



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2007

Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	1	0	9	3	4	1	1	5	2	3	1	3	33	0.37%	0.25%
\$50 - \$59,999	5	2	3	7	6	5	0	2	4	3	5	1	43	0.12%	0.33%
\$60 - \$69,999	2	2	2	3	4	4	2	8	2	4	3	3	39	0.37%	0.30%
\$70 - \$79,999	3	3	5	5	6	3	2	4	3	3	5	7	49	0.87%	0.37%
\$80 - \$89,999	5	6	6	5	8	6	1	2	3	4	8	6	60	0.75%	0.46%
\$90 - \$99,999	7	4	7	5	6	7	5	10	3	6	4	5	69	0.62%	0.52%
\$100 - \$119,999	15	15	16	10	8	14	15	13	15	13	15	16	165	1.99%	1.25%
\$120 - \$139,999	21	17	20	22	18	22	26	25	15	25	21	26	258	3.23%	1.96%
\$140 - \$159,999	35	28	31	33	47	33	29	36	41	35	35	44	427	5.47%	3.24%
\$160 - \$179,999	46	44	76	54	74	56	63	77	58	52	45	70	715	8.70%	5.42%
\$180 - \$199,999	51	64	113	81	87	79	80	82	68	73	63	74	915	9.19%	6.94%
\$200 - \$249,999	240	255	322	301	319	260	282	256	189	203	196	183	3,006	22.73%	22.81%
\$250 - \$299,999	224	241	275	215	250	252	232	178	143	160	125	105	2,400	13.04%	18.21%
\$300 - \$349,999	106	150	162	142	174	133	150	121	72	96	92	65	1,463	8.07%	11.10%
\$350 - \$399,999	81	97	99	117	109	95	97	87	53	60	65	59	1,019	7.33%	7.73%
\$400 - \$499,999	97	120	94	90	114	113	108	99	54	68	63	61	1,081	7.58%	8.20%
\$500 - \$599,999	37	46	56	40	47	48	48	47	24	29	17	21	460	2.61%	3.49%
\$600 - \$699,999	23	29	25	26	38	27	26	31	7	9	15	15	271	1.86%	2.06%
\$700 - \$799,999	21	18	18	10	17	17	19	18	8	7	9	13	175	1.61%	1.33%
\$800 - \$899,999	10	9	15	10	11	9	13	16	8	4	8	2	115	0.25%	0.87%
\$900 - \$999,999	4	6	4	5	9	6	8	9	2	4	3	4	64	0.50%	0.49%
\$1,000,000 and over	41	25	30	28	46	30	31	41	16	18	26	22	354	2.73%	2.69%
Current Year	1,075	1,181	1,388	1,212	1,402	1,220	1,238	1,167	790	879	824	805	13,181	100.00%	100.00%
Previous Year	1,359	1,647	2,008	1,787	2,145	2,100	1,780	1,711	1,524	1,447	1,368	1,416	20,292		
% Change	-21%	-28%	-31%	-32%	-35%	-42%	-30%	-32%	-48%	-39%	-40%	-43%	-35%		
Current YTD	1,075	2,256	3,644	4,856	6,258	7,478	8,716	9,883	10,673	11,552	12,376	13,181	13,181		
Previous YTD	1,359	3,006	5,014	6,801	8,946	11,046	12,826	14,537	16,061	17,508	18,876	20,292	20,292		
% Change YTD	-21%	-25%	-27%	-29%	-30%	-32%	-32%	-32%	-34%	-34%	-34%	-35%	-35%		

Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	2	1	4	1	3	1	3	2	2	2	0	0	21	0.00%	1.00%
\$50 - \$59,999	0	1	1	0	0	0	0	0	0	0	1	0	3	0.00%	0.14%
\$60 - \$69,999	2	0	0	0	3	1	6	3	2	0	2	0	19	0.00%	0.90%
\$70 - \$79,999	0	2	2	9	1	1	3	6	6	2	2	4	38	4.76%	1.81%
\$80 - \$89,999	2	4	2	2	1	4	3	2	5	3	7	12	47	14.29%	2.24%
\$90 - \$99,999	6	5	7	2	4	5	3	7	3	4	7	2	55	2.38%	2.62%
\$100 - \$119,999	30	23	28	15	16	17	13	24	6	17	14	9	212	10.71%	10.09%
\$120 - \$139,999	33	26	31	38	36	34	38	18	15	15	22	13	319	15.48%	15.18%
\$140 - \$159,999	47	31	42	41	33	40	29	22	14	21	15	7	342	8.33%	16.28%
\$160 - \$179,999	41	40	38	29	17	18	19	18	21	16	7	13	277	15.48%	13.18%
\$180 - \$199,999	24	25	31	20	20	19	9	15	9	9	8	6	195	7.14%	9.28%
\$200 - \$249,999	41	37	29	17	22	18	21	28	14	19	13	8	267	9.52%	12.71%
\$250 - \$299,999	20	16	8	9	6	5	5	7	6	4	3	2	91	2.38%	4.33%
\$300 - \$349,999	19	6	8	6	3	6	6	3	2	1	5	1	66	1.19%	3.14%
\$350 - \$399,999	7	5	2	4	4	4	2	4	7	1	1	2	43	2.38%	2.05%
\$400 - \$499,999	8	5	5	0	10	1	5	4	1	0	4	3	46	3.57%	2.19%
\$500 - \$599,999	3	5	1	1	4	5	3	1	0	0	1	1	25	1.19%	1.19%
\$600 - \$699,999	0	0	1	0	2	1	0	1	0	0	0	0	5	0.00%	0.24%
\$700 - \$799,999	1	0	0	0	0	1	0	1	0	0	1	1	5	1.19%	0.24%
\$800 - \$899,999	1	0	1	0	2	2	1	0	0	0	1	0	8	0.00%	0.38%
\$900 - \$999,999	0	0	2	0	2	1	1	0	1	1	0	0	8	0.00%	0.38%
\$1,000,000 and over	1	0	1	0	0	0	1	0	2	2	2	0	9	0.00%	0.43%
Current Year	288	232	244	194	189	184	171	166	116	117	116	84	2,101	100.00%	100.00%
Previous Year	410	425	612	463	466	509	418	360	365	291	323	361	5,003		
% Change	-30%	-45%	-60%	-58%	-59%	-64%	-59%	-54%	-68%	-60%	-64%	-77%	-58%		
Current YTD	288	520	764	958	1,147	1,331	1,502	1,668	1,784	1,901	2,017	2,101	2,101		
Previous YTD	410	835	1,447	1,910	2,376	2,885	3,303	3,663	4,028	4,319	4,642	5,003	5,003		
% Change YTD	-30%	-38%	-47%	-50%	-52%	-54%	-55%	-54%	-56%	-56%	-57%	-58%	-58%		



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2007

Sales by Price Range - Duplex / Townhomes / Villas

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	0	0	0	0	0	0	0	0	0	1	0	0	1	0.00%	0.07%
\$50 - \$59,999	1	0	0	1	0	0	0	0	0	0	0	0	2	0.00%	0.14%
\$60 - \$69,999	0	0	0	0	0	0	0	0	0	1	0	0	1	0.00%	0.07%
\$70 - \$79,999	1	0	0	1	0	0	0	0	0	0	1	0	3	0.00%	0.22%
\$80 - \$89,999	1	0	2	0	0	0	0	1	1	0	1	0	6	0.00%	0.43%
\$90 - \$99,999	0	1	0	0	1	0	0	0	0	1	0	1	4	0.86%	0.29%
\$100 - \$119,999	0	2	2	2	1	2	0	4	1	1	4	4	23	3.45%	1.65%
\$120 - \$139,999	6	7	6	8	6	7	4	7	2	10	6	13	82	11.21%	5.90%
\$140 - \$159,999	9	17	10	15	21	14	19	19	4	7	10	17	162	14.66%	11.65%
\$160 - \$179,999	13	13	21	23	30	16	16	20	8	16	11	11	198	9.48%	14.23%
\$180 - \$199,999	17	16	16	19	18	13	11	15	10	13	15	16	179	13.79%	12.87%
\$200 - \$249,999	30	33	59	28	46	41	38	38	22	15	21	32	403	27.59%	28.97%
\$250 - \$299,999	17	26	13	13	14	13	11	14	8	11	9	12	161	10.34%	11.57%
\$300 - \$349,999	4	8	4	5	3	4	8	5	7	7	4	3	62	2.59%	4.46%
\$350 - \$399,999	4	2	10	6	3	3	3	7	0	2	4	1	45	0.86%	3.24%
\$400 - \$499,999	0	1	2	2	4	5	3	3	0	3	3	5	31	4.31%	2.23%
\$500 - \$599,999	1	1	2	0	4	2	2	0	0	0	0	1	13	0.86%	0.93%
\$600 - \$699,999	1	0	0	1	1	0	0	1	1	6	0	0	11	0.00%	0.79%
\$700 - \$799,999	1	0	0	0	1	0	0	0	0	0	0	0	2	0.00%	0.14%
\$800 - \$899,999	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.07%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	1	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.07%
Current Year	106	128	147	124	154	120	115	134	64	94	89	116	1,391	100.00%	100.00%
Previous Year	148	197	258	217	231	232	163	178	165	158	149	168	2,264		
% Change	-28%	-35%	-43%	-43%	-33%	-48%	-29%	-25%	-61%	-41%	-40%	-31%	-39%		
Current YTD	106	234	381	505	659	779	894	1,028	1,092	1,186	1,275	1,391	1,391		
Previous YTD	148	345	603	820	1,051	1,283	1,446	1,624	1,789	1,947	2,096	2,264	2,264		
% Change YTD	-28%	-32%	-37%	-38%	-37%	-39%	-38%	-37%	-39%	-39%	-39%	-39%	-39%		

