



2013 Monthly MLS Statistics Reported by County

Units Sold / Average Days on Market

	Jan *		Feb *		Mar *		1st Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	385	125	387	121	516	115	1,288	1,288	11.13%
Orange *	1,183	77	1,383	80	1,652	80	4,218	4,218	36.44%
Osceola *	424	84	477	90	530	79	1,431	1,431	12.36%
Other	1	365	0	0	1	25	2	2	0.02%
Polk	587	106	643	118	856	97	2,086	2,086	18.02%
Seminole *	446	77	556	75	601	77	1,603	1,603	13.85%
Volusia	273	94	305	79	368	84	946	946	8.17%
Totals	3,299		3,751		4,524		11,574	11,574	100.00%

Total Sales Volume

	Jan *		Feb *		Mar *		1st Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$52,649,927		\$50,763,382		\$73,956,418		\$177,369,727	\$177,369,727	9.64%
Orange *	\$214,781,775		\$262,811,592		\$354,539,483		\$832,132,850	\$832,132,850	45.23%
Osceola *	\$62,160,583		\$69,542,087		\$78,968,493		\$210,671,163	\$210,671,163	11.45%
Other	\$325,000		\$0		\$180,000		\$505,000	\$505,000	0.03%
Polk	\$62,686,409		\$72,302,668		\$103,443,975		\$238,433,052	\$238,433,052	12.96%
Seminole *	\$73,048,836		\$93,912,280		\$106,460,621		\$273,421,737	\$273,421,737	14.86%
Volusia	\$31,671,934		\$33,329,532		\$42,299,161		\$107,300,627	\$107,300,627	5.83%
Totals	\$497,324,464		\$582,661,541		\$759,848,151		\$1,839,834,156	\$1,839,834,156	100.00%

Average & Median Sale Prices

	Jan *		Feb *		Mar *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	1st Quarter	Year to Date
Lake *	\$136,753	\$120,000	\$131,172	\$125,900	\$143,326	\$132,000	\$137,709	\$137,709
Orange *	\$181,557	\$135,000	\$190,030	\$142,000	\$214,612	\$149,000	\$197,281	\$197,281
Osceola *	\$146,605	\$122,250	\$145,791	\$117,000	\$148,997	\$125,000	\$147,220	\$147,220
Other	\$325,000	\$325,000	\$0	\$0	\$180,000	\$180,000	\$252,500	\$252,500
Polk	\$106,791	\$96,000	\$112,446	\$96,000	\$120,846	\$112,334	\$114,302	\$114,302
Seminole *	\$163,787	\$130,000	\$168,907	\$134,075	\$177,139	\$145,000	\$170,569	\$170,569
Volusia	\$116,014	\$87,000	\$109,277	\$86,100	\$114,943	\$89,000	\$113,426	\$113,426
Totals	\$150,750	\$119,000	\$155,335		\$167,959		\$158,963	\$158,963



2013 Monthly MLS Statistics Reported by County

Average Cost per Square Foot

	Jan *		Feb *		Mar *		1st Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	707,942	\$74.37	684,343	\$74.18	957,946	\$77.20	2,350,231	\$75.47	\$75.47
Orange *	2,169,835	\$98.99	2,576,930	\$101.99	3,153,137	\$112.44	7,899,902	\$105.33	\$105.33
Osceola *	803,997	\$77.31	843,406	\$82.45	947,157	\$83.37	2,594,560	\$81.20	\$81.20
Other	3,740	\$86.90	0	\$0.00	2,221	\$81.04	5,961	\$84.72	\$84.72
Polk	981,041	\$63.90	1,095,335	\$66.01	1,515,259	\$68.27	3,591,635	\$66.39	\$66.39
Seminole *	809,463	\$90.24	1,039,114	\$90.38	1,124,688	\$94.66	2,973,265	\$91.96	\$91.96
Volusia	463,969	\$68.26	485,951	\$68.59	589,865	\$71.71	1,539,785	\$69.69	\$69.69
Totals	5,939,987	\$83.72	6,725,079	\$86.64	8,290,273	\$91.66	20,955,339	\$87.80	\$87.80

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2013 Monthly MLS Statistics Reported by County

