



## Sales and Volume by Counties 2018

### Units Sold / Average Days on Market

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	425	63	525	73	696	61	1,646	<b>1,646</b>	11.90%
Orange *	1,346	64	1,455	63	1,988	58	4,789	<b>4,789</b>	34.62%
Osceola *	479	80	557	82	704	76	1,740	<b>1,740</b>	12.58%
Polk	760	76	839	67	1,095	74	2,694	<b>2,694</b>	19.48%
Seminole *	475	51	531	53	739	54	1,745	<b>1,745</b>	12.61%
Volusia	349	59	360	60	510	63	1,219	<b>1,219</b>	8.81%
<b>Totals</b>	<b>3,834</b>		<b>4,267</b>		<b>5,732</b>		<b>13,833</b>	<b>13,833</b>	<b>100.00%</b>

### Total Sales Volume

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	\$93,181,546		\$117,283,392		\$164,439,277		\$374,904,215	<b>\$374,904,215</b>	10.93%
Orange *	\$419,001,009		\$421,792,253		\$590,590,213		\$1,431,383,475	<b>\$1,431,383,475</b>	41.72%
Osceola *	\$109,642,755		\$131,218,195		\$173,862,839		\$414,723,789	<b>\$414,723,789</b>	12.09%
Polk	\$135,953,177		\$149,967,848		\$201,567,873		\$487,488,898	<b>\$487,488,898</b>	14.21%
Seminole *	\$123,343,777		\$137,540,189		\$205,250,956		\$466,134,922	<b>\$466,134,922</b>	13.58%
Volusia	\$70,717,517		\$77,626,883		\$108,298,219		\$256,642,619	<b>\$256,642,619</b>	7.48%
<b>Totals</b>	<b>\$951,839,781</b>		<b>\$1,035,428,760</b>		<b>\$1,444,009,377</b>		<b>\$3,431,277,918</b>	<b>\$3,431,277,918</b>	<b>100.00%</b>

### Average & Median Sale Prices

	Jan *		Feb *		Mar *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	1st Quarter	Year to Date
Lake *	\$219,251	\$198,000	\$223,397	\$205,000	\$236,263	\$215,000	\$227,767	<b>\$227,767</b>
Orange *	\$311,293	\$243,250	\$289,892	\$248,500	\$297,078	\$242,500	\$298,890	<b>\$298,890</b>
Osceola *	\$228,899	\$205,000	\$235,580	\$220,000	\$246,964	\$225,000	\$238,347	<b>\$238,347</b>
Polk	\$178,886	\$175,000	\$178,746	\$175,000	\$184,080	\$180,000	\$180,954	<b>\$180,954</b>
Seminole *	\$259,671	\$235,000	\$259,021	\$235,000	\$277,741	\$250,000	\$267,126	<b>\$267,126</b>
Volusia	\$202,629	\$175,000	\$215,630	\$179,900	\$212,349	\$185,000	\$210,535	<b>\$210,535</b>
<b>Totals</b>	<b>\$248,263</b>		<b>\$242,660</b>		<b>\$251,921</b>		<b>\$248,050</b>	<b>\$248,050</b>



## Sales and Volume by Counties 2018

	Jan *		Feb *		Mar *		1st Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
<b>Lake *</b>	808,931	\$115.19	991,526	\$118.29	1,351,051	\$121.71	3,151,508	\$118.96	<b>\$118.96</b>
<b>Orange *</b>	2,676,288	\$156.56	2,808,958	\$150.16	3,879,147	\$152.25	9,364,393	\$152.85	<b>\$152.85</b>
<b>Osceola *</b>	894,192	\$122.62	1,069,169	\$122.73	1,356,393	\$128.18	3,319,754	\$124.93	<b>\$124.93</b>
<b>Polk</b>	1,362,734	\$99.77	1,469,896	\$102.03	1,942,373	\$103.77	4,775,003	\$102.09	<b>\$102.09</b>
<b>Seminole *</b>	908,976	\$135.70	1,023,178	\$134.42	1,455,342	\$141.03	3,387,496	\$137.60	<b>\$137.60</b>
<b>Volusia</b>	587,191	\$120.43	606,229	\$128.05	881,029	\$122.92	2,074,449	\$123.72	<b>\$123.72</b>
<b>Totals</b>	7,238,312	\$131.50	7,968,956	\$129.93	10,865,335	\$132.90	26,072,603	\$131.60	<b>\$131.60</b>