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD
\$1 - \$49,999	3	1	13	4	7	2	4	7	4	6	1	3	55	0.30%	0.33%
\$50 - \$59,999	6	3	4	8	6	5	0	2	4	3	6	1	48	0.10%	0.29%
\$60 - \$69,999	4	2	2	3	7	5	8	11	4	5	5	3	59	0.30%	0.35%
\$70 - \$79,999	4	5	7	15	7	4	5	10	9	5	8	11	90	1.09%	0.54%
\$80 - \$89,999	8	10	10	7	9	10	4	5	9	7	16	18	113	1.79%	0.68%
\$90 - \$99,999	13	10	14	7	11	12	8	17	6	11	11	8	128	0.80%	0.77%
\$100 - \$119,999	45	40	46	27	25	33	28	41	22	31	33	29	400	2.89%	2.40%
\$120 - \$139,999	60	50	57	68	60	63	68	50	32	50	49	52	659	5.17%	3.95%
\$140 - \$159,999	91	76	83	89	101	87	77	77	59	63	60	68	931	6.77%	5.58%
\$160 - \$179,999	100	97	135	106	121	90	98	115	87	84	63	94	1,190	9.35%	7.14%
\$180 - \$199,999	92	105	160	120	125	111	100	112	87	95	86	96	1,289	9.55%	7.73%
\$200 - \$249,999	311	325	410	346	387	319	341	322	225	237	230	223	3,676	22.19%	22.05%
\$250 - \$299,999	261	283	296	237	270	270	248	199	157	175	137	119	2,652	11.84%	15.91%
\$300 - \$349,999	129	164	174	153	180	143	164	129	81	104	101	69	1,591	6.87%	9.54%
\$350 - \$399,999	92	104	111	127	116	102	102	98	60	63	70	62	1,107	6.17%	6.64%
\$400 - \$499,999	105	126	101	92	128	119	116	106	55	71	70	69	1,158	6.87%	6.95%
\$500 - \$599,999	41	52	59	41	55	55	53	48	24	29	18	23	498	2.29%	2.99%
\$600 - \$699,999	24	29	26	27	41	28	26	33	8	15	15	15	287	1.49%	1.72%
\$700 - \$799,999	23	18	18	10	18	18	19	19	8	7	10	14	182	1.39%	1.09%
\$800 - \$899,999	11	9	16	10	14	11	14	16	8	4	9	2	124	0.20%	0.74%
\$900 - \$999,999	4	6	6	5	11	7	9	9	3	5	3	4	72	0.40%	0.43%
\$1,000,000 and over	42	26	31	28	46	30	32	41	18	20	28	22	364	2.19%	2.18%
Current Year	1,469	1,541	1,779	1,530	1,745	1,524	1,524	1,467	970	1,090	1,029	1,005	16,673	100.00%	100.00%
Previous Year	1,917	2,269	2,878	2,467	2,842	2,841	2,361	2,249	2,054	1,896	1,840	1,945	27,559		
% Change	-23%	-32%	-38%	-38%	-39%	-46%	-35%	-35%	-53%	-43%	-44%	-48%	-40%		
Current YTD	1,469	3,010	4,789	6,319	8,064	9,588	11,112	12,579	13,549	14,639	15,668	16,673	16,673		
Previous YTD	1,917	4,186	7,064	9,531	12,373	15,214	17,575	19,824	21,878	23,774	25,614	27,559	27,559		
% Change YTD	-23%	-28%	-32%	-34%	-35%	-37%	-37%	-37%	-38%	-38%	-39%	-40%	-40%		



