



Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days	Units Sold	Units Sold	
Lake *	425	63	525	73	696	61	1,646	1,646	11.90%
Orange *	1,346	64	1,455	63	1,988	58	4,789	4,789	34.62%
Osceola *	479	80	557	82	704	76	1,740	1,740	12.58%
Polk	760	76	839	67	1,095	74	2,694	2,694	19.48%
Seminole *	475	51	531	53	739	54	1,745	1,745	12.61%
Volusia	349	59	360	60	510	63	1,219	1,219	8.81%
Totals	3,834		4,267		5,732		13,833	13,833	100.00%

Total Sales Volume

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
Lake *	\$93,181,546		\$117,283,392		\$164,439,277		\$374,904,215	\$374,904,215	10.93%
Orange *	\$419,001,009		\$421,792,253		\$590,590,213		\$1,431,383,475	\$1,431,383,475	41.72%
Osceola *	\$109,642,755		\$131,218,195		\$173,862,839		\$414,723,789	\$414,723,789	12.09%
Polk	\$135,953,177		\$149,967,848		\$201,567,873		\$487,488,898	\$487,488,898	14.21%
Seminole *	\$123,343,777		\$137,540,189		\$205,250,956		\$466,134,922	\$466,134,922	13.58%
Volusia	\$70,717,517		\$77,626,883		\$108,298,219		\$256,642,619	\$256,642,619	7.48%
Totals	\$951,839,781		\$1,035,428,760		\$1,444,009,377		\$3,431,277,918	\$3,431,277,918	100.00%

Average & Median Sale Prices

	Jan *		Feb *		Mar *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	1st Quarter	Year to Date
Lake *	\$219,251	\$198,000	\$223,397	\$205,000	\$236,263	\$215,000	\$227,767	\$227,767
Orange *	\$311,293	\$243,250	\$289,892	\$248,500	\$297,078	\$242,500	\$298,890	\$298,890
Osceola *	\$228,899	\$205,000	\$235,580	\$220,000	\$246,964	\$225,000	\$238,347	\$238,347
Polk	\$178,886	\$175,000	\$178,746	\$175,000	\$184,080	\$180,000	\$180,954	\$180,954
Seminole *	\$259,671	\$235,000	\$259,021	\$235,000	\$277,741	\$250,000	\$267,126	\$267,126
Volusia	\$202,629	\$175,000	\$215,630	\$179,900	\$212,349	\$185,000	\$210,535	\$210,535
Totals	\$248,263		\$242,660		\$251,921		\$248,050	\$248,050



Sales and Volume by Counties 2018

	Jan *		Feb *		Mar *		1st Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	808,931	\$115.19	991,526	\$118.29	1,351,051	\$121.71	3,151,508	\$118.96	\$118.96
Orange *	2,676,288	\$156.56	2,808,958	\$150.16	3,879,147	\$152.25	9,364,393	\$152.85	\$152.85
Osceola *	894,192	\$122.62	1,069,169	\$122.73	1,356,393	\$128.18	3,319,754	\$124.93	\$124.93
Polk	1,362,734	\$99.77	1,469,896	\$102.03	1,942,373	\$103.77	4,775,003	\$102.09	\$102.09
Seminole *	908,976	\$135.70	1,023,178	\$134.42	1,455,342	\$141.03	3,387,496	\$137.60	\$137.60
Volusia	587,191	\$120.43	606,229	\$128.05	881,029	\$122.92	2,074,449	\$123.72	\$123.72
Totals	7,238,312	\$131.50	7,968,956	\$129.93	10,865,335	\$132.90	26,072,603	\$131.60	\$131.60

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Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Apr *		May *		Jun *		2nd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	670	64	634	61	600	57	1,904	3,550	11.56%
Orange *	1,889	50	2,005	49	1,981	45	5,875	10,664	34.73%
Osceola *	700	79	684	69	672	62	2,056	3,796	12.36%
Polk	1,130	71	1,115	60	1,042	52	3,287	5,981	19.48%
Seminole *	698	46	768	35	775	38	2,241	3,986	12.98%
Volusia	490	59	514	54	509	48	1,513	2,732	8.90%
Totals	5,577		5,720		5,579		16,876	30,709	100.00%

