



Orlando Regional REALTOR® Association
Monthly Sales Trend Indicator
2009

Sales by Price Range - Single Family Homes

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
\$1 - \$49,999	56	69	104	116	94	127	128	126	126	142	156	184	1,428	10.53%	8.18%
\$50 - \$59,999	31	24	38	48	44	56	58	48	64	56	68	56	591	3.21%	3.39%
\$60 - \$69,999	21	39	44	64	45	65	62	43	49	51	63	69	615	3.95%	3.52%
\$70 - \$79,999	28	21	41	48	44	52	43	36	63	44	46	63	529	3.61%	3.03%
\$80 - \$89,999	14	20	36	49	43	51	62	50	55	69	62	68	579	3.89%	3.32%
\$90 - \$99,999	26	32	39	43	40	52	73	69	68	49	90	77	658	4.41%	3.77%
\$100 - \$119,999	60	74	114	113	102	122	133	128	134	137	154	155	1,426	8.87%	8.17%
\$120 - \$139,999	77	83	122	125	145	154	141	152	145	177	172	175	1,668	10.02%	9.56%
\$140 - \$159,999	85	102	122	134	148	126	176	150	158	168	173	169	1,711	9.67%	9.81%
\$160 - \$179,999	77	86	122	124	128	162	154	147	131	180	148	121	1,580	6.93%	9.06%
\$180 - \$199,999	48	73	93	91	99	149	140	114	125	104	113	98	1,247	5.61%	7.15%
\$200 - \$249,999	123	168	190	158	154	188	220	186	209	206	182	190	2,174	10.88%	12.46%
\$250 - \$299,999	59	82	94	85	100	121	105	113	114	101	91	103	1,168	5.90%	6.69%
\$300 - \$349,999	27	32	47	40	60	66	63	62	50	58	45	59	609	3.38%	3.49%
\$350 - \$399,999	21	25	45	42	31	36	54	35	36	38	42	47	452	2.69%	2.59%
\$400 - \$499,999	19	23	20	38	25	43	35	38	41	35	33	46	396	2.63%	2.27%
\$500 - \$599,999	10	13	16	13	16	22	24	19	19	23	14	17	206	0.97%	1.18%
\$600 - \$699,999	2	10	6	9	8	10	9	7	10	10	8	16	105	0.92%	0.60%
\$700 - \$799,999	6	3	4	2	3	4	15	7	5	9	7	7	72	0.40%	0.41%
\$800 - \$899,999	4	3	0	5	2	5	5	3	6	4	6	4	47	0.23%	0.27%
\$900 - \$999,999	4	1	3	2	2	6	3	1	2	6	1	2	33	0.11%	0.19%
\$1,000,000 and over	13	10	9	13	7	10	10	13	12	20	15	21	153	1.20%	0.88%
Current Year	811	993	1,309	1,362	1,340	1,627	1,713	1,547	1,622	1,687	1,689	1,747	17,447	100.00%	100.00%
Previous Year	667	758	920	994	1,090	1,222	1,213	1,062	1,163	1,003	901	1,155	12,148		
Chg from last month	-29.78%	22.44%	31.82%	4.05%	-1.62%	21.42%	5.29%	-9.69%	4.85%	4.01%	0.12%	3.43%			
Chg from last year	21.59%	31.00%	42.28%	37.02%	22.94%	33.14%	41.22%	45.67%	39.47%	68.20%	87.46%	51.26%	43.62%		
Current YTD	811	1,804	3,113	4,475	5,815	7,442	9,155	10,702	12,324	14,011	15,700	17,447	17,447		
Previous YTD	667	1,425	2,345	3,339	4,429	5,651	6,864	7,926	9,089	10,092	10,993	12,148	12,148		
% Change YTD	21.59%	26.60%	32.75%	34.02%	31.29%	31.69%	33.38%	35.02%	35.59%	38.83%	42.82%	43.62%	43.62%		

