



**Mid Florida Regional Multiple Listing Service  
2004 - Monthly MLS Statistics  
Reported by County**

<b>UNITS SOLD</b>						
	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>1st Quarter</b>	<b>Year to Date</b>	<b>%Total</b>
Brevard	7	2	2	11	11	0.07%
Hillsborough	1,066	1,211	1,601	3,878	3,878	25.47%
Lake	331	428	498	1,257	1,257	8.26%
Marion	34	38	42	114	114	0.75%
Orange	996	1,150	1,486	3,632	3,632	23.86%
Osceola	322	310	512	1,144	1,144	7.51%
Other	3	1	3	7	7	0.05%
Other-GTAR	8	7	12	27	27	0.18%
Pasco	200	248	324	772	772	5.07%
Pinellas	52	69	87	208	208	1.37%
Polk	486	536	736	1,758	1,758	11.55%
Seminole	347	419	625	1,391	1,391	9.14%
Sumter	44	47	91	182	182	1.20%
Volusia	228	308	315	851	851	5.59%
<b>Totals</b>	<b>4,117</b>	<b>4,774</b>	<b>6,334</b>	<b>15,225</b>	<b>15,225</b>	<b>100.00%</b>

<b>TOTAL SALES VOLUME</b>						
	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>1st Quarter</b>	<b>Year to Date</b>	<b>%Total</b>
Brevard	\$575,496	\$230,900	\$141,500	\$947,896	\$947,896	0.04%
Hillsborough	\$209,203,316	\$231,096,652	\$302,536,129	\$742,836,097	\$742,836,097	28.13%
Lake	\$45,469,301	\$62,305,820	\$76,370,707	\$184,145,828	\$184,145,828	6.97%
Marion	\$4,705,700	\$5,632,200	\$6,416,200	\$16,754,100	\$16,754,100	0.63%
Orange	\$208,018,708	\$224,058,374	\$288,801,621	\$720,878,703	\$720,878,703	27.30%
Osceola	\$50,349,118	\$51,954,232	\$85,721,119	\$188,024,469	\$188,024,469	7.12%
Other	\$421,000	\$135,000	\$318,500	\$874,500	\$874,500	0.03%
Other-GTAR	\$1,004,643	\$1,282,900	\$1,993,600	\$4,281,143	\$4,281,143	0.16%
Pasco	\$32,213,891	\$37,655,859	\$47,424,958	\$117,294,708	\$117,294,708	4.44%
Pinellas	\$10,061,405	\$10,001,650	\$13,675,367	\$33,738,422	\$33,738,422	1.28%
Polk	\$55,477,258	\$62,967,663	\$87,226,782	\$205,671,703	\$205,671,703	7.79%
Seminole	\$67,972,421	\$84,062,605	\$133,455,379	\$285,490,405	\$285,490,405	10.81%
Sumter	\$7,452,146	\$7,148,750	\$14,098,500	\$28,699,396	\$28,699,396	1.09%
Volusia	\$28,108,172	\$40,873,845	\$42,257,646	\$111,239,663	\$111,239,663	4.21%
<b>Totals</b>	<b>\$721,032,575</b>	<b>\$819,406,450</b>	<b>\$1,100,438,008</b>	<b>\$2,640,877,033</b>	<b>\$2,640,877,033</b>	<b>100.00%</b>