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator 2007

Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD	Curr	YTD
													Total	Month	
All Cash	96	99	139	114	152	139	124	132	98	125	131	143	1,492	14.23%	8.95%
ARM	7	10	8	3	10	14	7	6	4	4	0	2	75	0.20%	0.45%
Assume Conventional	73	53	59	47	53	47	40	48	29	25	32	39	545	3.88%	3.27%
Assume FHA / VA	1	0	2	2	1	2	2	2	1	2	0	1	16	0.10%	0.10%
Assume Private	0	0	0	0	0	0	1	0	0	0	0	0	1	0.00%	0.01%
Balloon Mortgage	1	2	0	0	0	2	0	1	1	2	0	3	12	0.30%	0.07%
Combination	5	12	12	13	14	8	9	15	8	8	6	8	118	0.80%	0.71%
Deed Agreement	0	0	0	0	1	0	1	0	0	0	0	0	2	0.00%	0.01%
Lease Opt Purchase	1	0	2	0	1	0	2	1	0	1	0	4	12	0.40%	0.07%
New Conventional	1,236	1,326	1,482	1,293	1,419	1,213	1,243	1,151	749	839	769	696	13,416	69.25%	80.47%
New FHA	15	14	29	19	41	31	36	60	41	44	48	71	449	7.06%	2.69%
New Private	2	3	4	3	8	3	5	9	7	6	8	5	63	0.50%	0.38%
New VA	11	6	10	10	12	18	14	18	11	15	12	15	152	1.49%	0.91%
Other	19	16	29	25	31	44	38	23	21	18	22	18	304	1.79%	1.82%
Second Mortgage	1	0	3	1	2	3	2	1	0	1	1	0	15	0.00%	0.09%
Wrap-Around	1	0	0	0	0	0	0	0	0	0	0	0	1	0.00%	0.01%
Total	1,469	1,541	1,779	1,530	1,745	1,524	1,524	1,467	970	1,090	1,029	1,005	16,673	100.00%	100.00%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD	Curr	YTD
													Total	Month	
0	0	0	0	0	0	0	1	0	0	2	1	0	4	0.00%	0.02%
1	104	63	67	65	54	50	58	47	32	24	31	26	621	2.59%	3.72%
2	247	247	278	247	258	227	187	205	141	139	137	144	2,457	14.33%	14.74%
3	639	692	812	673	783	673	705	644	445	495	457	428	7,446	42.59%	44.66%
4	374	439	510	452	507	465	447	450	277	339	319	320	4,899	31.84%	29.38%
5	87	87	94	74	127	95	104	107	67	80	75	75	1,072	7.46%	6.43%
6+	18	13	18	19	16	14	22	14	8	11	9	12	174	1.19%	1.04%
Total	1,469	1,541	1,779	1,530	1,745	1,524	1,524	1,467	970	1,090	1,029	1,005	16,673	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD	Curr	YTD
													Total	Month	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	237	170	221	205	196	174	154	160	93	98	92	97	1,897	9.65%	11.38%
2	950	1,075	1,198	1,046	1,174	1,049	1,015	965	681	745	678	662	11,238	65.87%	67.40%
3	204	222	287	213	272	224	268	244	148	188	193	174	2,637	17.31%	15.82%
4	62	61	59	51	75	64	67	84	38	53	46	59	719	5.87%	4.31%
5	11	11	10	12	22	10	16	11	9	3	17	11	143	1.09%	0.86%
6+	5	2	4	3	6	3	4	3	1	3	3	2	39	0.20%	0.23%
Total	1,469	1,541	1,779	1,530	1,745	1,524	1,524	1,467	970	1,090	1,029	1,005	16,673	100.00%	100.00%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD	Curr	YTD
													Total	Month	
Condominium	307	250	273	217	207	213	182	197	125	133	131	98	2,333	9.75%	13.99%
Co-op	1	3	4	4	2	2	0	2	1	0	2	0	21	0.00%	0.13%
Fee Simple	1,161	1,288	1,502	1,309	1,536	1,309	1,342	1,268	844	957	896	907	14,319	90.25%	85.88%
Land Lease	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	1,469	1,541	1,779	1,530	1,745	1,524	1,524	1,467	970	1,090	1,029	1,005	16,673	100.00%	100.00%



**Orlando Regional REALTOR® Association
Monthly Sales Trend Indicator
2007**

Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sept *	Oct *	Nov *	Dec	YTD Total	Curr Month	YTD
½ Duplex	12	26	25	20	20	11	16	12	6	7	6	8	169	0.80%	1.01%
Condo	287	234	244	192	189	184	171	165	116	117	116	84	2,099	8.36%	12.59%
Co-op	1	0	0	2	0	0	0	1	0	0	0	0	4	0.00%	0.02%
Manufactured	9	8	17	18	13	13	13	8	9	7	5	5	125	0.50%	0.75%
Mobile	12	7	19	12	19	15	8	17	8	6	8	8	139	0.80%	0.83%
Modular	0	0	2	1	0	0	1	1	0	0	1	0	6	0.00%	0.04%
PUD	2	3	3	1	1	3	2	2	2	1	4	1	25	0.10%	0.15%
Single Family	1,052	1,161	1,347	1,180	1,369	1,189	1,214	1,139	771	865	806	791	12,884	78.71%	77.27%
Town Home	85	93	111	91	119	103	92	111	57	84	75	103	1,124	10.25%	6.74%
Villa	9	9	11	13	15	6	7	11	1	3	8	5	98	0.50%	0.59%
Total	1,469	1,541	1,779	1,530	1,745	1,524	1,524	1,467	970	1,090	1,029	1,005	16,673	100.00%	100.00%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.