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## Sales and Volume by Counties 2018

### Units Sold / Average Days on Market

	Apr *		May *		Jun *		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	670	64	634	61	600	57	1,904	3,550	11.56%
Orange *	1,889	50	2,005	49	1,981	45	5,875	10,664	34.73%
Osceola *	700	79	684	69	672	62	2,056	3,796	12.36%
Polk	1,130	71	1,115	60	1,042	52	3,287	5,981	19.48%
Seminole *	698	46	768	35	775	38	2,241	3,986	12.98%
Volusia	490	59	514	54	509	48	1,513	2,732	8.90%
<b>Totals</b>	<b>5,577</b>		<b>5,720</b>		<b>5,579</b>		<b>16,876</b>	<b>30,709</b>	<b>100.00%</b>

### Total Sales Volume

	Apr *		May *		Jun *		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	\$153,743,216		\$144,955,016		\$147,366,242		\$446,064,474	\$820,968,689	10.59%
Orange *	\$596,835,289		\$626,592,635		\$595,530,893		\$1,818,958,817	\$3,250,342,292	41.91%
Osceola *	\$169,171,723		\$167,116,016		\$159,774,723		\$496,062,462	\$910,786,251	11.74%
Polk	\$211,939,594		\$201,675,428		\$190,604,022		\$604,219,044	\$1,091,707,942	14.08%
Seminole *	\$199,190,440		\$213,283,837		\$211,235,173		\$623,709,450	\$1,089,844,372	14.05%
Volusia	\$105,696,838		\$116,022,067		\$112,819,188		\$334,538,093	\$591,180,712	7.62%
<b>Totals</b>	<b>\$1,436,577,100</b>		<b>\$1,469,644,999</b>		<b>\$1,417,330,241</b>		<b>\$4,323,552,340</b>	<b>\$7,754,830,258</b>	<b>100.00%</b>

### Average & Median Sale Prices

	Apr *		May *		Jun *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	2nd Quarter	Year to Date
Lake *	\$229,467	\$212,330	\$228,636	\$217,250	\$245,610	\$224,400	\$234,278	\$231,259
Orange *	\$315,953	\$255,000	\$312,515	\$255,000	\$300,621	\$260,000	\$309,610	\$304,796
Osceola *	\$241,674	\$222,000	\$244,322	\$214,950	\$237,760	\$212,313	\$241,276	\$239,933
Polk	\$187,557	\$180,500	\$180,875	\$175,000	\$182,921	\$177,250	\$183,821	\$182,529
Seminole *	\$285,373	\$258,000	\$277,713	\$250,000	\$272,562	\$250,000	\$278,317	\$273,418
Volusia	\$215,708	\$187,000	\$225,724	\$188,000	\$221,649	\$193,000	\$221,109	\$216,391
<b>Totals</b>	<b>\$257,590</b>		<b>\$256,931</b>		<b>\$254,047</b>		<b>\$256,195</b>	<b>\$252,526</b>



## Sales and Volume by Counties 2018

	Average Cost per Square Foot								Year to Date
	Apr *		May *		Jun *		2nd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
<b>Lake *</b>	1,285,647	\$119.58	1,220,686	\$118.75	1,188,542	\$123.99	3,694,875	\$120.73	<b>\$119.91</b>
<b>Orange *</b>	3,788,848	\$157.52	3,962,926	\$158.11	3,875,057	\$153.68	11,626,831	\$156.44	<b>\$154.84</b>
<b>Osceola *</b>	1,343,970	\$125.87	1,301,981	\$128.36	1,252,105	\$127.60	3,898,056	\$127.26	<b>\$126.19</b>
<b>Polk</b>	1,990,774	\$106.46	1,939,798	\$103.97	1,813,973	\$105.08	5,744,545	\$105.18	<b>\$103.78</b>
<b>Seminole *</b>	1,395,264	\$142.76	1,475,645	\$144.54	1,476,490	\$143.07	4,347,399	\$143.47	<b>\$140.90</b>
<b>Volusia</b>	838,735	\$126.02	896,234	\$129.46	876,349	\$128.74	2,611,318	\$128.11	<b>\$126.17</b>
<b>Totals</b>	10,643,238	\$134.98	10,797,270	\$136.11	10,482,516	\$135.21	31,923,024	\$135.44	<b>\$133.71</b>