**Mid Florida Regional Multiple Listing Service  
2004 - Monthly MLS Statistics  
Reported by County**

	<u>AVERAGE SALE</u>				
	Jan	Feb	Mar	1st Quarter	Year to Date
Brevard	\$82,214	\$115,450	\$70,750	\$86,172	\$86,172
Hillsborough	\$196,251	\$190,831	\$188,967	\$191,551	\$191,551
Lake	\$137,369	\$145,574	\$153,355	\$146,496	\$146,496
Marion	\$138,403	\$148,216	\$152,767	\$146,966	\$146,966
Orange	\$208,854	\$194,833	\$194,348	\$198,480	\$198,480
Osceola	\$156,364	\$167,594	\$167,424	\$164,357	\$164,357
Other	\$140,333	\$135,000	\$106,167	\$124,929	\$124,929
Other-GTAR	\$125,580	\$183,271	\$166,133	\$158,561	\$158,561
Pasco	\$161,069	\$151,838	\$146,373	\$151,936	\$151,936
Pinellas	\$193,489	\$144,951	\$157,188	\$162,204	\$162,204
Polk	\$114,151	\$117,477	\$118,515	\$116,992	\$116,992
Seminole	\$195,886	\$200,627	\$213,529	\$205,241	\$205,241
Sumter	\$169,367	\$152,101	\$154,929	\$157,689	\$157,689
Volusia	\$123,281	\$132,707	\$134,151	\$130,716	\$130,716
<b>Totals</b>	<b>\$175,135</b>	<b>\$171,639</b>	<b>\$173,735</b>	<b>\$173,457</b>	<b>\$173,457</b>

**AVERAGE COST PER SQUARE FOOT**

	January		February		March		1st Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Brevard	9,659	\$59.58	2,879	\$80.20	2,438	\$58.04	14,976	\$63.29	\$63.29
Hillsborough	1,779,165	\$117.59	1,922,540	\$120.20	2,551,982	\$118.55	6,253,687	\$118.78	\$118.78
Lake	516,876	\$87.97	693,141	\$89.89	813,386	\$93.89	2,023,403	\$91.01	\$91.01
Marion	48,607	\$96.81	54,647	\$103.07	61,279	\$104.70	164,533	\$101.83	\$101.83
Orange	1,787,493	\$116.37	2,030,870	\$110.33	2,639,235	\$109.43	6,457,598	\$111.63	\$111.63
Osceola	529,798	\$95.03	507,216	\$102.43	872,627	\$98.23	1,909,641	\$98.46	\$98.46
Other	4,294	\$98.04	1,124	\$120.11	4,756	\$66.97	10,174	\$85.95	\$85.95
Other-GTAR	10,427	\$96.35	8,186	\$156.72	15,088	\$132.13	33,701	\$127.03	\$127.03
Pasco	276,684	\$116.43	358,908	\$104.92	468,873	\$101.15	1,104,465	\$106.20	\$106.20
Pinellas	75,622	\$133.05	89,197	\$112.13	113,864	\$120.10	278,683	\$121.06	\$121.06
Polk	759,426	\$73.05	844,933	\$74.52	1,142,100	\$76.37	2,746,459	\$74.89	\$74.89
Seminole	641,491	\$105.96	774,152	\$108.59	1,209,275	\$110.36	2,624,918	\$108.76	\$108.76
Sumter	67,985	\$109.61	70,036	\$102.07	127,547	\$110.54	265,568	\$108.07	\$108.07
Volusia	327,488	\$85.83	374,888	\$109.03	479,606	\$88.11	1,181,982	\$94.11	\$94.11
<b>Totals</b>	<b>6,835,015</b>	<b>\$105.49</b>	<b>7,732,717</b>	<b>\$105.97</b>	<b>10,502,056</b>	<b>\$104.78</b>	<b>25,069,788</b>	<b>\$105.34</b>	<b>\$105.34</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.



