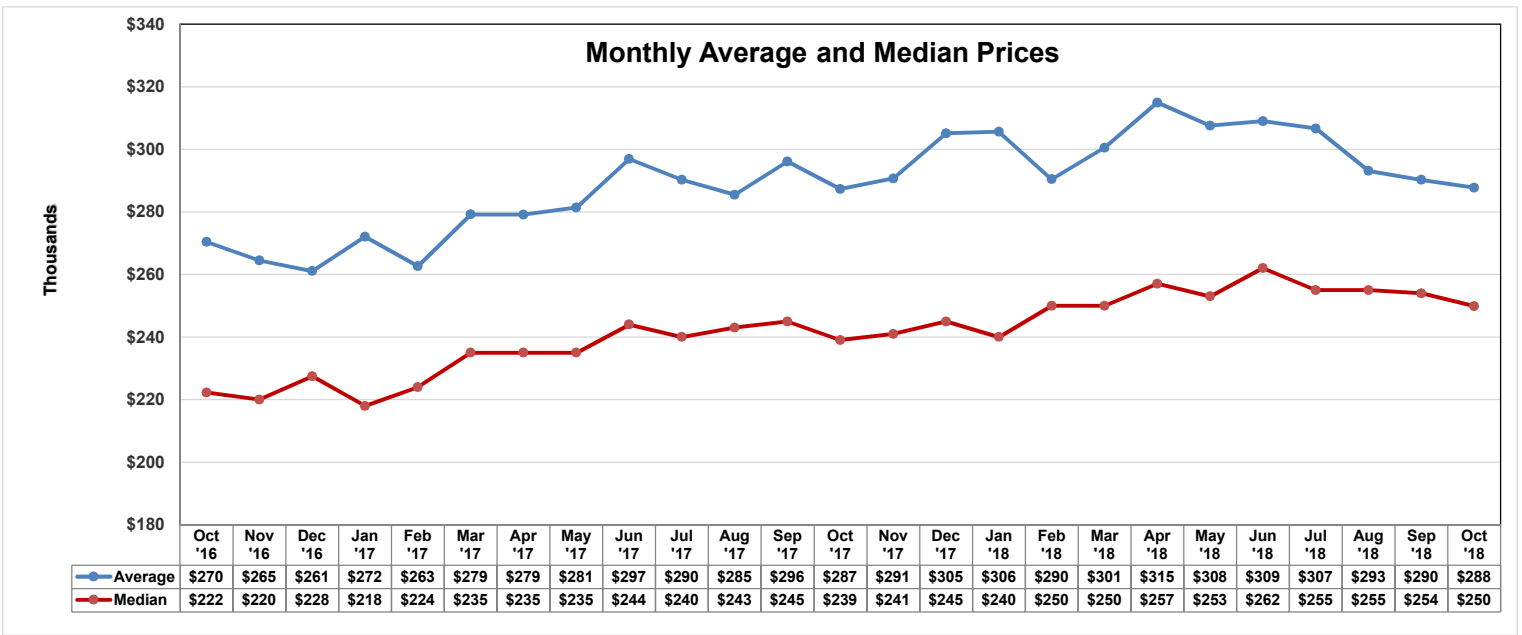


Monthly Sales Trends
2018

Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	6	1	2	2	4	2	3	1	2	2	0	0	25	0.09%	0.10%
\$25,000 - \$49,999	12	17	18	17	16	7	11	20	17	6	0	0	141	0.27%	0.59%
\$50,000 - \$59,999	10	11	14	9	7	3	8	9	9	8	0	0	88	0.36%	0.37%
\$60,000 - \$69,999	13	11	20	11	13	6	11	8	9	19	0	0	121	0.86%	0.50%
\$70,000 - \$79,999	13	12	15	17	16	9	8	7	14	19	0	0	130	0.86%	0.54%
\$80,000 - \$89,999	16	9	23	14	14	9	17	25	18	16	0	0	161	0.72%	0.67%
\$90,000 - \$99,999	19	17	25	18	19	17	15	17	15	10	0	0	172	0.45%	0.72%
\$100,000 - \$119,999	44	49	59	33	39	34	50	35	32	48	0	0	423	2.16%	1.77%
\$120,000 - \$139,999	71	64	90	74	78	65	77	79	67	71	0	0	736	3.20%	3.07%
\$140,000 - \$159,999	84	97	120	112	123	124	104	109	91	98	0	0	1,062	4.42%	4.43%
\$160,000 - \$179,999	114	129	173	175	172	152	174	162	141	141	0	0	1,533	6.35%	6.40%
\$180,000 - \$199,999	147	147	197	217	224	213	200	184	142	169	0	0	1,840	7.62%	7.68%
\$200,000 - \$249,999	371	390	612	525	564	554	586	580	468	505	0	0	5,155	22.76%	21.51%
\$250,000 - \$299,999	296	333	477	474	437	492	441	491	360	413	0	0	4,214	18.61%	17.59%
\$300,000 - \$349,999	174	221	281	309	305	334	308	297	240	262	0	0	2,731	11.81%	11.40%
\$350,000 - \$399,999	92	138	184	193	208	220	200	191	160	128	0	0	1,714	5.77%	7.15%