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## Sales and Volume by Counties 2018

### Units Sold / Average Days on Market

	Jul *		Aug *		Sep *		3rd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	602	48	585	61	519	54	1,706	5,256	11.43%
Orange *	1,890	45	1,885	49	1,462	46	5,237	15,901	34.57%
Osceola *	595	60	594	67	551	63	1,740	5,536	12.04%
Polk	1,051	50	1,062	56	852	50	2,965	8,946	19.45%
Seminole *	798	34	768	39	635	42	2,201	6,187	13.45%
Volusia	455	50	522	52	457	51	1,434	4,166	9.06%
<b>Totals</b>	<b>5,391</b>		<b>5,416</b>		<b>4,476</b>		<b>15,283</b>	<b>45,992</b>	<b>100.00%</b>

### Total Sales Volume

	Jul *		Aug *		Sep *		3rd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$131,631,592		\$121,827,365		\$117,272,808		\$370,731,765	\$1,191,700,454	10.39%
Orange *	\$563,479,798		\$497,363,406		\$402,279,511		\$1,463,122,715	\$4,713,465,007	41.08%
Osceola *	\$148,374,034		\$128,078,715		\$132,756,002		\$409,208,751	\$1,319,995,002	11.51%
Polk	\$197,559,843		\$202,256,137		\$157,266,195		\$557,082,175	\$1,648,790,117	14.37%
Seminole *	\$225,876,444		\$197,459,607		\$178,557,580		\$601,893,631	\$1,691,738,003	14.75%
Volusia	\$100,495,043		\$116,700,368		\$98,594,011		\$315,789,422	\$906,970,134	7.91%
<b>Totals</b>	<b>\$1,367,416,754</b>		<b>\$1,263,685,598</b>		<b>\$1,086,726,107</b>		<b>\$3,717,828,459</b>	<b>\$11,472,658,717</b>	<b>100.00%</b>

### Average & Median Sale Prices

	Jul *		Aug *		Sep *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	3rd Quarter	Year to Date
Lake *	\$218,657	\$212,700	\$208,252	\$195,000	\$225,959	\$215,000	\$217,311	\$226,731
Orange *	\$298,137	\$250,000	\$263,853	\$225,800	\$275,157	\$241,944	\$279,382	\$296,426
Osceola *	\$249,368	\$219,000	\$215,621	\$199,450	\$240,936	\$220,000	\$235,177	\$238,438
Polk	\$187,973	\$178,990	\$190,448	\$182,100	\$184,585	\$175,000	\$187,886	\$184,305
Seminole *	\$283,053	\$250,000	\$257,109	\$234,950	\$281,193	\$255,000	\$273,464	\$273,434
Volusia	\$220,868	\$186,000	\$223,564	\$187,000	\$215,742	\$185,000	\$220,216	\$217,708
<b>Totals</b>	<b>\$253,648</b>		<b>\$233,325</b>		<b>\$242,790</b>		<b>\$243,266</b>	<b>\$249,449</b>



## Sales and Volume by Counties 2018

	Jul *		Aug *		Sep *		3rd Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
<b>Lake *</b>	1,106,028	\$119.01	1,086,044	\$112.18	973,681	\$120.44	3,165,753	\$117.11	<b>\$119.03</b>
<b>Orange *</b>	3,630,894	\$155.19	3,510,652	\$141.67	2,692,196	\$149.42	9,833,742	\$148.79	<b>\$152.91</b>
<b>Osceola *</b>	1,151,617	\$128.84	1,101,270	\$116.30	1,044,886	\$127.05	3,297,773	\$124.09	<b>\$125.53</b>
<b>Polk</b>	1,830,108	\$107.95	1,873,664	\$107.95	1,485,018	\$105.90	5,188,790	\$107.36	<b>\$104.96</b>
<b>Seminole *</b>	1,542,443	\$146.44	1,469,805	\$134.34	1,230,936	\$145.06	4,243,184	\$141.85	<b>\$141.24</b>
<b>Volusia</b>	758,908	\$132.42	862,621	\$135.29	737,641	\$133.66	2,359,170	\$133.86	<b>\$128.74</b>
<b>Totals</b>	10,019,998	\$136.47	9,904,056	\$127.59	8,164,358	\$133.11	28,088,412	\$132.36	<b>\$133.27</b>