**Mid Florida Regional Multiple Listing Service  
2004 - Monthly MLS Statistics  
Reported by County**

**UNITS SOLD**

	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>2nd Quarter</b>	<b>Mid Year Total</b>	<b>%Total</b>
<b>Brevard</b>	2	5	3	10	21	0.06%
<b>Hillsborough</b>	1,612	1,703	2,147	5,462	9,340	26.06%
<b>Lake</b>	563	512	612	1,687	2,944	8.21%
<b>Marion</b>	48	50	60	158	272	0.76%
<b>Orange</b>	1,484	1,498	1,820	4,802	8,434	23.53%
<b>Osceola</b>	486	436	548	1,470	2,614	7.29%
<b>Other</b>	1	5	11	17	24	0.07%
<b>Other-GTAR</b>	15	15	0	30	57	0.16%
<b>Pasco</b>	317	340	394	1,051	1,823	5.09%
<b>Pinellas</b>	110	87	136	333	541	1.51%
<b>Polk</b>	660	734	805	2,199	3,957	11.04%
<b>Seminole</b>	605	686	767	2,058	3,449	9.62%
<b>Sumter</b>	83	91	77	251	433	1.21%
<b>Volusia</b>	352	327	405	1,084	1,935	5.40%
<b>Totals</b>	6,338	6,489	7,785	20,612	35,837	100.00%

**TOTAL SALES VOLUME**

	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>2nd Quarter</b>	<b>Mid Year Total</b>	<b>%Total</b>
<b>Brevard</b>	\$773,450	\$2,419,000	\$261,500	\$3,453,950	\$4,401,846	0.07%
<b>Hillsborough</b>	\$320,125,879	\$346,073,202	\$477,631,850	\$1,143,830,931	\$1,886,667,028	28.55%
<b>Lake</b>	\$82,198,346	\$83,121,732	\$105,219,243	\$270,539,321	\$454,685,149	6.88%
<b>Marion</b>	\$6,905,000	\$7,790,850	\$10,105,000	\$24,800,850	\$41,554,950	0.63%
<b>Orange</b>	\$315,374,347	\$342,314,446	\$416,610,502	\$1,074,299,295	\$1,795,177,998	27.16%
<b>Osceola</b>	\$79,651,681	\$78,297,690	\$101,455,964	\$259,405,335	\$447,429,804	6.77%
<b>Other</b>	\$155,000	\$474,900	\$2,301,913	\$2,931,813	\$3,806,313	0.06%
<b>Other-GTAR</b>	\$2,268,900	\$3,304,925	\$0	\$5,573,825	\$9,854,968	0.15%
<b>Pasco</b>	\$49,763,189	\$54,507,815	\$72,380,524	\$176,651,528	\$293,946,236	4.45%
<b>Pinellas</b>	\$20,655,861	\$15,742,744	\$27,153,936	\$63,552,541	\$97,290,963	1.47%
<b>Polk</b>	\$82,771,477	\$99,522,553	\$109,813,134	\$292,107,164	\$497,778,867	7.53%
<b>Seminole</b>	\$124,908,656	\$145,285,806	\$181,377,053	\$451,571,515	\$737,061,920	11.15%
<b>Sumter</b>	\$12,243,435	\$14,933,050	\$12,757,107	\$39,933,592	\$68,632,988	1.04%
<b>Volusia</b>	\$48,742,861	\$49,735,394	\$60,905,582	\$159,383,837	\$270,623,500	4.09%
<b>Totals</b>	\$1,146,538,082	\$1,243,524,107	\$1,577,973,308	\$3,968,035,497	\$6,608,912,530	100.00%



