

Greater Orlando Association of REALTORS®
1998 -- Monthly Sales Trend Indicator

Sales by Price Range

Sales Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 -\$29,999	9	17	18	22	20	21	16	17	15	20	12	16	203	1.31%
\$30,000 -\$39,999	15	20	20	21	26	21	43	26	16	19	25	21	273	1.76%
\$40,000 -\$49,999	33	38	46	61	42	49	46	45	41	50	25	53	529	3.40%
\$50,000 -\$59,999	52	59	72	85	82	77	74	82	77	59	62	69	850	5.47%
\$60,000 -\$69,999	69	72	111	115	114	105	115	111	91	101	91	79	1,174	7.55%
\$70,000 -\$79,999	80	82	123	137	147	154	147	133	122	107	119	127	1,478	9.51%
\$80,000 -\$89,999	86	112	141	143	152	158	157	125	147	112	118	136	1,587	10.21%
\$90,000 -\$99,999	75	94	135	133	121	116	142	123	113	129	121	126	1,428	9.19%
\$100,000 -\$119,999	105	127	179	187	180	202	192	197	164	173	187	178	2,071	13.32%
\$120,000 -\$139,999	82	103	134	131	134	188	158	154	121	136	131	111	1,583	10.18%
\$140,000 -\$159,999	46	50	89	82	71	124	108	77	99	94	82	86	1,008	6.48%
\$160,000 -\$179,999	34	50	53	55	59	100	93	72	62	67	63	52	760	4.89%
\$180,000 -\$199,999	27	29	47	47	50	52	64	62	41	42	42	60	563	3.62%
\$200,000 -\$249,999	37	42	53	70	62	95	109	83	69	63	57	74	814	5.24%
\$250,000 -\$299,999	22	30	42	42	37	50	53	37	44	27	39	33	456	2.93%
\$300,000 -\$349,999	10	20	13	26	18	16	28	26	16	14	24	18	229	1.47%
\$350,000 -\$399,999	9	11	14	19	12	10	23	18	9	12	7	16	160	1.03%
\$400,000 -\$499,999	14	12	12	10	13	19	22	17	13	19	14	15	180	1.16%
\$500,000 -\$749,999	13	6	9	17	11	14	16	16	10	13	11	13	149	0.96%
\$750,000 and over	4	3	3	4	2	7	6	2	2	11	3	5	52	0.33%
Current Year	822	977	1,314	1,407	1,353	1,578	1,612	1,423	1,272	1,268	1,233	1,288	15,547	100.00%
Previous Year	803	839	1,102	1,196	1,245	1,319	1,281	1,311	1,215	1,227	1,094	1,227	13,859	
% Change	2%	16%	19%	18%	9%	20%	26%	9%	5%	3%	13%	5%	12%	
Current YTD	822	1,799	3,113	4,520	5,873	7,451	9,063	10,486	11,758	13,026	14,259	15,547	15,547	
Previous YTD	803	1,642	2,744	3,940	5,185	6,504	7,785	9,096	10,311	11,538	12,632	13,859	13,859	
% Change YTD	2%	10%	13%	15%	13%	15%	16%	15%	14%	13%	13%	12%	12%	

Type of Financing

Loan Type	Code	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	A	56	103	116	109	134	122	124	106	96	92	115	108	1,281	8.24%
Assume Conv	B	11	10	12	28	17	35	12	15	15	9	6	19	189	1.22%
Assume FHA/VA	C	55	68	98	91	69	71	72	48	79	53	48	13	765	4.92%
Assume Private	D	3	3	2	1	2	2	0	2	0	3	0	0	18	0.12%
New Conv	E	468	572	732	794	743	954	1026	905	760	784	713	774	9,225	59.34%
New FHA	F	176	172	276	297	322	310	291	277	265	250	288	293	3,217	20.69%
New VA	G	39	35	62	70	52	70	62	51	39	63	48	63	654	4.21%
Private	H	10	5	5	8	7	7	7	11	11	10	7	6	94	0.60%
Wrap Around	I	0	0	0	2	0	1	3	0	1	0	0	0	7	0.05%
Deed Agreement	J	1	1	0	1	1	2	1	2	0	2	1	3	15	0.10%
2nd Mortgage	K	0	0	3	1	1	0	0	1	0	0	1	2	9	0.06%
Balloon Mort	L	0	1	1	0	1	1	2	0	0	2	0	0	8	0.05%
Combination	M	2	7	5	5	1	2	6	4	5	0	3	4	44	0.28%
ARM	O	1	0	2	0	3	1	5	1	0	0	2	1	16	0.10%
Lease Option	Z	0	0	0	0	0	0	1	0	1	0	1	2	5	0.03%
Total		822	977	1,314	1,407	1,353	1,578	1,612	1,423	1,272	1,268	1,233	1,288	15,547	100.00%