Units Sold / Average Days on Market

	Apr *		May *		June *		2nd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	521	121	584	114	507	101	1,612	2,900	11.48%
Orange *	1,660	70	1,788	69	1,622	64	5,070	9,288	36.76%
Osceola *	523	78	574	67	466	70	1,563	2,994	11.85%
Other	1	185	0	0	1	279	2	4	0.02%
Polk	826	103	836	102	757	95	2,419	4,505	17.83%
Seminole *	637	76	668	63	603	70	1,908	3,511	13.90%
Volusia	397	89	403	88	318	87	1,118	2,064	8.17%
Totals	4,565		4,853		4,274		13,692	25,266	100.00%

Total Sales Volume

	Apr *		May *		June *		2nd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$75,478,817		\$89,015,883		\$79,066,522		\$243,561,222	\$420,930,949	10.12%
Orange *	\$338,477,179		\$350,188,307		\$342,942,213		\$1,031,607,699	\$1,863,740,549	44.79%
Osceola *	\$81,334,763		\$82,592,911		\$76,624,591		\$240,552,265	\$451,223,428	10.84%
Other	\$64,900		\$0		\$75,000		\$139,900	\$644,900	0.02%
Polk	\$99,144,528		\$102,954,404		\$91,595,841		\$293,694,773	\$532,127,825	12.79%
Seminole *	\$120,201,942		\$127,963,203		\$122,457,532		\$370,622,677	\$644,044,414	15.48%
Volusia	\$47,317,941		\$52,323,642		\$41,163,654		\$140,805,237	\$248,105,864	5.96%
Totals	\$762,020,070		\$805,038,350		\$753,925,353		\$2,320,983,773	\$4,160,817,929	100.00%

Average & Median Sale Prices

	Apr *		May *		June *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	2nd Quarter	Year to Date
Lake *	\$144,873	\$131,000	\$152,424	\$136,850	\$155,950	\$140,000	\$151,093	\$145,149
Orange *	\$203,902	\$154,250	\$195,855	\$150,000	\$211,432	\$160,000	\$203,473	\$200,661
Osceola *	\$155,516	\$126,000	\$143,890	\$123,100	\$164,430	\$140,000	\$153,904	\$150,709
Other	\$64,900	\$64,900	\$0	\$0	\$75,000	\$75,000	\$69,950	\$161,225
Polk	\$120,030	\$109,250	\$123,151	\$114,375	\$120,998	\$105,000	\$121,412	\$118,119
Seminole *	\$188,700	\$151,000	\$191,562	\$159,000	\$203,080	\$158,000	\$194,247	\$183,436
Volusia	\$119,189	\$88,000	\$129,835	\$100,000	\$129,445	\$98,500	\$125,944	\$120,206
Totals	\$166,927		\$165,885		\$176,398		\$169,514	\$164,681

**2013 Monthly MLS Statistics
Reported by County**

Average Cost per Square Foot

	Apr *		May *		June *		2nd Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	955,878	\$78.96	1,085,976	\$81.97	986,050	\$80.19	3,027,904	\$80.44	\$78.27
Orange *	3,139,627	\$107.81	3,299,390	\$106.14	3,071,921	\$111.64	9,510,938	\$108.47	\$107.04
Osceola *	938,831	\$86.63	1,003,856	\$82.28	863,321	\$88.76	2,806,008	\$85.73	\$83.55
Other	1,468	\$44.21	0	\$0.00	950	\$78.95	2,418	\$57.86	\$76.97
Polk	1,423,095	\$69.67	1,476,527	\$69.73	1,308,606	\$69.99	4,208,228	\$69.79	\$68.22
Seminole *	1,217,028	\$98.77	1,290,144	\$99.19	1,191,203	\$102.80	3,698,375	\$100.21	\$96.53
Volusia	638,508	\$74.11	698,090	\$74.95	535,924	\$76.81	1,872,522	\$75.20	\$72.71
Totals	8,314,435	\$91.65	8,853,983	\$90.92	7,957,975	\$94.74	25,126,393	\$92.37	\$90.29

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2013 Monthly MLS Statistics Reported by County