Sales by Price Range - Condominiums

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
\$1 - \$49,999	53	94	128	162	201	183	205	237	239	222	192	222	2138	49.12%	48.88%
\$50 - \$59,999	22	28	45	52	48	63	60	55	56	40	51	61	581	13.50%	13.28%
\$60 - \$69,999	23	18	38	29	32	51	33	44	42	41	32	43	426	9.51%	9.74%
\$70 - \$79,999	10	13	26	16	23	21	19	25	27	23	22	27	252	5.97%	5.76%
\$80 - \$89,999	5	14	17	13	8	18	26	16	25	20	29	23	214	5.09%	4.89%
\$90 - \$99,999	6	5	7	7	7	14	6	8	4	15	6	6	91	1.33%	2.08%
\$100 - \$119,999	7	11	15	16	20	13	12	14	13	18	25	20	184	4.42%	4.21%
\$120 - \$139,999	3	4	12	7	11	8	6	10	7	11	19	13	111	2.88%	2.54%
\$140 - \$159,999	8	2	10	9	4	8	10	8	6	13	9	6	93	1.33%	2.13%
\$160 - \$179,999	0	3	5	6	7	8	5	4	7	8	3	5	61	1.11%	1.39%
\$180 - \$199,999	2	4	3	0	4	6	8	4	4	5	1	4	45	0.88%	1.03%
\$200 - \$249,999	8	5	6	7	6	4	7	7	9	6	7	12	84	2.65%	1.92%
\$250 - \$299,999	0	1	2	4	3	1	3	3	3	5	2	4	31	0.88%	0.71%
\$300 - \$349,999	0	0	1	2	1	3	1	0	1	1	0	1	11	0.22%	0.25%
\$350 - \$399,999	0	1	0	1	1	0	1	0	2	2	1	2	11	0.44%	0.25%
\$400 - \$499,999	0	0	1	4	1	5	1	3	3	0	2	1	21	0.22%	0.48%
\$500 - \$599,999	0	1	0	3	0	3	1	0	0	1	1	1	11	0.22%	0.25%
\$600 - \$699,999	0	0	0	1	0	1	0	1	0	0	0	0	3	0.00%	0.07%
\$700 - \$799,999	0	0	1	0	1	0	0	0	0	0	0	0	2	0.00%	0.05%
\$800 - \$899,999	0	0	0	0	0	0	0	0	0	0	0	1	1	0.22%	0.02%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	2	0	0	0	0	0	0	0	0	1	0	3	0.00%	0.07%
Current Year	147	206	317	339	378	410	404	439	448	431	403	452	4,374	100.00%	100.00%
Previous Year	92	114	90	117	142	136	134	116	122	122	114	155	1,454		
Chg from last month	-5.16%	40.14%	53.88%	6.94%	11.50%	8.47%	-1.46%	8.66%	2.05%	-3.79%	-6.50%	12.16%			
Chg from last year	59.78%	80.70%	252.22%	189.74%	166.20%	201.47%	201.49%	278.45%	267.21%	253.28%	253.51%	191.61%	200.83%		
Current YTD	147	353	670	1,009	1,387	1,797	2,201	2,640	3,088	3,519	3,922	4,374	4,374		
Previous YTD	92	206	296	413	555	691	825	941	1,063	1,185	1,299	1,454	1,454		
% Change YTD	59.78%	71.36%	126.35%	144.31%	149.91%	160.06%	166.79%	180.55%	190.50%	196.96%	201.92%	200.83%	200.83%		



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator

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Sales by Price Range - Duplex / Townhomes / Villas