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Sales by Bedroom Count

Bedroom Count	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	1	2	5	1	3	1	1	1	1	1	1	1	19	0.12%
1	5	8	13	19	18	22	27	16	13	14	17	24	196	1.26%
2	128	168	229	240	209	230	211	232	189	198	177	191	2,402	15.45%
3	404	521	687	731	707	769	792	680	647	649	639	666	7,892	50.76%
4	235	234	334	358	372	477	492	435	372	345	363	361	4,378	28.16%
5	45	41	41	52	39	73	78	56	44	54	33	41	597	3.84%
6+	4	3	5	6	5	6	11	3	6	7	3	4	63	0.41%
Total	822	977	1,314	1,407	1,353	1,578	1,612	1,423	1,272	1,268	1,233	1,288	15,547	100.00%

Sales by Bathroom Count

Bathroom Count	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
1	96	125	178	178	191	170	193	161	135	149	150	153	1,879	12.09%
2	596	709	960	1033	971	1149	1141	1025	955	942	910	934	11,325	72.84%
3	93	110	147	154	162	213	215	188	144	139	139	159	1,863	11.98%
4	28	27	23	30	22	32	44	42	30	22	30	32	362	2.33%
5	8	6	5	9	7	13	15	5	8	12	3	9	100	0.64%
6+	1	0	1	3	0	1	4	2	0	4	1	1	18	0.12%
Total	822	977	1,314	1,407	1,353	1,578	1,612	1,423	1,272	1,268	1,233	1,288	15,547	100.00%

Attached vs. Detached Housing

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Detached	701	820	1,100	1,177	1,133	1,362	1,377	1,192	1,065	1,067	1,052	n/a	12,046	84.48%
Attached	121	157	214	230	220	216	235	231	207	201	181	n/a	2,213	15.52%
None Specified	0	0	0	0	0	0	0	0	0	0	0	n/a	0	0.00%
Total	822	977	1,314	1,407	1,353	1,578	1,612	1,423	1,272	1,268	1,233	n/a	14,259	100.00%

Sales by Ownership Type

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Fee Simple	764	885	1,181	1,261	1,230	1,470	1,484	1,295	1,159	1,149	1,135	1,168	14,181	91.21%
Condominium	58	92	133	146	123	108	128	128	113	119	98	120	1,366	8.79%
None Specified	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
Total	822	977	1,314	1,407	1,353	1,578	1,612	1,423	1,272	1,268	1,233	1,288	15,547	100.00%

Sales by Housing Style

	Code	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
One Story	ON	676	783	1,079	1,130	1,127	1,288	1,303	1,137	1,013	1,029	991	1,066	12,622	81.19%
Two Story	TW	134	185	210	259	209	263	273	262	232	227	220	199	2,673	17.19%
Three Story	TH	6	3	10	5	3	6	2	3	7	2	5	0	52	0.33%
Split Level	SP	0	1	6	3	3	4	6	3	4	2	3	0	35	0.23%
Tri Level	TR	2	1	0	1	2	3	10	4	4	1	5	0	33	0.21%
Manufactured	MA	0	1	1	1	2	2	2	2	1	1	2	5	20	0.13%
1/2 Duplex	DP	1	1	5	4	2	3	4	3	3	1	3	10	40	0.26%
Mobile Single	MS	0	1	1	3	1	5	7	5	5	3	0	3	34	0.22%
Mobile Double	MD	3	1	2	1	4	4	5	4	3	2	4	5	38	0.24%
Total		822	977	1,314	1,407	1,353	1,578	1,612	1,423	1,272	1,268	1,233	1,288	15,547	100.00%