Units Sold / Average Days on Market

	July *		Aug *		Sept *		3rd Quarter Units Sold	Year to Date Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	543	101	490	93	432	109	1,465	4,365	11.35%
Orange *	1,766	60	1,704	60	1,438	63	4,908	14,196	36.92%
Osceola *	542	66	557	71	436	81	1,535	4,529	11.78%
Other	2	323	0	0	1	446	3	7	0.02%
Polk	769	87	742	96	676	86	2,187	6,692	17.40%
Seminole *	683	61	699	62	578	62	1,960	5,471	14.23%
Volusia	401	80	416	93	311	93	1,128	3,192	8.30%
Totals	4,706		4,608		3,872		13,186	38,452	100.00%

Total Sales Volume

	July *		Aug *		Sept *		3rd Quarter	Year to Date	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$82,997,438		\$75,367,574		\$71,480,571		\$229,845,583	\$650,776,532	10.01%
Orange *	\$371,192,271		\$370,593,084		\$284,299,136		\$1,026,084,491	\$2,889,825,040	44.46%
Osceola *	\$90,356,492		\$88,761,276		\$70,513,067		\$249,630,835	\$700,854,263	10.78%
Other	\$166,800		\$0		\$90,000		\$256,800	\$901,700	0.01%
Polk	\$100,259,155		\$100,077,467		\$91,067,847		\$291,404,469	\$823,532,294	12.67%
Seminole *	\$139,784,247		\$140,662,705		\$118,312,107		\$398,759,059	\$1,042,803,473	16.04%
Volusia	\$48,547,075		\$54,537,687		\$39,465,536		\$142,550,298	\$390,656,162	6.01%
Totals	\$833,303,478		\$829,999,793		\$675,228,264		\$2,338,531,535	\$6,499,349,464	100.00%

Average & Median Sale Prices

	July *		Aug *		Sept *		Average Sale Price	
	Average	Median	Average	Median	Average	Median	3rd Quarter	Year to Date
Lake *	\$152,850	\$140,000	\$153,811	\$138,500	\$165,464	\$145,000	\$156,891	\$149,090
Orange *	\$210,188	\$164,500	\$217,484	\$167,000	\$197,705	\$160,000	\$209,064	\$203,566
Osceola *	\$166,709	\$138,000	\$159,356	\$138,000	\$161,727	\$135,000	\$162,626	\$154,748
Other	\$83,400	\$83,400	\$0	\$0	\$90,000	\$90,000	\$85,600	\$128,814
Polk	\$130,376	\$115,000	\$134,875	\$119,900	\$134,716	\$120,000	\$133,244	\$123,062
Seminole *	\$204,662	\$170,000	\$201,234	\$161,000	\$204,692	\$170,000	\$203,448	\$190,606
Volusia	\$121,065	\$88,000	\$131,100	\$104,495	\$126,899	\$94,900	\$126,374	\$122,386
Totals	\$177,073		\$180,121		\$174,387		\$177,350	\$169,025



2013 Monthly MLS Statistics Reported by County

Average Cost per Square Foot

	July *		Aug *		Sept *		3rd Quarter		Year to Date
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	1,020,812	\$81.31	906,966	\$83.10	821,773	\$86.98	2,749,551	\$83.59	\$80.07
Orange *	3,295,723	\$112.63	3,252,732	\$113.93	2,623,393	\$108.37	9,171,848	\$111.87	\$108.71
Osceola *	974,165	\$92.75	987,233	\$89.91	773,166	\$91.20	2,734,564	\$91.29	\$86.15
Other	2,554	\$65.31	0	\$0.00	1,774	\$50.73	4,328	\$59.33	\$70.96
Polk	1,365,145	\$73.44	1,321,902	\$75.71	1,224,351	\$74.38	3,911,398	\$74.50	\$70.32
Seminole *	1,343,332	\$104.06	1,329,954	\$105.77	1,124,943	\$105.17	3,798,229	\$104.99	\$99.60
Volusia	656,263	\$73.98	680,260	\$80.17	513,109	\$76.91	1,849,632	\$77.07	\$74.24
Totals	8,657,994	\$96.25	8,479,047	\$97.89	7,082,509	\$95.34	24,219,550	\$96.56	\$92.45

