

## Orientation Dues & Fees Schedule

## Welcome to the REALTOR® family!

As an applicant, you will be granted full ORRA primary REALTOR\* member rights and privileges once you have paid your initial fees and dues (payable at time of application submission). Within two New Member Orientation opportunities of your application submission, you must complete the required New Member Orientation class and the Code of Ethics (COE) course. The Code of Ethics course can either be taken online or in class at ORRA. (If you complete the course online, you will be responsible for submitting your Completion Certificate to ORRA at membership@orlandorealtors.org or via fax to 407.293.6083.)

**New Members:** The Application Fees & Dues Schedule below shows the application fees and prorated local, state, and national dues for 2018 and 2019. ORRA operates on a fiscal year (Nov. 1 to Oct. 31), and Florida REALTORS® and NAR operate on a calendar year. As a primary or secondary REALTOR® member at ORRA, your annual dues are due by October 31st each year. (Primary members are those who pay their state and national dues through ORRA and whose principal broker also holds membership in ORRA. Secondary membership is available only to REALTORS® who already hold primary membership in another association.)

**Returning Members:** Membership dues shall be prorated for any licensee included on a certification form submitted to the association who during the same calendar year applies for REALTOR\* membership in the association. However, membership dues shall not be prorated if the licensee held REALTOR\* membership during the preceding calendar year.

## **Primary REALTOR® Dues & Fees**

APPLICATION DATE	APPLICATION FEE	LOCAL (ORRA)	STATE (FR)	NATIONAL (NAR)	TOTAL DUE
* Aug. 1-31, 2018	\$200.00	\$331.25	\$254.33	\$270.00	\$1,055.58
* Sept. 1-30, 2018	\$200.00	\$312.50	\$244.67	\$260.00	\$1,017.17
Oct. 1-31, 2018	\$200.00	\$293.75	\$235.00	\$250.00	\$978.75
Nov. 1-30, 2018	\$200.00	\$250.00	\$225.33	\$240.00	\$915.33
Dec. 1-31, 2018	\$200.00	\$231.25	\$215.67	\$230.00	\$876.92
Jan. 1-31, 2019	\$200.00	\$212.50	\$176.00	\$185.00	\$773.50
Feb. 1-28, 2019	\$200.00	\$193.75	\$166.33	\$172.50	\$732.58
Mar. 1-31, 2019	\$200.00	\$175.00	\$156.67	\$160.00	\$691.67
Apr. 1-30, 2019	\$200.00	\$156.25	\$147.00	\$147.50	\$650.75
May 1-31, 2019	\$200.00	\$137.5	\$137.33	\$135.00	\$609.83
Jun. 1-30, 2019	\$200.00	\$118.75	\$127.67	\$122.50	\$568.92
Jul. 1-31, 2019	\$200.00	\$100.00	\$118.00	\$110.00	\$528.00
Aug. 1-31, 2019	\$200.00	\$331.25	\$254.33	\$282.50	\$1,068.08
Sept. 1-30, 2019	\$200.00	\$312.50	\$244.67	\$270.00	\$1,027.17
Oct. 1-31, 2019	\$200.00	\$293.75	\$235.00	\$257.50	\$986.25

If joining in the month of **August through October**, new applicants will be charged the application fee along with the local, state and national dues, plus the annual membership dues for the following fiscal year, which is due every year by October 31st.

In addition to the \$200 application, total Dues include: ORRA - annual dues of \$225 and a \$25 ORRA media assessment; Florida REALTORS\* - annual dues of \$116, a \$30 one-time Florida REALTORS\* processing fee, and a \$30 Issues Advocacy Fund Fee; NAR - annual dues of \$120 for 2018 and \$150 for 2019 and a \$35 media assessment. *Note*: Dues are prorated monthly. ORRA membership includes an Orlando REALTOR\* magazine subscription (\$9 value).

\* Members joining in August 2018 will receive a \$50 early bird discount on their 2019 Realtor Dues. Those joining in September will receive a \$25 early bird discount.

New Member Orientation Opportunities

APPLICATION SUBMITTED BY	FIRST OPPORTUNITY*	SECOND OPPORTUNITY	
Jan. 2	Jan. 10	Feb. 7	
Feb. 1	Feb. 7	Mar. 7	
Mar. 1	Mar. 7	Apr. 11	
Apr. 2	Apr. 11	May 9	
May 1	May 9	Jun. 6	
Jun. 1	Jun. 6	Jul. 11	

	APPLICATION SUBMITTED BY	FIRST OPPORTUNITY*	SECOND OPPORTUNITY
Jul. 2		Jul. 11	Aug. 15
	Aug. 1	Aug. 15	Sep. 12
	Sep. 3	Sep. 12	Oct. 10
	Oct. 1	Oct. 10	Nov. 7
Nov. 1		Nov. 7	Dec. 5
	Dec. 2	Dec. 5	TBD

<sup>\*</sup> Please note that the schedule above is to be used as a guide. The actual date of your first opportunity will be based on application submission date and available seating. Your confirmation e-mail will provide you with the applicable deadlines.

The New Member Code of Ethics (COE) can be taken at www.NAR.Realtor.