\$400,000 - \$499,999	110	133	193	198	208	199	181	168	171	143	0	0	1,704	6.44%	7.11%
\$500,000 - \$599,999	52	53	97	82	95	96	86	80	64	53	0	0	758	2.39%	3.16%
\$600,000 - \$699,999	32	17	45	46	41	47	64	47	26	34	0	0	399	1.53%	1.67%
\$700,000 - \$799,999	20	23	28	27	27	24	34	20	19	15	0	0	237	0.68%	0.99%
\$800,000 - \$899,999	12	15	20	18	14	19	23	15	12	19	0	0	167	0.86%	0.70%
\$900,000 - \$999,999	7	11	9	10	3	16	18	5	7	11	0	0	97	0.50%	0.40%
\$1,000,000 - \$1,499,999	14	13	23	30	20	16	29	22	10	21	0	0	198	0.95%	0.83%
\$1,500,000 - \$1,999,999	5	7	11	12	13	5	6	12	8	6	0	0	85	0.27%	0.35%
\$2,000,000 - \$4,999,999	12	2	7	12	10	9	5	3	2	2	0	0	64	0.09%	0.27%
\$5,000,000 and over	2	0	1	1	2	1	0	0	0	0	0	0	7	0.00%	0.03%
2018	1,748	1,920	2,744	2,636	2,672	2,673	2,659	2,587	2,104	2,219	0	0	23,962	100%	100%
2017	1,723	1,905	2,738	2,401	3,034	3,079	2,659	2,767	1,948	2,247	2,171	2,396	24,501		
Chg from last month	-27.05%	9.84%	42.92%	-3.94%	1.37%	0.04%	-0.52%	-2.71%	-18.67%	5.47%	0.00%	0.00%			
Chg from last year	1.45%	0.79%	0.22%	9.79%	-11.93%	-13.19%	0.00%	-6.51%	8.01%	-1.25%	0.00%	0.00%	-2.20%		
2018 YTD	1,748	3,668	6,412	9,048	11,720	14,393	17,052	19,639	21,743	23,962	0	0	23,962		
2017 YTD	1,723	3,628	6,366	8,767	11,801	14,880	17,539	20,306	22,254	24,501	26,672	29,068	24,501		
% Change YTD	1.45%	1.10%	0.72%	3.21%	-0.69%	-3.27%	-2.78%	-3.28%	-2.30%	-2.20%	0.00%	0.00%	-2.20%		