Total Sales Volume

	Apr *		May *		Jun *		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$153,743,216		\$144,955,016		\$147,366,242		\$446,064,474	\$820,968,689	10.59%
Orange *	\$596,835,289		\$626,592,635		\$595,530,893		\$1,818,958,817	\$3,250,342,292	41.91%
Osceola *	\$169,171,723		\$167,116,016		\$159,774,723		\$496,062,462	\$910,786,251	11.74%
Polk	\$211,939,594		\$201,675,428		\$190,604,022		\$604,219,044	\$1,091,707,942	14.08%
Seminole *	\$199,190,440		\$213,283,837		\$211,235,173		\$623,709,450	\$1,089,844,372	14.05%
Volusia	\$105,696,838		\$116,022,067		\$112,819,188		\$334,538,093	\$591,180,712	7.62%
Totals	\$1,436,577,100		\$1,469,644,999		\$1,417,330,241		\$4,323,552,340	\$7,754,830,258	100.00%

Average & Median Sale Prices

	Apr *		May *		Jun *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	2nd Quarter	Year to Date
Lake *	\$229,467	\$212,330	\$228,636	\$217,250	\$245,610	\$224,400	\$234,278	\$231,259
Orange *	\$315,953	\$255,000	\$312,515	\$255,000	\$300,621	\$260,000	\$309,610	\$304,796
Osceola *	\$241,674	\$222,000	\$244,322	\$214,950	\$237,760	\$212,313	\$241,276	\$239,933
Polk	\$187,557	\$180,500	\$180,875	\$175,000	\$182,921	\$177,250	\$183,821	\$182,529
Seminole *	\$285,373	\$258,000	\$277,713	\$250,000	\$272,562	\$250,000	\$278,317	\$273,418
Volusia	\$215,708	\$187,000	\$225,724	\$188,000	\$221,649	\$193,000	\$221,109	\$216,391
Totals	\$257,590		\$256,931		\$254,047		\$256,195	\$252,526



Sales and Volume by Counties 2018

	Average Cost per Square Foot								Year to Date
	Apr *		May *		Jun *		2nd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	1,285,647	\$119.58	1,220,686	\$118.75	1,188,542	\$123.99	3,694,875	\$120.73	\$119.91
Orange *	3,788,848	\$157.52	3,962,926	\$158.11	3,875,057	\$153.68	11,626,831	\$156.44	\$154.84
Osceola *	1,343,970	\$125.87	1,301,981	\$128.36	1,252,105	\$127.60	3,898,056	\$127.26	\$126.19
Polk	1,990,774	\$106.46	1,939,798	\$103.97	1,813,973	\$105.08	5,744,545	\$105.18	\$103.78
Seminole *	1,395,264	\$142.76	1,475,645	\$144.54	1,476,490	\$143.07	4,347,399	\$143.47	\$140.90
Volusia	838,735	\$126.02	896,234	\$129.46	876,349	\$128.74	2,611,318	\$128.11	\$126.17
Totals	10,643,238	\$134.98	10,797,270	\$136.11	10,482,516	\$135.21	31,923,024	\$135.44	\$133.71

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Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Jul *		Aug *		Sep *		3rd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	602	48	585	61	519	54	1,706	5,256	11.43%
Orange *	1,890	45	1,885	49	1,462	46	5,237	15,901	34.57%
Osceola *	595	60	594	67	551	63	1,740	5,536	12.04%
Polk	1,051	50	1,062	56	852	50	2,965	8,946	19.45%
Seminole *	798	34	768	39	635	42	2,201	6,187	13.45%
Volusia	455	50	522	52	457	51	1,434	4,166	9.06%
Totals	5,391		5,416		4,476		15,283	45,992	100.00%

Total Sales Volume

	Jul *		Aug *		Sep *		3rd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$131,631,592		\$121,827,365		\$117,272,808		\$370,731,765	\$1,191,700,454	10.39%
Orange *	\$563,479,798		\$497,363,406		\$402,279,511		\$1,463,122,715	\$4,713,465,007	41.08%
Osceola *	\$148,374,034		\$128,078,715		\$132,756,002		\$409,208,751	\$1,319,995,002	11.51%
Polk	\$197,559,843		\$202,256,137		\$157,266,195		\$557,082,175	\$1,648,790,117	14.37%
Seminole *	\$225,876,444		\$197,459,607		\$178,557,580		\$601,893,631	\$1,691,738,003	14.75%
Volusia	\$100,495,043		\$116,700,368		\$98,594,011		\$315,789,422	\$906,970,134	7.91%
Totals	\$1,367,416,754		\$1,263,685,598		\$1,086,726,107		\$3,717,828,459	\$11,472,658,717	100.00%

