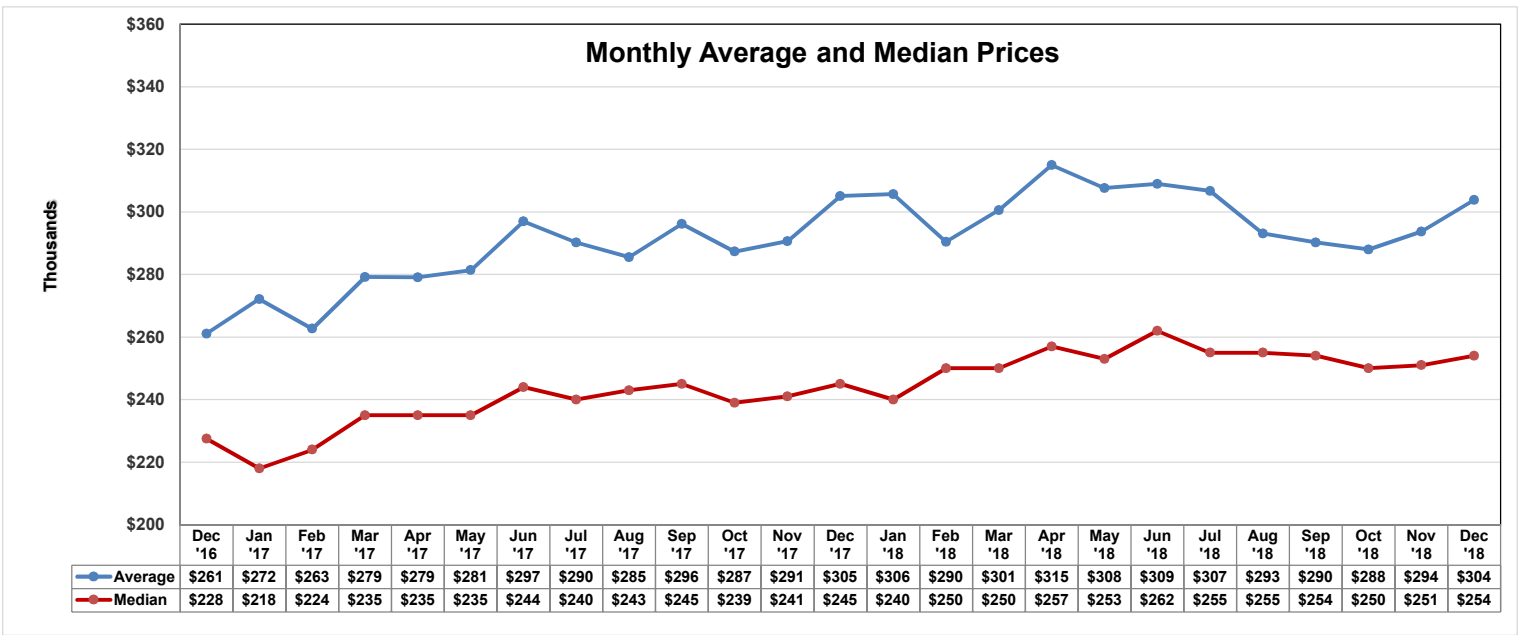


Monthly Sales Trends
2018

Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	6	1	2	2	4	2	3	1	2	2	1	1	27	0.05%	0.10%
\$25,000 - \$49,999	12	17	18	17	16	7	11	20	17	6	11	11	163	0.59%	0.59%
\$50,000 - \$59,999	10	11	14	9	7	3	8	9	9	8	9	7	104	0.37%	0.37%
\$60,000 - \$69,999	13	11	20	11	13	6	11	8	9	19	9	8	138	0.43%	0.50%
\$70,000 - \$79,999	13	12	15	17	16	9	8	7	14	19	15	13	158	0.69%	0.57%
\$80,000 - \$89,999	16	9	23	14	14	9	17	25	18	16	17	13	191	0.69%	0.69%
\$90,000 - \$99,999	19	17	25	18	19	17	15	17	15	10	20	20	212	1.07%	0.76%
\$100,000 - \$119,999	44	49	59	33	39	34	50	35	32	48	37	41	501	2.19%	1.80%
\$120,000 - \$139,999	71	64	90	74	78	65	77	79	67	72	50	69	856	3.69%	3.08%
\$140,000 - \$159,999	84	97	120	112	123	124	104	109	91	98	88	81	1,231	4.33%	4.42%
\$160,000 - \$179,999	114	129	173	175	172	152	174	162	141	142	114	117	1,765	6.25%	6.34%
\$180,000 - \$199,999	147	147	197	217	224	213	200	184	142	170	141	132	2,114	7.05%	7.60%
\$200,000 - \$249,999	371	390	612	525	564	554	586	580	468	506	450	378	5,984	20.19%	21.50%
\$250,000 - \$299,999	296	333	477	474	437	492	441	491	360	416	375	360	4,952	19.23%	17.79%
\$300,000 - \$349,999	174	221	281	309	305	334	308	297	240	263	364	226	3,322	12.07%	11.94%
\$350,000 - \$399,999	92	138	184	193	208	220	200	191	160	128	135	127	1,976	6.78%	7.10%