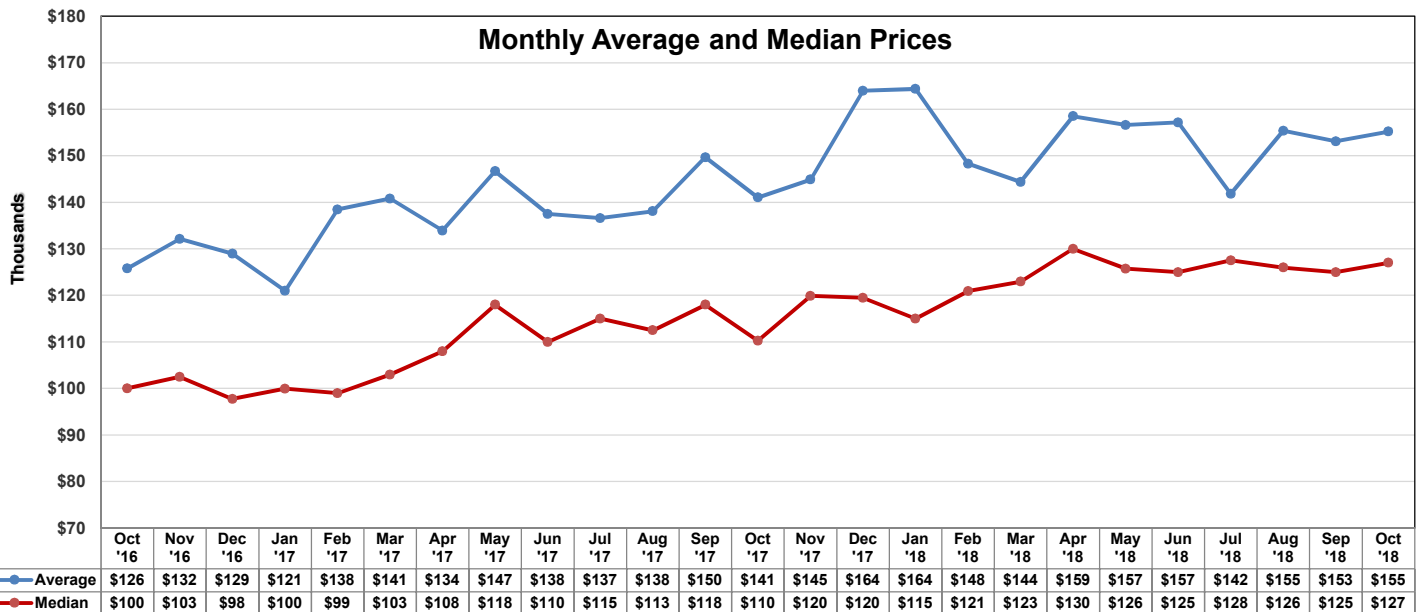


Monthly Sales Trends
2018

Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	0	0	0	0	0	0	0	0	0	2	0	0	2	0.50%	0.05%
\$25,000 - \$49,999	11	7	13	8	7	8	10	7	12	5	0	0	88	1.25%	2.31%
\$50,000 - \$59,999	14	12	16	11	16	15	15	8	11	10	0	0	128	2.51%	3.36%
\$60,000 - \$69,999	19	15	25	16	29	19	17	22	15	14	0	0	191	3.51%	5.02%
\$70,000 - \$79,999	15	31	35	20	27	19	22	29	30	23	0	0	251	5.76%	6.59%
\$80,000 - \$89,999	22	22	27	26	24	33	19	36	26	24	0	0	259	6.02%	6.80%
\$90,000 - \$99,999	22	21	23	20	31	22	28	27	25	38	0	0	257	9.52%	6.75%
\$100,000 - \$119,999	42	43	59	50	52	54	72	67	50	59	0	0	548	14.79%	14.39%
\$120,000 - \$139,999	40	48	62	54	46	57	51	74	74	60	0	0	566	15.04%	14.87%
\$140,000 - \$159,999	20	34	44	48	43	52	51	52	39	45	0	0	428	11.28%	11.24%
\$160,000 - \$179,999	16	13	25	25	39	35	37	35	22	32	0	0	279	8.02%	7.33%
\$180,000 - \$199,999	5	20	29	16	25	12	19	24	21	17	0	0	188	4.26%	4.94%
\$200,000 - \$249,999	10	20	29	37	32	27	33	21	22	23	0	0	254	5.76%	6.67%
\$250,000 - \$299,999	10	6	8	8	10	14	8	9	13	10	0	0	96	2.51%	2.52%
\$300,000 - \$349,999	7	9	11	10	8	6	13	8	13	17	0	0	102	4.26%	2.68%
\$350,000 - \$399,999	5	8	8	4	4	6	2	7	4	8	0	0	56	2.01%	1.47%
