	0	0	1,117	6.75%	6.02%
\$400,000 - \$499,999	118	141	204	202	215	212	0	0	0	0	0	0	1,092	6.14%	5.88%
\$500,000 - \$599,999	54	54	101	85	98	99	0	0	0	0	0	0	491	2.87%	2.64%
\$600,000 - \$699,999	34	22	47	48	44	47	0	0	0	0	0	0	242	1.36%	1.30%
\$700,000 - \$799,999	22	25	28	29	29	27	0	0	0	0	0	0	160	0.78%	0.86%
\$800,000 - \$899,999	12	15	22	19	14	19	0	0	0	0	0	0	101	0.55%	0.54%
\$900,000 - \$999,999	8	12	10	10	3	16	0	0	0	0	0	0	59	0.46%	0.32%
\$1,000,000 - \$1,499,999	16	15	26	32	22	19	0	0	0	0	0	0	130	0.55%	0.70%
\$1,500,000 - \$1,999,999	7	7	11	12	14	5	0	0	0	0	0	0	56	0.14%	0.30%
\$2,000,000 - \$4,999,999	12	2	7	12	10	9	0	0	0	0	0	0	52	0.26%	0.28%
\$5,000,000 and over	2	0	1	1	2	1	0	0	0	0	0	0	7	0.03%	0.04%
2018	2,250	2,538	3,530	3,371	3,426	3,451	0	0	0	0	0	0	18,566	100%	100%
2017	2,213	2,482	3,477	3,092	3,845	3,882	3,381	3,580	2,552	2,921	2,767	3,045	18,991		
Chg from last month	-26.11%	12.80%	39.09%	-4.50%	1.63%	0.73%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%			
Chg from last year	1.67%	2.26%	1.52%	9.02%	-10.90%	-11.10%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.24%		
2018 YTD	2,250	4,788	8,318	11,689	15,115	18,566	0	0	0	0	0	0	18,566		
2017 YTD	2,213	4,695	8,172	11,264	15,109	18,991	22,372	25,952	28,504	31,425	34,192	37,237	18,991		
% Change YTD	1.67%	1.98%	1.79%	3.77%	0.04%	-2.24%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	-2.24%		



Monthly Sales Trends
2018

Sales by Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
Assumed	101	87	154	39	3	5	0	0	0	0	0	0	389	0.14%	2.10%
Cash	700	816	986	834	874	906	0	0	0	0	0	0	5,116	26.25%	27.56%
Conventional	925	1,050	1,537	1,650	1,699	1,667	0	0	0	0	0	0	8,528	48.30%	45.93%
FHA	343	405	579	625	612	603	0	0	0	0	0	0	3,167	17.47%	17.06%
Lease Purchase	0	1	0	0	0	1	0	0	0	0	0	0	2	0.03%	0.01%
Other	40	40	50	37	47	53	0	0	0	0	0	0	267	1.54%	1.44%
Private	12	13	19	8	13	7	0	0	0	0	0	0	72	0.20%	0.39%
Seller	2	1	5	9	8	8	0	0	0	0	0	0	33	0.23%	0.18%
Trust Deed	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
USDA	7	8	21	13	14	15	0	0	0	0	0	0	78	0.43%	0.42%
VA	120	117	179	156	156	186	0	0	0	0	0	0	914	5.39%	4.92%
Total	2,250	2,538	3,530	3,371	3,426	3,451	0	0	0	0	0	0	18,566	100%	100%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
0	1	0	2	1	1	0	0	0	0	0	0	0	5	0.00%	0.03%
1	62	70	87	74	86	85	0	0	0	0	0	0	464	2.46%	2.50%
2	318	361	471	442	498	454	0	0	0	0	0	0	2,544	13.16%	13.70%
3	1009	1171	1649	1530	1544	1569	0	0	0	0	0	0	8,472	45.47%	45.63%
4	667	714	1,010	993	992	1,022	0	0	0	0	0	0	5,398	29.61%	29.07%
5	157	179	258	265	245	261	0	0	0	0	0	0	1,365	7.56%	7.35%
6+	36	43	53	66	60	60	0	0	0	0	0	0	318	1.74%	1.71%
Total	2,250	2,538	3,530	3,371	3,426	3,451	0	0	0	0	0	0	18,566	100%	100%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
1	234	242	305	252	317	295	0	0	0	0	0	0	1,645	8.55%	8.86%
2	1,454	1,650	2,358	2,241	2,267	2,319	0	0	0	0	0	0	12,289	67.20%	66.19%
3	398	495	637	630	635	646	0	0	0	0	0	0	3,441	18.72%	18.53%
4	118	108	176	188	151	148	0	0	0	0	0	0	889	4.29%	4.79%
5	33	23	38	45	39	29	0	0	0	0	0	0	207	0.84%	1.11%
6+	13	20	16	15	17	14	0	0	0	0	0	0	95	0.41%	0.51%
Total	2,250	2,538	3,530	3,371	3,426	3,451	0	0	0	0	0	0	18,566	100%	100%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
Condo / Condo-Hotel	297	348	457	395	441	421	0	0	0	0	0	0	2,359	12.20%	12.71%
Co-op	13	10	11	16	13	15	0	0	0	0	0	0	78	0.43%	0.42%
Fee Simple	1,940	2,179	3,062	2,960	2,972	3,015	0	0	0	0	0	0	16,128	87.37%	86.87%
Land Lease	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.01%
Total	2,250	2,538	3,530	3,371	3,426	3,451	0	0	0	0	0	0	18,566	100%	100%

Monthly Sales Trends
2018

Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
½ Duplex	17	15	19	22	11	21	0	0	0	0	0	0	105	0.61%	0.57%
Condo / Condo-Hotel	270	317	422	364	408	391	0	0	0	0	0	0	2,172	11.33%	11.70%
Co-op	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Farm	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Manufactured / Mobile	49	43	57	55	49	52	0	0	0	0	0	0	305	1.51%	1.64%
Modular	1	3	0	0	0	0	0	0	0	0	0	0	4	0.00%	0.02%
Single Family	1,699	1,874	2,687	2,581	2,623	2,664	0	0	0	0	0	0	14,128	77.20%	76.10%
Town Home	204	273	328	328	314	307	0	0	0	0	0	0	1,754	8.90%	9.45%
Villa	10	13	17	21	21	16	0	0	0	0	0	0	98	0.46%	0.53%
Total	2,250	2,538	3,530	3,371	3,426	3,451	0	0	0	0	0	0	18,566	100%	100%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.