\$400,000 - \$499,999	110	133	193	198	208	199	181	168	171	144	50	128	1,883	6.84%	6.77%
\$500,000 - \$599,999	52	53	97	82	95	96	86	80	64	53	31	51	840	2.72%	3.02%
\$600,000 - \$699,999	32	17	45	46	41	47	64	47	26	34	27	27	453	1.44%	1.63%
\$700,000 - \$799,999	20	23	28	27	27	24	34	20	19	17	10	16	265	0.85%	0.95%
\$800,000 - \$899,999	12	15	20	18	14	19	23	15	12	19	6	11	184	0.59%	0.66%
\$900,000 - \$999,999	7	11	9	10	3	16	18	5	7	11	13	5	115	0.27%	0.41%
\$1,000,000 - \$1,499,999	14	13	23	30	20	16	29	22	10	21	9	12	219	0.64%	0.79%
\$1,500,000 - \$1,999,999	5	7	11	12	13	5	6	12	8	6	4	9	98	0.48%	0.35%
\$2,000,000 - \$4,999,999	12	2	7	12	10	9	5	3	2	2	0	7	71	0.37%	0.26%
\$5,000,000 and over	2	0	1	1	2	1	0	0	0	0	0	2	9	0.11%	0.03%
2018	1,748	1,920	2,744	2,636	2,672	2,673	2,659	2,587	2,104	2,230	1,986	1,872	27,831	100%	100%
2017	1,723	1,905	2,738	2,401	3,034	3,079	2,659	2,767	1,948	2,247	2,171	2,396	29,068		
Chg from last month	-27.05%	9.84%	42.92%	-3.94%	1.37%	0.04%	-0.52%	-2.71%	-18.67%	5.99%	-10.94%	-5.74%			
Chg from last year	1.45%	0.79%	0.22%	9.79%	-11.93%	-13.19%	0.00%	-6.51%	8.01%	-0.76%	-8.52%	-21.87%	-4.26%		
2018 YTD	1,748	3,668	6,412	9,048	11,720	14,393	17,052	19,639	21,743	23,973	25,959	27,831	27,831		
2017 YTD	1,723	3,628	6,366	8,767	11,801	14,880	17,539	20,306	22,254	24,501	26,672	29,068	29,068		
% Change YTD	1.45%	1.10%	0.72%	3.21%	-0.69%	-3.27%	-2.78%	-3.28%	-2.30%	-2.16%	-2.67%	-4.26%	-4.26%		