\$400,000 - \$499,999	2	1	3	1	5	6	2	6	5	5	0	0	36	1.25%	0.95%
\$500,000 - \$599,999	2	1	2	3	2	2	1	3	3	3	0	0	22	0.75%	0.58%
\$600,000 - \$699,999	2	5	1	2	3	0	0	1	3	1	0	0	18	0.25%	0.47%
\$700,000 - \$799,999	1	1	0	2	2	3	0	2	0	0	0	0	11	0.00%	0.29%
\$800,000 - \$899,999	0	0	1	1	0	0	0	0	2	1	0	0	5	0.25%	0.13%
\$900,000 - \$999,999	1	0	1	0	0	0	1	1	0	2	0	0	6	0.50%	0.16%
\$1,000,000 - \$1,499,999	2	0	0	2	2	3	0	2	1	0	0	0	12	0.00%	0.32%
\$1,500,000 - \$1,999,999	2	0	0	0	1	0	0	1	0	0	0	0	4	0.00%	0.11%
\$2,000,000 - \$4,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$5,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
2018	270	317	422	364	408	393	401	442	391	399	0	0	3,807	100%	100%
2017	284	341	408	383	423	440	388	426	316	366	325	341	3,775		
Chg from last month	-20.82%	17.41%	33.12%	-13.74%	12.09%	-3.68%	2.04%	10.22%	-11.54%	2.05%	0.00%	0.00%			
Chg from last year	-4.93%	-7.04%	3.43%	-4.96%	-3.55%	-10.68%	3.35%	3.76%	23.73%	9.02%	0.00%	0.00%	0.85%		
2018 YTD	270	587	1,009	1,373	1,781	2,174	2,575	3,017	3,408	3,807	0	0	3,807		
2017 YTD	284	625	1,033	1,416	1,839	2,279	2,667	3,093	3,409	3,775	4,100	4,441	3,775		
% Change YTD	-4.93%	-6.08%	-2.32%	-3.04%	-3.15%	-4.61%	-3.45%	-2.46%	-0.03%	0.85%	0.00%	0.00%	0.85%		

