

Florida Realtors®
2012 GRI-1 Challenge Examination
Saturday, August 11, 2012 • 1pm to 5pm



The GRI designation is recognized nationwide as the standard for real estate professional achievement. Earning this designation will set you apart from the competition. Comprised of three modules, a GRI designation is the mark of a real estate professional that has made the commitment to provide a high level of professional services by securing a strong educational foundation. REALTORS® with the GRI designation are highly trained in many areas of real estate to better serve and protect their clients.

The GRI designation is obtained by attending a specific, intensive series of courses that total a minimum of 90 hours of classroom instruction. Subjects covered include the Sales Process (business development, sales and marketing, customer & client services, and cultural diversity) Legal and Regulatory (risk management and contract law) Technology (communications and real estate business technology), and Professional Standards (NAR code of ethics, standards of practice and arbitration/mediation).

Florida Realtors offers the option for *experienced* Realtors® to use their prior experience to challenge course content by taking a written examination without attending classroom instruction. Although participants **do not** receive licensing renewal credit for the course, successful passing of the challenge examination will count towards graduation from the institute and the award of your GRI designation.

This year, Florida Realtors is offering the GRI-1 Challenge Examination at the 2012 Conference and Trade Expo* in Orlando on August 11, 2012 at a reduced price of \$80.00.

Are you up to the challenge? Check your eligibility and register today!

** Although encouraged, registration for the Conference and Trade Expo is not required to take the examination*

Challenge Exam Registration

Name (print as on license) _____ Real Estate license __ BK __ SL _____

Phone (_____) _____ Fax (_____) _____ e-mail _____

Name of your firm _____

Street address _____

City _____ State _____ Zip _____

Name of your primary local Board _____

GRI Location: **2012 Florida Realtors Convention & Trade Expo** Exam Date: **Saturday, August 11, 2012**
Registration Deadline: **Friday, July 20, 2012**

(although encouraged, conference registration is not required to take the challenge exam)

- The GRI book will be mailed to the address above and will arrive the week of July 23-27, 2012..

Mail this form with your check or money order for \$80.00, payable to:

Florida Realtors
FLORIDA REALTORS Registrar, P.O. Box 725025
Orlando, FL 32872-5025

or charge tuition to your **Visa [] MasterCard [] American Express []** *(check one)*.

Card number _____ Expiration date _____

Cardholder signature (required) _____

If paying by Visa, MasterCard, or American Express, you may also FAX this form to:
FLORIDA REALTORS Registrar, 407/587-1427

Pursuant to the Americans with Disabilities Act, I require specific aids or services during my visit.

Audio Visual Mobile

If so, please identify your special needs: _____

***Be sure to include copies of the criteria met from the required categories.
This criteria must be verified before the registration process is complete.***

Call the FLORIDA REALTORS Registrar for more information :

800/669-4327

PLEASE NOTE:

Registration may not be transferred from one person to another. A refund (minus a \$25 fee) may be issued if you cancel after your registration has been received and accepted. A \$25 charge is assessed each time you transfer from one course to another. Cancellations/transfers between classes must be received, in writing by FLORIDA REALTORS on or before the close of registration. Refunds or credits will not be made if notice is received after that date. Notice to Registrar may be sent by fax (407/587-1427), mailed (PO Box 725025, Orlando FL 32872), or by other delivery (7025 Augusta National Drive, Orlando, FL 32822).

*Presentation of this event may be postponed, rescheduled or canceled. If such action is taken, registrants will be notified by phone, fax or mail, and will have the option of either receiving a full refund of paid tuition/registration fees, or crediting the full paid amount toward registration in another GRI course. **Expenses incurred by the registrants, including but not limited to transportation, lodging and meals, are the responsibility of the registrant.***

**For FLORIDA REALTORS
USE ONLY**

Challenge Exam Criteria

Requirements for taking the Challenge Exam are as follows (**applicant must meet one of the following and submit copy of requirement along with registration before the registration process can be complete**).

1. An active Florida real estate broker's license (*applicant must submit a copy of the license*).
2. An active Florida real estate salesperson's license and proof of completion of required Post-Licensing education (*applicant must submit a copy of the license and a copy of the certificate of completion of the Post-Licensing education*).

The Following Policies Govern the Challenge Exam

1. The fee to take the Challenge Exam is the same as the tuition for GRI Course One unless otherwise established by the Sponsor or FLORIDA REALTORS, and **must be paid in advance**.
2. The Challenge Exam is available **by advance student registration only**, at all FLORIDA REALTORS and Board/Association or District sponsored GRI Institute Course One presentations.
3. The application and payment must be received by the FLORIDA REALTORS Registrar (or by the Sponsor of the Challenge Exam if the Sponsor agrees to provide registration services) **by the established deadline**.
4. Required documentation of eligibility must be received and approved by FLORIDA REALTORS **prior to acceptance of registration**.
5. The Challenge Exam is the same examination taken by all Course One participants, requiring the same minimum percentage of correct answers necessary to obtain a passing grade on the examination. The Exam is closed book.
6. A student may take the Challenge Exam only once, there is no provision for a re-take.
7. A passing grade on the Challenge Exam will **not** satisfy any State of Florida requirement for license renewal education.
8. Transfers are accepted only when notice is received in writing by the Sponsor or by FLORIDA REALTORS **on or before the close of registration**. *Transfer will be accepted provided the other course has space available and is scheduled to occur not later than the end of the first calendar quarter of the following year.* A \$25 charge is assessed each time you transfer from one course to another. Refunds, (*minus a \$25 cancellation fee*), are accepted only when notice is received in writing by the Sponsor or by FLORIDA REALTORS **on or before the close of registration**. **No refund for cancellation will be received thereafter**.
9. A Challenge Exam Registrant may obtain student materials for Course One for review and study purposes **not earlier than the first day of class during the course presentation at which the exam will be administered, or one two weeks prior to the Challenge Exam if the exam is conducted independently**. Materials will be available from the Sponsor at the course or exam site, or will be shipped to the student by FLORIDA REALTORS if requested by the student at least ten days before the date of the exam.