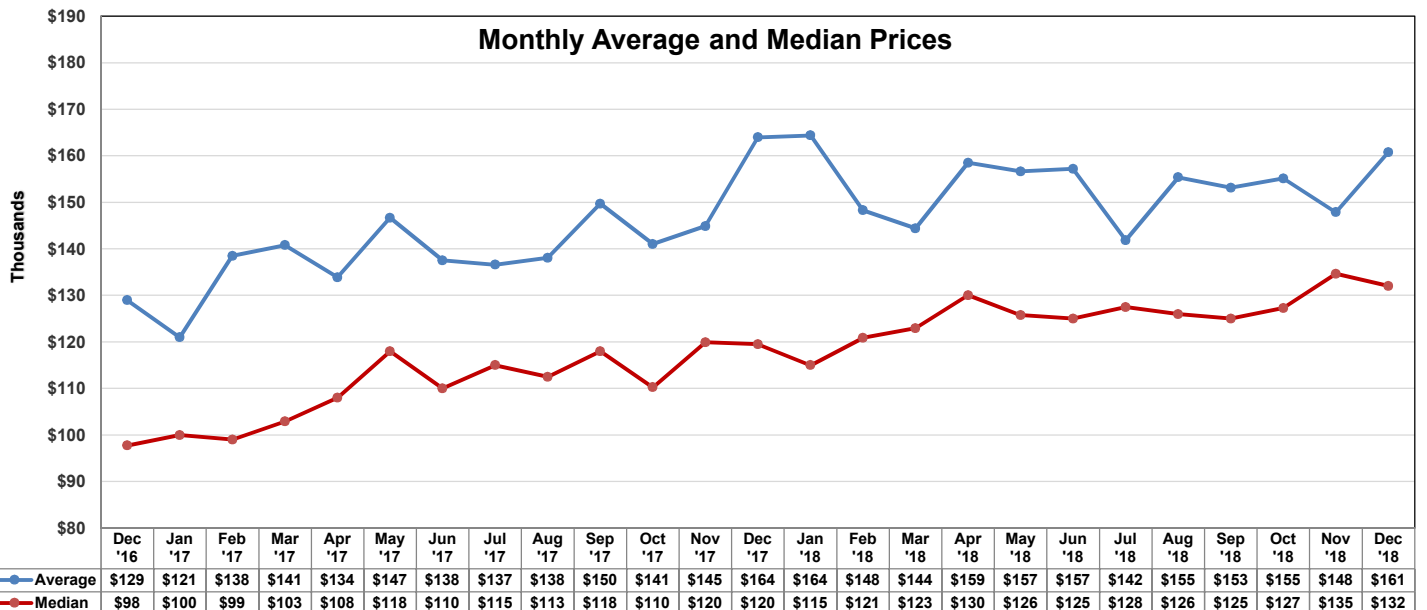


Monthly Sales Trends
2018

Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	0	0	0	0	0	0	0	0	0	2	2	0	4	0.00%	0.09%
\$25,000 - \$49,999	11	7	13	8	7	8	10	7	12	5	8	6	102	1.99%	2.30%
\$50,000 - \$59,999	14	12	16	11	16	15	15	8	11	10	8	6	142	1.99%	3.20%
\$60,000 - \$69,999	19	15	25	16	29	19	17	22	15	14	10	8	209	2.65%	4.71%
\$70,000 - \$79,999	15	31	35	20	27	19	22	29	30	23	16	14	281	4.64%	6.33%
\$80,000 - \$89,999	22	22	27	26	24	33	19	36	26	24	15	26	300	8.61%	6.75%
\$90,000 - \$99,999	22	21	23	20	31	22	28	27	25	38	19	16	292	5.30%	6.57%
\$100,000 - \$119,999	42	43	59	50	52	54	72	67	50	59	51	43	642	14.24%	14.45%
\$120,000 - \$139,999	40	48	62	54	46	57	51	74	74	61	56	46	669	15.23%	15.06%
\$140,000 - \$159,999	20	34	44	48	43	52	51	52	39	47	45	46	521	15.23%	11.73%
\$160,000 - \$179,999	16	13	25	25	39	35	37	35	22	32	27	25	331	8.28%	7.45%
\$180,000 - \$199,999	5	20	29	16	25	12	19	24	21	17	17	21	226	6.95%	5.09%
\$200,000 - \$249,999	10	20	29	37	32	27	33	21	22	23	27	19	300	6.29%	6.75%
\$250,000 - \$299,999	10	6	8	8	10	14	8	9	13	10	13	5	114	1.66%	2.57%
\$300,000 - \$349,999	7	9	11	10	8	6	13	8	13	17	3	7	112	2.32%	2.52%
\$350,000 - \$399,999	5	8	8	4	4	6	2	7	4	8	6	5	67	1.66%	1.51%