**Mid Florida Regional Multiple Listing Service  
2004 - Monthly MLS Statistics  
Reported by County**

**AVERAGE SALE**

	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>2nd Quarter</b>	<b>Mid Year Average</b>
<b>Brevard</b>	\$386,725	\$483,800	\$87,167	\$345,395	<b>\$209,612</b>
<b>Hillsborough</b>	\$198,589	\$203,214	\$222,465	\$209,416	<b>\$201,999</b>
<b>Lake</b>	\$146,001	\$162,347	\$171,927	\$160,367	<b>\$154,445</b>
<b>Marion</b>	\$143,854	\$155,817	\$168,417	\$156,967	<b>\$152,776</b>
<b>Orange</b>	\$212,516	\$228,514	\$228,907	\$223,719	<b>\$212,850</b>
<b>Osceola</b>	\$163,892	\$179,582	\$185,139	\$176,466	<b>\$171,167</b>
<b>Other</b>	\$155,000	\$94,980	\$209,265	\$172,460	<b>\$158,596</b>
<b>Other-GTAR</b>	\$151,260	\$220,328	\$0	\$185,794	<b>\$172,894</b>
<b>Pasco</b>	\$156,982	\$160,317	\$183,707	\$168,079	<b>\$161,243</b>
<b>Pinellas</b>	\$187,781	\$180,951	\$199,661	\$190,848	<b>\$179,835</b>
<b>Polk</b>	\$125,411	\$135,589	\$136,414	\$132,836	<b>\$125,797</b>
<b>Seminole</b>	\$206,461	\$211,787	\$236,476	\$219,423	<b>\$213,703</b>
<b>Sumter</b>	\$147,511	\$164,099	\$165,677	\$159,098	<b>\$158,506</b>
<b>Volusia</b>	\$138,474	\$152,096	\$150,384	\$147,033	<b>\$139,857</b>
<b>Totals</b>	\$180,899	\$191,636	\$202,694	\$192,511	<b>\$184,416</b>

**AVERAGE COST PER SQUARE FOOT**

	<b>April</b>		<b>May</b>		<b>June</b>		<b>2nd Quarter</b>		<b>Year to Date</b>
	<b>Tot SqFt</b>	<b>Avg Cost</b>	<b>Tot SqFt</b>	<b>Avg Cost</b>	<b>Tot SqFt</b>	<b>Avg Cost</b>	<b>Tot SqFt</b>	<b>Avg Cost</b>	
<b>Brevard</b>	4,157	\$186.06	16,648	\$145.30	3,849	\$67.94	24,654	\$140.10	<b>\$111.07</b>
<b>Hillsborough</b>	2,855,696	\$112.10	3,061,518	\$113.04	4,090,718	\$116.76	10,007,932	\$114.29	<b>\$116.02</b>
<b>Lake</b>	895,563	\$91.78	849,555	\$97.84	1,057,142	\$99.53	2,802,260	\$96.54	<b>\$94.22</b>
<b>Marion</b>	70,233	\$98.32	70,889	\$109.90	96,854	\$104.33	237,976	\$104.22	<b>\$103.24</b>
<b>Orange</b>	2,718,100	\$116.03	2,775,138	\$123.35	3,378,882	\$123.30	8,872,120	\$121.09	<b>\$117.10</b>
<b>Osceola</b>	785,396	\$101.42	750,228	\$104.37	930,594	\$109.02	2,466,218	\$105.18	<b>\$102.25</b>
<b>Other</b>	1,624	\$95.44	5,919	\$80.23	17,676	\$130.23	25,219	\$116.25	<b>\$107.54</b>
<b>Other-GTAR</b>	28,830	\$78.70	29,231	\$113.06	0	\$0.00	58,061	\$96.00	<b>\$107.40</b>
<b>Pasco</b>	536,113	\$92.82	576,314	\$94.58	735,358	\$98.43	1,847,785	\$95.60	<b>\$99.57</b>
<b>Pinellas</b>	162,021	\$127.49	127,573	\$123.40	188,512	\$144.04	478,106	\$132.93	<b>\$128.56</b>
<b>Polk</b>	1,046,932	\$79.06	1,194,042	\$83.35	1,322,089	\$83.06	3,563,063	\$81.98	<b>\$78.89</b>
<b>Seminole</b>	1,149,610	\$108.65	1,316,350	\$110.37	1,559,901	\$116.27	4,025,861	\$112.17	<b>\$110.82</b>
<b>Sumter</b>	114,506	\$106.92	128,403	\$116.30	114,928	\$111.00	357,837	\$111.60	<b>\$110.09</b>
<b>Volusia</b>	554,217	\$87.95	537,313	\$92.56	652,656	\$93.32	1,744,186	\$91.38	<b>\$92.48</b>
<b>Total/average</b>	10,922,998	\$104.97	11,439,121	\$108.71	14,149,159	\$111.52	36,511,278	\$108.68	<b>\$107.32</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. This data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.