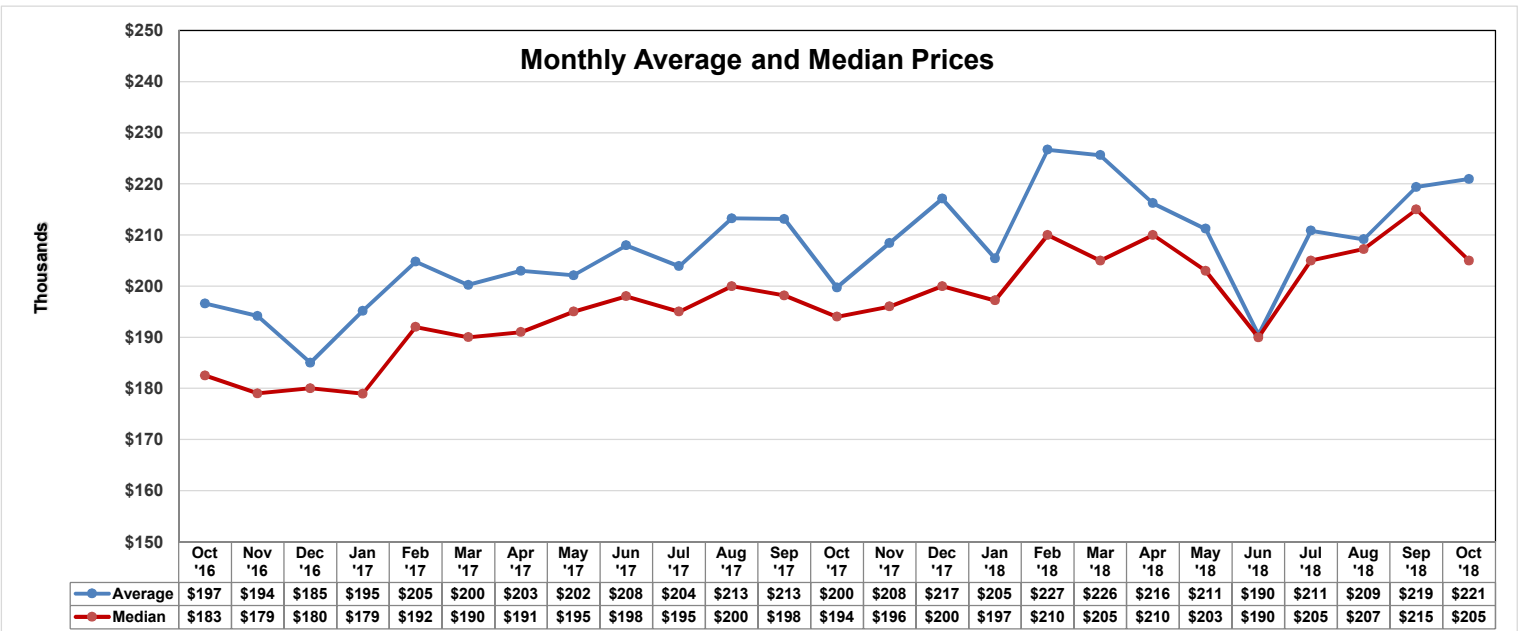
Monthly Average and Median Prices



Monthly Sales Trends
2018

Sales by Price Range - Duplex / Townhomes / Villas

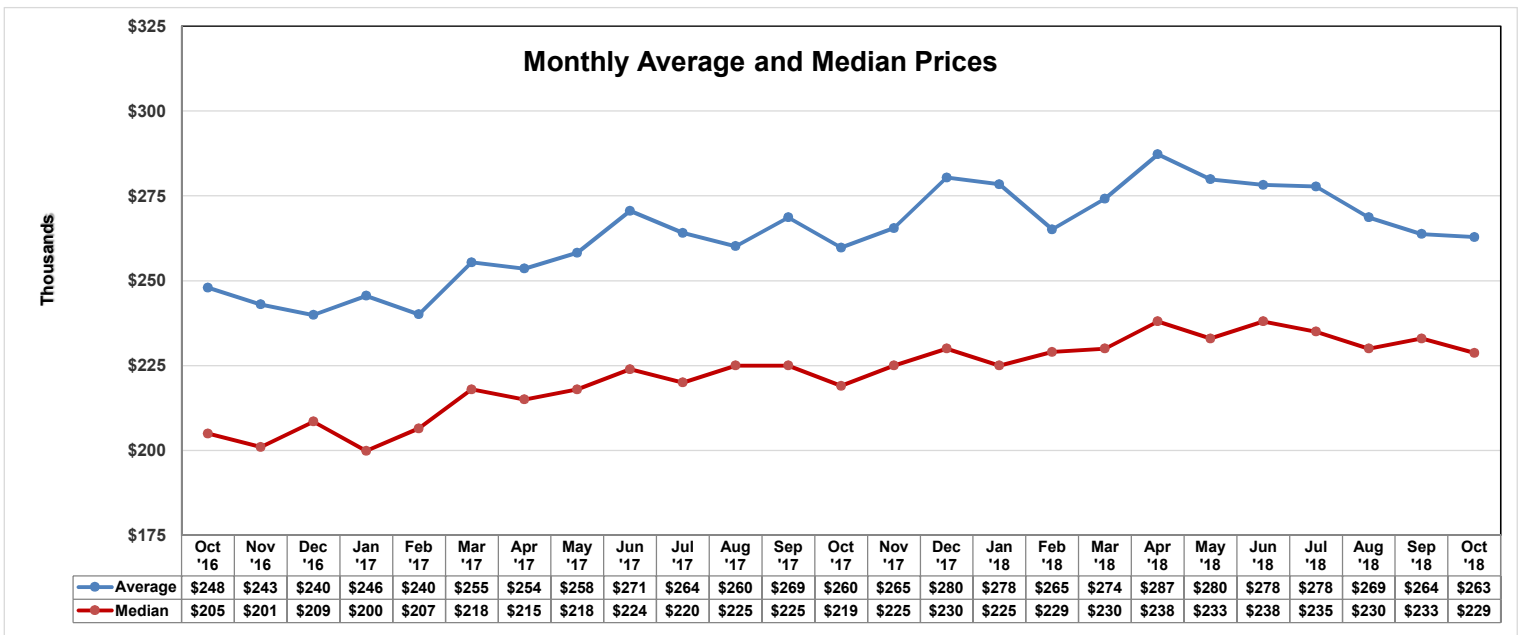
Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	0	0	2	0	0	0	0	0	0	0	0	0	2	0.00%	0.06%
\$25,000 - \$49,999	1	0	1	0	0	10	1	0	2	0	0	0	15	0.00%	0.46%
\$50,000 - \$59,999	0	0	0	0	0	8	1	1	1	0	0	0	11	0.00%	0.34%
\$60,000 - \$69,999	2	1	2	0	2	4	0	1	1	0	0	0	13	0.00%	0.40%
\$70,000 - \$79,999	0	4	0	0	0	4	0	3	0	1	0	0	12	0.34%	0.37%
\$80,000 - \$89,999	3	1	0	3	0	7	1	3	1	1	0	0	20	0.34%	0.61%
\$90,000 - \$99,999	1	4	3	2	1	6	3	1	1	1	0	0	23	0.34%	0.70%
\$100,000 - \$119,999	11	8	7	10	12	20	6	9	4	6	0	0	93	2.05%	2.85%
\$120,000 - \$139,999	30	22	22	20	29	38	23	26	19	22	0	0	251	7.53%	7.68%
\$140,000 - \$159,999	16	29	43	35	28	44	37	41	32	35	0	0	340	11.99%	10.41%
\$160,000 - \$179,999	28	31	45	32	32	34	42	43	26	31	0	0	344	10.62%	10.53%
\$180,000 - \$199,999	26	37	41	48	60	47	40	34	28	35	0	0	396	11.99%	12.12%
\$200,000 - \$249,999	67	84	112	128	114	111	127	119	90	99	0	0	1051	33.90%	32.17%
\$250,000 - \$299,999	24	38	40	54	32	35	24	37	46	29	0	0	359	9.93%	10.99%
\$300,000 - \$349,999	12	18	26	28	22	13	14	16	11	13	0	0	173	4.45%	5.30%
\$350,000 - \$399,999	3	13	5	8	11	6	5	14	11	4	0	0	80	1.37%	2.45%