\$400,000 - \$499,999	2	1	3	1	5	6	2	6	5	5	6	4	46	1.32%	1.04%
\$500,000 - \$599,999	2	1	2	3	2	2	1	3	3	3	1	0	23	0.00%	0.52%
\$600,000 - \$699,999	2	5	1	2	3	0	0	1	3	1	0	1	19	0.33%	0.43%
\$700,000 - \$799,999	1	1	0	2	2	3	0	2	0	0	0	1	12	0.33%	0.27%
\$800,000 - \$899,999	0	0	1	1	0	0	0	0	2	1	0	1	6	0.33%	0.14%
\$900,000 - \$999,999	1	0	1	0	0	0	1	1	0	2	0	0	6	0.00%	0.14%
\$1,000,000 - \$1,499,999	2	0	0	2	2	3	0	2	1	0	0	1	13	0.33%	0.29%
\$1,500,000 - \$1,999,999	2	0	0	0	1	0	0	1	0	0	0	0	4	0.00%	0.09%
\$2,000,000 - \$4,999,999	0	0	0	0	0	0	0	0	0	0	0	1	1	0.33%	0.02%
\$5,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
2018	270	317	422	364	408	393	401	442	391	402	330	302	4,442	100%	100%
2017	284	341	408	383	423	440	388	426	316	366	325	341	4,441		
Chg from last month	-20.82%	17.41%	33.12%	-13.74%	12.09%	-3.68%	2.04%	10.22%	-11.54%	2.81%	-17.91%	-8.48%			
Chg from last year	-4.93%	-7.04%	3.43%	-4.96%	-3.55%	-10.68%	3.35%	3.76%	23.73%	9.84%	1.54%	-11.44%	0.02%		
2018 YTD	270	587	1,009	1,373	1,781	2,174	2,575	3,017	3,408	3,810	4,140	4,442	4,442		
2017 YTD	284	625	1,033	1,416	1,839	2,279	2,667	3,093	3,409	3,775	4,100	4,441	4,441		
% Change YTD	-4.93%	-6.08%	-2.32%	-3.04%	-3.15%	-4.61%	-3.45%	-2.46%	-0.03%	0.93%	0.98%	0.02%	0.02%		

