

**Orlando Regional REALTOR® Association
2002 -- Monthly Sales Trend Indicator -- REVISED**

Sales by Price Range

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	16	15	13	12	10	10	16	11	9	11	12	9	144	0.67%
\$30 - \$39,999	24	24	24	25	19	12	22	16	12	22	16	16	232	1.09%
\$40 - \$49,999	27	34	43	46	35	21	29	39	35	43	25	17	394	1.84%
\$50 - \$59,999	51	36	61	62	40	45	40	51	42	51	36	40	555	2.60%
\$60 - \$69,999	62	61	90	79	95	74	77	87	60	76	56	64	881	4.13%
\$70 - \$79,999	83	97	97	100	96	79	104	111	91	97	70	71	1,096	5.13%
\$80 - \$89,999	91	91	120	125	135	116	113	134	102	102	100	101	1,330	6.23%
\$90 - \$99,999	90	97	138	105	118	104	117	102	110	104	92	120	1,297	6.07%
\$100 - \$119,999	184	177	193	246	251	236	243	225	187	204	179	199	2,524	11.82%
\$120 - \$139,999	175	192	281	285	291	292	270	264	235	254	217	293	3,049	14.28%
\$140 - \$159,999	121	146	188	157	237	190	215	187	180	202	159	204	2,186	10.24%
\$160 - \$179,999	82	91	134	150	184	149	163	142	145	134	152	162	1,688	7.90%
\$180 - \$199,999	55	85	87	84	113	125	126	120	98	111	99	123	1,226	5.74%
\$200 - \$249,999	100	103	140	151	181	184	192	177	126	170	146	164	1,834	8.59%
\$250 - \$299,999	50	58	75	92	95	104	118	97	86	90	87	98	1,050	4.92%
\$300 - \$349,999	32	22	36	41	48	46	68	57	50	60	42	54	556	2.60%
\$350 - \$399,999	22	19	19	41	43	44	37	25	31	23	28	35	367	1.72%
\$400 - \$499,999	20	20	29	19	35	35	30	40	34	29	18	33	342	1.60%
\$500 - \$749,999	15	18	26	30	31	40	36	45	26	23	28	44	362	1.70%
\$750 and over	12	13	16	15	28	26	24	27	28	19	15	20	243	1.14%
Current Year	1,312	1,399	1,810	1,865	2,085	1,932	2,040	1,957	1,687	1,825	1,577	1,867	21,356	100.00%
Previous Year	1,127	1,263	1,853	1,613	1,894	2,035	1,919	1,831	1,541	1,516	1,420	1,568	19,581	
% Change	16.4%	10.8%	-2.3%	15.6%	10.1%	-5.1%	6.3%	6.9%	9.5%	20.4%	11.1%	19.1%	9.1%	
Current YTD	1,312	2,711	4,521	6,386	8,471	10,403	12,443	14,400	16,087	17,912	19,489	21,356	21,356	
Previous YTD	1,127	2,390	4,243	5,856	7,750	9,785	11,704	13,535	15,076	16,592	18,012	19,581	19,581	
% Change YTD	16.4%	13.4%	6.6%	9.1%	9.3%	6.3%	6.3%	6.4%	6.7%	8.0%	8.2%	9.1%	9.1%	