\$400,000 - \$499,999	6	7	8	3	2	7	8	3	6	10	0	0	60	3.42%	1.84%
\$500,000 - \$599,999	0	0	2	0	1	1	2	1	0	2	0	0	9	0.68%	0.28%
\$600,000 - \$699,999	0	0	1	0	0	0	0	0	2	1	0	0	4	0.34%	0.12%
\$700,000 - \$799,999	1	1	0	0	0	0	0	0	0	1	0	0	3	0.34%	0.09%
\$800,000 - \$899,999	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%	0.03%
\$900,000 - \$999,999	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.03%
\$1,000,000 - \$1,499,999	0	2	3	0	0	0	0	0	0	1	0	0	6	0.34%	0.18%
\$1,500,000 - \$1,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$2,000,000 - \$4,999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$5,000,000 and over	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
2018	231	301	364	371	346	395	334	352	281	292	0	0	3,267	100%	100%
2017	206	236	331	308	388	363	334	387	288	308	271	308	3,149		
Chg from last month	-25.00%	30.30%	20.93%	1.92%	-6.74%	14.16%	-15.44%	5.39%	-20.17%	3.91%	0.00%	0.00%			
Chg from last year	12.14%	27.54%	9.97%	20.45%	-10.82%	8.82%	0.00%	-9.04%	-2.43%	-5.19%	0.00%	0.00%	3.75%		
2018 YTD	231	532	896	1,267	1,613	2,008	2,342	2,694	2,975	3,267	0	0	3,267		
2017 YTD	206	442	773	1,081	1,469	1,832	2,166	2,553	2,841	3,149	3,420	3,728	3,149		
% Change YTD	12.14%	20.36%	15.91%	17.21%	9.80%	9.61%	8.13%	5.52%	4.72%	3.75%	0.00%	0.00%	3.75%		