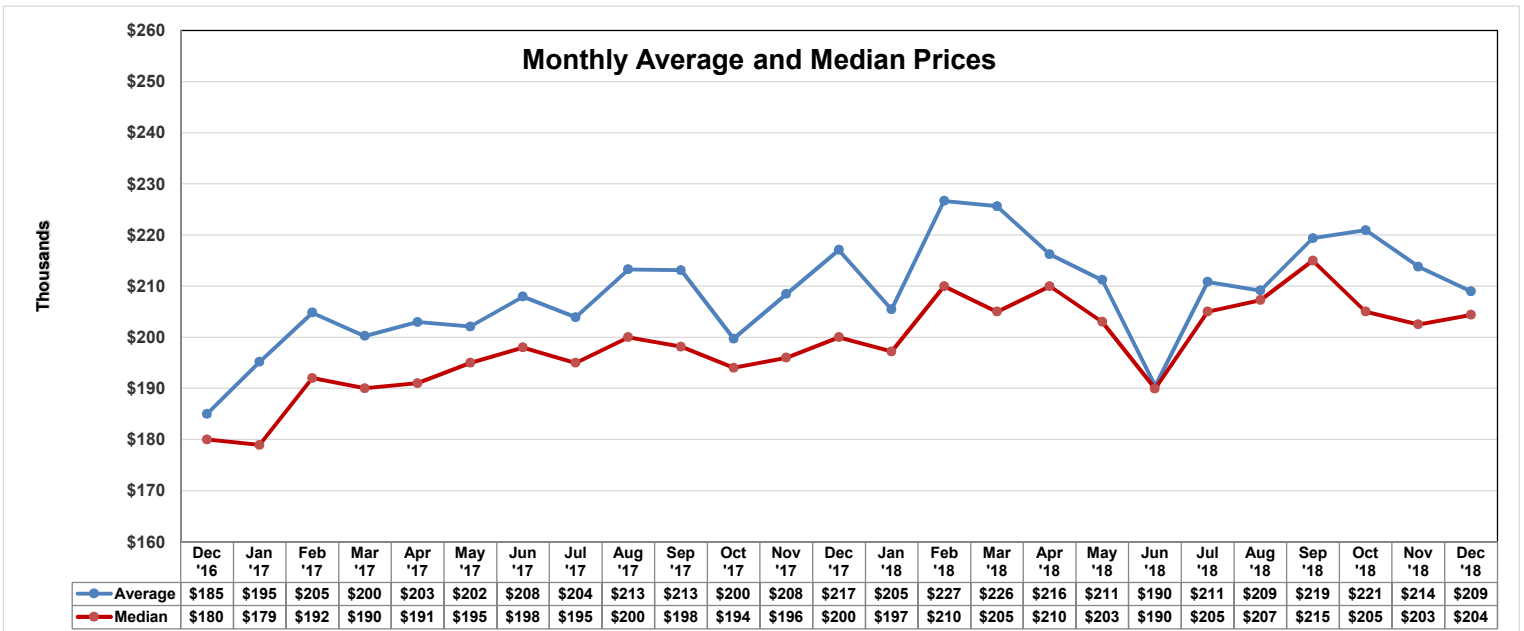
Monthly Average and Median Prices



Monthly Sales Trends
2018

Sales by Price Range - Duplex / Townhomes / Villas

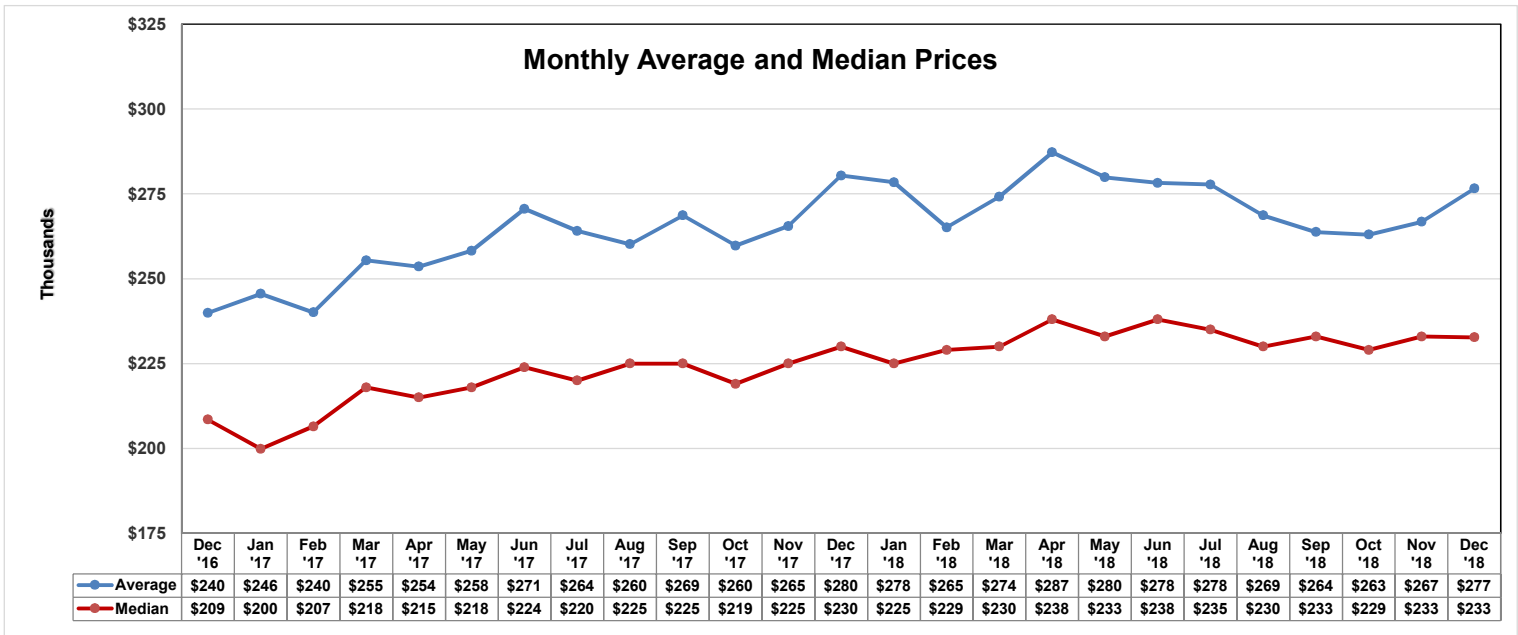
Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	0	0	2	0	0	0	0	0	0	0	0	0	2	0.00%	0.05%
\$25,000 - \$49,999	1	0	1	0	0	10	1	0	2	0	0	1	16	0.42%	0.42%
\$50,000 - \$59,999	0	0	0	0	0	8	1	1	1	0	0	1	12	0.42%	0.32%
\$60,000 - \$69,999	2	1	2	0	2	4	0	1	1	0	1	0	14	0.00%	0.37%
\$70,000 - \$79,999	0	4	0	0	0	4	0	3	0	1	1	1	14	0.42%	0.37%
\$80,000 - \$89,999	3	1	0	3	0	7	1	3	1	1	1	1	22	0.42%	0.58%
\$90,000 - \$99,999	1	4	3	2	1	6	3	1	1	1	1	0	24	0.00%	0.64%
\$100,000 - \$119,999	11	8	7	10	12	20	6	9	4	6	5	5	103	2.10%	2.73%
\$120,000 - \$139,999	30	22	22	20	29	38	23	26	19	22	18	17	286	7.14%	7.58%
\$140,000 - \$159,999	16	29	43	35	28	44	37	41	32	35	34	20	394	8.40%	10.44%
\$160,000 - \$179,999	28	31	45	32	32	34	42	43	26	31	34	38	416	15.97%	11.02%
\$180,000 - \$199,999	26	37	41	48	60	47	40	34	28	35	36	29	461	12.18%	12.22%
\$200,000 - \$249,999	67	84	112	128	114	111	127	119	90	99	76	79	1206	33.19%	31.96%
\$250,000 - \$299,999	24	38	40	54	32	35	24	37	46	29	32	31	422	13.03%	11.18%
\$300,000 - \$349,999	12	18	26	28	22	13	14	16	11	13	23	9	205	3.78%	5.43%
\$350,000 - \$399,999	3	13	5	8	11	6	5	14	11	4	7	4	91	1.68%	2.41%