**Mid Florida Regional Multiple Listing Service  
2004 - Monthly MLS Statistics  
Reported by County**

	<u>UNITS SOLD</u>					
	Jul	Aug	Sep	3rd Quarter	Year to Date	%Total
Brevard	3	4	2	9	30	0.06%
Hillsborough	1909	1,690	1,321	4,920	14,260	26.60%
Lake	577	448	368	1,393	4,337	8.09%
Marion	59	48	45	152	424	0.79%
Orange	1723	1,389	969	4,081	12,515	23.34%
Osceola	470	391	236	1,097	3,711	6.92%
Other	5	7	1	13	37	0.07%
Other-GTAR	13	14	15	42	99	0.18%
Pasco	370	376	287	1,033	2,856	5.33%
Pinellas	120	113	69	302	843	1.57%
Polk	736	650	440	1,826	5,783	10.79%
Seminole	751	606	416	1,773	5,222	9.74%
Sumter	79	73	40	192	625	1.17%
Volusia	415	302	231	948	2,883	5.38%
<b>Totals</b>	<b>7,230</b>	<b>6,111</b>	<b>4,440</b>	<b>17,781</b>	<b>53,618</b>	<b>100.00%</b>

	<u>TOTAL SALES VOLUME</u>					
	Jul	Aug	Sep	3rd Quarter	Year to Date	%Total
Brevard	\$471,400	\$786,300	\$395,100	\$1,652,800	\$6,054,646	0.06%
Hillsborough	\$423,406,300	\$366,422,040	\$277,769,300	\$1,067,597,640	\$2,954,264,668	29.00%
Lake	\$98,854,124	\$76,872,604	\$67,757,058	\$243,483,786	\$698,168,935	6.85%
Marion	\$9,547,327	\$7,704,800	\$7,697,900	\$24,950,027	\$66,504,977	0.65%
Orange	\$387,401,127	\$327,376,698	\$215,887,252	\$930,665,077	\$2,725,843,075	26.75%
Osceola	\$92,676,364	\$77,560,573	\$48,507,159	\$218,744,096	\$666,173,900	6.54%
Other	\$867,755	\$908,500	\$117,555	\$1,893,810	\$5,700,123	0.06%
Other-GTAR	\$2,631,995	\$1,545,681	\$2,639,763	\$6,817,439	\$16,672,407	0.16%
Pasco	\$67,938,842	\$66,447,333	\$53,926,175	\$188,312,350	\$482,258,586	4.73%
Pinellas	\$24,127,556	\$22,666,838	\$15,050,120	\$61,844,514	\$159,135,477	1.56%
Polk	\$102,316,515	\$91,318,617	\$62,933,831	\$256,568,963	\$754,347,830	7.40%
Seminole	\$171,923,314	\$141,661,352	\$90,615,340	\$404,200,006	\$1,141,261,926	11.20%
Sumter	\$13,523,300	\$12,449,830	\$6,460,650	\$32,433,780	\$101,066,768	0.99%
Volusia	\$60,365,974	\$45,255,099	\$34,904,610	\$140,525,683	\$411,149,183	4.04%
<b>Totals</b>	<b>\$1,456,051,893</b>	<b>\$1,238,976,265</b>	<b>\$884,661,813</b>	<b>\$3,579,689,971</b>	<b>\$10,188,602,501</b>	<b>100.00%</b>