Monthly Sales Trends
2018

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
\$1 - \$24,999	6	1	4	2	4	2	3	1	2	4	0	0	29	0.14%	0.09%
\$25,000 - \$49,999	24	24	32	25	23	25	22	27	31	11	0	0	244	0.38%	0.79%
\$50,000 - \$59,999	24	23	30	20	23	26	24	18	21	18	0	0	227	0.62%	0.73%
\$60,000 - \$69,999	34	27	47	27	44	29	28	31	25	33	0	0	325	1.13%	1.05%
\$70,000 - \$79,999	28	47	50	37	43	32	30	39	44	43	0	0	393	1.48%	1.27%
\$80,000 - \$89,999	41	32	50	43	38	49	37	64	45	41	0	0	440	1.41%	1.42%
\$90,000 - \$99,999	42	42	51	40	51	45	46	45	41	49	0	0	452	1.68%	1.46%
\$100,000 - \$119,999	97	100	125	93	103	108	128	111	86	113	0	0	1,064	3.88%	3.43%
\$120,000 - \$139,999	141	134	174	148	153	160	151	179	160	153	0	0	1,553	5.26%	5.00%
\$140,000 - \$159,999	120	160	207	195	194	220	192	202	162	178	0	0	1,830	6.12%	5.90%
\$160,000 - \$179,999	158	173	243	232	243	221	253	240	189	204	0	0	2,156	7.01%	6.95%
\$180,000 - \$199,999	178	204	267	281	309	272	259	242	191	221	0	0	2,424	7.59%	7.81%
\$200,000 - \$249,999	448	494	753	690	710	692	746	720	580	627	0	0	6,460	21.55%	20.81%
\$250,000 - \$299,999	330	377	525	536	479	541	473	537	419	452	0	0	4,669	15.53%	15.04%
\$300,000 - \$349,999	193	248	318	347	335	353	335	321	264	292	0	0	3,006	10.03%	9.69%
\$350,000 - \$399,999	100	159	197	205	223	232	207	212	175	140	0	0	1,850	4.81%	5.96%
\$400,000 - \$499,999	118	141	204	202	215	212	191	177	182	158	0	0	1,800	5.43%	5.80%
\$500,000 - \$599,999	54	54	101	85	98	99	89	84	67	58	0	0	789	1.99%	2.54%
\$600,000 - \$699,999	34	22	47	48	44	47	64	48	31	36	0	0	421	1.24%	1.36%
\$700,000 - \$799,999	22	25	28	29	29	27	34	22	19	16	0	0	251	0.55%	0.81%
\$800,000 - \$899,999	12	15	22	19	14	19	23	15	14	20	0	0	173	0.69%	0.56%
\$900,000 - \$999,999	8	12	10	10	3	16	19	6	7	13	0	0	104	0.45%	0.34%
\$1,000,000 - \$1,499,999	16	15	26	32	22	19	29	24	11	22	0	0	216	0.76%	0.70%
\$1,500,000 - \$1,999,999	7	7	11	12	14	5	6	13	8	6	0	0	89	0.21%	0.29%
\$2,000,000 - \$4,999,999	12	2	7	12	10	9	5	3	2	2	0	0	64	0.07%	0.21%
\$5,000,000 and over	2	0	1	1	2	1	0	0	0	0	0	0	7	0.00%	0.02%
2018	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,910	0	0	31,036	100%	100%
2017	2,213	2,482	3,477	3,092	3,845	3,882	3,381	3,580	2,552	2,921	2,767	3,045	31,425		
Chg from last month	-26.14%	12.85%	39.09%	-4.50%	1.63%	1.02%	-1.94%	-0.38%	-17.89%	4.83%	0.00%	0.00%			
Chg from last year	1.63%	2.26%	1.52%	9.02%	-10.90%	-10.84%	0.38%	-5.56%	8.78%	-0.38%	0.00%	0.00%	-1.24%		
2018 YTD	2,249	4,787	8,317	11,688	15,114	18,575	21,969	25,350	28,126	31,036	0	0	31,036		
2017 YTD	2,213	4,695	8,172	11,264	15,109	18,991	22,372	25,952	28,504	31,425	34,192	37,237	31,425		
% Change YTD	1.63%	1.96%	1.77%	3.76%	0.03%	-2.19%	-1.80%	-2.32%	-1.33%	-1.24%	0.00%	0.00%	-1.24%		