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
\$1 - \$49,999	5	7	7	13	16	21	18	20	26	24	16	23	196	10.90%	9.33%
\$50 - \$59,999	1	2	5	9	3	10	10	11	13	18	10	11	103	5.21%	4.90%
\$60 - \$69,999	2	3	3	4	17	13	10	12	20	8	13	8	113	3.79%	5.38%
\$70 - \$79,999	2	10	9	6	7	10	10	9	6	11	10	14	104	6.64%	4.95%
\$80 - \$89,999	1	1	4	3	9	12	14	12	15	6	10	8	95	3.79%	4.52%
\$90 - \$99,999	5	8	7	11	9	9	10	13	16	16	11	16	131	7.58%	6.24%
\$100 - \$119,999	8	13	20	28	29	30	26	32	35	28	49	40	338	18.96%	16.10%
\$120 - \$139,999	16	23	22	23	26	21	30	25	32	23	34	29	304	13.74%	14.48%
\$140 - \$159,999	19	19	18	22	15	20	16	22	15	21	32	14	233	6.64%	11.10%
\$160 - \$179,999	12	10	13	20	16	13	16	24	19	20	25	20	208	9.48%	9.90%
\$180 - \$199,999	6	11	6	5	4	8	7	8	10	9	12	6	92	2.84%	4.38%
\$200 - \$249,999	7	11	6	5	7	8	6	9	6	10	5	13	93	6.16%	4.43%
\$250 - \$299,999	5	3	7	1	1	7	4	4	6	4	4	4	50	1.90%	2.38%
\$300 - \$349,999	3	1	0	2	2	0	3	1	2	3	4	1	22	0.47%	1.05%
\$350 - \$399,999	0	1	0	1	0	0	0	1	0	0	0	3	6	1.42%	0.29%
\$400 - \$499,999	0	0	0	0	1	1	2	1	0	0	1	1	7	0.47%	0.33%
\$500 - \$599,999	0	0	1	0	1	0	0	0	0	0	0	0	2	0.00%	0.10%
\$600 - \$699,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$700 - \$799,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$800 - \$899,999	0	0	0	0	0	0	0	0	1	0	0	0	1	0.00%	0.05%
\$900 - \$999,999	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
\$1,000,000 and over	0	0	0	0	1	0	0	0	0	0	1	0	2	0.00%	0.10%
Current Year	92	123	128	153	164	183	182	204	222	201	237	211	2,100	100.00%	100.00%
Previous Year	54	79	110	120	115	131	125	102	109	103	95	135	1,278		
Chg from last month	-31.85%	33.70%	4.07%	19.53%	7.19%	11.59%	-0.55%	12.09%	8.82%	-9.46%	17.91%	-10.97%			
Chg from last year	70.37%	55.70%	16.36%	27.50%	42.61%	39.69%	45.60%	100.00%	103.67%	95.15%	149.47%	56.30%	64.32%		
Current YTD	92	215	343	496	660	843	1,025	1,229	1,451	1,652	1,889	2,100	2,100		
Previous YTD	54	133	243	363	478	609	734	836	945	1,048	1,143	1,278	1,278		
% Change YTD	70.37%	61.65%	41.15%	36.64%	38.08%	38.42%	39.65%	47.01%	53.54%	57.63%	65.27%	64.32%	64.32%		