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## Sales and Volume by Counties 2018

### Units Sold / Average Days on Market

	Oct *		Nov		Dec		4th Quarter Units Sold	Year End Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	514	58	478	53			992	6,248	11.36%
Orange *	1,624	52	1,431	51			3,055	18,956	34.47%
Osceola *	590	56	535	54			1,125	6,661	12.11%
Polk	1,008	51	793	54			1,801	10,747	19.54%
Seminole *	635	42	557	52			1,192	7,379	13.42%
Volusia	441	56	397	48			838	5,004	9.10%
<b>Totals</b>	<b>4,812</b>		<b>4,191</b>		<b>0</b>		<b>9,003</b>	<b>54,995</b>	<b>100.00%</b>

### Total Sales Volume

	Oct *		Nov		Dec		4th Quarter	Totals	%Total
Lake *	\$115,646,394		\$110,429,864				\$226,076,258	\$1,417,776,712	10.37%
Orange *	\$457,730,562		\$412,618,807				\$870,349,369	\$5,583,814,376	40.84%
Osceola *	\$140,217,298		\$126,785,945				\$267,003,243	\$1,586,998,245	11.61%
Polk	\$188,642,163		\$148,550,556				\$337,192,719	\$1,985,982,836	14.53%
Seminole *	\$166,104,362		\$151,561,789				\$317,666,151	\$2,009,404,154	14.70%
Volusia	\$97,402,940		\$83,027,559				\$180,430,499	\$1,087,400,633	7.95%
<b>Totals</b>	<b>\$1,165,743,719</b>		<b>\$1,032,974,520</b>		<b>\$0</b>		<b>\$2,198,718,239</b>	<b>\$13,671,376,956</b>	<b>100.00%</b>

### Average & Median Sale Prices

	Oct *		Nov		Dec		4th Quarter	Year End Average
	Average	Median	Average	Median	Average	Median		
Lake *	\$224,993	\$210,500	\$231,025	\$217,750	\$0	\$0	\$227,899	\$226,917
Orange *	\$281,854	\$240,450	\$288,343	\$245,000	\$0	\$0	\$284,893	\$294,567
Osceola *	\$237,656	\$215,000	\$236,983	\$220,000	\$0	\$0	\$237,336	\$238,252
Polk	\$187,145	\$178,000	\$187,327	\$179,999	\$0	\$0	\$187,225	\$184,794
Seminole *	\$261,582	\$239,900	\$272,104	\$245,000	\$0	\$0	\$266,498	\$272,314
Volusia	\$220,868	\$188,000	\$209,137	\$191,000	\$0	\$0	\$215,311	\$217,306
<b>Totals</b>	<b>\$242,258</b>		<b>\$246,474</b>		<b>\$0</b>		<b>\$244,221</b>	<b>\$248,593</b>



## Sales and Volume by Counties 2018

	Average Cost per Square Foot								Year End Average
	Oct *		Nov		Dec		4rd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
<b>Lake *</b>	958,742	\$120.62	899,340	\$122.79	\$0.00		1,858,082	\$121.67	<b>\$119.44</b>
<b>Orange *</b>	3,020,002	\$151.57	2,722,572	\$151.55	\$0.00		5,742,574	\$151.56	<b>\$152.70</b>
<b>Osceola *</b>	1,098,930	\$127.59	971,824	\$130.46	\$0.00		2,070,754	\$128.94	<b>\$126.09</b>
<b>Polk</b>	1,765,421	\$106.85	1,366,092	\$108.74	\$0.00		3,131,513	\$107.68	<b>\$105.41</b>
<b>Seminole *</b>	1,159,383	\$143.27	1,059,835	\$143.01	\$0.00		2,219,218	\$143.14	<b>\$141.53</b>
<b>Volusia</b>	749,854	\$129.90	663,720	\$125.09	\$0.00		1,413,574	\$127.64	<b>\$128.56</b>
<b>Totals</b>	8,752,332	\$133.19	7,683,383	\$134.44	0	\$0.00	16,435,715	\$133.78	<b>\$133.35</b>

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