Monthly Sales Trends
2018

Sales by Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
Assumed	101	87	154	39	3	7	8	4	9	4	0	0	416	0.14%	1.34%
Cash	700	816	986	834	874	907	852	895	768	820	0	0	8,452	28.18%	27.23%
Conventional	924	1,050	1,537	1,650	1,699	1,673	1,690	1,667	1,337	1,391	0	0	14,618	47.80%	47.10%
FHA	343	405	579	625	612	603	596	593	453	505	0	0	5,314	17.35%	17.12%
Lease Purchase	0	1	0	0	0	1	0	0	0	0	0	0	2	0.00%	0.01%
Other	40	40	50	37	47	53	45	34	30	21	0	0	397	0.72%	1.28%
Private	12	13	19	8	13	7	10	7	8	9	0	0	106	0.31%	0.34%
Seller	2	1	5	9	8	8	5	4	6	3	0	0	51	0.10%	0.16%
Trust Deed	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	0.00%
USDA	7	8	21	13	14	15	10	16	6	12	0	0	122	0.41%	0.39%
VA	120	117	179	156	156	187	177	161	159	145	0	0	1,557	4.98%	5.02%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,910	0	0	31,036	100%	100%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
0	1	0	2	1	1	0	1	1	1	1	0	0	9	0.03%	0.03%
1	62	70	87	74	86	85	91	87	101	91	0	0	834	3.13%	2.69%
2	318	361	471	442	498	452	477	532	419	485	0	0	4,455	16.67%	14.35%
3	1008	1171	1649	1530	1544	1575	1534	1473	1241	1290	0	0	14,015	44.33%	45.16%
4	667	714	1,010	993	992	1,028	1,019	1,024	779	806	0	0	9,032	27.70%	29.10%
5	157	179	258	265	245	261	229	219	192	193	0	0	2,198	6.63%	7.08%
6+	36	43	53	66	60	60	43	45	43	44	0	0	493	1.51%	1.59%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,910	0	0	31,036	100%	100%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
1	234	242	305	252	317	297	317	324	282	293	0	0	2,863	10.07%	9.22%
2	1,454	1,650	2,358	2,241	2,267	2,327	2,272	2,286	1,837	1,961	0	0	20,653	67.39%	66.55%
3	397	495	637	630	635	646	600	578	512	499	0	0	5,629	17.15%	18.14%
4	118	108	176	188	151	148	166	150	109	125	0	0	1,439	4.30%	4.64%
5	33	23	38	45	39	29	32	34	25	22	0	0	320	0.76%	1.03%
6+	13	20	16	15	17	14	7	9	11	10	0	0	132	0.34%	0.43%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,910	0	0	31,036	100%	100%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
Condo / Condo-Hotel	297	348	457	395	441	424	450	477	415	438	0	0	4,142	15.05%	13.35%
Co-op	13	10	11	16	13	15	10	13	14	23	0	0	138	0.79%	0.44%
Fee Simple	1,939	2,179	3,062	2,960	2,972	3,022	2,934	2,891	2,347	2,449	0	0	26,755	84.16%	86.21%
Land Lease	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.00%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,910	0	0	31,036	100%	100%

Monthly Sales Trends
2018

Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct	Nov	Dec	YTD Total	Curr Month	YTD %
½ Duplex	17	15	19	22	11	21	15	26	11	13	0	0	170	0.45%	0.55%
Condo / Condo-Hotel	270	317	422	364	408	393	401	442	391	399	0	0	3,807	13.71%	12.27%
Co-op	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Farm	0	0	0	0	0	0	0	1	0	1	0	0	2	0.03%	0.01%
Manufactured / Mobile	49	43	57	55	49	51	53	56	53	56	0	0	522	1.92%	1.68%
Modular	1	3	0	0	0	0	0	0	0	0	0	0	4	0.00%	0.01%
Single Family	1,698	1,874	2,687	2,581	2,623	2,673	2,606	2,530	2,051	2,162	0	0	23,485	74.30%	75.67%
Town Home	204	273	328	328	314	308	312	307	256	261	0	0	2,891	8.97%	9.31%
Villa	10	13	17	21	21	15	7	19	14	18	0	0	155	0.62%	0.50%
Total	2,249	2,538	3,530	3,371	3,426	3,461	3,394	3,381	2,776	2,910	0	0	31,036	100%	100%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.