



Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	425	63	525	73	696	61	1,646	1,646	11.90%
Orange *	1,346	64	1,455	63	1,988	58	4,789	4,789	34.62%
Osceola *	479	80	557	82	704	76	1,740	1,740	12.58%
Polk	760	76	839	67	1,095	74	2,694	2,694	19.48%
Seminole *	475	51	531	53	739	54	1,745	1,745	12.61%
Volusia	349	59	360	60	510	63	1,219	1,219	8.81%
Totals	3,834		4,267		5,732		13,833	13,833	100.00%

Total Sales Volume

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	\$93,181,546		\$117,283,392		\$164,439,277		\$374,904,215	\$374,904,215	10.93%
Orange *	\$419,001,009		\$421,792,253		\$590,590,213		\$1,431,383,475	\$1,431,383,475	41.72%
Osceola *	\$109,642,755		\$131,218,195		\$173,862,839		\$414,723,789	\$414,723,789	12.09%
Polk	\$135,953,177		\$149,967,848		\$201,567,873		\$487,488,898	\$487,488,898	14.21%
Seminole *	\$123,343,777		\$137,540,189		\$205,250,956		\$466,134,922	\$466,134,922	13.58%
Volusia	\$70,717,517		\$77,626,883		\$108,298,219		\$256,642,619	\$256,642,619	7.48%
Totals	\$951,839,781		\$1,035,428,760		\$1,444,009,377		\$3,431,277,918	\$3,431,277,918	100.00%

Average & Median Sale Prices

	Jan *		Feb *		Mar *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	1st Quarter	Year to Date
Lake *	\$219,251	\$198,000	\$223,397	\$205,000	\$236,263	\$215,000	\$227,767	\$227,767
Orange *	\$311,293	\$243,250	\$289,892	\$248,500	\$297,078	\$242,500	\$298,890	\$298,890
Osceola *	\$228,899	\$205,000	\$235,580	\$220,000	\$246,964	\$225,000	\$238,347	\$238,347
Polk	\$178,886	\$175,000	\$178,746	\$175,000	\$184,080	\$180,000	\$180,954	\$180,954
Seminole *	\$259,671	\$235,000	\$259,021	\$235,000	\$277,741	\$250,000	\$267,126	\$267,126
Volusia	\$202,629	\$175,000	\$215,630	\$179,900	\$212,349	\$185,000	\$210,535	\$210,535
Totals	\$248,263		\$242,660		\$251,921		\$248,050	\$248,050



Sales and Volume by Counties 2018

	Jan *		Feb *		Mar *		1st Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	808,931	\$115.19	991,526	\$118.29	1,351,051	\$121.71	3,151,508	\$118.96	\$118.96
Orange *	2,676,288	\$156.56	2,808,958	\$150.16	3,879,147	\$152.25	9,364,393	\$152.85	\$152.85
Osceola *	894,192	\$122.62	1,069,169	\$122.73	1,356,393	\$128.18	3,319,754	\$124.93	\$124.93
Polk	1,362,734	\$99.77	1,469,896	\$102.03	1,942,373	\$103.77	4,775,003	\$102.09	\$102.09
Seminole *	908,976	\$135.70	1,023,178	\$134.42	1,455,342	\$141.03	3,387,496	\$137.60	\$137.60
Volusia	587,191	\$120.43	606,229	\$128.05	881,029	\$122.92	2,074,449	\$123.72	\$123.72
Totals	7,238,312	\$131.50	7,968,956	\$129.93	10,865,335	\$132.90	26,072,603	\$131.60	\$131.60

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Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Apr *		May *		Jun *		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	670	64	634	61	600	57	1,904	3,550	11.56%
Orange *	1,889	50	2,005	49	1,981	45	5,875	10,664	34.73%
Osceola *	700	79	684	69	672	62	2,056	3,796	12.36%
Polk	1,130	71	1,115	60	1,042	52	3,287	5,981	19.48%
Seminole *	698	46	768	35	775	38	2,241	3,986	12.98%
Volusia	490	59	514	54	509	48	1,513	2,732	8.90%
Totals	5,577		5,720		5,579		16,876	30,709	100.00%

Total Sales Volume

	Apr *		May *		Jun *		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	\$153,743,216		\$144,955,016		\$147,366,242		\$446,064,474	\$820,968,689	10.59%
Orange *	\$596,835,289		\$626,592,635		\$595,530,893		\$1,818,958,817	\$3,250,342,292	41.91%
Osceola *	\$169,171,723		\$167,116,016		\$159,774,723		\$496,062,462	\$910,786,251	11.74%
Polk	\$211,939,594		\$201,675,428		\$190,604,022		\$604,219,044	\$1,091,707,942	14.08%
Seminole *	\$199,190,440		\$213,283,837		\$211,235,173		\$623,709,450	\$1,089,844,372	14.05%
Volusia	\$105,696,838		\$116,022,067		\$112,819,188		\$334,538,093	\$591,180,712	7.62%
Totals	\$1,436,577,100		\$1,469,644,999		\$1,417,330,241		\$4,323,552,340	\$7,754,830,258	100.00%

