

Greater Orlando Association of REALTORS®
1995 -- Monthly Sales Trend Indicator

Sales by Price Range

Sales Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
\$1 - \$29,999	20	21	22	20	16	19	19	21	18	20	14	19	229	1.95%
\$30,000 - \$39,999	14	19	36	29	25	28	26	32	25	26	24	30	314	2.67%
\$40,000 - \$49,999	43	43	51	40	56	53	58	63	56	51	45	51	610	5.19%
\$50,000 - \$59,999	55	62	89	87	97	108	92	101	81	79	75	82	1,008	8.58%
\$60,000 - \$69,999	62	71	111	92	105	112	94	104	102	97	89	104	1,143	9.73%
\$70,000 - \$79,999	77	62	115	92	105	119	133	129	116	126	89	106	1,269	10.80%
\$80,000 - \$89,999	81	58	99	123	133	121	134	144	113	130	113	124	1,373	11.69%
\$90,000 - \$99,999	44	58	86	81	88	90	99	110	110	106	77	95	1,044	8.89%
\$100,000 - \$119,999	87	79	92	97	119	123	117	125	141	136	109	117	1,342	11.42%
\$120,000 - \$139,999	51	49	70	81	87	87	90	92	97	95	69	96	964	8.20%
\$140,000 - \$159,999	24	37	41	53	42	69	50	56	51	53	39	62	577	4.91%
\$160,000 - \$179,999	24	20	29	26	44	48	47	44	35	34	29	38	418	3.56%
\$180,000 - \$199,999	21	15	24	24	23	32	33	34	25	38	20	28	317	2.70%
\$200,000 - \$249,999	23	20	32	17	37	42	52	45	40	40	33	40	421	3.58%
\$250,000 - \$299,999	13	14	21	17	23	32	23	34	23	24	21	20	265	2.26%
\$300,000 - \$349,999	6	5	13	7	10	11	12	16	13	14	11	12	130	1.11%
\$350,000 - \$399,999	7	3	12	3	12	13	17	9	12	14	12	8	122	1.04%
\$400,000 - \$499,999	3	8	5	4	7	11	8	15	3	4	8	12	88	0.75%
\$500,000 - \$749,999	4	4	7	2	5	9	4	10	7	7	10	6	75	0.64%
\$750,000 - and over	4	1	1	8	0	4	3	7	3	5	2	3	41	0.35%
Current Year	663	649	956	903	1,034	1,131	1,111	1,191	1,071	1,099	889	1,053	11,750	100.00%
Previous Year	713	688	1,013	1,151	1,160	1,220	974	1,087	930	869	864	992	11,661	
% Change	-7%	-6%	-6%	-22%	-11%	-7%	14%	10%	15%	26%	3%	6%	1%	
Cumulative YTD	663	1,312	2,268	3,171	4,205	5,336	6,447	7,638	8,709	9,808	10,697	11,750	11,750	
Previous YTD	713	1,401	2,414	3,565	4,725	5,945	6,919	8,006	8,936	9,805	10,669	11,661	11,661	
% Change YTD	-7%	-6%	-6%	-11%	-11%	-10%	-7%	-5%	-3%	0%	0%	1%	1%	

Type of Financing

Loan Type	Code	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total	
Assumption	A	30	41	44	45	44	133	*	*	198	199	169	184	1,087	11.51%
Conventional	C	378	371	529	506	585	526	*	*	460	491	353	456	4,655	49.27%
Cash	D	59	61	101	78	65	86	*	*	75	82	79	83	769	8.14%
FHA	F	125	95	170	188	211	215	*	*	231	241	208	244	1,928	20.41%
Land Contract	L	3	0	2	1	2	0	*	*	72	0	0	0	80	0.85%
None Specified	N	19	26	29	18	41	65	*	*	5	10	0	14	227	2.40%
Owner Held	O	14	16	22	12	20	22	*	*	16	10	18	18	168	1.78%
Adjustable	R	3	10	8	6	2	10	*	*	4	4	1	2	50	0.53%
New Second	S	0	1	2	2	1	2	*	*	9	0	4	2	23	0.24%
VA	V	32	28	49	47	62	72	*	*	0	60	55	49	454	4.81%
Lease Option	Z	0	0	0	0	1	0	*	*	1	2	2	1	7	0.07%
Total		663	649	956	903	1,034	1,131	*	*	1,071	1,099	889	1,053	9,448	100.00%

**BROKERS
NOTE:**

***AGENTS ARE NOT USING NEW SOLD TERM INFORMATION; TYPE OF FINANCING DATA
AVAILABLE WILL PRODUCE AN UNRELIABLE REPORT AND MARKET SHARE**