Sales by Price Range - Overall

Price Range	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
\$1 - \$49,999	114	170	239	291	311	331	351	383	391	388	364	429	3,762	17.80%	15.73%
\$50 - \$59,999	54	54	88	109	95	129	128	114	133	114	129	128	1,275	5.31%	5.33%
\$60 - \$69,999	46	60	85	97	94	129	105	99	111	100	108	120	1,154	4.98%	4.82%
\$70 - \$79,999	40	44	76	70	74	83	72	70	96	78	78	104	885	4.32%	3.70%
\$80 - \$89,999	20	35	57	65	60	81	102	78	95	95	101	99	888	4.11%	3.71%
\$90 - \$99,999	37	45	53	61	56	75	89	90	88	80	107	99	880	4.11%	3.68%
\$100 - \$119,999	75	98	149	157	151	165	171	174	182	183	228	215	1,948	8.92%	8.14%
\$120 - \$139,999	96	110	156	155	182	183	177	187	184	211	225	217	2,083	9.00%	8.71%
\$140 - \$159,999	112	123	150	165	167	154	202	180	179	202	214	189	2,037	7.84%	8.52%
\$160 - \$179,999	89	99	140	150	151	183	175	175	157	208	176	146	1,849	6.06%	7.73%
\$180 - \$199,999	56	88	102	96	107	163	155	126	139	118	126	108	1,384	4.48%	5.79%
\$200 - \$249,999	138	184	202	170	167	200	233	202	224	222	194	215	2,351	8.92%	9.83%
\$250 - \$299,999	64	86	103	90	104	129	112	120	123	110	97	111	1,249	4.61%	5.22%
\$300 - \$349,999	30	33	48	44	63	69	67	63	53	62	49	61	642	2.53%	2.68%
\$350 - \$399,999	21	27	45	44	32	36	55	36	38	40	43	52	469	2.16%	1.96%
\$400 - \$499,999	19	23	21	42	27	49	38	42	44	35	36	48	424	1.99%	1.77%
\$500 - \$599,999	10	14	17	16	17	25	25	19	19	24	15	18	219	0.75%	0.92%
\$600 - \$699,999	2	10	6	10	8	11	9	8	10	10	8	16	108	0.66%	0.45%
\$700 - \$799,999	6	3	5	2	4	4	15	7	5	9	7	7	74	0.29%	0.31%
\$800 - \$899,999	4	3	0	5	2	5	5	3	7	4	6	5	49	0.21%	0.20%
\$900 - \$999,999	4	1	3	2	2	6	3	1	2	6	1	2	33	0.08%	0.14%
\$1,000,000 and over	13	12	9	13	8	10	10	13	12	20	17	21	158	0.87%	0.66%
Current Year	1,050	1,322	1,754	1,854	1,882	2,220	2,299	2,190	2,292	2,319	2,329	2,410	23,921	100.00%	100.00%
Previous Year	813	951	1,120	1,231	1,347	1,489	1,472	1,280	1,394	1,228	1,110	1,445	14,880		
Chg from last month	-27.34%	25.90%	32.68%	5.70%	1.51%	17.96%	3.56%	-4.74%	4.66%	1.18%	0.43%	3.48%			
Chg from last year	29.15%	39.01%	56.61%	50.61%	39.72%	49.09%	56.18%	71.09%	64.42%	88.84%	109.82%	66.78%	60.76%		
Current YTD	1,050	2,372	4,126	5,980	7,862	10,082	12,381	14,571	16,863	19,182	21,511	23,921	23,921		
Previous YTD	813	1,764	2,884	4,115	5,462	6,951	8,423	9,703	11,097	12,325	13,435	14,880	14,880		
% Change YTD	29.15%	34.47%	43.07%	45.32%	43.94%	45.04%	46.99%	50.17%	51.96%	55.63%	60.11%	60.76%	60.76%		



Orlando Regional REALTOR® Association Monthly Sales Trend Indicator

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Type of Financing

Loan Type	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
All Cash	390	485	702	798	801	915	863	946	996	967	940	1095	9,898	45.44%	41.38%
ARM	0	1	1	0	0	0	0	2	1	1	2	1	9	0.04%	0.04%
Assume Conventional	16	13	13	13	15	27	18	22	17	19	30	14	217	0.58%	0.91%
Assume FHA / VA	9	9	11	16	31	28	16	15	25	19	32	28	239	1.16%	1.00%
Assume Private	0	0	0	0	0	0	0	2	0	2	1	1	6	0.04%	0.03%
Balloon Mortgage	0	2	0	1	0	0	2	1	0	1	0	1	8	0.04%	0.03%
Combination	6	6	2	6	7	8	4	4	7	10	8	12	80	0.50%	0.33%
Deed Agreement	0	0	0	0	1	0	0	0	0	0	1	1	3	0.04%	0.01%
Lease Opt Purchase	0	0	0	0	0	0	1	0	0	1	0	0	2	0.00%	0.01%
New Conventional	338	418	532	510	519	590	682	549	570	562	504	505	6,279	20.95%	26.25%
New FHA	234	324	397	417	444	556	606	548	570	636	677	618	6027	25.64%	25.20%
New Private	4	5	9	8	5	9	6	7	8	8	7	12	88	0.50%	0.37%
New VA	32	38	57	45	33	60	66	56	48	51	71	59	616	2.45%	2.58%
Other	21	21	30	40	25	27	35	38	50	41	56	63	447	2.61%	1.87%
Second Mortgage	0	0	0	0	1	0	0	0	0	0	0	0	1	0.00%	0.00%
Wrap-Around	0	0	0	0	0	0	0	0	0	1	0	0	1	0.00%	0.00%
Total	1,050	1,322	1,754	1,854	1,882	2,220	2,299	2,190	2,292	2,319	2,329	2,410	23,921	100.00%	100.00%

