

**Orlando Regional REALTOR® Association  
2000 -- Monthly Sales Trend Indicator**

**Sales by Price Range**

Sales Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Adjusted	% Total
\$1 - \$29,999	11	13	19	15	18	20	18	15	15	21	18	16	199	248	1.31%
\$30 - \$39,999	15	16	22	35	24	38	25	37	35	24	31	26	328	408	2.16%
\$40 - \$49,999	19	35	35	38	50	59	49	68	40	41	38	40	512	685	3.63%
\$50 - \$59,999	46	52	85	61	87	85	68	77	69	74	72	60	836	1,035	5.48%
\$60 - \$69,999	64	85	86	79	100	94	99	102	77	82	62	75	1,005	1,196	6.34%
\$70 - \$79,999	82	94	111	120	102	141	100	119	90	97	87	99	1,242	1,424	7.55%
\$80 - \$89,999	62	110	126	131	143	156	134	140	116	114	120	141	1,493	1,624	8.61%
\$90 - \$99,999	66	102	125	121	137	133	117	143	90	116	125	117	1,392	1,497	7.93%
\$100 - \$119,999	121	155	202	185	204	235	176	216	190	190	183	198	2,255	2,350	12.45%
\$120 - \$139,999	111	136	193	163	187	204	185	199	174	180	158	191	2,081	2,169	11.49%
\$140 - \$159,999	62	97	118	99	114	154	127	147	123	117	95	103	1,356	1,422	7.53%
\$160 - \$179,999	41	64	77	80	111	99	99	96	80	70	93	82	992	1,031	5.46%
\$180 - \$199,999	33	34	61	58	60	76	70	74	52	71	55	61	705	730	3.87%
\$200 - \$249,999	54	65	83	95	111	123	109	115	99	98	95	94	1,141	1,172	6.21%
\$250 - \$299,999	30	36	49	53	65	64	67	55	64	60	60	54	657	678	3.59%
\$300 - \$349,999	13	15	30	27	21	34	18	32	19	24	31	29	293	310	1.64%
\$350 - \$399,999	19	12	24	22	29	24	24	24	18	16	20	15	247	252	1.34%
\$400 - \$499,999	11	16	25	24	24	27	31	23	24	17	16	17	255	267	1.41%
\$500 - \$749,999	19	15	20	16	15	23	14	16	14	19	21	11	203	214	1.13%
\$750 and over	13	5	10	12	13	13	13	18	11	17	9	15	149	160	0.85%
<b>Current Year</b>	<b>892</b>	<b>1,157</b>	<b>1,501</b>	<b>1,434</b>	<b>1,615</b>	<b>1,802</b>	<b>1,543</b>	<b>1,716</b>	<b>1,400</b>	<b>1,448</b>	<b>1,389</b>	<b>1,444</b>	<b>17,341</b>	<b>18,872</b>	<b>100.00%</b>
Previous Year	899	1,112	1,458	1,496	1,499	1,797	1,837	1,722	1,430	1,479	1,388	1,320	17,437	17,437	
<b>% Change</b>	<b>-0.8%</b>	<b>4.0%</b>	<b>2.9%</b>	<b>-4.1%</b>	<b>7.7%</b>	<b>0.3%</b>	<b>-16.0%</b>	<b>-0.3%</b>	<b>-2.1%</b>	<b>-2.1%</b>	<b>0.1%</b>	<b>9.4%</b>	<b>-0.6%</b>	<b>8.2%</b>	
<b>Current YTD</b>	<b>892</b>	<b>2,049</b>	<b>3,550</b>	<b>4,984</b>	<b>6,599</b>	<b>8,401</b>	<b>9,944</b>	<b>11,660</b>	<b>13,060</b>	<b>14,508</b>	<b>15,897</b>	<b>17,341</b>	<b>17,341</b>	<b>18,872</b>	
Previous YTD	899	2,011	3,469	4,965	6,464	8,261	10,098	11,820	13,250	14,729	16,117	17,437	17,437	17,437	
<b>% Change YTD</b>	<b>-0.8%</b>	<b>1.9%</b>	<b>2.3%</b>	<b>0.4%</b>	<b>2.1%</b>	<b>1.7%</b>	<b>-1.5%</b>	<b>-1.4%</b>	<b>-1.4%</b>	<b>-1.5%</b>	<b>-1.4%</b>	<b>-0.6%</b>	<b>-0.6%</b>	<b>8.2%</b>	