\$400,000 - \$499,999	6	7	8	3	2	7	8	3	6	10	0	1	61	0.42%	1.62%
\$500,000 - \$599,999	0	0	2	0	1	1	2	1	0	2	0	1	10	0.42%	0.26%
\$600,000 - \$699,999	0	0	1	0	0	0	0	0	2	1	0	0	4	0.00%	0.11%
\$700,000 - \$799,999	1	1	0	0	0	0	0	0	0	1	0	0	3	0.00%	0.08%
\$800,000 - \$899,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.03%
\$900,000 - \$999,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.03%
\$1,000,000 - \$1,499,999	0	2	3	0	0	0	0	0	0	1	0	0	6	0.00%	0.16%
\$1,500,000 - \$1,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$2,000,000 - \$4,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$5,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
2018	231	301	364	371	346	395	334	352	281	292	269	238	3,774	100%	100%
2017	206	236	331	308	388	363	334	387	288	308	271	308	3,728		
Chg from last month	-25.00%	30.30%	20.93%	1.92%	-6.74%	14.16%	-15.44%	5.39%	-20.17%	3.91%	-7.88%	-11.52%			
Chg from last year	12.14%	27.54%	9.97%	20.45%	-10.82%	8.82%	0.00%	-9.04%	-2.43%	-5.19%	-0.74%	-22.73%	1.23%		
2018 YTD	231	532	896	1,267	1,613	2,008	2,342	2,694	2,975	3,267	3,536	3,774	3,774		
2017 YTD	206	442	773	1,081	1,469	1,832	2,166	2,553	2,841	3,149	3,420	3,728	3,728		
% Change YTD	12.14%	20.36%	15.91%	17.21%	9.80%	9.61%	8.13%	5.52%	4.72%	3.75%	3.39%	1.23%	1.23%		