**Mid Florida Regional Multiple Listing Service  
2004 - Monthly MLS Statistics  
Reported by County**

**AVERAGE SALE**

	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>3rd Quarter</b>	<b>Year to Date</b>
<b>Brevard</b>	\$157,133	\$196,575	\$197,550	\$183,644	\$201,822
<b>Hillsborough</b>	\$221,795	\$216,818	\$210,272	\$216,991	\$207,171
<b>Lake</b>	\$171,324	\$171,591	\$184,122	\$174,791	\$160,980
<b>Marion</b>	\$161,819	\$160,517	\$171,064	\$164,145	\$156,851
<b>Orange</b>	\$224,841	\$235,692	\$222,794	\$228,048	\$217,806
<b>Osceola</b>	\$197,184	\$198,365	\$205,539	\$199,402	\$179,513
<b>Other</b>	\$173,551	\$129,786	\$117,555	\$145,678	\$154,057
<b>Other-GTAR</b>	\$202,461	\$110,406	\$175,984	\$162,320	\$168,408
<b>Pasco</b>	\$183,618	\$176,722	\$187,896	\$182,297	\$168,858
<b>Pinellas</b>	\$201,063	\$200,591	\$218,118	\$204,783	\$188,773
<b>Polk</b>	\$139,017	\$140,490	\$143,031	\$140,509	\$130,442
<b>Seminole</b>	\$228,926	\$233,765	\$217,825	\$227,975	\$218,549
<b>Sumter</b>	\$171,181	\$170,546	\$161,516	\$168,926	\$161,707
<b>Volusia</b>	\$145,460	\$149,851	\$151,102	\$148,234	\$142,612
<b>Totals</b>	\$201,390	\$202,745	\$199,248	\$201,321	\$190,022

**AVERAGE COST PER SQUARE FOOT**

	<b>July</b>		<b>August</b>		<b>September</b>		<b>3rd Quarter</b>		<b>Year to Date</b>
	<b>Tot SqFt</b>	<b>Avg Cost</b>	<b>Tot SqFt</b>	<b>Avg Cost</b>	<b>Tot SqFt</b>	<b>Avg Cost</b>	<b>Tot SqFt</b>	<b>Avg Cost</b>	
<b>Brevard</b>	3,919	\$120.29	7,295	\$107.79	3,982	\$99.22	15,196	\$108.77	<b>\$110.43</b>
<b>Hillsborough</b>	3,671,054	\$115.34	3,132,760	\$116.96	2,343,031	\$118.55	9,146,845	\$116.72	<b>\$116.27</b>
<b>Lake</b>	977,337	\$101.15	757,621	\$101.47	626,931	\$108.08	2,361,889	\$103.09	<b>\$97.14</b>
<b>Marion</b>	87,586	\$109.01	71,305	\$108.05	69,852	\$110.20	228,743	\$109.07	<b>\$105.35</b>
<b>Orange</b>	3,142,275	\$123.29	2,500,007	\$130.95	1,757,420	\$122.84	7,399,702	\$125.77	<b>\$119.93</b>
<b>Osceola</b>	814,613	\$113.77	678,077	\$114.38	408,976	\$118.61	1,901,666	\$115.03	<b>\$106.12</b>
<b>Other</b>	8,002	\$108.44	10,412	\$87.26	1,843	\$63.78	20,257	\$93.49	<b>\$102.43</b>
<b>Other-GTAR</b>	25,569	\$102.94	19,650	\$78.66	22,884	\$115.35	68,103	\$100.10	<b>\$104.29</b>
<b>Pasco</b>	662,193	\$102.60	661,699	\$100.42	390,963	\$137.93	1,714,855	\$109.81	<b>\$103.33</b>
<b>Pinellas</b>	168,555	\$143.14	164,228	\$138.02	110,838	\$135.78	443,621	\$139.41	<b>\$132.57</b>
<b>Polk</b>	1,202,737	\$85.07	1,076,340	\$84.84	715,052	\$88.01	2,994,129	\$85.69	<b>\$81.08</b>
<b>Seminole</b>	1,475,617	\$116.51	1,194,660	\$118.58	774,954	\$116.93	3,445,231	\$117.32	<b>\$113.04</b>
<b>Sumter</b>	121,362	\$111.43	114,801	\$108.45	53,143	\$121.57	289,306	\$112.11	<b>\$110.73</b>
<b>Volusia</b>	658,877	\$91.62	470,533	\$96.18	374,990	\$93.08	1,504,400	\$93.41	<b>\$92.80</b>
<b>Totals</b>	13,019,696	\$111.83	10,859,388	\$114.09	7,654,859	\$115.57	31,533,943	\$113.52	<b>\$149.73</b>