Sales by Bedroom Count

Bedrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
0	0	0	0	1	1	0	1	1	0	1	0	0	5	0.00%	0.02%
1	38	41	70	77	74	92	88	130	104	97	97	104	1012	4.32%	4.23%
2	148	200	278	290	331	358	397	372	425	388	373	426	3986	17.68%	16.66%
3	480	590	782	866	806	984	984	942	988	1040	1127	1079	10668	44.77%	44.60%
4	301	384	505	503	545	627	652	601	627	656	596	618	6615	25.64%	27.65%
5	71	88	100	104	105	136	145	122	131	113	118	157	1390	6.51%	5.81%
6+	12	19	19	13	20	23	32	22	17	24	18	26	245	1.08%	1.02%
Total	1,050	1,322	1,754	1,854	1,882	2,220	2,299	2,190	2,292	2,319	2,329	2,410	23,921	100.00%	100.00%

Sales by Bathroom Count

Bathrooms	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
1	120	134	202	213	198	260	257	268	293	267	271	289	2772	11.99%	11.59%
2	698	921	1198	1303	1325	1501	1577	1492	1575	1612	1648	1664	16514	69.05%	69.04%
3	167	195	276	258	276	351	358	333	328	320	314	321	3497	13.32%	14.62%
4	55	60	66	69	65	89	87	75	73	98	76	105	918	4.36%	3.84%
5	9	10	11	10	18	17	16	18	20	17	14	22	182	0.91%	0.76%
6+	1	2	1	1	0	2	4	4	3	5	6	9	38	0.37%	0.16%
Total	1,050	1,322	1,754	1,854	1,882	2,220	2,299	2,190	2,292	2,319	2,329	2,410	23,921	100.00%	100.00%

Sales by Ownership Type

Ownership	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
Condominium	161	221	343	374	406	447	429	484	472	458	450	493	4738	20.46%	19.81%
Co-op	0	0	2	5	1	0	7	2	2	4	2	1	26	0.04%	0.11%
Fee Simple	889	1101	1409	1475	1475	1773	1863	1704	1818	1856	1877	1916	19156	79.50%	80.08%
Land Lease	0	0	0	0	0	0	0	0	0	1	0	0	1	0.00%	0.00%
Planned Unit Dev	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%	0.00%
Total	1,050	1,322	1,754	1,854	1,882	2,220	2,299	2,190	2,292	2,319	2,329	2,410	23,921	100.00%	100.00%



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Sales by Housing Style

Style	Jan *	Feb *	Mar *	Apr *	May *	Jun *	Jul *	Aug *	Sep *	Oct *	Nov *	Dec *	YTD Total	Curr Month	YTD
½ Duplex	4	4	8	8	10	16	18	13	19	19	13	18	150	0.75%	0.63%
Condo	146	205	317	338	378	410	403	439	448	429	402	452	4367	18.76%	18.26%
Co-op	1	1	0	1	0	0	1	0	0	2	1	0	7	0.00%	0.03%
Manufactured	6	2	6	12	5	5	12	8	6	6	8	9	85	0.37%	0.36%
Mobile	4	5	5	8	5	4	10	2	4	4	5	5	61	0.21%	0.26%
Modular	0	0	0	0	0	2	0	0	1	0	0	1	4	0.04%	0.02%
PUD	2	0	1	0	0	4	3	1	2	1	1	2	17	0.08%	0.07%
Single Family	799	986	1297	1342	1330	1612	1688	1536	1609	1676	1675	1730	17280	71.78%	72.24%
Town Home	83	113	116	141	142	159	154	180	190	172	210	182	1842	7.55%	7.70%
Villa	5	6	4	4	12	8	10	11	13	10	14	11	108	0.46%	0.45%
Total	1,050	1,322	1,754	1,854	1,882	2,220	2,299	2,190	2,292	2,319	2,329	2,410	23,921	100.00%	100.00%

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through My Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.