Monthly Sales Trends
2018

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	6	1	4	2	4	2	3	1	2	4	3	1	33	0.04%	0.09%
\$25,000 - \$49,999	24	24	32	25	23	25	22	27	31	11	19	18	281	0.75%	0.78%
\$50,000 - \$59,999	24	23	30	20	23	26	24	18	21	18	17	14	258	0.58%	0.72%
\$60,000 - \$69,999	34	27	47	27	44	29	28	31	25	33	20	16	361	0.66%	1.00%
\$70,000 - \$79,999	28	47	50	37	43	32	30	39	44	43	32	28	453	1.16%	1.26%
\$80,000 - \$89,999	41	32	50	43	38	49	37	64	45	41	33	40	513	1.66%	1.42%
\$90,000 - \$99,999	42	42	51	40	51	45	46	45	41	49	40	36	528	1.49%	1.46%
\$100,000 - \$119,999	97	100	125	93	103	108	128	111	86	113	93	89	1,246	3.69%	3.46%
\$120,000 - \$139,999	141	134	174	148	153	160	151	179	160	155	124	132	1,811	5.47%	5.02%
\$140,000 - \$159,999	120	160	207	195	194	220	192	202	162	180	167	147	2,146	6.09%	5.95%
\$160,000 - \$179,999	158	173	243	232	243	221	253	240	189	205	175	180	2,512	7.46%	6.97%
\$180,000 - \$199,999	178	204	267	281	309	272	259	242	191	222	194	182	2,801	7.55%	7.77%
\$200,000 - \$249,999	448	494	753	690	710	692	746	720	580	628	553	476	7,490	19.73%	20.78%
\$250,000 - \$299,999	330	377	525	536	479	541	473	537	419	455	420	396	5,488	16.42%	15.22%
\$300,000 - \$349,999	193	248	318	347	335	353	335	321	264	293	390	242	3,639	10.03%	10.09%
\$350,000 - \$399,999	100	159	197	205	223	232	207	212	175	140	148	136	2,134	5.64%	5.92%
\$400,000 - \$499,999	118	141	204	202	215	212	191	177	182	159	56	133	1,990	5.51%	5.52%
\$500,000 - \$599,999	54	54	101	85	98	99	89	84	67	58	32	52	873	2.16%	2.42%
\$600,000 - \$699,999	34	22	47	48	44	47	64	48	31	36	27	28	476	1.16%	1.32%
\$700,000 - \$799,999	22	25	28	29	29	27	34	22	19	18	10	17	280	0.70%	0.78%
\$800,000 - \$899,999	12	15	22	19	14	19	23	15	14	20	6	12	191	0.50%	0.53%
\$900,000 - \$999,999	8	12	10	10	3	16	19	6	7	13	13	5	122	0.21%	0.34%
\$1,000,000 - \$1,499,999	16	15	26	32	22	19	29	24	11	22	9	13	238	0.54%	0.66%
\$1,500,000 - \$1,999,999	7	7	11	12	14	5	6	13	8	6	4	9	102	0.37%	0.28%
\$2,000,000 - \$4,999,999	12	2	7	12	10	9	5	3	2	2	0	8	72	0.33%	0.20%
\$5,000,000 and over	2	0	1	1	2	1	0	0	0	0	0	2	9	0.08%	0.02%
2018	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,924	2,585	2,412	36,048	100%	100%
2017	2,213	2,482	3,477	3,092	3,845	3,882	3,381	3,580	2,552	2,921	2,767	3,045	37,237		
Chg from last month	-26.14%	12.85%	39.09%	-4.50%	1.63%	1.02%	-1.94%	-0.38%	-17.89%	5.33%	-11.59%	-6.69%			
Chg from last year	1.63%	2.26%	1.52%	9.02%	-10.90%	-10.84%	0.38%	-5.56%	8.78%	0.10%	-6.58%	-20.79%	-3.19%		
2018 YTD	2,249	4,787	8,317	11,688	15,114	18,575	21,969	25,350	28,126	31,050	33,636	36,048	36,048		
2017 YTD	2,213	4,695	8,172	11,264	15,109	18,991	22,372	25,952	28,504	31,425	34,192	37,237	37,237		
% Change YTD	1.63%	1.96%	1.77%	3.76%	0.03%	-2.19%	-1.80%	-2.32%	-1.33%	-1.19%	-1.63%	-3.19%	-3.19%		