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participant. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.



**Mid Florida Regional Multiple Listing Service  
2004 - Monthly MLS Statistics  
Reported by County**

**UNITS SOLD**

	Oct	Nov	Dec	4th Quarter	Year End	%Total
Brevard	3	4	6	13	43	0.06%
Hillsborough	1,521	1,416	1,928	4,865	19,125	25.01%
Lake	392	420	467	1,279	5,616	7.34%
Marion	22	32	35	89	513	0.67%
Orange	1,099	1,162	1,368	3,629	16,144	21.11%
Osceola	306	299	406	1,011	4,722	6.17%
Other	5	4	44	53	90	0.12%
Other-GTAR	53	61	10	124	223	0.29%
Pasco	811	765	963	2,539	5,395	7.05%
Pinellas	1,472	1,577	1,823	4,872	5,715	7.47%
Polk	589	572	705	1,866	7,649	10.00%
Seminole	430	468	531	1,429	6,651	8.70%
Sumter	29	37	35	101	726	0.95%
Volusia	302	302	391	995	3,878	5.07%
<b>Totals</b>	<b>7,034</b>	<b>7,119</b>	<b>8,712</b>	<b>22,865</b>	<b>76,483</b>	<b>100.00%</b>

**TOTAL SALES VOLUME**

	Oct	Nov	Dec	4th Quarter	Totals	%Total
Brevard	\$1,209,000	\$780,000	\$1,276,305	\$3,265,305	\$9,319,951	0.06%
Hillsborough	\$328,871,720	\$305,070,088	\$416,998,646	\$1,050,940,454	\$4,005,205,122	26.88%
Lake	\$69,655,718	\$76,356,688	\$87,303,626	\$233,316,032	\$931,484,967	6.25%
Marion	\$3,933,143	\$4,252,200	\$5,168,623	\$13,353,966	\$79,858,943	0.54%
Orange	\$250,769,359	\$282,917,055	\$334,580,399	\$868,266,813	\$3,594,109,888	24.12%
Osceola	\$62,122,526	\$59,455,908	\$80,099,819	\$201,678,253	\$867,852,153	5.82%
Other	\$694,352	\$709,700	\$9,829,366	\$11,233,418	\$16,933,541	0.11%
Other-GTAR	\$10,371,505	\$12,231,258	\$1,321,400	\$23,924,163	\$40,596,570	0.27%
Pasco	\$136,477,263	\$123,861,242	\$159,202,468	\$419,540,973	\$901,799,559	6.05%
Pinellas	\$342,665,515	\$358,532,956	\$416,674,146	\$1,117,872,617	\$1,277,008,094	8.57%
Polk	\$82,403,216	\$79,379,863	\$103,853,281	\$265,636,360	\$1,019,984,190	6.85%
Seminole	\$98,017,673	\$111,330,823	\$127,658,946	\$337,007,442	\$1,478,269,368	9.92%
Sumter	\$3,188,000	\$4,947,336	\$5,090,050	\$13,225,386	\$114,292,154	0.77%
Volusia	\$43,457,486	\$44,495,544	\$63,076,129	\$151,029,159	\$562,178,342	3.77%
<b>Totals</b>	<b>\$1,433,836,476</b>	<b>\$1,464,320,661</b>	<b>\$1,812,133,204</b>	<b>\$4,710,290,341</b>	<b>\$14,898,892,842</b>	<b>100.00%</b>