**Type of Financing**

Loan Type	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	Adjusted	% Total
All Cash	114	138	165	123	146	177	126	170	153	148	120	115	1,695	1,753	9.29%
ARM	0	0	1	5	3	2	1	2	3	1	0	1	19	19	0.10%
Assume Conv	25	35	29	36	47	26	29	31	13	46	39	24	380	386	2.05%
Assume FHA / VA	3	4	8	4	5	8	1	1	3	3	0	4	44	44	0.23%
Assume Private	1	0	0	0	0	0	1	0	1	0	0	3	6	6	0.03%
Balloon Mortgage	1	0	0	0	0	0	0	0	0	1	0	0	2	3	0.02%
Combination	3	2	0	2	1	0	0	1	1	3	2	1	16	18	0.10%
Deed Agreement	0	0	0	0	0	0	0	0	0	1	1	0	2	2	0.01%
Lease Opt / Purch	2	2	1	0	1	1	0	1	3	3	2	0	16	17	0.09%
New Conventional	513	679	902	866	944	1062	896	992	835	857	831	848	10,225	10,643	56.40%
New FHA	176	220	303	256	296	339	290	280	224	240	240	265	3,129	3,295	17.46%
New Private	2	5	8	7	4	5	6	5	3	4	3	6	58	60	0.32%
New VA	23	40	41	36	54	58	66	54	45	35	37	43	532	543	2.88%
Other	28	31	43	98	114	124	126	179	115	105	114	134	1,211	2,077	11.01%
Second Mortgage	1	0	0	1	0	0	1	0	0	1	0	0	4	5	0.03%
Wrap-Around	0	1	0	0	0	0	0	0	1	0	0	0	2	1	0.01%
<b>892</b>	<b>1,157</b>	<b>1,501</b>	<b>1,434</b>	<b>1,615</b>	<b>1,802</b>	<b>1,543</b>	<b>1,716</b>	<b>1,400</b>	<b>1,448</b>	<b>1,389</b>	<b>1,444</b>	<b>17,341</b>	<b>18,872</b>	<b>100.00%</b>	

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**Sales by Bedroom Count**

<b>Bedroom Count</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>	<b>Adjusted</b>	<b>% Total</b>
0	1	4	1	3	1	0	2	2	3	4	5	1	27	28	0.15%
1	10	16	12	20	16	21	22	15	13	19	19	15	198	214	1.13%
2	150	169	243	210	259	273	236	262	231	243	216	212	2,704	2,997	15.88%
3	422	616	757	729	819	897	797	894	691	714	719	788	8,843	9,759	51.71%
4	258	295	435	410	445	538	425	479	394	398	367	373	4,817	5,077	26.90%
5	44	56	48	58	72	60	58	57	62	67	59	50	691	730	3.87%
6+	7	1	5	4	3	13	3	7	6	3	4	5	61	67	0.36%
<b>Total</b>	<b>892</b>	<b>1,157</b>	<b>1,501</b>	<b>1,434</b>	<b>1,615</b>	<b>1,802</b>	<b>1,543</b>	<b>1,716</b>	<b>1,400</b>	<b>1,448</b>	<b>1,389</b>	<b>1,444</b>	<b>17,341</b>	<b>18,872</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathroom Count</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>	<b>Adjusted</b>	<b>% Total</b>
1	125	151	195	188	179	226	207	193	184	184	184	177	2,193	2,488	13.18%
2	610	831	1073	1013	1175	1301	1088	1263	988	1036	976	1082	12,436	13,542	71.76%
3	107	134	185	171	199	221	198	194	176	179	182	139	2,085	2,175	11.53%
4	40	27	30	49	49	43	39	49	41	37	35	28	467	497	2.63%
5	8	13	15	7	12	6	9	15	7	10	11	14	127	135	0.72%
6+	2	1	3	6	1	5	2	2	4	2	1	4	33	35	0.19%
<b>Total</b>	<b>892</b>	<b>1,157</b>	<b>1,501</b>	<b>1,434</b>	<b>1,615</b>	<b>1,802</b>	<b>1,543</b>	<b>1,716</b>	<b>1,400</b>	<b>1,448</b>	<b>1,389</b>	<b>1,444</b>	<b>17,341</b>	<b>18,872</b>	<b>100.00%</b>

**Sales by Ownership Type**

	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>	<b>Adjusted</b>	<b>% Total</b>
Fee Simple	808	1044	1376	1322	1467	1,654	1407	1572	1276	1317	1253	1318	15,814	17,201	91.15%
Condominium	84	113	125	112	148	148	136	144	124	131	136	126	1,527	1,671	8.85%
None Specified	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
<b>Total</b>	<b>892</b>	<b>1,157</b>	<b>1,501</b>	<b>1,434</b>	<b>1,615</b>	<b>1,802</b>	<b>1,543</b>	<b>1,716</b>	<b>1,400</b>	<b>1,448</b>	<b>1,389</b>	<b>1,444</b>	<b>17,341</b>	<b>18,872</b>	<b>100.00%</b>

**Sales by Housing Style**

	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>	<b>Adjusted</b>	<b>% Total</b>
½ Duplex	15	11	23	23	18	32	20	18	22	18	18	21	239	256	1.38%
Condo	80	102	111	99	123	128	120	123	112	114	124	112	1,348	1,402	7.77%
Co-op	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.00%
Manufactured	3	3	10	3	8	7	2	7	6	5	6	12	72	75	0.42%
Mobile	4	7	12	8	13	14	11	12	8	13	11	3	116	126	0.67%
Modular	0	0	0	0	1	0	0	1	1	0	1	1	5	6	0.03%
Single Family	760	986	1283	1250	1372	1545	1319	1496	1190	1233	1160	1231	14,825	16,216	85.49%
Townhouse	30	48	62	51	80	76	71	59	61	65	69	64	736	791	4.24%
<b>Total</b>	<b>892</b>	<b>1,157</b>	<b>1,501</b>	<b>1,434</b>	<b>1,615</b>	<b>1,802</b>	<b>1,543</b>	<b>1,716</b>	<b>1,400</b>	<b>1,448</b>	<b>1,389</b>	<b>1,444</b>	<b>17,341</b>	<b>18,872</b>	<b>100.00%</b>