Monthly Sales Trends
2018

Sales by Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
Assumed	101	87	154	39	3	7	8	4	9	4	1	2	419	0.08%	1.16%
Cash	700	816	986	834	874	907	852	895	768	823	730	673	9,858	27.90%	27.35%
Conventional	924	1,050	1,537	1,650	1,699	1,673	1,690	1,667	1,337	1,395	1,245	1,155	17,022	47.89%	47.22%
FHA	343	405	579	625	612	603	596	593	453	510	435	412	6,166	17.08%	17.10%
Lease Purchase	0	1	0	0	0	1	0	0	0	0	2	0	4	0.00%	0.01%
Other	40	40	50	37	47	53	45	34	30	22	35	24	457	1.00%	1.27%
Private	12	13	19	8	13	7	10	7	8	9	4	6	116	0.25%	0.32%
Seller	2	1	5	9	8	8	5	4	6	4	2	2	56	0.08%	0.16%
Trust Deed	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	0.00%
USDA	7	8	21	13	14	15	10	16	6	12	12	7	141	0.29%	0.39%
VA	120	117	179	156	156	187	177	161	159	145	119	131	1,807	5.43%	5.01%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,924	2,585	2,412	36,048	100%	100%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
0	1	0	2	1	1	0	1	1	1	1	0	1	10	0.04%	0.03%
1	62	70	87	74	86	85	91	87	101	91	57	51	942	2.11%	2.61%
2	318	361	471	442	498	452	477	532	419	491	421	385	5,267	15.96%	14.61%
3	1008	1171	1649	1530	1544	1575	1534	1473	1241	1294	1187	1121	16,327	46.48%	45.29%
4	667	714	1,010	993	992	1,028	1,019	1,024	779	808	713	672	10,419	27.86%	28.90%
5	157	179	258	265	245	261	229	219	192	195	165	143	2,508	5.93%	6.96%
6+	36	43	53	66	60	60	43	45	43	44	42	39	574	1.62%	1.59%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,924	2,585	2,412	36,048	100%	100%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
1	234	242	305	252	317	297	317	324	282	293	242	244	3,349	10.12%	9.29%
2	1,454	1,650	2,358	2,241	2,267	2,327	2,272	2,286	1,837	1,973	1,764	1,628	24,057	67.50%	66.74%
3	397	495	637	630	635	646	600	578	512	500	425	385	6,440	15.96%	17.87%
4	118	108	176	188	151	148	166	150	109	126	119	113	1,672	4.68%	4.64%
5	33	23	38	45	39	29	32	34	25	22	26	31	377	1.29%	1.05%
6+	13	20	16	15	17	14	7	9	11	10	9	11	152	0.46%	0.42%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,924	2,585	2,412	36,048	100%	100%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
Condo / Condo-Hotel	297	348	457	395	441	424	450	477	415	441	353	328	4,826	13.60%	13.39%
Co-op	13	10	11	16	13	15	10	13	14	23	11	9	158	0.37%	0.44%
Fee Simple	1,939	2,179	3,062	2,960	2,972	3,022	2,934	2,891	2,347	2,460	2,221	2,075	31,062	86.03%	86.17%
Land Lease	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.00%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,924	2,585	2,412	36,048	100%	100%

Monthly Sales Trends
2018

Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD %
½ Duplex	17	15	19	22	11	21	15	26	11	13	13	14	197	0.58%	0.55%
Condo / Condo-Hotel	270	317	422	364	408	393	401	442	391	402	330	302	4,442	12.52%	12.32%
Co-op	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Farm	0	0	0	0	0	0	0	1	0	1	0	0	2	0.00%	0.01%
Manufactured / Mobile	49	43	57	55	49	51	53	56	53	56	38	56	616	2.32%	1.71%
Modular	1	3	0	0	0	0	0	0	0	0	0	0	4	0.00%	0.01%
Single Family	1,698	1,874	2,687	2,581	2,623	2,673	2,606	2,530	2,051	2,173	1,948	1,816	27,260	75.29%	75.62%
Town Home	204	273	328	328	314	308	312	307	256	261	247	205	3,343	8.50%	9.27%
Villa	10	13	17	21	21	15	7	19	14	18	9	19	183	0.79%	0.51%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,924	2,585	2,412	36,048	100%	100%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.