Average & Median Sale Prices

	Apr *		May *		Jun *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	2nd Quarter	Year to Date
Lake *	\$229,467	\$212,330	\$228,636	\$217,250	\$245,610	\$224,400	\$234,278	\$231,259
Orange *	\$315,953	\$255,000	\$312,515	\$255,000	\$300,621	\$260,000	\$309,610	\$304,796
Osceola *	\$241,674	\$222,000	\$244,322	\$214,950	\$237,760	\$212,313	\$241,276	\$239,933
Polk	\$187,557	\$180,500	\$180,875	\$175,000	\$182,921	\$177,250	\$183,821	\$182,529
Seminole *	\$285,373	\$258,000	\$277,713	\$250,000	\$272,562	\$250,000	\$278,317	\$273,418
Volusia	\$215,708	\$187,000	\$225,724	\$188,000	\$221,649	\$193,000	\$221,109	\$216,391
Totals	\$257,590		\$256,931		\$254,047		\$256,195	\$252,526



Sales and Volume by Counties 2018

	Average Cost per Square Foot								Year to Date
	Apr *		May *		Jun *		2nd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	1,285,647	\$119.58	1,220,686	\$118.75	1,188,542	\$123.99	3,694,875	\$120.73	\$119.91
Orange *	3,788,848	\$157.52	3,962,926	\$158.11	3,875,057	\$153.68	11,626,831	\$156.44	\$154.84
Osceola *	1,343,970	\$125.87	1,301,981	\$128.36	1,252,105	\$127.60	3,898,056	\$127.26	\$126.19
Polk	1,990,774	\$106.46	1,939,798	\$103.97	1,813,973	\$105.08	5,744,545	\$105.18	\$103.78
Seminole *	1,395,264	\$142.76	1,475,645	\$144.54	1,476,490	\$143.07	4,347,399	\$143.47	\$140.90
Volusia	838,735	\$126.02	896,234	\$129.46	876,349	\$128.74	2,611,318	\$128.11	\$126.17
Totals	10,643,238	\$134.98	10,797,270	\$136.11	10,482,516	\$135.21	31,923,024	\$135.44	\$133.71

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Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Jul *		Aug *		Sep *		3rd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	602	48	585	61	519	54	1,706	5,256	11.43%
Orange *	1,890	45	1,885	49	1,462	46	5,237	15,901	34.57%
Osceola *	595	60	594	67	551	63	1,740	5,536	12.04%
Polk	1,051	50	1,062	56	852	50	2,965	8,946	19.45%
Seminole *	798	34	768	39	635	42	2,201	6,187	13.45%
Volusia	455	50	522	52	457	51	1,434	4,166	9.06%
Totals	5,391		5,416		4,476		15,283	45,992	100.00%

Total Sales Volume

	Jul *		Aug *		Sep *		3rd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$131,631,592		\$121,827,365		\$117,272,808		\$370,731,765	\$1,191,700,454	10.39%
Orange *	\$563,479,798		\$497,363,406		\$402,279,511		\$1,463,122,715	\$4,713,465,007	41.08%
Osceola *	\$148,374,034		\$128,078,715		\$132,756,002		\$409,208,751	\$1,319,995,002	11.51%
Polk	\$197,559,843		\$202,256,137		\$157,266,195		\$557,082,175	\$1,648,790,117	14.37%
Seminole *	\$225,876,444		\$197,459,607		\$178,557,580		\$601,893,631	\$1,691,738,003	14.75%
Volusia	\$100,495,043		\$116,700,368		\$98,594,011		\$315,789,422	\$906,970,134	7.91%
Totals	\$1,367,416,754		\$1,263,685,598		\$1,086,726,107		\$3,717,828,459	\$11,472,658,717	100.00%

Average & Median Sale Prices

	Jul *		Aug *		Sep *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	3rd Quarter	Year to Date
Lake *	\$218,657	\$212,700	\$208,252	\$195,000	\$225,959	\$215,000	\$217,311	\$226,731
Orange *	\$298,137	\$250,000	\$263,853	\$225,800	\$275,157	\$241,944	\$279,382	\$296,426
Osceola *	\$249,368	\$219,000	\$215,621	\$199,450	\$240,936	\$220,000	\$235,177	\$238,438
Polk	\$187,973	\$178,990	\$190,448	\$182,100	\$184,585	\$175,000	\$187,886	\$184,305
Seminole *	\$283,053	\$250,000	\$257,109	\$234,950	\$281,193	\$255,000	\$273,464	\$273,434
Volusia	\$220,868	\$186,000	\$223,564	\$187,000	\$215,742	\$185,000	\$220,216	\$217,708
Totals	\$253,648		\$233,325		\$242,790		\$243,266	\$249,449



