



Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	425	63	525	73	696	61	1,646	1,646	11.90%
Orange *	1,346	64	1,455	63	1,988	58	4,789	4,789	34.62%
Osceola *	479	80	557	82	704	76	1,740	1,740	12.58%
Polk	760	76	839	67	1,095	74	2,694	2,694	19.48%
Seminole *	475	51	531	53	739	54	1,745	1,745	12.61%
Volusia	349	59	360	60	510	63	1,219	1,219	8.81%
Totals	3,834		4,267		5,732		13,833	13,833	100.00%

Total Sales Volume

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	\$93,181,546		\$117,283,392		\$164,439,277		\$374,904,215	\$374,904,215	10.93%
Orange *	\$419,001,009		\$421,792,253		\$590,590,213		\$1,431,383,475	\$1,431,383,475	41.72%
Osceola *	\$109,642,755		\$131,218,195		\$173,862,839		\$414,723,789	\$414,723,789	12.09%
Polk	\$135,953,177		\$149,967,848		\$201,567,873		\$487,488,898	\$487,488,898	14.21%
Seminole *	\$123,343,777		\$137,540,189		\$205,250,956		\$466,134,922	\$466,134,922	13.58%
Volusia	\$70,717,517		\$77,626,883		\$108,298,219		\$256,642,619	\$256,642,619	7.48%
Totals	\$951,839,781		\$1,035,428,760		\$1,444,009,377		\$3,431,277,918	\$3,431,277,918	100.00%

Average & Median Sale Prices

	Jan *		Feb *		Mar *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	1st Quarter	Year to Date
Lake *	\$219,251	\$198,000	\$223,397	\$205,000	\$236,263	\$215,000	\$227,767	\$227,767
Orange *	\$311,293	\$243,250	\$289,892	\$248,500	\$297,078	\$242,500	\$298,890	\$298,890
Osceola *	\$228,899	\$205,000	\$235,580	\$220,000	\$246,964	\$225,000	\$238,347	\$238,347
Polk	\$178,886	\$175,000	\$178,746	\$175,000	\$184,080	\$180,000	\$180,954	\$180,954
Seminole *	\$259,671	\$235,000	\$259,021	\$235,000	\$277,741	\$250,000	\$267,126	\$267,126
Volusia	\$202,629	\$175,000	\$215,630	\$179,900	\$212,349	\$185,000	\$210,535	\$210,535
Totals	\$248,263		\$242,660		\$251,921		\$248,050	\$248,050



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	Jan *		Feb *		Mar *		1st Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	808,931	\$115.19	991,526	\$118.29	1,351,051	\$121.71	3,151,508	\$118.96	\$118.96
Orange *	2,676,288	\$156.56	2,808,958	\$150.16	3,879,147	\$152.25	9,364,393	\$152.85	\$152.85
Osceola *	894,192	\$122.62	1,069,169	\$122.73	1,356,393	\$128.18	3,319,754	\$124.93	\$124.93
Polk	1,362,734	\$99.77	1,469,896	\$102.03	1,942,373	\$103.77	4,775,003	\$102.09	\$102.09
Seminole *	908,976	\$135.70	1,023,178	\$134.42	1,455,342	\$141.03	3,387,496	\$137.60	\$137.60
Volusia	587,191	\$120.43	606,229	\$128.05	881,029	\$122.92	2,074,449	\$123.72	\$123.72
Totals	7,238,312	\$131.50	7,968,956	\$129.93	10,865,335	\$132.90	26,072,603	\$131.60	\$131.60

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Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Apr *		May *		June		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	670	64	634	61	600	57	1,904	3,550	11.57%
Orange *	1,889	50	2,005	49	1,964	45	5,858	10,647	34.70%
Osceola *	700	79	684	69	665	63	2,049	3,789	12.35%
Polk	1,130	71	1,115	60	1,042	52	3,287	5,981	19.49%
Seminole *	698	46	768	35	772	39	2,238	3,983	12.98%
Volusia	490	59	514	54	509	48	1,513	2,732	8.90%
Totals	5,577		5,720		5,552		16,849	30,682	100.00%

Total Sales Volume

	Apr *		May *		June		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	\$153,743,216		\$144,955,016		\$147,366,242		\$446,064,474	\$820,968,689	10.60%
Orange *	\$596,835,289		\$626,592,635		\$591,286,593		\$1,814,714,517	\$3,246,097,992	41.89%
Osceola *	\$169,171,723		\$167,116,016		\$158,290,902		\$494,578,641	\$909,302,430	11.74%
Polk	\$211,939,594		\$201,675,428		\$190,604,022		\$604,219,044	\$1,091,707,942	14.09%
Seminole *	\$199,190,440		\$213,283,837		\$210,542,173		\$623,016,450	\$1,089,151,372	14.06%
Volusia	\$105,696,838		\$116,022,067		\$112,819,188		\$334,538,093	\$591,180,712	7.63%
Totals	\$1,436,577,100		\$1,469,644,999		\$1,410,909,120		\$4,317,131,219	\$7,748,409,137	100.00%

Average & Median Sale Prices

	Apr *		May *		June		Average Sale Price	
	Average	Median	Average	Median	Average	Median	2nd Quarter	Year to Date
Lake *	\$229,467	\$212,330	\$228,636	\$217,250	\$245,610	\$224,400	\$234,278	\$231,259
Orange *	\$315,953	\$255,000	\$312,515	\$255,000	\$301,062	\$260,000	\$309,784	\$304,884
Osceola *	\$241,674	\$222,000	\$244,322	\$214,950	\$238,031	\$212,625	\$241,376	\$239,985
Polk	\$187,557	\$180,500	\$180,875	\$175,000	\$182,921	\$177,250	\$183,821	\$182,529
Seminole *	\$285,373	\$258,000	\$277,713	\$250,000	\$272,723	\$250,000	\$278,381	\$273,450
Volusia	\$215,708	\$187,000	\$225,724	\$188,000	\$221,649	\$193,000	\$221,109	\$216,391
Totals	\$257,590		\$256,931		\$254,126		\$256,225	\$252,539



Sales and Volume by Counties 2018

	Average Cost per Square Foot								Year to Date
	Apr *		May *		June		2nd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	1,285,647	\$119.58	1,220,686	\$118.75	1,188,542	\$123.99	3,694,875	\$120.73	\$119.91
Orange *	3,788,848	\$157.52	3,962,926	\$158.11	3,845,460	\$153.76	11,597,234	\$156.48	\$154.86
Osceola *	1,343,970	\$125.87	1,301,981	\$128.36	1,236,773	\$127.99	3,882,724	\$127.38	\$126.25
Polk	1,990,774	\$106.46	1,939,798	\$103.97	1,813,973	\$105.08	5,744,545	\$105.18	\$103.78
Seminole *	1,395,264	\$142.76	1,475,645	\$144.54	1,471,785	\$143.05	4,342,694	\$143.46	\$140.90
Volusia	838,735	\$126.02	896,234	\$129.46	876,349	\$128.74	2,611,318	\$128.11	\$126.17
Totals	10,643,238	\$134.98	10,797,270	\$136.11	10,432,882	\$135.24	31,873,390	\$135.45	\$133.72

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