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**2013 Monthly MLS Statistics
Reported by County**

Units Sold / Average Days on Market

	Oct *		Nov *		Dec *		4th Quarter Units Sold	Year End Units Sold	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	433	101	425	85	493	89	1,351	5,716	11.44%
Orange *	1,452	61	1,257	66	1,431	65	4,140	18,336	36.71%
Osceola *	472	76	439	69	458	75	1,369	5,898	11.81%
Other	0	0	0	0	0	0	0	7	0.01%
Polk	681	96	610	98	722	98	2,013	8,705	17.43%
Seminole *	545	56	469	58	599	63	1,613	7,084	14.18%
Volusia	366	74	331	69	309	74	1,006	4,198	8.41%
Totals	3,949		3,531		4,012		11,492	49,944	100.00%

Total Sales Volume

	Oct *		Nov *		Dec *		4th Quarter	Totals	%Total
	Units Sold	Days	Units Sold	Days	Units Sold	Days			
Lake *	\$66,627,237		\$67,543,377		\$79,951,931		\$214,122,545	\$864,899,077	10.14%
Orange *	\$306,653,688		\$256,371,135		\$302,433,959		\$865,458,782	\$3,755,283,822	44.05%
Osceola *	\$82,170,256		\$75,687,264		\$87,384,331		\$245,241,851	\$946,096,114	11.10%
Other	\$0		\$0		\$0		\$0	\$901,700	0.01%
Polk	\$84,896,206		\$78,824,663		\$94,525,261		\$258,246,130	\$1,081,778,424	12.69%
Seminole *	\$106,876,188		\$88,384,800		\$119,229,706		\$314,490,694	\$1,357,294,167	15.92%
Volusia	\$49,816,548		\$40,430,307		\$38,765,066		\$129,011,921	\$519,668,083	6.10%
Totals	\$697,040,123		\$607,241,546		\$722,290,254		\$2,026,571,923	\$8,525,921,387	100.00%

Average & Median Sale Prices

	Oct *		Nov *		Dec *		4th Quarter	Year End Average
	Average	Median	Average	Median	Average	Median		
Lake *	\$153,874	\$140,000	\$158,926	\$144,000	\$162,174	\$145,800	\$158,492	\$151,312
Orange *	\$211,194	\$165,000	\$203,955	\$161,000	\$211,344	\$165,000	\$209,048	\$204,804
Osceola *	\$174,090	\$144,750	\$172,408	\$147,000	\$190,795	\$140,500	\$179,139	\$160,410
Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$128,814
Polk	\$124,664	\$110,000	\$129,221	\$119,000	\$130,921	\$121,500	\$128,289	\$124,271
Seminole *	\$196,103	\$167,000	\$188,454	\$161,000	\$199,048	\$165,000	\$194,973	\$191,600
Volusia	\$136,111	\$95,000	\$122,146	\$100,400	\$125,453	\$105,000	\$128,242	\$123,789
Totals	\$176,511		\$171,974		\$180,032		\$176,346	\$170,710



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Average Cost per Square Foot

	Oct *		Nov *		Dec *		4rd Quarter		Year End Average
	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	Tot SqFt	Avg Cost	
Lake *	797,375	\$83.56	798,337	\$84.61	943,821	\$84.71	2,539,533	\$84.32	\$81.08
Orange *	2,702,964	\$113.45	2,296,196	\$111.65	2,666,136	\$113.44	7,665,296	\$112.91	\$109.65
Osceola *	861,596	\$95.37	803,275	\$94.22	870,851	\$100.34	2,535,722	\$96.71	\$88.66
Other	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	\$70.96
Polk	1,161,384	\$73.10	1,071,375	\$73.57	1,283,451	\$73.65	3,516,210	\$73.44	\$71.04
Seminole *	1,017,286	\$105.06	854,574	\$103.43	1,140,233	\$104.57	3,012,093	\$104.41	\$100.67
Volusia	608,371	\$81.89	541,990	\$74.60	527,658	\$73.47	1,678,019	\$76.88	\$74.88
Totals	7,148,976	\$97.50	6,365,747	\$95.39	7,432,150	\$97.18	20,946,873	\$96.75	\$93.44

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