Sales and Volume by Counties 2018

	Average Cost per Square Foot								Year to Date
	Jul *		Aug *		Sep *		3rd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	1,106,028	\$119.01	1,086,044	\$112.18	973,681	\$120.44	3,165,753	\$117.11	\$119.03
Orange *	3,630,894	\$155.19	3,510,652	\$141.67	2,692,196	\$149.42	9,833,742	\$148.79	\$152.91
Osceola *	1,151,617	\$128.84	1,101,270	\$116.30	1,044,886	\$127.05	3,297,773	\$124.09	\$125.53
Polk	1,830,108	\$107.95	1,873,664	\$107.95	1,485,018	\$105.90	5,188,790	\$107.36	\$104.96
Seminole *	1,542,443	\$146.44	1,469,805	\$134.34	1,230,936	\$145.06	4,243,184	\$141.85	\$141.24
Volusia	758,908	\$132.42	862,621	\$135.29	737,641	\$133.66	2,359,170	\$133.86	\$128.74
Totals	10,019,998	\$136.47	9,904,056	\$127.59	8,164,358	\$133.11	28,088,412	\$132.36	\$133.27

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Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Oct *		Nov *		Dec		4th Quarter Units Sold	Year End Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	514	58	484	53	499	52	1,497	6,753	11.43%
Orange *	1,624	52	1,435	51	1,382	54	4,441	20,342	34.42%
Osceola *	590	56	535	54	468	65	1,593	7,129	12.06%
Polk	1,008	51	793	54	793	54	2,594	11,540	19.53%
Seminole *	635	42	555	49	524	57	1,714	7,901	13.37%
Volusia	441	56	397	48	427	54	1,265	5,431	9.19%
Totals	4,812		4,199		4,093		13,104	59,096	100.00%

Total Sales Volume

	Oct *		Nov *		Dec		4th Quarter	Totals	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$115,646,394		\$111,253,964		\$114,917,610		\$341,817,968	\$1,533,518,422	10.43%
Orange *	\$457,730,562		\$414,281,707		\$416,371,427		\$1,288,383,696	\$6,001,848,703	40.80%
Osceola *	\$140,217,298		\$126,785,945		\$122,288,536		\$389,291,779	\$1,709,286,781	11.62%
Polk	\$188,642,163		\$148,550,556		\$148,230,450		\$485,423,169	\$2,134,213,286	14.51%
Seminole *	\$166,104,362		\$151,074,503		\$138,368,750		\$455,547,615	\$2,147,285,618	14.60%
Volusia	\$97,402,940		\$83,027,559		\$96,161,249		\$276,591,748	\$1,183,561,882	8.05%
Totals	\$1,165,743,719		\$1,034,974,234		\$1,036,338,022		\$3,237,055,975	\$14,709,714,692	100.00%

Average & Median Sale Prices

	Oct *		Nov *		Dec		4th Quarter	Year End Average
	Average	Median	Average	Median	Average	Median		
Lake *	\$224,993	\$210,500	\$229,864	\$215,000	\$230,296	\$220,000	\$228,335	\$227,087
Orange *	\$281,854	\$240,450	\$288,698	\$245,000	\$301,282	\$245,000	\$290,111	\$295,047
Osceola *	\$237,656	\$215,000	\$236,983	\$220,000	\$261,300	\$225,500	\$244,377	\$239,765
Polk	\$187,145	\$178,000	\$187,327	\$179,999	\$186,924	\$178,000	\$187,133	\$184,940
Seminole *	\$261,582	\$239,900	\$272,206	\$245,000	\$264,063	\$249,400	\$265,780	\$271,774
Volusia	\$220,868	\$188,000	\$209,137	\$191,000	\$225,202	\$184,500	\$218,650	\$217,927
Totals	\$242,258		\$246,481		\$253,198		\$247,028	\$248,912



Sales and Volume by Counties 2018

	Average Cost per Square Foot								Year End Average
	Oct *		Nov *		Dec		4rd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	958,742	\$120.62	907,077	\$122.65	937,506	\$122.58	2,803,325	\$121.93	\$119.66
Orange *	3,020,002	\$151.57	2,731,298	\$151.68	2,621,570	\$158.83	8,372,870	\$153.88	\$153.12
Osceola *	1,098,930	\$127.59	971,824	\$130.46	933,924	\$130.94	3,004,678	\$129.56	\$126.42
Polk	1,765,421	\$106.85	1,366,092	\$108.74	1,378,539	\$107.53	4,510,052	\$107.63	\$105.56
Seminole *	1,159,383	\$143.27	1,055,676	\$143.11	977,564	\$141.54	3,192,623	\$142.69	\$141.54
Volusia	749,854	\$129.90	663,720	\$125.09	707,066	\$136.00	2,120,640	\$130.43	\$129.13
Totals	8,752,332	\$133.19	7,695,687	\$134.49	7,556,169	\$137.15	24,004,188	\$134.85	\$133.62

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