**Mid Florida Regional Multiple Listing Service  
2004 - Monthly MLS Statistics  
Reported by County**

**AVERAGE SALE**

	Oct	Nov	Dec	4th Quarter	Year End Average
Brevard	\$403,000	\$195,000	\$212,718	\$251,177	\$216,743
Hillsborough	\$216,221	\$215,445	\$216,286	\$216,021	\$209,422
Lake	\$177,693	\$181,802	\$186,946	\$182,421	\$165,863
Marion	\$178,779	\$132,881	\$147,675	\$150,045	\$155,670
Orange	\$228,180	\$243,474	\$244,576	\$239,258	\$222,628
Osceola	\$203,015	\$198,849	\$197,290	\$199,484	\$183,789
Other	\$138,870	\$177,425	\$223,395	\$211,951	\$188,150
Other-GTAR	\$195,689	\$200,512	\$132,140	\$192,937	\$182,047
Pasco	\$168,283	\$161,910	\$165,319	\$165,239	\$167,155
Pinellas	\$232,789	\$227,351	\$228,565	\$229,448	\$223,448
Polk	\$139,904	\$138,776	\$147,310	\$142,356	\$133,349
Seminole	\$227,948	\$237,886	\$240,412	\$235,834	\$222,263
Sumter	\$109,931	\$133,712	\$145,430	\$130,944	\$157,427
Volusia	\$143,899	\$147,336	\$161,320	\$151,788	\$144,966
<b>Totals</b>	<b>\$203,844</b>	<b>\$205,692</b>	<b>\$2,649,381</b>	<b>\$206,004</b>	<b>\$194,800</b>

**AVERAGE COST PER SQUARE FOOT**

	October		November		December		4rd Quarter		Yr End Avg
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Brevard	7,251	\$167	6,291	\$124	10,485	\$122	24,027	\$135.90	\$118.19
Hillsborough	2,725,672	\$121	2,501,429	\$122	3,360,173	\$124	8,587,274	\$122.38	\$117.81
Lake	662,895	\$105	705,852	\$108	789,558	\$111	2,158,305	\$108.10	\$99.67
Marion	35,732	\$110	45,187	\$94	50,767	\$102	131,686	\$101.41	\$104.67
Orange	1,956,939	\$128	2,121,485	\$133	2,450,954	\$137	6,529,378	\$132.98	\$122.84
Osceola	523,440	\$119	503,131	\$118	666,487	\$120	1,693,058	\$119.12	\$108.88
Other	8,094	\$86	5,425	\$131	77,290	\$127	90,809	\$123.70	\$115.62
Other-GTAR	86,142	\$120	104,813	\$117	15,344	\$86	206,299	\$115.97	\$110.87
Pasco	1,294,450	\$105	1,187,079	\$104	61,000	\$2,610	2,542,529	\$165.01	\$125.08
Pinellas	2,185,262	\$157	2,290,835	\$157	2,657,637	\$157	7,133,734	\$156.70	\$153.23
Polk	958,866	\$86	912,353	\$87	1,153,410	\$90	3,024,629	\$87.82	\$82.74
Seminole	814,718	\$120	902,223	\$123	1,025,932	\$124	2,742,873	\$122.87	\$115.14
Sumter	38,043	\$84	51,319	\$96	49,649	\$103	139,011	\$95.14	\$108.67
Volusia	464,877	\$93	459,890	\$97	638,790	\$99	1,563,557	\$96.59	\$93.79
<b>Totals</b>	<b>11,762,381</b>	<b>\$121.90</b>	<b>11,797,312</b>	<b>\$124.12</b>	<b>13,007,476</b>	<b>\$139.31</b>	<b>36,567,169</b>	<b>\$128.81</b>	

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. This data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.