Type of Financing

Loan Type	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
All Cash	140	133	190	206	208	185	200	202	155	167	191	166	2,143	10.03%
ARM	0	0	0	0	5	3	3	4	3	3	2	5	28	0.13%
Assume Conv	14	14	28	20	34	32	16	30	19	22	26	27	282	1.32%
Assume FHA_VA	2	1	3	2	4	4	2	1	1	2	1	5	28	0.13%
Assume Private	0	0	0	0	1	0	0	2	0	0	1	1	5	0.02%
Balloon Mtg	0	0	0	0	0	0	0	1	0	0	2	0	3	0.01%
Combination	1	0	3	4	3	6	0	4	3	1	1	6	32	0.15%
Deed Agreement	0	1	0	1	0	0	0	0	0	0	1	0	3	0.01%
Lease Opt_Purch	1	1	1	2	3	4	1	2	0	3	3	1	22	0.10%
New Conv	751	864	1,101	1,138	1,314	1,223	1,340	1,238	1,097	1,183	1,016	1,245	13,510	63.26%
New FHA	214	197	235	253	264	256	239	221	195	186	147	169	2,576	12.06%
New Private	4	5	4	7	4	9	6	7	7	7	6	7	73	0.34%
New VA	34	28	41	43	52	45	42	34	29	49	31	41	469	2.20%
Other	150	154	203	189	193	164	191	210	177	202	149	194	2,176	10.19%
Second Mtg	1	1	0	0	0	1	0	1	1	0	0	0	5	0.02%
Wrap-Around	0	0	1	0	0	0	0	0	0	0	0	0	1	0.00%
	1,312	1,399	1,810	1,865	2,085	1,932	2,040	1,957	1,687	1,825	1,577	1,867	21,356	100.00%

**Orlando Regional REALTOR® Association
2002 -- Monthly Sales Trend Indicator -- REVISED**

Sales by Bedroom Count

Bedrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
0	1	4	3	1	2	0	3	1	2	2	7	3	29	0.14%
1	13	13	24	26	15	13	28	24	23	42	15	21	257	1.20%
2	205	242	292	315	333	265	311	313	258	277	224	259	3,294	15.42%
3	695	714	937	974	1,045	951	974	977	851	935	820	961	10,834	50.73%
4	339	370	477	443	579	594	602	536	461	490	444	514	5,849	27.39%
5	57	52	71	93	96	98	115	96	82	72	62	98	992	4.65%
6+	2	4	6	13	15	11	7	10	10	7	5	11	101	0.47%
Total	1,312	1,399	1,810	1,865	2,085	1,932	2,040	1,957	1,687	1,825	1,577	1,867	21,356	100.00%

Sales by Bathroom Count

Bathrooms	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
1	184	181	221	250	245	199	230	230	200	250	200	219	2,609	12.22%
2	934	1,021	1,316	1,309	1,483	1,351	1,430	1,385	1,214	1,284	1,128	1,328	15,183	71.09%
3	150	153	215	235	271	292	297	248	195	227	191	250	2,724	12.76%
4	33	38	47	58	74	69	65	64	60	59	53	54	674	3.16%
5	10	4	8	9	10	15	17	26	16	1	4	11	131	0.61%
6+	1	2	3	4	2	6	1	4	2	4	1	5	35	0.16%
Total	1,312	1,399	1,810	1,865	2,085	1,932	2,040	1,957	1,687	1,825	1,577	1,867	21,356	100.00%

Sales by Ownership Type

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Fee Simple	1,197	1,275	1,654	1,695	1,908	1,770	1,848	1,743	1,542	1,632	1,461	1,718	19,443	92.89%
Condominium	115	124	156	170	177	162	192	213	145	193	116	149	1,912	7.11%
Total	1,312	1,399	1,810	1,865	2,085	1,932	2,040	1,956	1,687	1,825	1,577	1,867	21,355	100.00%

Sales by Housing Style

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
½ Duplex	16	16	31	23	25	26	23	18	23	19	16	19	255	1.19%
Condo	102	114	140	150	166	140	178	184	131	182	102	134	1,723	8.07%
Co-op	1	0	2	1	0	0	1	0	0	0	0	1	6	0.03%
Manufactured	10	6	9	8	12	11	6	13	9	8	12	4	108	0.51%
Mobile	8	10	12	20	9	10	22	12	16	13	16	9	157	0.74%
Modular	0	0	0	0	1	0	1	0	1	0	1	0	4	0.02%
Single Family	1,118	1,190	1,530	1,578	1,800	1,669	1,740	1,637	1,422	1,526	1,358	1,628	18,196	85.20%
Townhouse	57	63	86	85	72	76	69	93	85	77	72	72	907	4.25%
Total	1,312	1,399	1,810	1,865	2,085	1,932	2,040	1,957	1,687	1,825	1,577	1,867	21,356	100.00%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.