Average & Median Sale Prices

	Jul *		Aug *		Sep *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	3rd Quarter	Year to Date
Lake *	\$218,657	\$212,700	\$208,252	\$195,000	\$225,959	\$215,000	\$217,311	\$226,731
Orange *	\$298,137	\$250,000	\$263,853	\$225,800	\$275,157	\$241,944	\$279,382	\$296,426
Osceola *	\$249,368	\$219,000	\$215,621	\$199,450	\$240,936	\$220,000	\$235,177	\$238,438
Polk	\$187,973	\$178,990	\$190,448	\$182,100	\$184,585	\$175,000	\$187,886	\$184,305
Seminole *	\$283,053	\$250,000	\$257,109	\$234,950	\$281,193	\$255,000	\$273,464	\$273,434
Volusia	\$220,868	\$186,000	\$223,564	\$187,000	\$215,742	\$185,000	\$220,216	\$217,708
Totals	\$253,648		\$233,325		\$242,790		\$243,266	\$249,449



Sales and Volume by Counties 2018

	Jul *		Aug *		Sep *		3rd Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	1,106,028	\$119.01	1,086,044	\$112.18	973,681	\$120.44	3,165,753	\$117.11	\$119.03
Orange *	3,630,894	\$155.19	3,510,652	\$141.67	2,692,196	\$149.42	9,833,742	\$148.79	\$152.91
Osceola *	1,151,617	\$128.84	1,101,270	\$116.30	1,044,886	\$127.05	3,297,773	\$124.09	\$125.53
Polk	1,830,108	\$107.95	1,873,664	\$107.95	1,485,018	\$105.90	5,188,790	\$107.36	\$104.96
Seminole *	1,542,443	\$146.44	1,469,805	\$134.34	1,230,936	\$145.06	4,243,184	\$141.85	\$141.24
Volusia	758,908	\$132.42	862,621	\$135.29	737,641	\$133.66	2,359,170	\$133.86	\$128.74
Totals	10,019,998	\$136.47	9,904,056	\$127.59	8,164,358	\$133.11	28,088,412	\$132.36	\$133.27

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Sales and Volume by Counties 2018

Units Sold / Average Days on Market

	Oct		Nov		Dec		4th Quarter Units Sold	Year End Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	512	58					512	5,768	11.36%
Orange *	1,617	52					1,617	17,518	34.49%
Osceola *	590	56					590	6,126	12.06%
Polk	1,008	51					1,008	9,954	19.60%
Seminole *	634	42					634	6,821	13.43%
Volusia	441	56					441	4,607	9.07%
Totals	4,802		0		0		4,802	50,794	100.00%

Total Sales Volume

	Oct	Nov	Dec	4th Quarter	Totals	%Total
	Lake *	\$115,228,944			\$115,228,944	\$1,306,929,398
Orange *	\$455,944,062			\$455,944,062	\$5,169,409,069	40.91%
Osceola *	\$140,217,298			\$140,217,298	\$1,460,212,300	11.56%
Polk	\$188,642,163			\$188,642,163	\$1,837,432,280	14.54%
Seminole *	\$165,670,811			\$165,670,811	\$1,857,408,814	14.70%
Volusia	\$97,402,940			\$97,402,940	\$1,004,373,074	7.95%
Totals	\$1,163,106,218	\$0	\$0	\$1,163,106,218	\$12,635,764,935	100.00%

Average & Median Sale Prices

	Oct		Nov		Dec		4th Quarter	Year End Average
	Average	Median	Average	Median	Average	Median		
Lake *	\$225,057	\$210,500	\$0		\$0		\$225,057	\$226,583
Orange *	\$281,969	\$240,900	\$0		\$0		\$281,969	\$295,091
Osceola *	\$237,656	\$215,000	\$0		\$0		\$237,656	\$238,363
Polk	\$187,145	\$178,000	\$0		\$0		\$187,145	\$184,592
Seminole *	\$261,310	\$239,700	\$0		\$0		\$261,310	\$272,307
Volusia	\$220,868	\$188,000	\$0		\$0		\$220,868	\$218,010
Totals	\$242,213		\$0		\$0		\$242,213	\$248,765



Sales and Volume by Counties 2018

	Average Cost per Square Foot								Year End Average
	Oct		Nov		Dec		4rd Quarter		
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	955,242	\$120.63		\$0.00		\$0.00	955,242	\$120.63	\$119.17
Orange *	3,011,059	\$151.42		\$0.00		\$0.00	3,011,059	\$151.42	\$152.78
Osceola *	1,098,930	\$127.59		\$0.00		\$0.00	1,098,930	\$127.59	\$125.72
Polk	1,765,421	\$106.85		\$0.00		\$0.00	1,765,421	\$106.85	\$105.15
Seminole *	1,156,315	\$143.27		\$0.00		\$0.00	1,156,315	\$143.27	\$141.42
Volusia	749,854	\$129.90		\$0.00		\$0.00	749,854	\$129.90	\$128.85
Totals	8,736,821	\$133.13	0	\$0.00	0	\$0.00	8,736,821	\$133.13	\$133.26

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